

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### **FORM 10-K**

(Mark One)

Annual Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
 For the fiscal year ended December 30, 2012
 or

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_\_ to \_\_\_\_\_\_

Commission File Number: 0-21660

#### PAPA JOHN'S INTERNATIONAL, INC. (Exact name of registrant as specified in its charter)

(Exact hance

**Delaware** (State or other jurisdiction of incorporation or organization)

2002 Papa Johns Boulevard Louisville, Kentucky (Address of principal executive offices)

40299-2367 (Zip Code)

61-1203323

(I.R.S. Employer Identification No.)

(502) 261-7272

(Registrant's telephone number, including area code)

 Securities registered pursuant to Section 12(b) of the Act:
 (Name of each exchange on which registered)

 (Title of Each Class)
 (Name of each exchange on which registered)

 Common Stock, \$.01 par value
 The NASDAQ Stock Market LLC

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.	Yes 🗵	No 🗆
Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.	Yes □	No 🗵

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes 🗵 No 🗆

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes 🗵 No 🗆

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

 Large accelerated filer □
 Accelerated filer □

 Non-accelerated filer □
 Smaller reporting company □

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes 🗆 No 🗵

The aggregate market value of the common stock held by non-affiliates of the Registrant, computed by reference to the closing sale price on The NASDAQ Stock Market as of the last business day of the Registrant's most recently completed second fiscal quarter, June 24, 2012, was approximately \$830,924,589.

As of February 24, 2013, there were 22,467,123 shares of the Registrant's Common Stock outstanding.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of Part III are incorporated by reference to the Registrant's Proxy Statement for the Annual Meeting of Stockholders to be held May 1, 2013.

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#### PART I

#### Item 1. Business

#### General

Papa John's International, Inc. (referred to as the "Company", "Papa John's" or in the first person notations of "we", "us" and "our") operates and franchises pizza delivery and carryout restaurants and, in certain international markets, dine-in and restaurant-based delivery restaurants under the trademark "Papa John's". The first Company-owned Papa John's restaurant opened in 1985 and the first franchised restaurant opened in 1986. At December 30, 2012, there were 4,163 Papa John's restaurants in operation, consisting of 696 Company-owned and 3,467 franchised restaurants operating domestically in all 50 states and in 35 countries. Our Company-owned restaurants include 182 restaurants operated under four joint venture arrangements. We also own and operate restaurants in Beijing and North China (48 units at December 30, 2012).

Papa John's has defined six reportable segments: domestic Company-owned restaurants, domestic commissaries (Quality Control Centers), North America franchising, international operations, variable interest entities ("VIEs") and "all other" business units. North America is defined as the United States and Canada. Domestic is defined as the contiguous United States. See "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Note 21" of "Notes to Consolidated Financial Statements" for financial information about these segments for the fiscal years ended December 30, 2012, December 25, 2011 and December 26, 2010.

All of our periodic and current reports filed with the Securities and Exchange Commission ("SEC") pursuant to Section 13(a) or 15(d) of the Securities and Exchange Act of 1934, as amended, are available, free of charge, through our website located at <u>www.papajohns.com</u>, including our Annual Report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and any amendments to those reports. Those documents are available through our website as soon as reasonably practicable after we electronically file them with the SEC. We also make available free of charge on our website our Corporate Governance Guidelines, Board Committee Charters, and our Code of Ethics, which applies to Papa John's directors, officers and employees. Printed copies of such documents are also available free of charge upon written request to Investor Relations, Papa John's International, Inc., P.O. Box 99900, Louisville, KY 40269-0900. You may read and copy any materials filed with the SEC at the SEC's Public Reference Room at 100 F Street, NE, Washington, DC 20549. You may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. This information is also available at <u>www.sec.gov</u>. The references to these website addresses do not constitute incorporation by reference of the information contained on the websites, which should not be considered part of this document.

#### Strategy

Our goal is to build the strongest brand loyalty in the pizza industry. The key elements of our strategy include:

*High Quality Menu Offerings.* Domestic Papa John's restaurants offer a menu of high-quality pizza along with side items, including breadsticks, cheesesticks, chicken poppers and wings, dessert items and canned or bottled beverages. Papa John's traditional crust pizza is prepared using fresh dough (never frozen). Papa John's pizzas are made from a proprietary blend of wheat flour, cheese made from 100% real mozzarella, fresh-packed pizza sauce made from vine-ripened tomatoes (not from concentrate) and a proprietary mix of savory spices, and a choice of high-quality meat (100% beef, pork and chicken with no fillers) and vegetable toppings. Domestically, all ingredients and toppings can be purchased from our Quality Control Center ("QC Center") system, which delivers to individual restaurants twice weekly. To ensure consistent food quality, each domestic franchisee is required to purchase dough and tomato sauce from our QC Centers and to purchase all other supplies from our QC Centers or other approved suppliers. Internationally, the menu may be more diverse than in our domestic operations to meet local tastes and customs. QC Centers on the U.S. may be operated by franchisees pursuant to license agreements or by other third parties. We provide significant assistance to licensed international QC Centers in sourcing approved quality suppliers.



In addition to our fresh dough traditional crust pizza, we offer a thin crust pizza, which is a par-baked product produced by a third-party vendor. Our traditional crust pizza offers a container of our special garlic sauce and a pepperoncini pepper. Each thin crust pizza is served with a packet of special seasonings and a pepperoncini pepper.

We continue to test new product offerings both domestically and internationally. The new products can become a part of the permanent menu if they meet certain established guidelines.

*Efficient Operating System.* We believe our operating and distribution systems, restaurant layout and designated delivery areas result in lower restaurant operating costs and improved food quality, and promote superior customer service. Our QC Center system takes advantage of volume purchasing of food and supplies, and provides consistency and efficiencies of scale in fresh dough production. This eliminates the need for each restaurant to order food from multiple vendors and commit substantial labor and other resources to dough preparation.

*Commitment to Team Member Training and Development.* We are committed to the development and motivation of our team members through training programs, incentive and recognition programs and opportunities for advancement. Team member training programs are conducted for corporate team members, and offered to our franchisees electronically and at training locations across the United States and internationally. We offer performance-based financial incentives to corporate and restaurant team members at various levels.

*Marketing*. Our marketing strategy consists of both national and local components. Our domestic national strategy includes national advertising via television, print, direct mail, digital and social media channels. Our online and digital marketing activities have increased significantly over the past several years in response to increasing consumer use of online and mobile web technology.

Our local restaurant-level marketing programs target consumers within the delivery area of each restaurant through the use of local TV, radio, print materials, targeted direct mail, store-to-door flyers, digital display advertising, email marketing, text messages and local social media. Local marketing efforts also include a variety of community-oriented activities within schools, sports venues and other organizations supported with some of the same advertising vehicles mentioned above.

In international markets, we target customers who live or work within a small radius of a Papa John's restaurant. Certain markets can effectively use television and radio as part of their marketing strategies. The majority of the marketing efforts include using print materials such as flyers, newspaper inserts, in-store marketing materials, and to a growing extent, digital marketing such as display, search engine marketing, email, and SMS text. Local marketing efforts, such as sponsoring or participating in community events, sporting events and school programs, are also used to build customer awareness.

Strong Franchise System. We are committed to developing and maintaining a strong franchise system by attracting experienced operators, supporting them to expand and grow their business and monitoring their compliance with our high standards. We seek to attract franchisees with experience in restaurant or retail operations and with the financial resources and management capability to open single or multiple locations. We devote significant resources to provide Papa John's franchisees with assistance in restaurant operations, management training, team member training, marketing, site selection and restaurant design.

#### **Unit Sales and Investment Costs**

We are committed to maintaining strong unit economics. In 2012, the 615 domestic Company-owned restaurants included in the full year's comparable restaurant base generated average unit sales of \$953,000 (53-week basis). North America franchise sales per unit on average are lower than Company-owned restaurants as a higher percentage of our Company-owned restaurants are located in more heavily penetrated markets.

The average cash investment for the eight domestic traditional Company-owned restaurants opened during the 2012 fiscal year, exclusive of land, was approximately \$240,000 per unit, excluding tenant allowances that we received. With few exceptions, domestic restaurants do not offer a dine-in area, which reduces our restaurant capital investment.

We define a "traditional" domestic Papa John's restaurant as a delivery and carryout unit that services a defined trade area. We consider the location of a traditional restaurant to be important and therefore devote significant resources to the investigation and evaluation of potential sites. The site selection process includes a review of trade area demographics, target population density and competitive factors. A member of our development team inspects each potential domestic Company-owned restaurant location and substantially all franchised restaurant locations before a site is approved. Our restaurants are typically located in strip shopping centers or freestanding buildings that provide visibility, curb appeal and accessibility. Our restaurant design can be configured to fit a wide variety of building shapes and sizes, which increases the number of suitable locations for our restaurants. A typical domestic inline or end cap Papa John's restaurant averages 1,100 to 1,500 square feet with visible exterior signage. A majority of restaurants in the United States have installed a lobby enhancement re-design package over the last two years. The cost of the lobby enhancement re-design package approximated \$10,000 to \$15,000 per restaurant.

"Non-traditional" Papa John's restaurants generally do not provide delivery service but rather provide walk-up or carry-out service to a captive customer group within a designated facility, with continuous operations in a facility such as a food court at an airport, university or military base or an event-driven service at facilities such as sports stadiums or entertainment venues. Non-traditional units are designed to fit the unique requirements of the venue.

Most of our international Papa John's restaurants are slightly smaller and average between 900 and 1,400 square feet; however, in order to meet certain local customer preferences, some international restaurants have been opened in larger spaces to accommodate both dine-in and restaurant-based delivery service, typically with 35 to 100 seats.

#### Development

A total of 368 Papa John's restaurants were opened during 2012, consisting of 28 Company-owned (eight in North America and 20 in Beijing and North China) and 340 franchised restaurants (182 in North America and 158 international), while 88 Papa John's restaurants closed during 2012, consisting of five Company-owned (three in North America and two in Beijing and North China) and 83 franchised restaurants (44 in North America and 39 international).

During 2013, we expect net unit growth of approximately 230 to 260 units (110 to 125 net openings for North America and 120 to 135 net openings for international). International franchised unit expansion includes an emphasis on markets in the Americas, the United Kingdom, the Middle East and Asia.



Although most of our domestic Company-owned markets are well-penetrated, our Company-owned growth strategy is to continue to open domestic restaurants in existing markets as appropriate, thereby increasing consumer awareness and enabling us to take advantage of operational and marketing efficiencies. Our experience in developing markets indicates that market penetration through the opening of multiple restaurants in a particular market results in increased average restaurant sales in that market over time. We have co-developed domestic markets with some franchisees or divided markets among franchisees, and will continue to utilize market co-development in the future, where appropriate.

Of the total 3,204 North American restaurants open as of December 30, 2012, 648 or 20% were Company-owned (including 182 units owned in joint venture arrangements with franchisees in which the Company has a majority ownership position). The Company expects the percentage of domestic Company-owned units to decline over the next several years, because future net openings will be more heavily weighted toward franchise units.

Of the 959 international restaurants open as of December 30, 2012, 48 or 5% were Company-owned (located in Beijing and North China). We plan to continue to grow our international units during the next several years, most of which will be franchised.

#### QC Center System and Supply Chain Management

Our domestic QC Centers, comprised of nine full-service regional production and distribution centers and one distribution-only center that is in the process of converting to a full-service center, supply pizza dough, food products, paper products, smallwares and cleaning supplies twice weekly to each restaurant throughout the contiguous United States. The primary difference between a full-service QC Center and a distribution-only center is that full-service QC Centers produce fresh pizza dough in addition to providing other food and paper products used in our restaurants. This system enables us to monitor and control product quality and consistency, while lowering food and other costs. The QC Center system capacity is continually evaluated in relation to planned restaurant growth, and facilities are developed or upgraded as operational or economic conditions warrant.

We own full-service international QC Centers in the United Kingdom, Mexico City, Mexico and Beijing, China. Other international full-service QC Centers are licensed to franchisees or non-franchisee third parties, and are generally located in the markets where our franchisees have restaurants.

We set quality standards for all products used in our restaurants and designate approved outside suppliers of food and paper products that meet our quality standards. In order to ensure product quality and consistency, all domestic Papa John's restaurants are required to purchase tomato sauce and dough from our QC Centers. Franchisees may purchase other goods directly from our QC Centers or other approved suppliers. National purchasing agreements with most of our suppliers generally result in volume discounts to us, allowing us to sell products to our restaurants at prices we believe are below those generally available in the marketplace. Within our domestic QC Center system, products are distributed to restaurants by refrigerated trucks leased and operated by us or transported by a dedicated logistics company.

#### **Marketing Programs**

Our local restaurant-level marketing programs target consumers within the delivery area of each restaurant through the use of local TV, radio, print materials, targeted direct mail, store-to-door flyers, digital display advertising, email marketing, text messages and local social media. Local marketing efforts also include a variety of community-oriented activities within schools, sports venues and other organizations supported with some of the same advertising vehicles mentioned above.

Domestic Company-owned and franchised Papa John's restaurants within a defined market are required to join an area advertising cooperative ("Co-op"). Each member restaurant contributes a percentage of sales to the Co-op for market-wide programs, such as television, radio, digital and print advertising, and sports sponsorships. The rate of contribution and uses of the monies collected are determined by a majority vote of the Co-op's members. The contribution rate for Co-ops may generally not be below 2.0% without approval from Papa John's.

The restaurant-level and Co-op marketing efforts are supported by media, print, digital and electronic advertising materials that are produced by Papa John's Marketing Fund, Inc. ("PJMF"), an unconsolidated non-profit corporation. PJMF produces and buys air time for Papa John's national television commercials, buys digital media such as banner advertising, paid search-engine advertising, social media advertising and marketing, and SMS text and email, in addition to other brand-building activities, such as consumer research and public relations activities. Domestic Company-owned and franchised Papa John's restaurants are required to contribute a certain minimum percentage of sales to PJMF. The contribution rate to PJMF can be increased above the required minimum contribution rate if approved by the governing board of PJMF up to certain levels, and beyond those levels if approved by a supermajority of domestic restaurants. The contribution rate averaged 3.05% in 2010 and has been 4.0% since 2011.

We provide both Company-owned and franchised restaurants with pre-approved marketing materials and catalogs for the purchase of uniforms and promotional items. We also provide direct marketing services to Company-owned and franchised restaurants using customer information gathered by our proprietary point-of-sale technology (see "Company Operations – *Domestic Point-of-Sale Technology*"). In addition, we provide database tools, templates and training that allow operators to set their own local email marketing, text messaging and social media.

Our proprietary digital ordering platform allows customers to order online. Our platform includes "plan ahead ordering," Spanish-language ordering capability, and enhanced mobile web ordering for our customers, including Papa John's iPhone® and Android® applications. We also have a Papa Rewards® program, which is an online customer loyalty program designed to increase loyalty and frequency of consumer use of our online/digital ordering platform. We receive a percentage-based fee from U.S. franchisees for online sales, in addition to royalties, to defray development and operating costs associated with our digital ordering platform.

We also offer our customers the opportunity to purchase a reloadable gift card marketed as the "Papa Card." The Papa Card is sold as either a plastic gift card purchased in our restaurants, or an online digital card purchased at our web site. Additionally, we sell Papa Cards to consumers through third-party retailers, sell bulk orders of cards to business entities and organizations, and continue to explore other Papa Card distribution opportunities. The Papa Card may be redeemed for delivery, carryout, online and mobile web orders and is accepted at all Papa John's traditional domestic restaurants.

In international markets, we target customers who live or work within a small radius of a Papa John's restaurant. Certain markets can effectively use television and radio as part of their marketing strategies. The majority of the marketing efforts include using print materials such as flyers, newspaper inserts, in-store marketing materials, and to a growing extent, digital marketing such as display, search engine marketing, email, and SMS text. Local marketing efforts, such as sponsoring or participating in community events, sporting events and school programs, are also used to build customer awareness.

#### **Company Operations**

*Domestic Restaurant Personnel.* A typical Papa John's Company-owned domestic restaurant employs a restaurant manager and approximately 20 to 25 hourly team members, many of whom work part-time. The manager is responsible for the day-to-day operation of the restaurant and maintaining Company-established operating standards. We seek to hire experienced restaurant managers and staff and provide comprehensive training programs in areas such as operations and managerial skills. We also employ directors of operations who are responsible for overseeing an average of seven Company-owned restaurants. Additional levels of operations senior management and corporate staff also support the field teams in many areas, including but not limited to quality assurance, food safety, training, marketing and technology. We seek to motivate and retain personnel by providing opportunities for advancement and performance-based financial incentives.

*Training and Education.* The Global Operations Support and Training ("GOST") department is responsible for creating tools and materials for the training and development of both corporate and franchise team members. We believe training is very important to delivering consistent operational execution. Operations personnel complete our management training program and ongoing development programs, including multi-unit training in which instruction is given on all aspects of our systems and operations.

*Domestic Point-of-Sale Technology*. Our proprietary PROFIT System<sup>™</sup>, point-of-sale technology ("POS"), is in place in all North America traditional Papa John's restaurants. We believe this technology facilitates fast and accurate order-taking and pricing, reduces paperwork and allows the restaurant manager to better monitor and control food and labor costs, including facilitation of managing food inventory and placing orders from the domestic QC Centers. We believe the PROFIT System also enhances restaurant-level marketing capabilities. Polling capabilities allow us to obtain restaurant operating information, providing us with timely access to sales and customer information. The PROFIT System is also closely integrated with our digital ordering solutions in all domestic traditional Papa John's restaurants, enabling Papa John's to offer nationwide digital ordering to our customers. We are currently in the process of developing our next generation PROFIT System.

Domestic Hours of Operation. Our domestic restaurants are open seven days a week, typically from 11:00 a.m. to 12:30 a.m. Monday through Thursday, 11:00 a.m. to 1:30 a.m. on Friday and Saturday and 12:00 noon to 11:30 p.m. on Sunday. Carryout hours are generally more limited for late night, for security purposes.

#### **Franchise Program**

*General.* We continue to attract franchisees with significant restaurant and retail experience. We consider our franchisees to be a vital part of our system's continued growth and believe our relationship with our franchisees is good. As of December 30, 2012, there were 3,467 franchised Papa John's restaurants operating in all 50 states and 35 countries. During 2012, 340 (182 North America and 158 international) franchised Papa John's restaurants were opened. As of December 30, 2012, we have development agreements with our franchisees for approximately 300 additional North America restaurants, the majority of which are committed to open over the next two to three years, and agreements for approximately 1,100 additional international franchised restaurants, the majority of which are scheduled to open over the next six years. There can be no assurance that all of these restaurants will be opened or that the development schedule set forth in the development agreements will be achieved.

*Approval.* Franchisees are approved on the basis of the applicant's business background, restaurant operating experience and financial resources. We seek franchisees to enter into development agreements for single or multiple restaurants. We require each franchisee to complete our training program or to hire a full-time operator who completes the training and has either an equity interest or the right to acquire an equity interest in the franchise operation. Outside the United States, we will allow an approved operator bonus plan to substitute for the equity interest.



North America Development and Franchise Agreements. We enter into development agreements with our franchisees in North America for the opening of a specified number of restaurants within a defined period of time and specified geographic area. Substantially all existing franchise agreements have an initial 10-year term with a 10-year renewal option. We have the right to terminate a franchise agreement for a variety of reasons, including a franchisee's failure to make payments when due or failure to adhere to our policies and standards. Many state franchise laws limit the ability of a franchisor to terminate or refuse to renew a franchise.

We provide assistance to Papa John's franchisees in selecting sites, developing restaurants and evaluating the physical specifications for typical restaurants. We provide layout and design services and recommendations for subcontractors, signage installers and telephone systems to Papa John's franchisees. Our franchisees can purchase complete new store equipment packages through an approved third-party supplier. In addition, we sell replacement smallwares and related items to our franchisees. Each franchisee is responsible for selecting the location for its restaurants but must obtain our approval of restaurant design and location based on accessibility and visibility of the site and targeted demographic factors, including population density, income, age and traffic.

Under our standard domestic development agreement, the franchisee is required to pay, at the time of signing the agreement, a non-refundable fee of \$25,000 for the first restaurant and \$5,000 for any additional restaurants. The non-refundable fee is credited against the standard \$25,000 franchise fee payable to us upon signing the franchise agreement for a specific location. Generally, a franchise agreement is executed when a franchisee secures a location. Our current standard development agreement requires the franchisee to pay a royalty fee of 5% of sales and the majority of our existing franchised restaurants also have a 5% royalty rate in effect.

*Domestic Franchise Development Incentives.* Over the past few years, we have offered various development incentive programs for domestic franchisees to increase unit openings. Such incentives included the following for 2012 traditional openings: (1) no franchise fee (standard fee is \$25,000); (2) the waiver of some or all of the 5% royalty fee for a limited period of time, not to exceed 18 months; (3) a credit for the portion of the purchase of certain equipment; and (4) a credit to be applied toward a future food purchase, under certain circumstances. Our 2013 incentives will be similar to those offered in 2012. We believe the development incentive programs have accelerated unit openings and expect they will continue to do so in 2013.

*Marketing Fund Incentives.* In 2012, domestic franchisees could earn up to a 45 basis point royalty rebate (against our standard 5.0% royalty rate) by meeting certain sales growth targets in consideration for agreeing to set the marketing fund rate over a multi-year period. The royalty rebate incentives will continue throughout 2013.

Domestic Franchise Support Initiatives. From time to time, we offer additional discretionary support initiatives to our domestic franchisees, including:

- Food cost relief by lowering the commissary margin on certain commodities sold by PJ Food Service, Inc. ("PJFS") to the franchise system and by
  providing incentive rebate opportunities;
- Targeted royalty relief and local marketing support to assist certain identified franchisees or markets; and
- Restaurant opening incentives.

In 2013, we plan to continue domestic franchise support initiatives. We believe the support programs have mitigated potential unit closures and strengthened our brand.

International Development and Franchise Agreements. We opened our first franchised restaurant outside the United States in 1998. We define "international" as all markets outside the United States and Canada. In international markets, we have either a development agreement or a master franchise agreement with a franchisee for the opening of a specified number of restaurants within a defined period of time and specified geographic area. Under a master franchise agreement, the franchisee has the right to subfranchise a portion of the development to one or more subfranchisees approved by us. Under our current standard international development agreement, the franchisee is required to pay total fees of \$25,000 per restaurant: \$5,000 at the time of signing the agreement, the master franchisee is required to pay total fees of \$25,000 per restaurant: \$5,000 at the time of signing the agreement, the master franchise is required to pay total fees of \$25,000 per restaurant: \$5,000 at the time of signing the agreement, the master franchise is required to pay total fees of \$25,000 per restaurant which ever comes first. Under our current standard master franchise agreement, and \$15,000 for each subfranchised restaurant – \$5,000 at the time of signing the agreement and \$10,000 when the restaurant opens or on the agreed-upon development franchise of signing the agreement agreement, and \$15,000 for each subfranchised restaurant – \$5,000 at the time of signing the agreement and \$10,000 when the restaurant opens or on the agreed-upon development date, whichever comes first.

Our current standard international master franchise and development agreement provides for payment to us of a royalty fee of 5% of sales, with no provision for increase during the initial term. The remaining terms applicable to the operation of individual restaurants are substantially equivalent to the terms of our domestic franchise agreement. From time to time, development agreements will be negotiated at other-than-standard terms for fees and royalties. We also offer various development incentives to help drive net unit growth.

Non-traditional Restaurant Development. We had approximately 200 non-traditional restaurants at December 30, 2012. These agreements generally cover venues or areas not originally targeted for traditional unit development and have terms differing from the standard agreement.

*Franchisee Loans.* Selected franchisees have borrowed funds from us, principally for the purchase of restaurants from us or other franchisees or for use in the construction and development of new restaurants. Loans made to franchisees typically bear interest at fixed or floating rates and in most cases are secured by the fixtures, equipment and signage of the restaurant and/or are guaranteed by the franchisees' owners. At December 30, 2012, net loans outstanding totaled \$17.1 million. See "Note 11" of "Notes to Consolidated Financial Statements" for additional information.

Domestic Franchise Insurance Program. Our franchisees may elect to purchase various insurance policies, such as health insurance, non-owned automobile and workers' compensation, through our wholly-owned insurance agency, Risk Services Corp. ("Risk Services"). Various third-party commercial insurance companies provide fully-insured coverage for these lines of business to franchisees participating in the franchise insurance program offered by Risk Services.

*Domestic Franchise Training and Support.* Our domestic field support structure consists of franchise business directors, each of whom is responsible for serving an average of approximately 130 franchised units. Our franchise business directors maintain open communication with the franchise community, relaying operating and marketing information and new initiatives between franchisees and us. Franchise business directors report to one of three regional division vice presidents, who report to the Senior Vice President, North and Latin American Operations and Global OST.

Every franchisee is required to have a principal operator approved by us who satisfactorily completes our required training program. Principal operators for traditional restaurants are required to devote their full business time and efforts to the operation of the franchisee's traditional restaurants. Each franchised restaurant manager is also required to complete our Company-certified management training program. Ongoing supervision of training is monitored by the GOST team. Multi-unit franchisees are encouraged to appoint training store general managers or hire a full-time training coordinator certified to deliver Company-approved training programs.

International Franchise Operations Support. We employ international business directors who are responsible for supporting one or more franchisees. The international business directors report to one of three regional vice presidents or report directly to the respective Senior Vice President. Additional levels of senior management and corporate staff also support the international field teams in many areas, including but not limited to food safety, quality assurance, training, marketing and technology.

*Franchise Operations.* All franchisees are required to operate their Papa John's restaurants in compliance with our policies, standards and specifications, including matters such as menu items, ingredients, and restaurant design. Franchisees generally have full discretion to determine the prices to be charged to customers, but we have the authority to set maximum price points for nationally advertised promotions.

*Franchise Advisory Council.* We have a Franchise Advisory Council ("FAC") that consists of Company and franchisee representatives of domestic restaurants. We also have a franchise advisory council in the United Kingdom ("UK FAC"). The FAC and UK FAC and subcommittees hold regular meetings to discuss new product and marketing ideas, operations, growth and other relevant issues. Certain domestic franchisees have also formed a separate franchise association for the purpose of communicating and addressing issues, needs and opportunities among its members.

We currently communicate with, and receive input from, our franchisees in several forms, including through the FAC, UK FAC, annual operations conferences, system communications, national conference calls and various regional meetings conducted with franchisees throughout the year. Monthly webcasts are also conducted by the Company to discuss current operational, marketing or other issues affecting the franchisees' business. We are committed to communicating with our franchisees and receiving input from them.

#### **Industry and Competition**

The United States Quick Service Restaurant pizza industry ("QSR Pizza") is mature and highly competitive with respect to price, service, location, food quality and variety. There are well-established competitors with substantially greater financial and other resources than Papa John's. The category is largely fragmented and competitors include international, national and regional chains, as well as a large number of local independent pizza operators. Some of our competitors have been in existence for substantially longer periods than Papa John's and can have higher levels of restaurant penetration and stronger, more developed brand awareness in markets where we compete. According to industry sources, domestic QSR Pizza category sales, which includes dine-in, carry-out and delivery, had sales of approximately \$32.6 billion in 2012, or an increase of 0.5% from the prior year.

With respect to the sale of franchises, we compete with many franchisors of restaurants and other business concepts. In general, there is also active competition for management personnel and attractive commercial real estate sites suitable for our restaurants.

#### **Government Regulation**

We, along with our franchisees, are subject to various federal, state and local laws affecting the operation of our respective businesses. Each Papa John's restaurant is subject to licensing and regulation by a number of governmental authorities, which include health, safety, sanitation, building and fire agencies in the state or municipality in which the restaurant is located. Difficulties in obtaining, or the failure to obtain, required licenses or approvals can delay or prevent the opening of a new restaurant in a particular area. Our full-service QC Centers are licensed and subject to regulation by state and local health and fire codes, and the operation of our trucks is subject to Department of Transportation regulations. We are also subject to federal and state environmental regulations.



We are subject to Federal Trade Commission ("FTC") regulation and various state laws regulating the offer and sale of franchises. The laws of several states also regulate substantive aspects of the franchisor-franchisee relationship. The FTC requires us to furnish to prospective franchisees a franchise disclosure document containing prescribed information. Substantive state laws that regulate the franchisor-franchisee relationship presently exist in a substantial number of states, and bills have been introduced in Congress from time to time that would provide for federal regulation of the U.S. franchisor-franchisee relationship in certain respects if such bills were enacted. The state laws often limit, among other things, the duration and scope of non-competition provisions and the ability of a franchisor franchisee relationship. National, state and local government regulations or initiatives, including health care legislation, "living wage," menu labeling, or other current or proposed regulations and increases in minimum wage rates affect Papa John's as well as others within the restaurant industry. As we expand internationally, we are subject to applicable laws in each jurisdiction where franchised units are established.

#### Trademarks, Copyrights and Domain Names

Our rights in our principal trademarks and service marks are a significant part of our business. We own the federal registration of the trademark "Papa John's." We have also registered "Pizza Papa John's and design" (our logo), "Better Ingredients. Better Pizza.", "Pizza Papa John's Better Ingredients. Better Pizza. and design" and "Papa Rewards" as trademarks and service marks. We also own federal registrations for several ancillary marks, principally advertising slogans. We have also applied to register our primary trademark, "Pizza Papa John's and design," in more than 100 foreign countries and the European Community. We are aware of the use by other persons in certain geographical areas of names and marks that are the same as or similar to our marks. It is our policy to pursue registration of our marks whenever possible and to vigorously oppose any infringement of our marks.

We hold copyrights in certain packaging, training and promotional materials used in our business. In addition, we have registered and maintain Internet domain names, including "Papajohns.com."

#### Employees

As of December 30, 2012, we employed approximately 18,800 persons, of whom approximately 16,400 were restaurant team members, approximately 900 were restaurant management personnel, approximately 600 were corporate personnel and approximately 900 were QC Center and Preferred Marketing Solutions, Inc. ("Preferred," our wholly-owned print and promotions subsidiary) personnel. Most restaurant team members work part-time and are paid on an hourly basis. None of our team members is covered by a collective bargaining agreement. We consider our team member relations to be good.

#### Item 1A. Risk Factors

We are subject to various risks that could have a negative effect on our business, financial condition and results of operations. These risks could cause actual operating results to differ from those expressed in certain "forward looking statements" contained in this Form 10-K as well as in other Company communications. Although we believe our expectations are based on reasonable assumptions, actual results may differ materially from those in the forward-looking statements as a result of various factors:

# We face substantial competition from other food industry competitors, and our results of operations can be negatively impacted by the actions of one or more of our competitors.

The QSR Pizza category and the restaurant industry in general are intensely competitive, and there are many well-established competitors with substantially greater financial and other resources than the Papa John's system. Some of these competitors have been in existence for a substantially longer period than Papa John's and may be better established in the markets where restaurants operated by us or our franchisees are, or may be, located. Demographic trends, traffic patterns, the type, number and location of competing restaurants, and changes in pricing or other marketing initiatives or promotional strategies, including new product and concept developments, by one or more of our major competitors can have a rapid and adverse impact on our sales and earnings and our system-wide restaurant operations.

#### Changes in consumer preferences or discretionary consumer spending could adversely impact our results.

Changes in consumer preferences and trends (for example, changes in dietary preferences that could cause consumers to avoid pizza in favor of foods that are perceived as healthier, lower-calorie or otherwise based on their nutritional content) could adversely affect our restaurant business. Also, our success depends to a significant extent on numerous factors affecting consumer confidence or discretionary consumer income, including higher tax rates domestically or in international markets, and adverse economic conditions such as continued high levels of unemployment, high fuel and energy costs and reduced access to credit. Such factors could cause consumers to spend less on food or shift to lower-priced products. Further adverse changes in these factors could reduce sales or inhibit our ability to increase pricing, either of which could materially adversely affect our results of operations.

#### Food safety and quality concerns may negatively impact our business and profitability.

Incidents or reports of food- or water-borne illness or other food safety issues, food contamination or tampering, employee hygiene and cleanliness failures or improper employee conduct at our restaurants could lead to product liability or other claims. Such incidents or reports could negatively affect our brand and reputation as well as our revenues and profits. Similar incidents or reports occurring at quick service restaurants unrelated to us could likewise create negative publicity, which could negatively impact consumer behavior towards us.

In addition, we rely on our domestic and international suppliers, as do our franchisees, to provide quality ingredients and to comply with applicable laws and industry standards. A failure of one of our domestic or international suppliers to meet our quality standards, or meet domestic or international food industry standards, could result in a disruption in our supply chain and negatively impact our brand and our business and profitability.

#### Our success depends on the differentiation of our brand and maintaining the value and quality reputation of our brand.

Our results depend upon our ability to differentiate our brand and our reputation for quality. Our brand has been highly rated in U.S. surveys and we strive to build the value of our brand as we develop international markets. The value of our brand and demand for our products could be damaged by incidents that harm consumer perceptions of the Company and our brand, such as product recalls, food safety issues, privacy breaches, and related negative publicity. Social media can be used to promote adverse consumer perceptions with significantly greater speed and scope than traditional media outlets. As a result, the value of our brand and the demand for our products could be damaged and have an adverse effect on our financial results.

#### We may not be able to execute our strategy or achieve our planned growth targets, which could negatively impact our business and our financial results.

Our growth strategy depends on the Company's and our franchisees' ability to open new restaurants and to operate them on a profitable basis. Planned growth targets and the ability to operate new and existing restaurants profitably are affected by economic, regulatory and competitive conditions and consumer buying habits. Increased commodity or operating costs, including but not limited to employee compensation and benefits or insurance costs, could slow the rate of new store openings or increase the number of store closings. Our business is susceptible to adverse changes in local, national and global economic conditions, which could make it difficult for us to meet our growth targets. Additionally, we or our franchisees may face challenges securing financing, finding suitable store locations at acceptable terms or securing required domestic or foreign government permits and approvals.

Our franchisees remain dependent on the availability of financing to remodel or renovate existing locations or construct and open new restaurants. The reduced availability of credit has required, and may continue to require, the Company to provide financing to certain franchisees and prospective franchisees in order to mitigate store closings or allow new units to open. If we are unable or unwilling to provide such financing, our results of operations may be adversely impacted. To the extent we provide financing to franchisees in domestic and international markets, our results could be negatively impacted by the credit performance of our franchisee loans, particularly if our franchisees encounter worsening economic or political conditions in their markets.

Our stock price could decline or experience volatility if we do not meet expectations of the market for earnings per share, comparable store sales, net restaurant openings or revenue growth.

### Our results of operations and the operating results of our franchisees may be adversely impacted by increases in the cost of food ingredients and other commodities.

We are exposed to ongoing commodity volatility, and an increase in the cost, or sustained high levels of the cost, of cheese or other commodities could adversely affect the profitability of our system-wide restaurant operations, particularly if we are unable to increase the selling price of our products to offset costs. Cheese, historically representing 35% to 40% of our food cost, and other commodities can be subject to significant cost fluctuations due to weather, availability, global demand and other factors that are beyond our control. Additionally, increases in fuel, utility, and insurance costs could adversely affect the profitability of our restaurant and QC Center businesses. Our domestic franchisees buy substantially all of their food products from our QC Center business. We have pricing arrangements with certain of our suppliers that reset on time frames ranging from monthly to annually. For our Company-owned restaurants, we also have forward pricing arrangements for a portion of our cheese purchases.

#### Our dependence on a sole supplier or a limited number of suppliers for some ingredients could result in disruptions to our business.

Domestic restaurants purchase substantially all food and related products from our QC Centers. Domestically, we are dependent on sole suppliers for our cheese and flour products, and internationally we are dependent on a sole supplier for substantially all our cheese. Alternative sources may not be available on a timely basis to supply these key ingredients or be available on terms as favorable to us as under our current arrangements. Our corporate and franchised restaurants could also be harmed by any prolonged disruption in the supply of products from or to our QC Centers due to weather, crop disease, and other events beyond our control. Insolvency of key suppliers could also negatively impact our business.

# Our international operations are subject to increased risks and other factors that may make it more difficult to achieve or maintain profitability or meet planned growth rates.

Our international operations could be negatively impacted by changes in international economic, political and health conditions in the countries in which the Company or our franchisees operate. In addition, there are risks associated with differing business and social cultures and consumer preferences, diverse and sometimes uncertain or unstable government regulations and structures, limited availability and high cost of suitable restaurant locations, and difficulties in sourcing high-quality ingredients and other commodities in a cost-effective manner. In addition, our international operations are subject to additional factors, including compliance with anti-corruption and other foreign laws, and various currency regulations and fluctuations. Accordingly, there can be no assurance that our international operations will maintain profitability or meet planned growth rates.

# We are subject to numerous laws and regulations governing our workforce and our operations. Changes in these laws, including health care legislation and minimum wage increases or additional laws could increase costs for our system-wide operations.

Domestic system-wide restaurant operations are subject to federal and state laws governing such matters as wages, benefits, working conditions, citizenship requirements and overtime. A significant number of hourly personnel employed by our franchisees and us are paid at rates closely related to the federal and state minimum wage requirements. Accordingly, further increases in the federal minimum wage or the enactment of additional state or local minimum wage increases above federal wage rates would increase labor costs for our system-wide operations. Additionally, current conditions may make it easier for workers to form unions, potentially resulting in higher costs. Local government agencies have also implemented ordinances that restrict the sale of certain food or drink products. Compliance with additional government mandates, including menu labeling requirements, could increase costs and be harmful to system-wide restaurant sales.

U.S. health care reform law enacted in 2010 requires employers such as us to provide health insurance for all qualifying employees or pay penalties for not providing coverage. We are evaluating the impact the new law will have on our domestic operations, and although we cannot predict with certainty the financial impact of the legislation, we, like other industry competitors, expect that the requirement that we provide more extensive health benefits to employees than we currently provide, and/or fund a larger portion than previously funded, could impact our results of operations beginning in 2014.

Domestically and internationally, we operate in an increasingly complex regulatory environment, and the cost of regulatory compliance is increasing. Failure to comply with applicable U.S. and international labor, health care, food, anti-bribery and corruption, consumer and other laws, may result in civil and criminal liability, damages, fines and penalties. This could harm our reputation, limit our ability to grow and adversely affect our financial performance.

#### Our expansion into emerging or under-penetrated domestic and international markets may present increased risks.

Any or all of the risks listed above could be especially harmful to the financial viability of our franchisees in under-penetrated or emerging markets in addition to international markets with unstable political climates. A decline in or failure to improve financial performance for such franchisees could lead to reduced new restaurant openings or unit closings at greater than anticipated levels and therefore adversely impact our ability to achieve our targets for growth and results of operations as well as have a negative impact on market share.

Our business and brand may be harmed should the services of our Founder, John Schnatter, as Chief Executive Officer, Chairman or brand spokesman terminate for any reason. Failure to effectively execute succession planning could harm our Company and brand.

John H. Schnatter, our Founder, Chairman and Chief Executive Officer (CEO), does not serve under an employment agreement and we do not maintain key man life insurance on Mr. Schnatter. We also depend on Mr. Schnatter's image and his services as spokesman in our advertising and promotion materials. While we have entered into a license agreement with Mr. Schnatter related to the use of certain intellectual property related to his name, likeness and image, our business and brand may be harmed if Mr. Schnatter's services were not available to the Company for any reason or the reputation of Mr. Schnatter was negatively impacted. In addition, failure to effectively execute succession planning could harm our Company and brand.

#### Changes in purchasing practices by our domestic franchisees could harm our commissary business.

Although our domestic franchisees currently purchase substantially all food products from our QC Centers, they are only required to purchase tomato sauce, dough and other items we may designate as proprietary or integral to our system from our QC Centers. Any changes in purchasing practices by domestic franchisees, such as seeking alternative approved suppliers of food products or ingredients, could adversely affect the financial results of our QC Centers and the Company.

#### We may be required to resort to litigation to protect our intellectual property rights, which could negatively affect our results of operations.

We depend on our Papa John's brand name and rely on a combination of trademarks, copyrights, service marks and similar intellectual property rights to promote our brand. We believe the success of our business depends on our continued ability to use our existing trademarks and service marks to increase brand awareness and further develop our brand, both domestically and abroad. We may not be able to adequately protect our intellectual property rights and we may be required to resort to litigation to enforce such rights. Litigation could result in high costs and diversion of resources, which could negatively affect our results of operations, regardless of the outcome.

#### Disruptions of our critical business or information technology systems could harm our ability to conduct normal business.

We rely heavily on information systems, including digital ordering solutions, through which a significant portion of our domestic sales originate. We also rely heavily on point-of-sale processing in our restaurants for data collection and payment systems for the collection of cash, credit and debit card transactions, and other processes and procedures. Our ability to efficiently and effectively manage our business depends on the reliability and capacity of these technology systems.

Our systems could be damaged or interrupted by power loss through various technological failures or acts of God. In particular, we may experience occasional interruptions of our digital ordering solutions, which make online ordering unavailable or slow to respond, negatively impacting sales and the experience of our customers. If our digital ordering solutions do not perform with adequate speed, our customers may be less inclined to return to our digital ordering solutions, as frequently or at all. If our systems do not operate properly, we may need to upgrade or replace these systems, which could require material capital investment from us and our franchisees. Part of our technology infrastructure is specifically designed for us and our operational systems, which could cause unexpected costs, delays or inefficiencies when infrastructure upgrades are needed. Significant portions of our technology infrastructure are provided by third parties, and the performance of these systems is largely beyond our control. Failure of our third party systems, and backup systems, to adequately perform, particularly as our online sales grow, could harm our business and the satisfaction of our customers. In addition, we may not have or be able to obtain adequate protection or insurance to mitigate the risks of these events or compensate for losses related to these events, which could damage our business and reputation and be expensive and difficult to remedy or repair.

#### We may incur significant costs resulting from a security breach, including a breach of confidential customer information from our digital ordering business.

We are subject to a number of privacy and data protection laws and regulations. Our business requires the collection and retention of large volumes of internal and customer data, including credit card data and other personally identifiable information of our employees and customers housed in the various information systems we use. The integrity and protection of that customer, employee and Company data is critical to us. Although we take significant steps to prevent security breaches, such as theft of customer and Company information, failure to prevent fraud or security breaches could result in significant costs to us and have a material adverse effect on our business.

### We have been and will continue to be subject to various types of litigation, including class and collective action litigation, which could subject us to significant damages or other remedies.

We and our restaurant industry competitors are subject to the risk of litigation from various parties, including vendors, customers, franchisees and employees. We are involved in a number of lawsuits, claims, investigations, and proceedings consisting of intellectual property, employment, consumer, commercial and other matters arising in the ordinary course of business. We are currently a defendant in cases containing class action allegations. Plaintiffs in these types of class action lawsuits often seek recovery of very large or indeterminate amounts, and the magnitude of the potential loss relating to such lawsuits may not be accurately estimated. We evaluate all of the claims and proceedings involving us to assess the expected outcome and where necessary we estimate the amount of potential losses to us. In many cases, particularly the class action cases, we may not be able to estimate the amount of potential losses and/or our estimates may prove to be insufficient. These assessments are made by management based on the information available at the time made and require the use of a significant amount of judgment, and actual outcomes or losses may materially differ. Regardless of whether any claims against us are valid, or whether we are ultimately held liable, such litigation may be expensive to defend and may divert resources away from our operations and negatively impact earnings.

#### We may be subject to impairment charges.

Impairment charges are possible if our subsidiaries located in the United Kingdom ("PJUK") and China or previously acquired domestic restaurants perform below our expectations. This would result in a decrease in our reported asset value and reduction in our net income.



#### Our results of operations could be materially impacted as a result of the credit risk of operators of leases for which we remain contingently liable.

We remain contingently liable for certain restaurant and commissary leases previously operated by us and subsequently sold or refranchised. We enter into these arrangements as part of the process of disposing of or refranchising our stores in the ordinary course of business. While the new operators are the primary obligors under such assigned leases, we could be liable in the event that one or more new operators are unwilling or unable to make any required lease payments. Continuing weakness in the economy and difficulty in credit markets could make it difficult for these operators to meet their contractual commitments. If these operators default on the leases and we are unable to sublease the properties for which we remain contingently liable, it could have a material impact on our results of operations.

#### Item 1B. Unresolved Staff Comments

None.

#### **Item 2. Properties**

As of December 30, 2012, there were 4,163 Papa John's restaurants system-wide. The following tables provide the locations of our restaurants. We define "North America" as the United States and Canada and "domestic" as the contiguous United States.

#### North America Restaurants:

	Company	Franchised	Total
Alabama		73	73
Alaska	-	6	6
Arizona	39	37	76
Arkansas	-	23	23
California	-	209	209
Colorado	22	25	47
Connecticut	-	11	11
Delaware	-	15	15
District of Columbia	-	10	10
Florida	46	221	267
Georgia	86	60	146
Hawaii	-	14	14
Idaho	-	11	11
Illinois	6	115	121
Indiana	41	84	125
Iowa	-	23	23
Kansas	13	19	32
Kentucky	42	70	112
Louisiana	-	61	61
Maine	-	6	6
Maryland	60	40	100
Massachusetts	-	19	19
Michigan	-	43	43
Minnesota	30	15	45
Mississippi	-	30	30
Missouri	41	33	74
Montana	-	10	10
Nebraska	-	17	17

#### North America Restaurants (continued):

	Company	Franchised	Total
Nevada	-	22	22
New Hampshire	-	2	2
New Jersey	-	87	87
New Mexico	-	17	17
New York	-	127	127
North Carolina	83	77	160
North Dakota	-	5	5
Ohio	-	152	152
Oklahoma	-	28	28
Oregon	-	16	16
Pennsylvania	-	94	94
Rhode Island	-	5	5
South Carolina	6	54	60
South Dakota	-	10	10
Tennessee	29	76	105
Texas	78	159	237
Utah	-	33	33
Vermont	-	1	1
Virginia	26	112	138
Washington	-	51	51
West Virginia	-	23	23
Wisconsin	-	26	26
Wyoming		6	6
Total U.S. Papa John's Restaurants	648	2,483	3,131
Canada		73	73
Total North America Papa John's Restaurants	648	2,556	3,204

### International Restaurants:

Azerbaijan	-	1	1
Bahrain	-	19	19
Cayman Islands	-	1	1
Chile	-	18	18
China	48	132	180
Colombia	-	16	16
Costa Rica	-	14	14
Cyprus	-	9	9
Dominican Republic	-	10	10
Ecuador	-	13	13
Egypt	-	13	13
El Salvador	-	10	10
Guam	-	1	1
India	-	29	29
Ireland	-	44	44
Jordan	-	6	6
Kuwait	-	25	25
Lebanon	-	3	3
Malaysia	-	19	19
Mexico	-	57	57
Nicaragua	-	2	2

#### International Restaurants (continued):

	Company	Franchised	Total
Oman	-	6	6
Panama	-	4	4
Peru	-	19	19
Philippines	-	13	13
Puerto Rico	-	14	14
Qatar	-	10	10
Russia	-	40	40
Saudi Arabia	-	6	6
South Korea	-	72	72
Trinidad	-	6	6
Turkey	-	17	17
United Arab Emirates	-	21	21
United Kingdom	-	212	212
Venezuela	-	29	29
Total International Papa John's Restaurants	48	911	959

Note: Company-owned Papa John's restaurants include restaurants owned by majority-owned subsidiaries. There were 182 such restaurants at December 30, 2012 (22 in Colorado, 26 in Maryland, 30 in Minnesota, 78 in Texas, and 26 in Virginia).

Most Papa John's restaurants are located in leased space. The initial term of most domestic restaurant leases is generally five years with most leases providing for one or more options to renew for at least one additional term. Generally, the leases are triple net leases, which require us to pay all or a portion of the cost of insurance, taxes and utilities. Additionally, we lease our Company-owned restaurant sites in Beijing and North China. At December 30, 2012, we leased and subleased to franchisees in the United Kingdom 142 of the 212 franchised Papa John's restaurant sites. The initial lease terms on the franchise subleases are generally five to ten years. The initial lease terms of the franchise subleases are generally five to ten years. In connection with the 2006 sale of our former Perfect Pizza operations in the United Kingdom, we remain contingently liable for payment under approximately 40 lease arrangements, primarily associated with Perfect Pizza restaurant sites.

Seven of our ten domestic QC Centers are located in leased space, including the following locations: Raleigh, NC; Denver, CO; Phoenix, AZ; Des Moines, IA; Portland, OR; Pittsburgh, PA; and Cranbury, NJ. Our remaining three locations are in buildings we own, located in: Orlando, Florida; Dallas, Texas; and Louisville, Kentucky. Additionally, our corporate headquarters and our printing operations are located in Louisville, KY in buildings owned by us. Internationally, we own a full-service QC Center in the United Kingdom and lease office space near London. We also lease our QC Centers and office space in Beijing, China and Mexico City, Mexico.

#### Item 3. Legal Proceedings

The information contained under the heading "Litigation" in "Note 17" of "Notes to Consolidated Financial Statements" is incorporated by reference into this Item 3. We are party to various legal proceedings arising in the ordinary course of business, but, except as set forth in the items herein, are not currently a party to any legal proceeding that management believes could have a material adverse effect on the Company.

#### Item 4. Mine Safety Disclosures

None.



#### EXECUTIVE OFFICERS OF THE REGISTRANT

Set forth below are the current executive officers of Papa John's:

Name	Age (a)	Position	First Elected Executive Officer
John H. Schnatter	51	Founder, Chairman and Chief Executive Officer	1985
Timothy C. O'Hem	49	Senior Vice President and Chief Development Officer	2005
Steve M. Ritchie	38	Senior Vice President, North and Latin American Operations and Global OST	2012
Thomas V. Sterrett	52	Senior Vice President, International	2010
Anthony N. Thompson	46	Executive Vice President, Chief Operating Officer, and President PJ Food Service	2009
Lance F. Tucker	43	Senior Vice President, Chief Financial Officer, Chief Administrative Officer, and Treasurer	2011
Andrew M. Varga	47	Senior Vice President and Chief Marketing Officer	2009

(a) Ages are as of January 1, 2013.

John H. Schnatter created the Papa John's concept. The first Papa John's Company-owned restaurant opened in 1985. He currently serves as Founder, Chairman and Chief Executive Officer. He previously served as Interim Chief Executive Officer from December 2008 to April 2009, Executive Chairman of the Company from 2005 until May 2007, as Chairman of the Board and Chief Executive Officer from 1990 until 2005, and as President from 1985 to 1990 and from 2001 until 2005.

Timothy C. O'Hem was appointed Senior Vice President and Chief Development Officer in July 2012. He previously served as Senior Vice President, Development since June 2009, a position he previously held from 2005 until 2007. From 2002 until 2005 and from 2007 until 2009, he managed the operations of a Papa John's franchisee in which he has an ownership interest. Prior to his departure from Papa John's in 2002, Mr. O'Hem held various positions, including Vice President of Global Development from February 2001 to 2002, Vice President of U.S. Development from March 1997 to February 2001, Director of Franchise Development from December 1996 to March 1997 and Construction Manager from November 1995 to December 1996. He has been a franchise since 1993.

Steve M. Ritchie was appointed Senior Vice President, North American Operations & Global OST in August 2011, where he is responsible for all aspects of restaurant operations for company-owned restaurants and franchised units in the continental United States, Canada, Alaska and Hawaii, and he assumed additional responsibility for Latin American operations in July 2012. Mr. Ritchie has served in various capacities of increasing responsibility since joining Papa John's in 1996. From December 2010 until August 2011, he served as Senior Vice President, Operations and Global OST, where he was responsible for leading the company's domestic company-owned restaurant operations. In July 2010, he was named Vice President, Operations & Global OST, where he was responsible for overseeing all aspects of the company's global operating support functions and strategic initiatives. Since 2006, he also has served as a franchise owner of multiple units in the Company's Midwest Division.

Thomas V. Sterrett was named Senior Vice President, International in August 2010. Mr. Sterrett has served as Division Vice President from 2007 to 2010 (Midwest and South Divisions), Operations Vice President for the Company's Midwest Division from 2005 to 2007, Director of Operations in the Nashville, Tennessee market from 2003 to 2005 and District Manager of the South Florida market from 1995 to 2003. Prior to joining Papa John's, Mr. Sterrett spent eleven years with Dominos both as an employee and a franchisee.

Tony Thompson was appointed Chief Operating Officer in July 2012, after previously serving as Executive Vice President, Global Operations since July 2011. Mr. Thompson has served as President, PJ Food Service since May 2010. Mr. Thompson joined Papa John's in 2006 and has held the positions of Executive Vice President, North American Operations from December 2010 to July 2011, Senior Vice President, PJ Food Service from 2009 to May 2010 and Vice President, QCC Operations from 2006 to 2009. Prior to joining Papa John's, Mr. Thompson worked for the Scotts Company for six years as Plant Manager, Director of Marysville Operations and Director of Lawn and Controls Operations. Before joining the Scotts Company, Mr. Thompson spent four years with Conagra Grocery Products Company and seven years in various roles with Gulf Coast Coca Cola.

Lance F. Tucker was appointed Chief Administrative Officer in July 2012 and Chief Financial Officer and Treasurer in February 2011. Mr. Tucker previously held the positions of Chief of Staff and Senior Vice President, Strategic Planning from June 2010 to February 2011, after serving as Chief of Staff and Vice President, Strategic Planning since June 2009. Mr. Tucker was previously employed by the Company from 1994 to 1999 working in its finance department. From 2003 to 2009, Mr. Tucker served as Chief Financial Officer of Evergreen Real Estate, a company owned by John Schnatter. Mr. Tucker is a licensed Certified Public Accountant.

Andrew M. Varga was appointed Senior Vice President and Chief Marketing Officer in August 2009. Mr. Varga joined Papa John's after 21 years with Brown-Forman Corporation. Mr. Varga served as Senior Vice President/Director of Marketing for Brown-Forman from 2007 until 2009, responsible for the company's Wines and Spirits portfolio in the North American Region. From 2004 to 2007, Mr. Varga was Senior Vice President/Managing Director, Wines Marketing, with global responsibility for the wine portfolio.

There are no family relationships among our executive officers and other key personnel.

#### PART II

#### Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Our common stock trades on The NASDAQ Global Select Market tier of The NASDAQ Stock Market under the symbol PZZA. As of February 24, 2013, there were 743 record holders of common stock. However, there are significantly more beneficial owners of our common stock than there are record holders. The following table sets forth, for the quarters indicated, the high and low closing sales prices of our common stock, as reported by The NASDAQ Stock Market.

2012	High	Low
First Quarter	\$ 40.43 \$	36.57
Second Quarter	49.38	36.78
Third Quarter	52.78	45.75
Fourth Quarter	54.00	47.05
2011	High	Low
<b>2011</b> First Quarter	\$ High 30.55 \$	Low 27.54
	\$ 8	
First Quarter	\$ 30.55 \$	27.54

Since our initial public offering of common stock in 1993, we have not paid cash dividends on our common stock.

Papa John's Board of Directors has authorized the repurchase of up to \$1.1 billion of common stock under a share repurchase program that began December 9, 1999, and expires September 29, 2013. This includes \$50 million of authorization by the Board of Directors in December 2012 and an additional \$50 million authorized in February 2013. Through December 30, 2012, a total of 49.7 million shares with an aggregate cost of \$959.6 million and an average price of \$19.29 per share have been repurchased under this program. Subsequent to year-end, we acquired an additional 5,000 shares at an aggregate cost of \$254,000. Approximately \$115.2 million remained available under the Company's share repurchase program as of February 24, 2013.

The following table summarizes our repurchase activity by fiscal period during 2012 (in thousands, except per share amounts):

Fiscal Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs
12/26/2011 - 01/22/2012	60	\$ 37.72	47.533	\$ 219,292
01/23/2012 - 02/19/2012	-	- *	47,533	\$ 219,292
02/20/2012 - 03/25/2012	312	\$ 37.09	47,845	\$ 207,719
03/26/2012 - 04/22/2012	248	\$ 37.57	48,093	\$ 198,391
04/23/2012 - 05/20/2012	22	\$ 38.67	48,115	\$ 197,561
05/21/2012 - 06/24/2012	315	\$ 46.78	48,430	\$ 182,810
06/25/2012 - 07/22/2012	264	\$ 47.12	48,694	\$ 170,390
07/23/2012 - 08/19/2012	111	\$ 51.25	48,805	\$ 164,710
08/20/2012 - 09/23/2012	140	\$ 52.05	48,945	\$ 157,392
09/24/2012 - 10/21/2012	103	\$ 52.46	49,048	\$ 151,959
10/22/2012 - 11/18/2012	48	\$ 52.80	49,096	\$ 149,409
11/19/2012 - 12/30/2012	653	\$ 52.03	49,749	\$ 115,444

\* There were no share repurchases during this period.

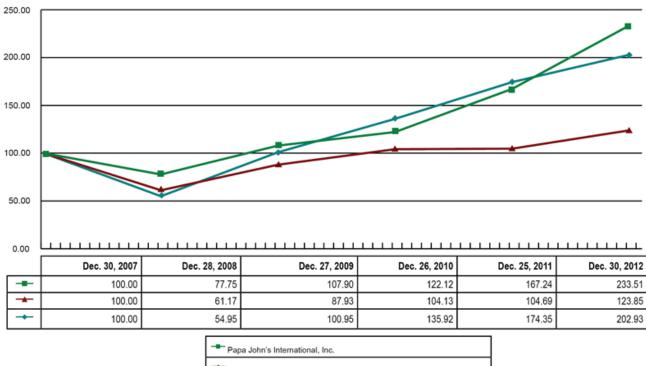
Our share repurchase authorization increased from \$975.0 million to \$1.1 billion as of February 24, 2013. For presentation purposes, the maximum dollar value of shares that may be purchased was adjusted retroactively to December 26, 2011.

The Company utilizes a written trading plan under Rule 10b5-1 under the Securities Exchange Act of 1934, as amended, from time to facilitate the repurchase of shares of our common stock under this share repurchase program. There can be no assurance that we will repurchase shares of our common stock either through a Rule 10b5-1 trading plan or otherwise.

In May 2012, 13,000 shares of the Company's common stock were acquired from employees to satisfy minimum tax withholding obligations that arose upon (i) vesting of restricted stock granted pursuant to approved plans, and (ii) distribution of shares of common stock issued pursuant to deferred compensation obligations.

#### Stock Performance Graph

The following performance graph compares the cumulative total return of the Company's common stock to the NASDAQ Stock Market (U.S.) Index and a group of the Company's peers consisting of U.S. companies listed on NASDAQ with standard industry classification (SIC) codes 5800-5899 (eating and drinking places). Relative performance is compared for the five-year period extending through the end of fiscal 2012. The graph assumes the value of the investments in the Company's common stock and in each index was \$100 at the end of fiscal 2007, and, with respect to the index and peer group, that all dividends were reinvested.



*	NASDAQ Stock Market (U.S. Companies)		
+	NASDAQ Stocks (SIC 5800-5899 U.S. Comp	anies) Eating and Drinking	

#### Item 6. Selected Financial Data

The selected financial data presented for each of the fiscal years in the five-year period ended December 30, 2012, were derived from our audited consolidated financial statements. The selected financial data below should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the "Consolidated Financial Statements" and Notes thereto included in Item 7 and Item 8, respectively, of this Form 10-K. As described in "Note 3" of "Notes to Consolidated Financial Statements," we restated certain financial data to correct errors in our accounting for noncontrolling interests related to our joint ventures.

(In thousands, except per share data)			Y	ear Ended (1)		
	Dec. 30, 2012	Dec. 25, 2011		Dec. 26, 2010	Dec. 27, 2009	Dec. 28, 2008
Income Statement Data North America revenues:	53 weeks	(As Restated) 52 weeks		(As Restated) 52 weeks	(Unaudited – As Restated) 52 weeks	52 weeks
Domestic Company-owned restaurant sales	\$ 592,203	\$ 525,841	\$	503,272	\$ 503.818	\$ 533,255
Franchise royalties (2)	79,567	73,694		69,631	62,083	60,592
Franchise and development fees	806	722		610	912	1,722
Domestic commissary sales	545,924	508,155		454,506	417,689	431,650
Other sales	51,223	50,912		51,951	54,045	61,415
International revenues:						
Royalties and franchise and development fees (3)	19,881	16,327		13,265	11,780	11,858
Restaurant and commissary sales (4)	53,049	42,231		33,162	28,223	25,849
Total revenues	1,342,653	1,217,882		1,126,397	1,078,550	1,126,341
Operating income (5)	99,807	87,017		86,744	95,218	65,486
Investment income	750	755		875	629	848
Interest expense	(2,162)	(2,981)		(4,309)	(11,660)	(7,536)
Income before income taxes	98,395	84,791		83,310	84,187	58,798
Income tax expense	32,393	26,324		27,247	26,702	19,980
Net income, including redeemable noncontrolling interests Income attributable to redeemable noncontrolling	66,002	58,467		56,063	57,485	38,818
interests (6)	(4,342)	(3,732)		(3,485)	(3,756)	(2,022)
Net income, net of redeemable noncontrolling interests	\$ 61,660	\$ 54,735	\$	52,578	\$ 53,729	\$ 36,796
Basic earnings per common share	\$ 2.63	\$ 2.19	\$	2.00	\$ 1.94	\$ 1.31
Earnings per common share - assuming dilution	\$ 2.58	\$ 2.16	\$	1.99	\$ 1.93	\$ 1.30
Basic weighted average shares outstanding	23,458	25,043		26,328	27,738	28,124
Diluted weighted average shares outstanding	23,905	25,310		26,468	27,909	28,264
Balance Sheet Data						
Total assets	\$ 438,408	\$ ,	\$	417,492	\$ 396,009	\$ 385,464
Total debt	88,258	51,489		99,017	99,050	130,654
Redeemable noncontrolling interests, including						
mandatorily redeemable	18,217	15,030		13,484	14,175	11,594
Total stockholders' equity	181,514	205,647		195,608	173,145	129,986

(1) We operate on a 52-53 week fiscal year ending on the last Sunday of December of each year. The 2012 fiscal year consisted of 53 weeks and all other years above consisted of 52 weeks. The additional week resulted in additional revenues of approximately \$21.5 million and additional income before income taxes of approximately \$4.1 million, or \$0.11 per diluted share for 2012.

- (2) North America franchise royalties were derived from franchised restaurant sales of \$1.85 billion in 2012, \$1.71 billion in 2011, \$1.62 billion in 2010, \$1.58 billion in 2009 and \$1.53 billion in 2008.
- (3) International royalties were derived from franchised restaurant sales of \$388.4 million in 2012, \$320.0 million in 2011, \$258.8 million in 2010, \$222.2 million in 2009 and \$196.5 million in 2008.
- (4) Restaurant sales for international Company-owned restaurants were \$16.2 million in 2012, \$12.4 million in 2011, \$11.0 million in 2010, \$10.3 million in 2009 and \$8.1 million in 2008.
- (5) The operating results include the consolidation of BIBP Commodities, Inc. ("BIBP"), which increased operating income approximately \$21.4 million in 2010 (including a reduction in BIBP's cost of sales of \$14.2 million associated with PJFS's agreement to pay to BIBP for past cheese purchases an amount equal to its accumulated deficit). BIBP increased operating income by \$23.3 million in 2009 and reduced operating income by \$8.6 million in 2008 (break-even results in 2011). See "Notes to Consolidated Financial Statements" for additional information. Operating income also includes domestic and international restaurant closure, impairment and disposition losses of \$8.8 million in 2008.
- (6) Represents the redeemable noncontrolling interests' allocation of income for our joint venture arrangements.

#### Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Introduction

Papa John's International, Inc. (referred to as the "Company," "Papa John's" or in the first person notations of "we," "us" and "our") began operations in 1985 with the opening of the first Papa John's restaurant in Jeffersonville, Indiana. At December 30, 2012, there were 4,163 Papa John's restaurants in operation, consisting of 696 Company-owned and 3,467 franchised restaurants. Our revenues are principally derived from retail sales of pizza and other food and beverage products to the general public by Company-owned restaurants, franchise royalties, sales of franchise and development rights, sales to franchisees of food and paper products, printing and promotional items, risk management services, and information systems and related services used in their operations.

New unit openings in 2012 were 368 as compared to 321 in 2011 and 325 in 2010 and unit closings in 2012 were 88 as compared to 84 in 2011 and 148 in 2010. We expect net unit growth of approximately 230 to 260 units during 2013. Our expansion strategy is to cluster restaurants in targeted markets, thereby increasing consumer awareness and enabling us to take advantage of operational, distribution and advertising efficiencies.

We continue to generate strong sales in our domestic Company-owned restaurants even in a very competitive market environment. Average annual Company-owned sales for our most recent comparable restaurant base were \$953,000 for 2012 (53-week year), compared to \$897,000 for 2011 and \$863,000 for 2010 (2011 and 2010 are on a 52-week basis). Average sales volumes in new markets are generally lower than in those markets in which we have established a significant market position. The comparable sales for domestic Company-owned restaurants increased 5.6% in 2012, increased 4.1% in 2011, and decreased 0.6% in 2010. The comparable sales for North America franchised units increased 2.9% in 2012, 3.1% in 2011 and 0.3% in 2010. "Comparable sales" represents sales generated by restaurants open for the entire twelve-month period reported.

We strive to obtain high-quality restaurant sites with good access and visibility, and to enhance the appearance and quality of our restaurants. We believe these factors improve our image and brand awareness. The average cash investment for the eight domestic Company-owned restaurants opened during 2012 was approximately \$240,000, compared to the \$260,000 investment for the eight units opened in 2011, exclusive of land and any tenant improvement allowances we received in both years.



Approximately 43% of our revenues for 2012, compared to 47% of our revenues for 2011 and 45% of our revenues for 2010, were derived from the sale to franchisees of food and paper products, printing and promotional items, risk management services and information systems equipment and software and related services by us. We believe that, in addition to supporting both Company and franchised profitability and growth, these activities contribute to product quality and consistency throughout the Papa John's system.

#### **Critical Accounting Policies and Estimates**

The results of operations are based on our consolidated financial statements, which were prepared in conformity with accounting principles generally accepted in the United States. The preparation of consolidated financial statements requires management to select accounting policies for critical accounting areas as well as estimates and assumptions that affect the amounts reported in the consolidated financial statements. The Company's significant accounting policies are more fully described in "Note 2" of "Notes to Consolidated Financial Statements." Significant changes in assumptions and/or conditions in our critical accounting policies could materially impact the operating results. We have identified the following accounting policies and related judgments as critical to understanding the results of our operations.

#### Fiscal Year

The Company follows a fiscal year ending on the last Sunday of December, generally consisting of 52 weeks made up of four 13-week quarters. The 13-week quarters consist of two four-week periods followed by one five-week period. Our 2012 fiscal year consisted of 53 weeks, including a six-week period in the fourth quarter. The additional week resulted in additional revenues of approximately \$21.5 million and additional income before income taxes of \$4.1 million, or \$0.11 per diluted share for both the fourth quarter and full year of 2012.

#### Accounting Policies

#### Allowance for Doubtful Accounts and Notes Receivable

We establish reserves for uncollectible accounts and notes receivable based on overall receivable aging levels and a specific evaluation of accounts and notes for franchisees and other customers with known financial difficulties.

#### Intangible Assets - Goodwill

We evaluate goodwill annually in the fourth quarter or whenever we identify certain triggering events or circumstances that would more-likely-than-not reduce the fair value of a reporting unit below its carrying amount. Such tests are completed separately with respect to the goodwill of each of our reporting units.

Financial Accounting Standards Board ("FASB") Accounting Standards Update ("ASU") 2011-08, "Testing Goodwill for Impairment," permits us to first assess qualitative factors to determine whether it is more-likely-than-not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step quantitative goodwill impairment test. We applied the qualitative assessment to our domestic Company-owned restaurants and China reporting unit, which is included in our international reporting segment. As a result of our qualitative analysis, we determined that it was more-likely-than-not that the fair value of our domestic Company-owned restaurants and China reporting unit was greater than the carrying amounts.



ASU 2011-08 allows us to bypass the qualitative assessment and perform the two-step quantitative goodwill impairment test if indicators are present. We applied the quantitative test for our subsidiary located in the United Kingdom ("PJUK"), which represents \$15.4 million of goodwill as of December 30, 2012. Under the two-step quantitative goodwill impairment test, the fair value of the reporting unit is compared to its respective carrying amount including goodwill. If the fair value exceeds the carrying amount, then no impairment exists. If the carrying amount exceeds the fair value, further analysis is performed to assess impairment. The fair value was calculated using an income approach that projected net cash flow over a 10-year discrete period and a terminal value, which were discounted using appropriate rates. The selected discount rates considered the risk and nature of our PJUK reporting unit's cash flow and the rates of return market participants would require to invest their capital in the PJUK reporting unit. Additionally, we made various estimates and assumptions in determining the fair value, including growth rates.

The fair value of PJUK exceeded the carrying value by 37%. We believe our PJUK reporting unit will continue to improve its operating results through ongoing growth initiatives, by increasing Papa John's brand awareness in the United Kingdom, improving sales and profitability for individual franchised restaurants and increasing PJUK franchised net unit openings over the next several years. If adverse economic events occur in the United Kingdom, there is risk of future impairment charges.

Subsequent to completing our annual qualitative and quantitative goodwill impairment tests, no indications of impairment were identified.

#### Insurance Reserves

Our insurance programs for workers' compensation, general liability, owned and non-owned automobiles, property, and health insurance coverage provided to our employees are funded by the Company up to certain retention levels. Losses are accrued based upon undiscounted estimates of the aggregate retained liability for claims incurred using certain third-party actuarial projections and our claims loss experience. The estimated insurance claims losses could be significantly affected should the frequency or ultimate cost of claims differ significantly from historical trends used to estimate the insurance reserves recorded by the Company.

#### Deferred Income Tax Accounts and Tax Reserves

Papa John's is subject to income taxes in the United States and several foreign jurisdictions. Significant judgment is required in determining Papa John's provision for income taxes and the related assets and liabilities. The provision for income taxes includes income taxes paid, currently payable or receivable and those deferred.

Deferred tax assets and liabilities are determined based on differences between financial reporting and tax basis of assets and liabilities, and are measured using enacted tax rates and laws that are expected to be in effect when the differences reverse. Deferred tax assets are also recognized for the estimated future effects of tax loss carryforwards. The effect on deferred taxes of changes in tax rates is recognized in the period in which the new tax rate is enacted. Valuation allowances are established when necessary on a jurisdictional basis to reduce deferred tax assets to the amounts we expect to realize. As of December 30, 2012, we had a net deferred income tax liability of approximately \$400,000.

Tax authorities periodically audit the Company. We record reserves and related interest and penalties for identified exposures as income tax expense. We evaluate these issues and adjust for events, such as statute of limitations expirations, court rulings or audit settlements, which may impact our ultimate payment for such exposures. We recognized reductions of \$738,000, \$1.9 million and \$550,000 in our income tax expense associated with the finalization of certain income tax issues in 2012, 2011 and 2010, respectively (see "Note 15" of "Notes to Consolidated Financial Statements").



#### Restatement of Previously Issued Financial Statements

In connection with the evaluation of the accounting for newly formed joint ventures in 2012, we reviewed our accounting for our previously existing joint venture arrangements. As a result of our review, we determined an error occurred in the accounting for one joint venture agreement, which contained a mandatorily redeemable feature added through a contract amendment in the third quarter of 2009. This provision contained in the 2009 contract amendment was not previously considered in determining the classification and measurement of the noncontrolling interest. In addition, we determined an additional redeemable noncontrolling interest was incorrectly classified in shareholders' equity and should be classified as temporary equity, which impacted the consolidated balance sheets and statements of stockholders' equity. As such, we are restating our previously issued consolidated financial statements for the fiscal years 2011, 2010 and 2009. The correction of the error related to the mandatorily redeemable noncontrolling interest expense, income tax expense, and net income which is reflected herein for 2011 and 2010. The corrections were recorded to our "Unallocated Corporate Expenses" segment. Additionally, the corrections had no impact on our compliance with debt covenants in any periods presented. See "Note 3" of "Notes to Consolidated Financial Statements" for additional information.

#### Items Impacting Comparability; Non-GAAP Measures

The following table reconciles our financial results as reported under accounting principles generally accepted in the United States ("GAAP") to certain non-GAAP measures. We present these non-GAAP measures to adjust for certain items which we believe impact the comparability of our results of operations.

	Year Ended					
(In thousands, except per share amounts)	Dec. 30, 2012			Dec. 25, 2011	Dec. 26, 2010	
			(4	As Restated)	(	As Restated)
Total revenues, as reported	\$	1,342,653	\$	1,217,882	\$	1,126,397
53rd week of operations (a)		(21,500)		-		-
Total revenues, as adjusted	\$	1,321,153	\$	1,217,882	\$	1,126,397
Income before income taxes, as reported	\$	98,395	\$	84,791	\$	83,310
53rd week of operations (a)		(4,145)		-		-
Incentive Contribution (b)		2,971		-		-
Income from BIBP cheese purchasing entity (c)		-		-		(6,804)
Income before income taxes, as adjusted	\$	97,221	\$	84,791	\$	76,506



#### Items Impacting Comparability; Non-GAAP Measures (continued)

		Year Ended						
(In thousands, except per share amounts)	Dec. 30, 2012		Dec. 25, 2011		Dec. 26, 2010			
			(.	As Restated)	(	(As Restated)		
Net income, as reported	\$	61,660	\$	54,735	\$	52,578		
53rd week of operations (a)		(2,634)		-		-		
Incentive Contribution (b)		1,955		-		-		
Income from BIBP cheese purchasing entity (c)		-		-		(4,339)		
Net income, as adjusted	\$	60,981	\$	54,735	\$	48,239		
Earnings per diluted share, as reported	\$	2.58	\$	2.16	\$	1.99		
53rd week of operations (a)		(0.11)		-		-		
Incentive Contribution (b)		0.08		-		-		
Income from BIBP cheese purchasing entity (c)		-		-		(0.16)		
Earnings per diluted share, as adjusted	\$	2.55	\$	2.16	\$	1.83		

(a) The Company follows a fiscal year ending on the last Sunday of December, generally consisting of 52 weeks made up of four 13-week quarters. In 2012, the Company's fiscal year consisted of 53 weeks, with the additional week added to the fourth quarter (14 weeks) results.

(b) In connection with a new multi-year supplier agreement, the Company received a \$5.0 million supplier marketing payment in 2012. The Company is recognizing the supplier marketing payment evenly as income over the five-year term of the agreement (\$1.0 million per year). The Company then contributed the supplier marketing payment to the Papa John's Marketing Fund ("PJMF"), an unconsolidated, non-profit corporation, for the benefit of domestic restaurants. The Company's contribution to PJMF was fully expensed in 2012.

PJMF elected to distribute the \$5.0 million supplier marketing payment to the domestic system as advertising credits in 2012. Our domestic Companyowned restaurants' portion of the advertising credits resulted in an increase in income before income taxes of approximately \$1.0 million in 2012.

The overall impact of the two transactions described above, which are collectively defined as the "Incentive Contribution," was a reduction in income before income taxes of approximately \$3.0 million in 2012 (or a reduction to diluted earnings per share of approximately \$0.08).

(c) BIBP was a franchisee-owned corporation that conducted a cheese-purchasing program on behalf of Company-owned and franchised restaurants operating in the United States through February 2011. As the primary beneficiary of the variable interest entity, we consolidated the operating results of BIBP. BIBP operated at break-even for the first two months of 2011 and the 2010 consolidation impact of BIBP on income before income taxes was \$6.8 million. The 2010 consolidation impact of BIBP on income before income taxes excluded a reduction in BIBP's cost of sales of \$14.2 million associated with PJFS's agreement to pay to BIBP for past cheese purchases an amount equal to its accumulated deficit ("BIBP Settlement"). Accordingly, BIBP recorded a decrease of \$14.2 million in cost of sales and PJFS recorded a corresponding increase in cost of sales in 2010. This transaction did not have any impact on the Company's 2010 consolidated income statement results since both PJFS and BIBP are fully consolidated.



The non-GAAP results shown above, which exclude the items impacting comparability, should not be construed as a substitute for or a better indicator of the Company's performance than the Company's GAAP results. Management believes presenting the financial information without these items is important for purposes of comparison to prior year results. In addition, management uses these non-GAAP measures to allocate resources, and analyze trends and underlying operating performance. Annual cash bonuses, and certain long-term incentive programs for various levels of management, are based on financial measures that exclude the Incentive Contribution. See "Discussion of Operating Results" for further analysis regarding the impact of these items.

In addition, we present free cash flow in this report, which is a non-GAAP measure. We define free cash flow as net cash provided by operating activities (from the consolidated statements of cash flows) less the purchases of property and equipment. We view free cash flow as an important measure because it is one factor that management uses in determining the amount of cash available for discretionary investment. Free cash flow is not a term defined by GAAP and as a result our measure of free cash flow might not be comparable to similarly titled measures used by other companies. Free cash flow should not be construed as a substitute for or a better indicator of our performance than the Company's GAAP measures. See "Liquidity and Capital Resources" for a reconciliation of free cash flow to the most directly comparable GAAP measure.

The presentation of the non-GAAP measures in this report is made alongside the most directly comparable GAAP measures.

#### Percentage Relationships and Restaurant Data and Unit Progression

The following tables set forth the percentage relationship to total revenues, unless otherwise indicated, of certain income statement data, and certain restaurant data for the years indicated:

	Year Ended (1)					
	Dec. 30, 2012	Dec. 25, 2011	Dec. 26, 2010			
Income Statement Data:	53 weeks	(As Restated) 52 weeks	(As Restated) 52 weeks			
North America revenues:						
Domestic Company-owned restaurant sales	44.1%	43.2%	44.7%			
Franchise royalties	5.9	6.1	6.2			
Franchise and development fees	0.1	0.1	0.0			
Domestic commissary sales	40.7	41.7	40.4			
Other sales	3.8	4.2	4.6			
International revenues:						
Royalties and franchise and development fees	1.5	1.3	1.2			
Restaurant and commissary sales	3.9	3.4	2.9			
Total revenues	100.0	100.0	100.0			
Costs and expenses:						
Domestic Company-owned restaurant cost of sales (2)	23.2	24.1	22.1			
Domestic Company-owned restaurant operating expenses (2)	57.1	56.9	57.7			
Domestic commissary and other expenses (3)	92.0	92.2	91.4			
Income from the franchise cheese purchasing						
program, net of minority interest (4)	0.0	0.0	(0.5)			
International operating expenses (5)	84.6	84.5	88.7			
General and administrative expenses	9.8	9.2	9.8			
Other general expenses	0.6	0.8	0.8			
Depreciation and amortization	2.4	2.7	2.9			
Total costs and expenses	92.6	92.9	92.3			
Operating income	7.4	7.1	7.7			
Net interest expense	(0.1)	(0.1)	(0.3)			
Income before income taxes	7.3	7.0	7.4			
Income tax expense	2.4	2.2	2.4			
Net income, including redeemable noncontrolling interests	4.9	4.8	5.0			
Less: income attributable to redeemable noncontrolling interests	(0.3)	(0.3)	(0.3)			
Net income, net of redeemable noncontrolling interests	4.6%	4.5%	4.7%			



	Year Ended (1)					
	Dec. 30, 2012	Dec. 25, 2011	Dec. 25,			
Restaurant Data:	53 weeks	52 weeks				
Percentage increase (decrease) in comparable domestic						
Company-owned restaurant sales (6)	5.6%	4.1	%	(0.6%)		
Number of Company-owned restaurants included in the						
most recent full year's comparable restaurant base	615	581		577		
Average sales for Company-owned restaurants included						
in the most recent comparable restaurant base	\$ 953,000	\$ 897,000	) \$	863,000		
Papa John's Restaurant Progression:						
North America Company-owned:				588		
Beginning of period	598	• • •	591			
Opened	8	-	8			
Closed	(3)	(	(1)			
Acquired from franchisees	57		-	-		
Sold to franchisees	(12)		-	-		
End of period	648	598	3	591		
International Company-owned:						
Beginning of period	30	21		26		
Opened	20	ç	9			
Closed	(2)		-			
Acquired from franchisees	-		-			
Sold to franchisees	-		-			
End of period	48	30	)	21		
North America franchised:				2,246		
Beginning of period	2,463	/	2,346			
Opened	182		166			
Closed	(44)	(49	(49)			
Acquired from Company	12		-	-		
Sold to Company	(57)		-	-		
End of period	2,556	2,463	3	2,346		
International franchised:				609		
Beginning of period	792		688			
Opened	158		138 (34)			
Closed	(39)			(62) 12		
Acquired from Company	-		-			
Sold to Company	 -		-			
End of period	911		792			
Total Papa John's restaurants - end of period	4,163	3,883	3	3,646		

(1) We operate on a 52-53 week fiscal year ending on the last Sunday of December of each year. The 2010 and 2011 fiscal years consisted of 52 weeks and the 2012 fiscal year consisted of 53 weeks. The additional week in 2012 resulted in additional revenues of approximately \$21.5 million and additional income before income taxes of approximately \$4.1 million, or \$0.11 per diluted share.

(2) As a percentage of domestic Company-owned restaurant sales.

(3) As a percentage of domestic commissary sales and other sales on a combined basis.

(4) As a percentage of total Company revenues; the income is a result of the consolidation of BIBP, a VIE. The sales reported by BIBP are eliminated in consolidation.

(5) As a percentage of international restaurant and commissary sales.

(6) Includes only Company-owned restaurants open throughout the periods being compared.

#### **Results of Operations**

#### 2012 Compared to 2011

#### Discussion of Revenues

Consolidated revenues increased \$124.8 million, or 10.2%, to \$1.34 billion in 2012, compared to \$1.22 billion in 2011. The 53<sup>rd</sup> week of operations in 2012 approximated \$21.5 million, or 1.8%. The increase in revenues was primarily due to the following:

- Domestic Company-owned restaurant sales increased \$66.4 million, or 12.6%, in 2012, primarily due to an increase in comparable sales of 5.6%, the
  net acquisition of 50 restaurants in the Denver and Minneapolis markets from a franchisee in the second quarter of 2012, and \$10.6 million, or 2.0%,
  benefit from the 53rd week of operations.
- North America franchise royalty revenues increased approximately \$5.9 million, or 8.0%, in 2012, due to an increase in comparable sales of 2.9%, an increase in net franchise units over the prior year, and a \$1.4 million, or 1.8%, benefit from the 53<sup>rd</sup> week of operations. These increases were slightly offset by reduced royalties attributable to the Company's net acquisition of the 50 restaurants noted above.
- Domestic commissary sales increased \$37.8 million, or 7.4%, in 2012, primarily due to higher commissary product volumes primarily resulting from increases in the volume of restaurant sales. The benefit from the 53<sup>rd</sup> week of operations was approximately \$8.5 million, or an increase of 1.7%.
- International revenues increased \$14.4 million, or 24.5%, in 2012, primarily due to an increase in the number of restaurants and an increase in comparable sales of 7.1%, calculated on a constant dollar basis, which excludes the impact of foreign currency translation. The benefit from the 53<sup>rd</sup> week of operations was approximately \$800,000, or 1.4%.

#### Discussion of Operating Results

Our income before income taxes totaled \$98.4 million in 2012, as compared to \$84.8 million in 2011, an increase of approximately \$13.6 million. Income before income taxes is summarized in the following table on a reporting segment basis (in thousands):

		(a) 2012		(a) 2011	Increase (Decrease)	
	5	3 weeks		52 weeks s Restated)		
Domestic Company-owned restaurants (b)	\$	38,114	\$	28,980	\$ 9,134	
Domestic commissaries		34,317		30,532	3,785	
North America franchising		69,332		66,222	3,110	
International		3,063		(165)	3,228	
All others		2,889		(441)	3,330	
Unallocated corporate expenses (c)		(48,958)		(39,727)	(9,231)	
Elimination of intersegment profits		(362)		(610)	248	
Income before income taxes	\$	98,395	\$	84,791	\$ 13,604	

(a) The 53<sup>rd</sup> week of operations increased income before income taxes by approximately \$4.1 million in 2012 as follows:

	Increase (Decrease)
Domestic company-owned restaurants	\$ 1,609
Domestic commissaries	1,200
North America franchising	1,414
International	414
All others	215
Unallocated corporate expenses	(707)
Income before income taxes	\$ 4,145

- (b) Includes the benefit of a \$1.0 million advertising credit from PJMF related to the Incentive Contribution in 2012. See "Items Impacting Comparability; Non-GAAP measures" above for further information about the Incentive Contribution.
- (c) Includes the impact of the Incentive Contribution in 2012 (\$4.0 million increase in expense).

Changes in income before income taxes for 2012 are summarized on a segment basis as follows:

- Domestic Company-owned Restaurant Segment. Domestic Company-owned restaurants' income before income taxes increased \$9.1 million from the prior comparable period, including approximately \$1.6 million related to the 53<sup>rd</sup> week of operations. The remaining increase was due to the previously noted comparable sales increase, favorable commodity costs, and various supplier incentives.
- Domestic Commissary Segment. Domestic commissaries' income before income taxes increased \$3.8 million in 2012 as compared to the comparable 2011 period. Approximately \$1.2 million of the increase was due to the impact of the 53<sup>rd</sup> week of operations. The remaining increase was primarily due to higher commissary product volumes resulting from increased sales volumes from the previously noted increase in net units and comparable sales.
- North America Franchising Segment. North America franchising income before income taxes increased approximately \$3.1 million in 2012, including approximately \$1.4 million related to the 53<sup>rd</sup> week of operations in 2012. The remaining increase was due to the previously mentioned royalty revenue increase, partially offset by both an increase in development incentive costs and a reduction in royalties attributable to the Company's net acquisition of the 50 Denver and Minneapolis restaurants.
- International Segment. The international segment reported income before income taxes of approximately \$3.1 million in 2012 compared to a loss of approximately \$165,000 in 2011. The improvement in operating results of \$3.2 million was primarily due to increased royalties due to growth in the number of units and a comparable sales increase of 7.1%, and improved operating results in our United Kingdom commissary. The 53<sup>rd</sup> week of operations increased operating results by approximately \$400,000 in 2012.
- All Others Segment. The "All others" segment reported operating income of approximately \$2.9 million in 2012, representing an increase of approximately \$3.3 million, as compared to the corresponding 2011 period. The increase was primarily due to an improvement in our online and mobile ordering ("eCommerce") business. This improvement was somewhat offset by reduced operating results at our wholly-owned print and promotions subsidiary, Preferred Marketing Solutions ("Preferred").



• Unallocated Corporate Segment. Unallocated corporate expenses increased \$9.2 million in 2012, as compared to the prior year, including approximately \$700,000 related to the 53<sup>rd</sup> week of operations. The components of unallocated corporate expenses were as follows (in thousands):

		Year Ended December 30, 2012		December 30,		Year Ended ecember 25, 2011	Increase (Decrease)
			(4	As Restated)			
General and administrative (a)	\$	37,618	\$	24,807	\$ 12,811		
Supplier marketing payment (b)		4,000		-	4,000		
Net interest expense		1,476		2,300	(824)		
Depreciation expense		7,193		8,021	(828)		
Franchise incentives and initiatives (c)		-		3,234	(3,234)		
Perfect Pizza lease obligation (d)		(135)		832	(967)		
Other (income) expense (e)		(1,194)		533	(1,727)		
Total unallocated corporate expenses	\$	48,958	\$	39,727	\$ 9,231		

- (a) The increase in unallocated general and administrative costs was primarily due to increases in legal costs, including estimated costs associated with the tentative settlement of the Agne litigation (see "Note 17" of "Notes to Consolidated Financial Statements" for additional information), short-term management incentives, insurance costs, and higher costs related to our operators' conference.
- (b) See "Items Impacting Comparability; Non-GAAP Measures" above for further information about the Incentive Contribution.
- (c) In 2011, we offered non-recurring incentives to domestic franchisees for meeting certain sales targets, including driving comparable sales, transactions and online sales. Other incentives offered are included in the North America Franchising segment.
- (d) The Perfect Pizza lease obligation relates to rents, taxes and insurance associated with the former Perfect Pizza operations in the United Kingdom. See the notes to the consolidated financial statements for additional information.
- (e) Other (income) expense improved primarily due to the prior year including both higher costs related to our online customer loyalty program and disposition and valuation costs associated with certain systems and other equipment.

Diluted earnings per share were \$2.58 in 2012, compared to \$2.16 in 2011, an increase of \$0.42, or 19.4%. The 2012 diluted earnings per share include the benefit of the  $53^{rd}$  week of operations (\$0.11 per diluted share increase), partially offset by the decrease of \$0.08 per diluted share attributable to the Incentive Contribution. Diluted earnings per share increased \$0.14 due to the reduction in weighted average shares outstanding (5.7% reduction).

#### Review of Consolidated Operating Results

*Revenues.* Domestic Company-owned restaurant sales were \$592.2 million for 2012 compared to \$525.8 million for 2011. The 12.6% increase was primarily due to a 5.6% increase in comparable sales and the net acquisition of 50 restaurants in Denver and Minneapolis from a franchisee in the second quarter of 2012, and \$10.6 million, or 2.0%, benefit from the 53<sup>rd</sup> week of operations.

North America franchise sales increased 7.9% to \$1.85 billion, from \$1.71 billion in 2011, as domestic franchise comparable sales increased 2.9% and equivalent units increased 3.6%. "Equivalent units" represents the number of restaurants open at the beginning of a given period, adjusted for restaurants opened, closed, acquired or sold during the period on a weighted average basis. North America franchise sales are not included in our consolidated statements of income; however, our North America franchise royalty revenue is derived from these sales. North America franchise royalties were \$79.6 million, representing an increase of 8.0% from the comparable period, including a \$1.4 million, or 1.8% increase from the 53<sup>rd</sup> week of operations in 2012. The remaining increase in royalties was primarily due to the previously noted increase in franchise sales.

Average weekly sales for comparable units include restaurants that were open throughout the periods presented below. The comparable sales base for domestic Company-owned and North America franchised restaurants, respectively, includes restaurants acquired by the Company or divested to franchisees during the previous twelve months. Average weekly sales for non-comparable units include restaurants that were not open throughout the periods presented below and include non-traditional sites. Average weekly sales for non-traditional units not subject to continuous operation are calculated based upon actual days open.

The comparable sales base and average weekly sales for 2012 and 2011 for domestic Company-owned and North America franchised restaurants consisted of the following:

	Year Ended December 30, 2012					'ear Ended mber 25, 2011			
	Domestic Company- owned	North America Franchised		Domestic Company- owned		1 1			North America Franchised
Total domestic units (end of period)	648		2,556		598		2,463		
Equivalent units	624		2,415		589		2,332		
Comparable sales base units	615		2,190		581		2,135		
Comparable sales base percentage	98.6%	, )	90.7%		98.6%		91.6%		
Average weekly sales - comparable units	\$ 17,987	\$	14,870	\$	17,248	\$	14,459		
Average weekly sales - total non-comparable units*	\$ 12,604	\$	10,389	\$	11,218	\$	10,708		
Average weekly sales - all units	\$ 17,908	\$	14,453	\$	17,164	\$	14,142		

\*Includes 215 traditional units in 2012 and 183 in 2011 and 158 non-traditional units in 2012 and 134 in 2011.

North America franchise and development fees were approximately \$800,000 in 2012, or an increase of approximately \$100,000 from 2011.

Domestic commissary sales increased 7.4% to \$545.9 million in 2012, from \$508.2 million in the prior comparable period. The increase was primarily due to higher commissary product volumes resulting from increases in the volume of restaurant sales. Our commissaries charge a fixed dollar mark-up on the cost of cheese. Cheese prices are based upon the block price, which decreased to an average price of \$1.69 per pound in 2012 from \$1.80 per pound in 2011.

Other sales increased \$300,000 to \$51.2 million in 2012. The increase primarily resulted from an increase in online sales, partially offset by a decline in sales at Preferred.



International franchise sales were \$388.4 million in 2012, compared to \$320.0 million in 2011. International franchise sales are not included in our consolidated statements of income; however, our international royalty revenue is derived from these sales. Total international revenues were \$72.9 million for 2012 compared to \$58.6 million in 2011, reflecting an increase in the number of Company-owned and franchised restaurants in addition to the 7.1% increase in comparable sales, calculated on a constant dollar basis. Our PJUK operations represented 51% of international revenues in both 2012 and 2011.

*Costs and Expenses.* The restaurant operating margin at domestic Company-owned units was 19.7% in 2012 (19.5% excluding the \$1.0 million advertising credit from PJMF) compared to 19.0% in 2011. The increase of 0.7% consisted of the following differences:

- Cost of sales was 0.9% lower as a percentage of sales in 2012 due to lower commodity costs, primarily cheese; 2012 also included various supplier incentives.
- Salaries and benefits were 0.5% higher as a percentage of sales in 2012, primarily due to higher bonuses paid to general managers.
- Advertising and related costs as a percentage of sales were relatively flat year-over-year and included a \$1.0 million advertising credit received from PJMF. The higher costs, excluding the advertising credit, were due to increased local advertising, including additional costs for newly acquired markets.
- Occupancy costs and other operating costs, on a combined basis, as a percentage of sales, were 0.2% lower in 2012 reflecting the benefit of increased sales.

Domestic commissary and other operating margin was 8.0% in 2012, compared to 7.8% in 2011, consisting of the following differences:

- Cost of sales was 0.3% lower as a percentage of revenues in 2012, as compared to 2011 due to lower commodity costs, primarily cheese, which has a fixed-dollar markup and due to the benefit of increased online sales.
- Salaries and benefits were 0.1% higher as a percentage of revenues in 2012, as compared to the same period of 2011.
- Other operating expenses were 0.1% higher as a percentage of revenues in 2012, as compared to 2011.

International operating expenses were relatively consistent at 84.6% of international restaurant and commissary sales in 2012 as compared to 84.5% in 2011. An increase in operating expenses, primarily associated with the new Company-owned restaurants in China, was substantially offset by an improvement in operating results in the United Kingdom.

General and administrative expenses were \$131.6 million, or 9.8% of revenues for 2012, as compared to \$111.6 million, or 9.2% of revenues for 2011. The increase in general and administrative expenses is due to increases in legal costs, including estimated costs associated with the tentative settlement of the Agne litigation, short-term management incentives, insurance costs, and higher costs related to our operators' conference. The 53<sup>rd</sup> week of operations in 2012 increased general and administrative expenses by approximately \$700,000.

Other general expenses reflected net expense of \$8.3 million in 2012, as compared to \$9.8 million in 2011 as detailed below (in thousands):

	2	2012 2011		Incr 11 (Deci	
Supplier marketing payment (a)	\$	4,000 \$	_	\$	4,000
Franchise and development incentives and initiatives (b)		3,194	4,921		(1,727)
Provision for uncollectible accounts and notes receivable		826	379		447
Disposition and impairment losses (c)		362	1,745		(1,383)
Pre-opening restaurant costs		321	273		48
Perfect Pizza lease obligation (d)		(135)	832		(967)
Other (income) expense (e)		(255)	1,617		(1,872)
Total other general expenses	\$	8,313 \$	9,767	\$	(1,454)

(a) See "Items Impacting Comparability; Non-GAAP measures" above for further information about the Incentive Contribution.

(b) Includes incentives provided to domestic franchisees for opening restaurants. The 2011 amount includes approximately \$3.2 million in incentives offered to domestic franchisees for meeting certain sales targets, including driving comparable sales, transactions and online sales, which were not offered in 2012.

(c) Disposition and impairment losses include costs associated with the disposition of certain systems and other equipment, which were higher in 2011.

- (d) The Perfect Pizza lease obligation relates to rents, taxes and insurance associated with the former Perfect Pizza operations in the United Kingdom.
- (e) The decrease is primarily a result of 2011 including higher costs related to our online customer loyalty program.

Depreciation and amortization was \$32.8 million, or 2.4% of revenues for 2012, as compared to \$32.7 million, or 2.7% of revenues, for 2011.

*Net interest.* Net interest expense was approximately \$1.4 million in 2012, compared to \$2.2 million in 2011. The decrease in net interest costs reflects a lower effective interest rate and a reduction in interest expense associated with a change in redemption value of noncontrolling interest in a joint venture whose noncontrolling interest is deemed mandatorily redeemable. See "Notes 2, 3, 4 and 22" of the "Notes to Consolidated Financial Statements" for additional information.

*Income Tax Expense.* Our effective income tax rate was 32.9% in 2012 compared to 31.0% in 2011. Our effective income tax rate may fluctuate for various reasons, including the settlement or resolution of specific federal and state issues. We recognized reductions of \$738,000 and \$1.9 million in our income tax expense associated with the finalization of certain income tax issues in 2012 and 2011, respectively.

#### 2011 Compared to 2010

#### Discussion of Revenues

Consolidated revenues increased 8.1% to \$1.22 billion in 2011 compared to \$1.13 billion in 2010, primarily consisting of the following:

• Domestic Company-owned restaurant sales increased \$22.6 million, or 4.5%, in 2011 primarily due to an increase in comparable sales of 4.1%.



- North America franchise royalty revenues increased approximately \$4.1 million, or 5.8% in 2011 due to an increase in comparable sales of 3.1%, and an increase in the number of franchised restaurants.
- Domestic commissary sales increased \$53.6 million, or 11.8% in 2011 primarily due to an increase in the prices of certain commodities, most notably cheese, and an increase in sales volumes.
- International revenues increased \$12.1 million, or 26.1% in 2011, primarily due to an increase in the number of restaurants and an increase in comparable sales of 5.1%, calculated on a constant dollar basis. In 2010, the international segment included revenues from Company-owned restaurants located in the United Kingdom, which were sold in the third quarter of 2010.

#### Discussion of Operating Results

Our income before income taxes totaled \$84.8 million in 2011, as compared to \$83.3 million in 2010, an increase of approximately \$1.5 million. Excluding the impact of BIBP (income before income taxes of \$6.8 million, excluding the BIBP Settlement), our income before income taxes increased approximately \$8.3 million, or 10.8%.

Income before income taxes is summarized in the following table on an operating segment basis (in thousands):

	2011	2010	icrease ecrease)
	(As Restated)	(As Restated)	
Domestic Company-owned restaurants	\$ 28,980	\$ 31,619	\$ (2,639)
Domestic commissaries *	30,532	14,188	16,344
North America franchising	66,222	62,229	3,993
International	(165)	(4,771)	4,606
All others	(441)	1,847	(2,288)
Unallocated corporate expenses	(39,727)	(42,237)	2,510
Elimination of intersegment profits	(610)	(519)	(91)
Income before income taxes, excluding BIBP	84,791	62,356	22,435
BIBP, a variable interest entity *	-	20,954	(20,954)
Total income before income taxes	\$ 84,791	\$ 83,310	\$ 1,481

\* The full-year 2010 results for domestic commissaries were reduced by the BIBP Settlement and the full-year 2010 results for BIBP were increased by the BIBP Settlement. There was no impact on the consolidated results of operations since PJFS and BIBP are fully consolidated into the Company's results.

Changes in income before income taxes for 2011, excluding the impact of BIBP (income before income taxes of \$6.8 million, excluding the BIBP Settlement), are summarized on a segment basis as follows:

• **Domestic Company-owned Restaurant Segment.** Domestic Company-owned restaurants' income before income taxes decreased \$2.6 million from the prior comparable period. The decrease was due to increased commodity costs, primarily cheese, partially offset by incremental profits from higher comparable sales.

• **Domestic Commissary Segment.** Domestic commissaries' income before income taxes increased \$16.3 million in 2011 over the comparable 2010 period comprised of the following (in thousands):

	Ended ber 25, 11	Dece	ar Ended ember 26, 2010	Decrease
Income before income taxes, excluding the				
BIBP Settlement	\$ 30,532	\$	28,338	\$ 2,194
BIBP Settlement	 -		(14,150)	14,150
Total segment income before income taxes	\$ 30,532	\$	14,188	\$ 16,344

Domestic commissaries' income before income taxes, excluding the BIBP Settlement, increased \$2.2 million over the prior year. The increase was due to a higher operating income dollar margin attributable to higher sales volumes, partially offset by increased costs attributable to higher fuel prices.

- North America Franchising Segment. North America franchising income before income taxes increased approximately \$4.0 million in 2011 as compared to the comparable 2010 period. The increase was due to the previously mentioned royalty revenue increase.
- International Segment. The international segment reported operating losses of \$165,000 in 2011 and approximately \$4.8 million in 2010. The improvement in operating results of \$4.6 million was primarily due to increased royalties due to growth in the number of units and a comparable sales increase of 5.1%, and improved operating results in our Beijing and North China restaurants as well as our United Kingdom commissary. Additionally, the prior year results included start-up costs associated with our Company-owned commissary in the United Kingdom that opened in 2010.
- All Others Segment. The "All others" segment reported an operating loss of approximately \$400,000 in 2011, representing a decrease of approximately \$2.3 million, as compared to the corresponding 2010 period. The decrease was primarily due to a decline in the operating results of our online and mobile ordering ("eCommerce") business, partially offset by improvements in operating income at our wholly-owned print and promotions subsidiary, Preferred Marketing Solutions ("Preferred"). The decline in the operating results of our eCommerce business was primarily due to an increase in infrastructure and support costs attributable to the new online ordering system. Additionally, online revenues decreased in 2011 due to lower online and mobile fees charged.

• Unallocated Corporate Segment. Unallocated corporate expenses decreased \$2.5 million in 2011, as compared to prior year. The components of unallocated corporate expenses were as follows (in thousands):

		Year Ended Year Ended December 25, December 26, 2011 2010			Increase (Decrease)
	(As	Restated)	(As	s Restated)	
General and administrative (a)	\$	24,807	\$	25,823	\$ (1,016)
Net interest (b)		2,300		3,091	(791)
Depreciation		8,021		8,873	(852)
Franchise incentives and initiatives (c)		3,234		6,489	(3,255)
Perfect Pizza lease obligation (d)		832		-	832
Other expense (income) (e)		533		(2,039)	2,572
Total unallocated corporate expenses	\$	39,727	\$	42,237	\$ (2,510)

- (a) The decrease in unallocated corporate general and administrative costs for 2011 was due to lower short- and long-term incentive compensation costs, and lower sponsorship fees, partially offset by increased travel costs.
- (b) The decrease in net interest expense reflects the decrease in our average outstanding debt balance and lower interest rates. This was somewhat offset by the increased interest expense in 2011 associated with the increase in redemption value of noncontrolling interest in a joint venture whose noncontrolling interest is deemed mandatorily redeemable. See "Notes 2, 3, 4 and 22" of the "Notes to Consolidated Financial Statements" for additional information.
- (c) In 2010, we provided discretionary contributions to the PJMF and other local advertising cooperatives. In 2011, we offered incentives to domestic franchisees for meeting certain sales targets, including driving comparable sales, transactions and online sales.
- (d) The Perfect Pizza lease obligation relates to rents, taxes and insurance associated with the former Perfect Pizza operations in the United Kingdom.
- (e) The increase in other expense (income) is primarily due to increases in our online customer loyalty program costs and disposition and valuation-related costs.

• Variable Interest Entities. BIBP generated income before income taxes of \$21.0 million in 2010, which primarily consisted of the BIBP Settlement and income associated with cheese sold to domestic Company-owned and franchise restaurants of \$1.7 million and \$5.6 million, respectively. BIBP reported break-even results for the first two months of 2011, at which time we terminated the purchasing arrangement with BIBP. The following table summarizes the impact of BIBP prior to the required consolidating eliminations on our consolidated statements of income for the years ended December 25, 2011 and December 26, 2010 (in thousands):

	Year Ended							
	mber 25, 2011	De	cember 26, 2010					
BIBP sales	\$ 25,117	\$	153,014					
Cost of sales	25,100		131,549					
General and administrative expenses Total costs and expenses	25,117		91 131,640					
Operating income	-		21,374					
Interest expense	-		(420)					
Income before income taxes (a)	\$ -	\$	20,954					

(a) Income before income taxes for the year ended December 26, 2010, was \$6.8 million, excluding the BIBP Settlement.

Diluted earnings per share were \$2.16 in 2011, compared to \$1.99 per diluted share in 2010 (including a \$0.16 per share gain from the consolidation of BIBP). Excluding the impact of BIBP in 2010, diluted earnings per share increased \$0.33, or 18.0% (\$2.16 in 2011 compared to \$1.83 in 2010). Diluted weighted average shares outstanding decreased 4.4% in 2011 from the prior year period. Diluted earnings per share increased \$0.09 due to the reduction in shares outstanding.

#### Review of Consolidated Operating Results

*Revenues.* Domestic Company-owned restaurant sales were \$525.8 million for 2011 compared to \$503.3 million for 2010. The 4.5% increase was primarily due to a 4.1% increase in comparable sales.

North America franchise sales increased 6.1% to \$1.71 billion, from \$1.62 billion in 2010, as domestic franchise comparable sales increased 3.1% and equivalent units increased 4.5%. North America franchise royalties were \$73.7 million, representing an increase of 5.8% from the comparable period. The increase in royalties was primarily due to the previously noted increase in franchise sales. The impact of the royalty rate increase to 5.0% (0.25% increase over 2010) was substantially offset by the franchisees' ability to earn up to a 0.25% royalty rebate by meeting certain sales growth targets and an additional 0.20% royalty rebate by making specified re-imaging restaurant lobby investments.

The comparable sales base and average weekly sales for 2011 and 2010 for domestic Company-owned and North America franchised restaurants consisted of the following:

	Year December		Year Decembe			
	Domestic Company- owned		North America Franchised	Domestic Company- owned		North America Franchised
Total domestic units (end of period)	598		2.463	591		2,346
Equivalent units	589		2,332	586		2,231
Comparable sales base units	581		2,135	577		2,074
Comparable sales base percentage	98.6%	Ď	91.6%	98.59	%	93.0%
Average weekly sales - comparable units	\$ 17,248	\$	14,459	\$ 16,599	\$	14,057
Average weekly sales - total non-comparable units*	\$ 11,218	\$	10,708	\$ 11,562	\$	12,177
Average weekly sales - all units	\$ 17,164	\$	14,142	\$ 16,521	\$	13,924

\*Includes 183 traditional units in 2011 and 165 in 2010 and 134 non-traditional units in 2011 and 111 in 2010.

North America franchise and development fees were approximately \$700,000 in 2011 or an increase of approximately \$100,000 from 2010. The increase was due to an increase in transfer and cancellation fees, partially offset by a decrease in opening fees as there were a greater number of restaurants opening with no fee in 2011 in accordance with our development incentive programs.

Domestic commissary sales increased 11.8% to \$508.2 million in 2011 from \$454.5 million in the prior comparable period. The increase was primarily due to an increase in the prices of certain commodities, most notably cheese, and an increase in sales volumes. Our commissaries charge a fixed dollar mark-up on the cost of cheese. Cheese prices are based upon the block price, which increased to an average price of \$1.80 per pound in 2011 from the \$1.59 BIBP block price in 2010.

Other sales decreased \$1.0 million to \$50.9 million in 2011. The decrease primarily resulted from a decline in sales at Preferred, and a reduction in the online fee charged to our domestic franchisees.

International franchise sales were \$320.0 million in 2011, compared to \$258.8 million in 2010. Total international revenues were \$58.6 million for 2011 compared to \$46.4 million in 2010, reflecting an increase in the number of restaurants in addition to the 5.1% increase in comparable sales, calculated on a constant dollar basis. These increases were partially offset by the prior year's inclusion of revenues from Company-owned restaurants located in the United Kingdom, which were sold in the third quarter of 2010. Our PJUK operations represented 51% of international revenues in both 2011 and 2010.

*Costs and Expenses.* The restaurant operating margin at domestic Company-owned units was 19.0% in 2011 compared to 20.2% (19.9% excluding BIBP) in 2010. Excluding the impact of consolidating BIBP, restaurant operating margin decreased 0.9% in 2011 as compared to the corresponding period in 2010, consisting of the following differences:

- Cost of sales were 1.7% higher as a percentage of sales in 2011 as compared to 2010 due to the impact of higher commodities costs, principally cheese, wheat and meats.
- Salaries and benefits were 0.4% lower as a percentage of sales in 2011 compared to 2010, reflecting the benefit of increased sales.
- Advertising and related costs as a percentage of sales were relatively flat year-over-year.
- Occupancy costs and other operating costs, on a combined basis, as a percentage of sales, were 0.4% lower in 2011 reflecting the benefit of increased sales.

Domestic commissary and other operating margin was 7.8% in 2011, compared to 8.6% in 2010. Domestic commissary and other operating margin decreased 0.8% in 2011, consisting of the following differences:

- Cost of sales was 0.9% higher as a percentage of revenues in 2011, as compared to 2010. Cost of sales increased primarily due to the impact of higher commodities costs, primarily cheese, wheat and meats. In addition, a reduction in online fee revenue from franchisees and an increase in eCommerce support costs contributed to the increases in cost of sales.
- Salaries and benefits were 0.4% lower as a percentage of revenues in 2011, as compared to the same period of 2010, reflecting the benefit of increased sales.
- Other operating expenses were 0.3% higher as a percentage of revenues in 2011, as compared to 2010, primarily due to an increase in distribution costs from increased fuel prices.

We recorded income before income taxes from the franchise cheese-purchasing program, net of noncontrolling interest, of \$5.6 million in 2010 (no impact in 2011 through February, at which time the purchasing agreement with BIBP was terminated). The results in 2010 only represented the portion of BIBP's operating income related to the proportion of BIBP cheese sales to franchisees. The total impact of the consolidation of BIBP on Papa John's income before income taxes was \$21.0 million in 2010 (including the BIBP Settlement). See the summary of BIBP's operating results in the Variable Interest Entities caption for additional information on BIBP's 2011 and 2010 results.

International operating expenses in 2011 were 84.5% of international restaurant and commissary sales as compared to 88.7% in 2010. The improvement in operating expenses, as a percentage of sales, was due to both improvements in operating results in our Beijing and North China restaurants and our PJUK commissary. Our 2010 results also included start-up costs associated with our PJUK commissary.

General and administrative expenses were \$111.6 million, or 9.2% of revenues for 2011, as compared to \$110.0 million, or 9.8% of revenues for 2010. The increase in general and administrative expenses is due to an increase in travel costs, payroll and other taxes, and employee incentives, partially offset by lower short- and long-term incentive compensation costs and lower sponsorship fees.

Other general expenses reflected net expense of \$9.8 million in 2011, as compared to \$9.0 million in 2010 as detailed below (in thousands):

	2011	2010	crease ecrease)
Impairment and disposition losses (a)	\$ 1,745	\$ 894	\$ 851
Provision (credit) for uncollectible accounts and notes receivable	379	(27)	406
Pre-opening restaurant costs	273	149	124
Franchise and development incentives and initiatives (b)	4,921	7,533	(2,612)
Perfect Pizza lease obligation (c)	832	-	832
Other (d)	1,617	481	1,136
Total other general expenses	\$ 9,767	\$ 9,030	\$ 737

(a) Disposition and impairment losses include costs associated with the disposition of certain systems and other equipment.

(b) The 2010 amounts include discretionary contributions to the PJMF and other local advertising cooperatives of \$6.5 million and incentives to franchisees for opening new restaurants of \$1.0 million. The 2011 amounts include approximately \$3.2 million in incentives offered to domestic franchisees for meeting certain sales targets, including driving comparable sales, transactions and online sales in 2011 and \$1.7 million in incentives to franchisees for opening new restaurants.

(c) The Perfect Pizza lease obligation relates to rents, taxes and insurance associated with the former Perfect Pizza operations in the United Kingdom.

- (d) Other expense increased primarily due to costs associated with our online customer loyalty program.
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Depreciation and amortization was \$32.7 million, or 2.7% of revenues, for 2011 as compared to \$32.4 million, or 2.9% of revenues, for 2010.

*Net interest*. Net interest expense was approximately \$2.2 million in 2011, compared to \$3.4 million in 2010. The decrease in net interest costs reflects a lower average outstanding debt balance and lower effective interest rates. This was somewhat offset by the increased interest expense in 2011 associated with the increase in redemption value of noncontrolling interest in a joint venture whose noncontrolling interest is deemed mandatorily redeemable. See "Notes 2, 3, 4 and 22" of the "Notes to Consolidated Financial Statements" for additional information.

*Income Tax Expense.* Our effective income tax rate was 31.0% in 2011 compared to 32.7% in 2010 (32.4% in 2010, excluding BIBP). Our effective income tax rate may fluctuate for various reasons, including the settlement or resolution of specific federal and state issues. We recognized reductions of \$1.9 million and \$550,000 in our income tax expense associated with the finalization of certain income tax issues in 2011 and 2010, respectively.

#### Liquidity and Capital Resources

Our long-term debt is comprised entirely of the outstanding balance under our revolving line of credit. The balance was \$88.3 million as of December 30, 2012 and \$51.5 million as of December 25, 2011.

In September 2010, we entered into a five-year, \$175.0 million unsecured revolving credit facility ("Credit Facility") that replaced a \$175.0 million unsecured Revolving Credit Facility ("Old Credit Facility"). The Credit Facility was amended in November 2011 (the "Amended Credit Facility"), which extended the maturity date of the Credit Facility to November 30, 2016. Under the Amended Credit Facility, outstanding balances accrue interest at a margin of 75 to 150 basis points over the London Interbank Offered Rate ("LIBOR") or other bank developed rates at our option (previously interest accrued at a margin of 100 to 175 basis points over LIBOR). The commitment fee on the unused balance under the Amended Credit Facility ranges from 17.5 to 25.0 basis points. The increment over LIBOR and the commitment fee are determined quarterly based upon the ratio of total indebtedness to earnings before interest, taxes, depreciation and amortization ("EBITDA"), as defined by the Amended Credit Facility. Outstanding balances under the Old Credit Facility were charged interest at 50 to 100 basis points over LIBOR or other bank developed rates, at our option.

We have used interest rate swaps to hedge against the effects of potential interest rate increases on borrowings under our revolving credit facility. In 2012, we had a swap with a fixed rate of 0.53%, as compared to LIBOR, with a notional amount of \$50.0 million. Subsequent to year end (effective December 31, 2012), we amended our interest rate swap agreement with a notional amount of \$50.0 million to extend the maturity date through December 30, 2015. The amendment resulted in a change to the fixed rate of interest (to 0.55% from 0.53%) but did not impact the notional amount of the interest rate swap agreement. See "Note 9" of "Notes to Consolidated Financial Statements" for additional information.

Our Amended Credit Facility contains affirmative and negative covenants, including the following financial covenants, as defined by the Amended Credit Facility:

	Permitted Ratio	Actual Ratio for the Year Ended December 30, 2012
Leverage Ratio	Not to exceed 2.5 to 1.0	0.8 to 1.0
Interest Coverage Ratio	Not less than 3.5 to 1.0	5.2 to 1.0

Our leverage ratio is defined as outstanding debt divided by consolidated EBITDA for the most recent four fiscal quarters. Our interest coverage ratio is defined as the sum of consolidated EBITDA and consolidated rental expense for the most recent four fiscal quarters divided by the sum of consolidated interest expense and consolidated rental expense for the most recent four fiscal quarters. We were in compliance with all covenants for each of our 2012 quarters and at December 30, 2012.

Cash flow provided by operating activities was \$104.4 million for the full-year 2012 as compared to \$101.0 million in 2011, primarily due to higher net income, partially offset by unfavorable working capital changes.

Cash flow provided by operating activities increased to \$101.0 million in 2011 from \$92.6 million in 2010. The consolidation of BIBP increased cash flow from operations by approximately \$6.8 million in 2010. Excluding the impact of the consolidation of BIBP, cash flow was \$101.0 million in 2011 as compared to \$85.8 million in 2010, primarily due to higher net income and favorable working capital changes, including deferred income taxes.

The Company's free cash flow for the last three years was as follows (in thousands):

		Year Ended					
	_	Dec. 30, 2012		Dec. 25, 2011		Dec. 26, 2010	
Net cash provided by operating activities	\$	104,379	\$	101,008	\$	92,581	
Gain from BIBP cheese purchasing entity Purchase of property and equipment		(42,628)		(29,319)		(6,804) (31,125)	
Free cash flow (a)	\$	61,751	\$	71,689	\$	54,652	

(a) We define free cash flow as net cash provided by operating activities (from the consolidated statements of cash flows) excluding the impact of BIBP, less the purchases of property and equipment. See "Items Impacting Comparability; Non-GAAP Measures" for more information about this non-GAAP measure, its limitations and why we present free cash flow alongside the most directly comparable GAAP measure.

We require capital primarily for the development, acquisition, renovation and maintenance of restaurants, the development, renovation and maintenance of commissary facilities and equipment and the enhancement of corporate systems and facilities, including technological enhancements. Purchases of property and equipment amounted to \$42.6 million, \$29.3 million, and \$31.1 million in 2012, 2011 and 2010, respectively, and are summarized by operating segment in "Note 21" of "Notes to Consolidated Financial Statements."

Our Board of Directors has authorized the repurchase of our common stock through September 29, 2013 of \$1.1 billion, including \$50 million authorized in December 2012 and \$50 million authorized in February 2013. The following is a summary of our common share repurchases for the last three years (in thousands, except average price per share):

Fiscal Year	Number of Shares Repurchased	Total Cash Paid	Average Price Per Share
2010	1,881	\$46,936	\$24.95
2011	2,084	\$65,323	\$31.35
2012	2,276	\$106,095	\$46.61

Subsequent to year end, we acquired an additional 5,000 shares at an aggregate cost of \$254,000. Approximately \$115.2 million remained available under the Company's share repurchase program as of February 24, 2013.

The outstanding principal balance under our revolving line of credit was \$88.3 million in 2012, \$51.5 million in 2011, and \$99.0 million in 2010. The increase in 2012 was due to increased share repurchases.

Contractual obligations and payments as of December 30, 2012 due by year are as follows (in thousands):

		Pay	men	its Due by Peri	od		
	ess than Year	1-3 Years		3-5 Years		After 5 Years	Total
Contractual Obligations:							
Revolving line of credit (1)	\$ -	\$ -	\$	88,258	\$	-	\$ 88,258
Interest payments (2)	1,016	2,032		788		-	3,836
Total debt	1,016	2,032		89,046		-	92,094
Operating leases	34,073	56,803		36,582		32,227	159,685
Total contractual obligations	\$ 35,089	\$ 58,835	\$	125,628	\$	32,227	\$ 251,779

(1) We utilize an interest rate swap to hedge against our variable rate debt. The value of our interest rate swap was \$104,000 at December 30, 2012 and was recorded in other long-term liabilities in the consolidated balance sheet.

(2) Represents estimated interest payments on our revolving line of credit balance outstanding as of December 30, 2012. The interest payments assume the outstanding balance on our \$175.0 million unsecured revolving line of credit will remain at \$88.3 million until the maturity date of November 30, 2016. Interest payments are calculated based on LIBOR plus the applicable margin in effect at December 30, 2012, and considers the amended interest rate swap agreement in effect until December 30, 2015 (interest rate of 0.55%). The actual interest rates on the variable indebtedness incurred and the amount of our indebtedness could vary from those used to compute the above interest payments. See "Note 9" of "Notes to Consolidated Financial Statements" for additional information concerning our debt and credit arrangements.

The above table does not include \$3.4 million of unrecognized tax benefits since we are not able to make reasonable estimates of the period of cash settlement with respect to the taxing authority. Additionally, the above table does not include \$18.2 million of redeemable and mandatorily redeemable noncontrolling interests as we are not able to predict the timing of the redemptions.

#### **Off-Balance Sheet Arrangements**

The off-balance sheet arrangements that are reasonably likely to have a current or future effect on the Company's financial condition are operating leases of Company-owned restaurant sites, QC Centers, office space and transportation equipment.

We guarantee leases for certain Papa John's domestic franchisees, who purchased restaurants that were previously Company-owned, as well as in the United Kingdom in connection with the 2006 sale of our former Perfect Pizza operations. We are contingently liable on these leases. These leases have varying terms, the latest of which expires in 2018. As of December 30, 2012, the estimated maximum amount of undiscounted payments the Company could be required to make in the event of nonpayment by the primary lessees was \$4.7 million, net of amounts reserved of approximately \$300,000 related to the Perfect Pizza operations. No liability has been recorded related to the other guarantees.

We have certain other commercial commitments where payment is contingent upon the occurrence of certain events. Such commitments include the following by year (in thousands):

	Amount of Commitment Expiration Per Period									
	Less than 1 Year		-3 ars	3-5 Years		After 5 Years	Total			
Other Commercial Commitments:										
Standby letters of credit	\$ 19,931	\$	- \$		- \$	- \$	19,931			

See "Notes 9, 12 and 17" of "Notes to Consolidated Financial Statements" for additional information related to contractual and other commitments.

#### **Forward-Looking Statements**

Certain matters discussed in this report, including information within Management's Discussion and Analysis of Financial Condition and Results of Operations, and other Company communications constitute forward-looking statements within the meaning of the federal securities laws. Generally, the use of words such as "expect," "estimate," "believe," "anticipate," "will," "forecast," "plan," "project," or similar words identify forward-looking statements that we intend to be included within the safe harbor protections provided by the federal securities laws. Such statements may relate to projections concerning business performance, revenue, earnings, contingent liabilities, resolution of litigation, commodity costs, margins, unit growth, and other financial and operational measures. Such statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions, which are difficult to predict and many of which are beyond our control. Therefore, actual outcomes and results may differ materially from those matters expressed or implied in such forward-looking statements. The risks, uncertainties and assumptions that are involved in our forward-looking statements include, but are not limited to:

- aggressive changes in pricing or other marketing or promotional strategies by competitors which may adversely affect sales; and new product and concept developments by food industry competitors;
- changes in consumer preferences and adverse general economic and political conditions, including increasing tax rates, and their resulting impact
  on consumer buying habits;
- the impact that product recalls, food quality or safety issues, and general public health concerns could have on our restaurants;
- failure to maintain our brand strength and quality reputation;
- the ability of the company and its franchisees to meet planned growth targets and operate new and existing restaurants profitably, which could be impacted by challenges securing financing, finding suitable store locations or securing required domestic or foreign government permits and approvals;
- increases in or sustained high costs of food ingredients and other commodities;
- disruption of our supply chain due to sole or limited source of suppliers or weather, drought, disease or other disruption beyond our control;
- increased risks associated with our international operations, including economic and political conditions in our international markets and difficulty
  in meeting planned sales targets and new store growth for our international operations;
- increased employee compensation, benefits, insurance, regulatory compliance and similar costs, including increased costs resulting from federal health care legislation;
- the credit performance of our franchise loan program;
- the impact of the resolution of current or future claims and litigation, and current or proposed legislation impacting our business;
- currency exchange and interest rates;
- failure to effectively execute succession planning, and our reliance on the services of our Founder and CEO, who also serves as our brand spokesperson;
- credit risk associated with parties to leases of restaurants and commissaries, including those Perfect Pizza locations formerly operated by us, for which we remain contractually liable; and
- disruption of critical business or information technology systems, and risks associated with security breaches, including theft of company and customer information.

These and other risk factors are discussed in detail in "Part I. Item 1A. – Risk Factors" of this report. We undertake no obligation to update publicly any forward-looking statements, whether as a result of future events, new information or otherwise, except as required by law.



#### Item 7A. Quantitative and Qualitative Disclosures About Market Risk

Our debt at December 30, 2012 was comprised of an \$88.3 million outstanding principal balance on our \$175.0 million unsecured revolving line of credit. The interest rate on the revolving line of credit is variable and is based on the London Interbank Offered Rate (LIBOR) plus a margin of 75 to 150 basis points as amended effective November 2011, tiered based upon debt and cash flow levels, or other bank developed rates at our option.

In August 2011, we entered into a new interest rate swap agreement that provides for a fixed rate of 0.53%, as compared to LIBOR, with a notional amount of \$50.0 million. Subsequent to year end (effective December 31, 2012), we amended our interest rate swap agreement with a notional amount of \$50.0 million to extend the maturity date through December 30, 2015. The amendment resulted in a change to the fixed rate of interest (to 0.55% from 0.53%) but did not impact the notional amount of the interest rate swap agreement. Previously, we had two interest rate swap agreements that expired in January 2011. The previous swap agreements provided for fixed rates of 4.98% and 3.74%, as compared to LIBOR, with each having a notional amount of \$50.0 million.

The effective interest rate on the revolving line of credit, including the impact of the interest rate swap agreement, was 1.1% as of December 30, 2012. An increase in the present interest rate of 100 basis points on the line of credit balance outstanding as of December 30, 2012, net of the swap, would increase interest expense by \$383,000.

We do not enter into financial instruments to manage foreign currency exchange rates since only 5.4% of our total revenues are derived from sales to customers and royalties outside the United States.

In the ordinary course of business, the food and paper products we purchase, including cheese (historically representing 35% to 40% of our food cost), are subject to seasonal fluctuations, weather, availability, demand and other factors that are beyond our control. We have pricing agreements with some of our vendors, including forward pricing agreements for a portion of our cheese purchases for our domestic Company-owned restaurants, which are accounted for as normal purchases; however, we still remain exposed to on-going commodity volatility.

As previously discussed in "Critical Accounting Policies and Estimates," we had a purchasing arrangement with a third-party entity, BIBP, formed at the direction of our Franchise Advisory Council, for the sole purpose of reducing cheese price volatility to restaurants operating in the United States. In February 2011, we terminated this purchasing arrangement with BIBP and BIBP ceased operations. Over 99% of our franchisees have entered into a cheese purchasing agreement with PJFS. The cheese purchasing agreement specifies that PJFS will charge the franchisees a predetermined price for cheese on a monthly basis. Any difference between the amount charged to franchisees and the actual price paid by PJFS for cheese will be recorded as a receivable from or a payable to the franchisees, to be repaid based upon a predetermined formula outlined in the agreement.

Consolidation accounting requires the portion of BIBP operating income (loss) related to domestic Company-owned restaurants to be reflected as a reduction (increase) in the "Domestic Company-owned restaurant expenses – cost of sales" line item, thus reflecting the actual market price of cheese had the purchasing arrangement not existed. The consolidation of BIBP had a significant impact on our 2010 operating results. BIBP had no impact in 2011, as BIBP had break-even results while operating through February 2011.

The following table presents the actual average block price for cheese by quarter in 2012, 2011 and 2010 and the average BIBP block price by quarter for 2010 (not applicable in 2011 and 2012). Also presented is the projected full-year 2013 average block price (based on the February 24, 2013 Chicago Mercantile Exchange cheese futures prices for 2013):

		2013		2012		2011		2010				
	-	Projected Market		Block Price		Block Price		BIBP ock Price		Actual ock Price		
Quarter 1	\$	1.689	\$	1.522	\$	1.695	\$	1.595	\$	1.431		
Quarter 2		1.749		1.539		1.736		1.529		1.407		
Quarter 3		1.840		1.750		2.006		1.572		1.597		
Quarter 4		1.808		1.939		1.760		1.645		1.578		
Full Year	\$	1.772	\$	1.692	\$	1.799	\$	1.585	\$	1.503		

#### Item 8. Financial Statements and Supplementary Data

#### **Report of Independent Registered Public Accounting Firm**

The Board of Directors and Stockholders of Papa John's International, Inc. and Subsidiaries

We have audited the accompanying consolidated balance sheets of Papa John's International, Inc. and Subsidiaries as of December 30, 2012 and December 25, 2011, and the related consolidated statements of income, comprehensive income, stockholders' equity, and cash flows for each of the three years in the period ended December 30, 2012. Our audits also included the financial statement schedule listed in the Index at Item 15(a)(2). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Papa John's International, Inc. and Subsidiaries at December 30, 2012 and December 25, 2011, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 30, 2012, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

As discussed in Note 3 to the consolidated financial statements, the 2010 and 2011 consolidated financial statements have been restated to correct for errors in the accounting for certain redemption features of the noncontrolling interests of joint venture agreements.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Papa John's International, Inc. and Subsidiaries' internal control over financial reporting as of December 30, 2012, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 28, 2013, expressed an adverse opinion thereon.

/s/ Ernst & Young LLP

Louisville, Kentucky February 28, 2013

#### **Report of Independent Registered Public Accounting Firm**

The Board of Directors and Stockholders of Papa John's International, Inc. and Subsidiaries

We have audited Papa John's International, Inc. and Subsidiaries' internal control over financial reporting as of December 30, 2012, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Papa John's International, Inc. and Subsidiaries' management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying "Management's Report on our Internal Control over Financial Reporting." Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

A material weakness is a deficiency, or combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the company's annual or interim financial statements will not be prevented or detected on a timely basis. In their assessment, management has identified a material weakness in internal controls over the accounting for noncontrolling interests of joint venture agreements. Specifically, the review controls in place with respect to non-routine contractual changes or amendments related to these agreements were not effective. We also have audited, in accordance with the standards of the Public Accounting Oversight Board (United States), the consolidated balance sheets of Papa John's International, Inc. and Subsidiaries as of December 30, 2012 and December 25, 2011, and the related consolidated statements of income, comprehensive income, stockholders' equity, and cash flows for each of the three years in the period ended December 30, 2012. This material weakness was considered in determining the nature, timing and extent of audit tests applied in our audit of those financial statements, and this report does not affect our report dated February 28, 2013, which expressed an unqualified opinion on those financial statements.

In our opinion, because of the effect of the material weakness described above on the achievement of the objectives of the control criteria, Papa John's International, Inc. and Subsidiaries has not maintained effective internal control over financial reporting as of December 30, 2012, based on the COSO criteria.

Louisville, Kentucky February 28, 2013 /s/ Ernst & Young LLP

# Papa John's International, Inc. and Subsidiaries Consolidated Statements of Income (In thousands, except per share amounts)

(In thousands, except per share amounts)	_		Years Ended		
	Dec	ember 30, 2012	December 25, 2011	De	cember 26, 2010
North America revenues:			(As Restated)	(A	s Restated)
Domestic Company-owned restaurant sales	\$	592,203	\$ 525,841	\$	503,272
Franchise royalties		79,567	73,694		69,631
Franchise and development fees		806	722		610
Domestic commissary sales		545,924	508,155		454,506
Other sales		51,223	50,912		51,951
International revenues:					
Royalties and franchise and development fees		19,881	16,327		13,265
Restaurant and commissary sales		53,049	42,231		33,162
Total revenues		1,342,653	1,217,882		1,126,397
Costs and expenses:					
Domestic Company-owned restaurant expenses:		105.050	10 ( 00 5		
Cost of sales		137,378	126,887		111,010
Salaries and benefits		163,260	142,093		137,840
Advertising and related costs		54,583	49,035		47,174
Occupancy costs		34,734	32,278		32,343
Other operating expenses		85,847	75,558		72,997
Total domestic Company-owned restaurant expenses		475,802	425,851		401,364
Domestic commissary and other expenses:					
Cost of sales		454,108	426,955		382,150
Salaries and benefits		38,083	35,141		34,063
Other operating expenses		57,298	53,188		46,890
Total domestic commissary and other expenses		549,489	515,284		463,103
Income from the franchise cheese-purchasing program,					(5.62.4)
net of noncontrolling interest		-	-		(5,634)
International operating expenses		44,853	35,674		29,429
General and administrative expenses		131,591	111,608		109,954
Other general expenses		8,313	9,767		9,030
Depreciation and amortization		32,798	32,681		32,407
Total costs and expenses		1,242,846	1,130,865		1,039,653
Operating income		99,807	87,017		86,744
Investment income		750	755		875
Interest expense		(2,162)	(2,981)		(4,309)
Income before income taxes		98,395	84,791		83,310
Income tax expense		32,393	26,324		27,247
Net income, including redeemable noncontrolling interests		66,002	58,467		56,063
Less: income attributable to redeemable noncontrolling interests		(4,342)	(3,732)		(3,485)
Net income, net of redeemable noncontrolling interests	\$	61,660	\$ 54,735	\$	52,578
Basic earnings per common share	\$	2.63	\$ 2.19	\$	2.00
Earnings per common share - assuming dilution	\$	2.58	\$ 2.16	\$	1.99
Basic weighted average shares outstanding		23,458	25,043		26,328
Diluted weighted average shares outstanding		23,905	25,310		26,468
		,	,		
Supplemental data (see Note 16):					
Revenues - affiliates	\$	29,310	\$ 28,078	\$	24,290
See accompanying notes.					

# Papa John's International, Inc. and Subsidiaries Consolidated Statements of Comprehensive Income

(In thousands)		12         2011         2           (As Restated)         (As F           66,002         \$ 58,467         \$           1,128         864         (114)           (114)         258         45           (45)         1,059         1,077           (1,110)         -         42           (42)         (93)         (16)           (16)         16         (1,084)           (77)         (25)         1,000           65,977         59,467         59,467	
	ember 30, 2012	,	December 26, 2010
		(As Restated)	(As Restated)
Net income, including redeemable noncontrolling interests	\$ 66,002	\$ 58,467	\$ 56,063
Other comprehensive income (loss), before tax: Foreign currency translation adjustments	,		(523)
Interest rate swaps Defined benefit pension plan	( )		3,756 83
Other comprehensive income (loss), before tax Income tax effect:	1,059	1,077	3,316
Foreign currency translation adjustments Interest rate swaps		(03)	(1,352)
Defined benefit pension plan	(16)	16	(31)
Income tax effect			(1,383)
Other comprehensive income (loss), net of tax	. /	/	1,933
Comprehensive income, including redeemable noncontrolling interests Less: Comprehensive income, redeemable noncontrolling interests	65,977 (4,342)	59,467 (3,732)	57,996 (3,485)
Comprehensive income, net of redeemable noncontrolling interests	\$ 61,635	\$ 55,735	\$ 54,511

See accompanying notes.

# Papa John's International, Inc. and Subsidiaries Consolidated Balance Sheets

Accounts receivable (less allowance for doubtful accounts of \$3,057 in 0.212 and \$3,034 in 2011)         43,585         27,487           Accounts for \$3,057 in 0.212 and \$3,034 in 2011)         45,777         4,22           Notes receivable (no allowance for doubtful accounts in 2012 and 2011)         4,577         4,22           Inventories         22,178         20,09           Deferred income taxes         10,279         7,65           Total current assets         7,767         5,55           Total current assets         118,626         94,82           Notes receivable, less current portion (less allowance for doubtful accounts of \$5,028 in 2012 and 55,095 in 2011)         12,536         11,50           Goodwill         78,958         75,08         75,08           Other current assets         31,627         22,076           Total assets         5         438,408         \$ 390,38           Liabilities and stockholders' equity         72,077         5,55           Current liabilities:         60,0524         \$ 32,062         \$ 32,062           Accounts payable         10,279         6,053         44,192           Total current liabilities         60,0524         \$ 32,062         \$ 32,062           Accounts payable         10,0429         3,067 <td< th=""><th>(In thousands, except per share amounts)</th><th></th><th>Years</th><th colspan="3">Ended</th></td<>	(In thousands, except per share amounts)		Years	Ended		
Assets         S         16,396         S         18,946           Carcent assets         43,585         27,487           Accounts receivable (ass allowance for doubful accounts in 2012 and 30,41n,2011)         43,585         27,487           Accounts receivable (ass allowance for doubful accounts in 2012 and 2011)         4,577         4,22           Notes receivable (as allowance for doubful accounts in 2012 and 2011)         4,577         4,22           Inventories         21,782         20.09         Defend income taxes         10,279         7,63           Prepaid expenses         10,279         7,637         5,555         102,178         20.211           Other current assets         7,767         5,555         11,86,26         94,82           Notes receivable, less current portion (less allowance for doubful accounts of 55,028 in 2012 and 55,905 in 2011)         12,536         11,50           Goodwill         7,8958         75,085         75,085         16,327         27,060           Itabilities and stockholders' equipy         Current isolities         31,627         27,060         34,84,08         5 39,038         13,90,385         14,81,01         32,964         \$ 32,964         \$ 32,964         \$ 32,964         \$ 32,964         \$ 32,964         \$ 32,964         \$ 32,964         \$ 32,964 <th></th> <th>Dec</th> <th>,</th> <th>Dec</th> <th></th>		Dec	,	Dec		
Current assets:         s         16,396         \$         18,944           Accounts receivable (less allowance for doubtful accounts of \$3,057 in 2012 and \$3,034 in 2011)         43,585         27,487           Accounts receivable (an allowance for doubtful accounts in 2012 and 2011)         1,062         68           Notes receivable (no allowance for doubtful accounts in 2012 and 2011)         4,577         4,22           Inventories         22,178         20,00           Deferred income taxes         10,279         7,35           Votts receivable (no allowance for doubtful accounts of \$5,028 in 2012 and \$5,905 in 2011)         118,626         94,82           Other current assets         118,626         94,82         11,80           Vet property and equipment         196,661         118,101         18,026           Notes receivable, less current portion (less allowance for doubtful accounts of \$5,028 in 2012 and \$5,905 in 2011)         12,236         11,50           Goodvill         78,958         75,028         27,066         22,27,06           Total assets         S         32,624         \$ 32,624         \$ 32,624         \$ 32,624         \$ 32,624         \$ 32,624         \$ 32,624         \$ 32,624         \$ 32,624         \$ 32,624         \$ 32,624         \$ 32,624         \$ 32,624         \$ 32,624         \$ 32,624<				(As	Restated)	
Cash and cash equivalents         S         16,396         S         18,944           Accounts receivable (les allowance for doubtful accounts of \$3,057 in 2012 and \$3,034 in 2011)         43,585         27,48           Accounts receivable (ne allowance for doubtful accounts in 2012 and 2011)         1,062         68.           Notes receivable (ne allowance for doubtful accounts in 2012 and 2011)         4,577         4,222           Inventories         22,178         20,009         26,77         7,537           Prepaid expenses         10,279         7,535         7,537         12,782         10,217         7,535           Total current assets         7,767         5,555         7,555         7,53						
Accounts receivable (less allowance for doubtful accounts 053,057 in 0212 and \$3,034 in 0211)         43,585         27,487           Accounts receivable - affiliates (no allowance for doubtful accounts in 2012 and 2011)         1062         68           Notes receivable - affiliates (no allowance for doubtful accounts in 2012 and 2011)         4,577         4,22           Inventories         22,178         20,09           Deferred income taxes         10,279         7,63           Other courtent assets         12,782         10,219           Notes receivable, less current portion (less allowance for doubtful accounts of \$5,028 in 2012 and \$5,905 in 2011)         12,536         11,50           Other current assets         118,626         94,82         148,627         27,06           Goodwill         78,958         75,08         75,08         75,08         115,027         27,06           Other current assets         \$         438,408         \$         30,028         22,024         \$         32,067           Accounts payable         \$         23,0264         \$         32,026         \$         32,026           Itabilities and stockholders' equity						
accounts of \$3.057 in 2012 and \$3.034 in 2011)         43.585         27.48           Accounts receivable - affittates (no allowance for doubtful accounts in 2012 and 2011)         1,062         68           Notes receivable (no allowance for doubtful accounts in 2012 and 2011)         4,577         4,22           Inventories         22,178         20.09           Deferred income taxes         10,279         7,63           Prepaid expenses         118,626         94,82           Notes receivable, less current portion (less allowance for doubtful accounts of \$5,028 in 2012 and \$5,905 in 2011)         12,536         11,50           Godovill         7,767         75,555         12,536         11,50           Godovill         7,895         75,085         72,066         14,627         27,066           Total current assets         31,627         27,066         78,958         73,085         73,08           Lisbilities and stockholders' equity         2         2         5         32,062         5         32,024         5         32,026           Income and other taxes payable         S         32,624         \$         32,066           Accounts payable         S         32,624         \$         32,066           Incorne and other taxes payable         10,672		\$	16,396	\$	18,942	
Accounts receivable, -affiliates (no allowance for doubtful accounts in 2012 and 2011)         1.062         6.88           Notes receivable (no allowance for doubtful accounts in 2012 and 2011)         4.577         4.22           Inventories         22,178         20.09           Deferred income taxes         10,279         7,63           Prepaid expenses         112,782         10,219           Other current assets         7,767         55.55           Total current assets         118,626         9482.5           Net property and equipment         196,661         181.911           Notes receivable, less current portion (less allowance for doubtful accounts of \$5,028 in 2012 and \$5,905 in 2011)         12,536         11.500           Goodwill         78,958         75,082         75,082         75,082           Other assets         31,627         27,066         74al assets         31,627         27,06           Total assets         31,627         27,06         74al asset         32,624         \$ 32,964           Accounts payable         \$ 32,624         \$ 32,966         Accounts payable         \$ 32,624         \$ 32,966           Accounts payable         \$ 10,672         6,635         34,968         \$ 32,964         \$ 32,964         \$ 32,966 <t< td=""><td></td><td></td><td></td><td></td><td></td></t<>						
accounts in 2012 and 2011)         1.062         68           Notes receivable (no allowance for doubtful accounts in 2012 and 2011)         4.577         4.22           Inventories         22,178         20.09           Deferred income taxes         10,279         7,53           Prepaid expenses         12,752         10,211           Other current assets         7,767         5,55           Total current assets         7,767         5,55           Notes receivable, less current portion (less allowance for doubtful accounts of \$5,028 in 2012 and \$5,905 in 2011)         12,536         118,626           Goodwill         78,958         75,058         15,60         438,408         300,388           Iabilities and stockholders' equity         Current liabilities         31,627         27,06           Accounts payable         S         32,624         \$ 32,060           Income and other taxes payable         S         32,624         \$ 32,060           Income and other taxes payable         S         32,624         \$ 32,060           Income and other taxes payable         S         32,624         \$ 32,060           Income and other taxes payable         S         32,624         \$ 32,060           Incorne and other taxes payable         S         32,62			43,585		27,487	
Notes receivable (no allowance for doubtful accounts in 2012 and 2011)         4,577         4,22           Inventories         22,178         20,09           Deferred income taxes         10,279         7,63           Prepaid expenses         12,782         10,211           Other current assets         7,767         5,55           Total current assets         118,626         94,825           Net property and equipment         196,661         181,911           Notes receivable, less current portion (less allowance for doubtful accounts of \$5,028 in 2012 and \$5,905 in 2011)         12,536         11,500           Goodwill         78,958         75,082         148,602         727,067           Total assets         31,627         27,060         148,608         390,382           Liabilities and stockholders' equity         Current liabilities:         7         27,060         7         27,060         7         27,060         10,429         3,906         31,627         27,060         7         27,060         10,429         3,906         10,429         3,906         4,817         32,964         \$         32,964         \$         32,964         \$         32,964         \$         32,964         \$         32,964         \$         32,964         \$ </td <td></td> <td></td> <td></td> <td></td> <td></td>						
Inventories         22,178         20,09           Deformed income taxes         10,279         7,33           Prepaid expenses         12,782         10,219           Other current assets         7,767         5,55           Total current assets         118,626         94,82           Net property and equipment         196,661         181,911           Notes receivable, less current portion (less allowance for doubtful accounts of \$5,028 in 2012 and \$5,905 in 2011)         12,536         11,50           Goodwill         78,958         75,085         75,085           Other assets         \$ 438,408         \$ 390,385           Liabilities and stockholders' equity         Current liabilities:         -           Accounts payable         \$ 32,624         \$ 32,624           Accounts payable         10,429         3.906           Accounts payable         10,3581         81,13           Deferred revenue         60,528         44,199           Long-term liabilities         10,672         6,692           Other assets and other current liabilities         10,672         6,692           Current liabilities         6,380         3.906           Other long-term liabilities         6,380         3.966           Other			,		682	
Deferred income taxes         10,279         7,63           Prepaid expenses         12,782         10,219           Other current assets         7,767         5,555           Total current assets         118,826         94,822           Net property and equipment         196,661         181,910           Notes receivable, less current portion (less allowance for doubtful accounts of \$5,028 in 2012 and \$5,905 in 2011)         12,536         11,500           Goodwill         78,958         75,083         31,627         27,066           Total assets         \$ 438,408         \$ 390,381         31,627         27,066           Current liabilities:         \$ 438,408         \$ 390,381         81,132           Accounts payable         \$ 32,624         \$ 32,904         \$ 32,904           Income and other taxes payable         \$ 0,622         \$ 44,492         3,966           Accrue dexpenses and other current liabilities         \$ 00,528         \$ 44,192         3,966           Total arrent liabilities         \$ 00,528         \$ 14,382         \$ 84,133         Deferred revenue         \$ 7,329         \$ 4,782           Long-term tiabilities         \$ 00,528         \$ 14,825         \$ 14,882         \$ 14,825         \$ 14,80771           Total current liabilities </td <td></td> <td></td> <td>/</td> <td></td> <td>4,221</td>			/		4,221	
Prepaid expenses         12,782         10,211           Other current assets         7,767         5,55           Total current assets         118,626         94,825           Net property and equipment         196,661         181,911           Notes receivable, less current portion (less allowance for doubtful accounts of \$5,028 in 2012 and \$5,905 in 2011)         12,536         11,500           Goodwill         78,958         75,080         31,627         27,060           Other assets         \$ 438,408         \$ 390,380         5         390,380           Liabilities and stockholders' equity         Current liabilities:         -         -         -           Accounts payable         \$ 32,624         \$ 32,024         \$ 32,026         -         -           Income and other taxes payable         104,229         3,966         -         -         -           Accounts payable         \$ 32,624         \$ 32,024         \$ 32,926         -         -         -           Income and other taxes payable         \$ 10,429         3,966         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         <			/		,	
Other current assets         7,767         5,55           Total current assets         118,626         94,825           Net property and equipment         196,661         181,911           Notes receivable, less current portion (less allowance for doubtful accounts of \$5,028 in 2012 and \$5,905 in 2011)         12,536         11,502           Goodwill         78,958         75,083         31,627         27,066           Total assets         31,627         27,066         31,627         27,066           Current liabilities:         S         438,408         \$ 390,385           Liabilities and stockholders' equipt         Current liabilities:         22,024         \$ 32,064           Accounts payable         S         32,624         \$ 32,066           Income and other taxes payable         00,528         44,197           Order expenses and other current liabilities         60,528         44,197           Deferred revenue         7,329         4,788           Long-term liabilities         40,674         36,671           Deferred revenue         7,329         4,788           Deferred revenue         6,380         3,966           Total urrent liabilities         6,380         3,966           Total urrent liabilities         6,380			,		7,636	
Total current assets         118,626         94,82           Net property and equipment         196,661         181,911           Notes receivable, less current portion (less allowance for doubtful accounts of \$5,028 in 2012 and \$5,905 in 2011)         12,536         11,500           Goodwill         78,958         75,082         31,627         27,06           Total assets         31,627         27,06         39,382           Liabilities and stockholders' equity         5         32,624         \$ 32,024         \$ 32,024           Current liabilities:         60,528         441,92         3,966           Accounts payable         104,229         3,966           Accounts payable         103,581         81,133           Deferred revenue         7,329         4,788           Long-term debt         88,258         51,488           Long-term debt         88,258         51,488           Deferred income taxes         60,674         36,674           Other long-term liabilities         60,380         3,966           Other long-term liabilities         6,380         3,966           Other long-term liabilities         6,380         3,966           Stockholders' equity         -         71         36           <	1 1		,		10,210	
Net property and equipment       196,661       181,910         Notes receivable, less current portion (less allowance for doubtful       12,536       11,500         accounts 055,028 in 2012 and 35,905 in 2011)       12,536       11,500         Goddwill       78,958       75,088         Other assets       31,627       27,060         Current liabilities       \$ <ul> <li>438,408</li> <li>390,383</li> </ul> Liabilities and stockholders' equity       \$ <ul> <li>Current liabilities:</li> <li>Accounts payable</li> <li>Income and other taxes payable</li> <li>Income and other taxes payable</li> <li>104,29</li> <li>39,664</li> <li>Accrued expenses and other current liabilities</li> <li>60,528</li> <li>44,193</li> <li>Deferred revenue</li> <li>7329</li> <li>47,88</li> <li>Deferred revenue</li> <li>7329</li> <li>47,88</li> <li>Deferred revenue</li> <li>7329</li> <li>47,88</li> <li>Deferred revenue</li> <li>103,581</li> <li>81,13</li> </ul> Viber long-term liabilities       106,72       66,990         Other long-term liabilities       40,674       36,671         Total urent liabilities       250,514       180,777         Redeemable noncontrolling interests       6,380       3,966					5,555	
Notes receivable, less current portion (less allowance for doubtful accounts of \$5,028 in 2012 and \$5,905 in 2011)         12,536         11,500           Goodwill         78,958         75,083           Other assets         31,627         27,066           Total assets         \$ 438,408         \$ 309,383           Liabilities and stockholders' equity             Current liabilities:             Accounts payable         \$ 32,624         \$ 32,966           Income and other taxes payable         10,429         3.966           Accounts payable         103,581         81,133           Deferred income taxes payable         103,581         81,133           Deferred income taxes         60,528         44,199           Long-term liabilities         103,581         81,133           Deferred income taxes         60,528         51,488           Long-term liabilities         10,672         6.699           Other long-term liabilities         6,670         3.966           Total liabilities         6,380         3.966           Stockholders' equity:         -         -           Preferred income taxes         6,6380         3.966           Stockholders' equity:         - <td< td=""><td></td><td></td><td>- )</td><td></td><td>94,824</td></td<>			- )		94,824	
accounts of \$5,028 in 2012 and \$5,905 in 2011)       12,536       11,500         Goodwill       78,958       75,083         Other assets       31,627       22,06         Total assets       \$ 438,408       \$ 390,383         Liabilities and stockholders' equity       Current liabilities:         Accounts payable       \$ 32,624       \$ 32,966         Income and other taxes payable       60,528       44,193         Accrued expenses and other current liabilities       60,528       44,193         Total current liabilities       103,581       88,1,133         Deferred revenue       7,329       4,784         Long-term debt       88,258       51,448         Deferred income taxes       106,672       6,669         Other long-term liabilities       10,672       6,669         Other long-term liabilities       250,514       180,774         Redeemable noncontrolling interests       6,380       3,966         Stockholders' equity:       -       -       -         Preferred stock (S,01 par value per share; authorized 50,000 shares, issued 37,088 in 2012 and 36,656 in 2011)       371       367         Additional paid-in capital       280,905       262,45       Accluid der comprehensive income       1,824       1.844			196,661		181,910	
Godwill         78,958         75,08           Other assets         31,627         27,06           Total assets         31,627         27,08           Liabilities         \$         438,408         \$         390,38           Liabilities         Current liabilities:         -         -           Accounts payable         10,429         3,96         -           Accound expenses and other current liabilities         60,528         44,19           Total current liabilities         60,528         44,19           Total current liabilities         103,581         81,133           Deferred revenue         7,329         4,78           Long-term debt         88,258         51,448           Deferred income taxes         10,672         6,693           Other long-term liabilities         250,514         180,770           Redeemable noncontrolling interests         6,380         3,966           Stockholders' equity:         -         -         -           Preferred stock (S,01 par value per share; authorized 5,000 shares, issued 37,088 in 2012 and 36,656 in 2011)         371         36           Additional paid-in capital         280,905         262,451         262,451           Accurued examissisued	Notes receivable, less current portion (less allowance for doubtful					
Other assets         31,627         27,06           Total assets         \$ 438,408 \$ 390,38           Liabilities and stockholders' equity         Current liabilities:           Accounts payable         \$ 32,624 \$ 32,966           Income and other taxes payable         10,429 3,966           Accrued expenses and other current liabilities         60,528 44,199           Total current liabilities         60,528 44,199           Deferred revenue         7,329 4,788           Long-term debt         88,258 51,488           Deferred income taxes         10,672 6,669           Other long-term liabilities         40,671 36,677           Total lities         250,514 180,774 36,677           Total liabilities         250,514 180,774 36,677           Total liabilities         250,514 180,774 36,677           Redeemable noncontrolling interests         6,380 3,965           Stockholders' equity:         -           Preferred stock (\$.01 par value per share; authorized 5,000 shares, issued 37,088 in 2012 and 36,656 in 2011)         371 366           Additional paid-in capital         280,905 262,455           Accurulated other comprehensive income         1,824 1.844           Retained earnings         35,616 294,800           Total liabilities         30,616 294,800			/		11,502	
Total assets         \$         438,408         \$         390,38           Liabilities and stockholders' equity Current liabilities: Accounts payable         5         32,624         \$         32,960           Income and other taxes payable         10,429         3,960         32,624         \$         32,960           Accrued expenses and other current liabilities         60,528         44,191         3,961         103,581         81,133           Deferred revenue         7,329         4,781         103,581         81,133         Deferred income taxes         51,448         106,72         6,692           Other long-term debt         88,258         51,448         106,72         6,692         0ther long-term liabilities         250,514         180,774         36,676         328,0905         326,245         328,0905         326,245         328,0905         326,245         328,0905         326,245         328,0905         326,450	Goodwill		78,958		75,085	
Liabilities and stockholders' equity           Current liabilities:         Accounts payable         \$ 32,624 \$ 32,966           Income and other taxes payable         10,429 3,966           Accrued expenses and other current liabilities         103,581 81,133           Deferred revenue         103,581 81,133           Deferred revenue         7,329 4,780           Long-term tlabilities         100,672 6,699           Other long-term debt         88,258 51,480           Deferred income taxes         10,672 6,699           Other long-term liabilities         40,674 36,674           Total current liabilities         40,674 36,674           Other long-term liabilities         40,674 36,674           Total liabilities         250,514 180,774           Redeemable noncontrolling interests         6,380 3,966           Stockholders' equity:         -           Preferred stock (\$.01 par value per share; authorized 50,000 shares, no shares issued)         -           Common stock (\$.01 par value per share; authorized 50,000 shares, issued 37,088 in 2012 and 36,656 in 2011)         371 366           Additional paid-in capital         280,905 262,450           Accumulated other comprehensive income         1,824 1,844           Retained earnings         356,461 294,800           Treasury stock (14,847 shares in 2	Other assets		31,627		27,061	
Current liabilities:       S       32,624       \$       32,964         Accounts payable       10,429       3,966         Accrued expenses and other current liabilities       60,528       44,199         Total current liabilities       103,581       81,133         Deferred revenue       7,329       4,788         Long-term debt       88,258       51,488         Deferred income taxes       10,672       6,692         Other long-term liabilities       250,514       180,774         Redeemable noncontrolling interests       6,380       3,966         Stockholders' equity:       -       -         Preferred stock (\$.01 par value per share; authorized 5,000 shares, no shares issued)       -       -         Common stock (\$.01 par value per share; authorized 50,000 shares, issued 37,088 in 2012 and 36,656 in 2011)       371       366         Additional paid-in capital       280,905       262,454       1,824         Accumulated other comprehensive income       1,824       1,844         Retained earmings       356,461       294,80         Treasury stock (14,847 shares in 2012 and 12,637 shares in 2011, at cost)       (458,047)       (353,820	Total assets	\$	438,408	\$	390,382	
Current liabilities:Accounts payable\$ 32,624\$ 32,960Income and other taxes payable10,4293,960Accrued expenses and other current liabilities60,52844,192Total current liabilities103,58181,133Deferred revenue7,3294,788Long-term debt88,25851,488Deferred income taxes10,6726,692Other long-term liabilities40,67436,674Total liabilities250,514180,774Redeemable noncontrolling interests6,3803,966Stockholders' equity: no shares issued)Preferred stock (\$.01 par value per share; authorized 5,000 shares, issued 37,088 in 2012 and 36,656 in 2011)371366Additional paid-in capital280,905262,4541,824Accumulated other comprehensive income1,8241,8241,844Retained earnings356,461294,80356,461294,80Treasury stock (14,847 shares in 2012 and 12,637 shares in 2011, at cost)(458,047)(353,820)						
Accounts payable       \$ 32,624       \$ 32,960         Income and other taxes payable       10,429       3,960         Accrued expenses and other current liabilities       60,528       44,193         Total current liabilities       103,581       81,133         Deferred revenue       7,329       4,780         Long-term debt       88,258       51,489         Deferred income taxes       10,672       6,692         Other long-term liabilities       40,674       36,677         Total liabilities       250,514       180,770         Redeemable noncontrolling interests       6,380       3,966         Stockholders' equity:       -       -         Preferred stock (\$.01 par value per share; authorized 5,000 shares, no shares issued)       -       -         Common stock (\$.01 par value per share; authorized 50,000 shares, no shares (\$.01 par value per share; authorized 50,000 shares, issued 37,088 in 2012 and 36,656 in 2011)       371       36         Additional paid-in capital       280,905       262,454       1,824       1,844         Accumulated other comprehensive income       1,824       1,844       1,844       1,844         Retained carnings       356,461       294,800       356,461       294,800       358,820	Liabilities and stockholders' equity					
Income and other taxes payable       10,429       3,960         Accrued expenses and other current liabilities       60,528       44,199         Total current liabilities       103,581       81,133         Deferred revenue       7,329       4,780         Long-term debt       88,258       51,488         Deferred income taxes       10,672       6,692         Other long-term liabilities       40,674       36,674         Total liabilities       40,674       36,674         Total liabilities       6,380       3,965         Stockholders' equity:       -       -         Preferred stock (\$.01 par value per share; authorized 5,000 shares, no shares issued)       -       -         Common stock (\$.01 par value per share; authorized 50,000 shares, issued 37,088 in 2012 and 36,656 in 2011)       371       366         Additional paid-in capital       280,905       262,455       424,494         Accrumulated other comprehensive income       1,824       1,844         Retained earnings       356,461       294,407       (353,820	Current liabilities:					
Accrued expenses and other current liabilities         60,528         44,19           Total current liabilities         103,581         81,13           Deferred revenue         7,329         4,78           Long-term debt         88,258         51,48           Deferred income taxes         10,672         6,699           Other long-term liabilities         40,674         36,674           Total liabilities         40,674         36,674           Total liabilities         6,380         3,965           Stockholders' equity:         ************************************	Accounts payable	\$	32,624	\$	32,966	
Total current liabilities       103,581       81,133         Deferred revenue       7,329       4,780         Long-term debt       88,258       51,489         Deferred income taxes       10,672       6,692         Other long-term liabilities       40,674       36,674         Total liabilities       250,514       180,770         Redeemable noncontrolling interests       6,380       3,963         Stockholders' equity:       Preferred stock (\$.01 par value per share; authorized 5,000 shares, no shares issued)       -         Common stock (\$.01 par value per share; authorized 50,000 shares, issued 37,088 in 2012 and 36,656 in 2011)       371       366         Additional paid-in capital       280,905       262,450       -         Accumulated other comprehensive income       1,824       1,824       1,844         Retained earnings       356,616       294,800       Treasury stock (14,847 shares in 2012 and 12,637 shares in 2011, at cost)       (458,047)       (353,820	Income and other taxes payable		10,429		3,969	
Deferred revenue       7,329       4,788         Long-term debt       88,258       51,489         Deferred income taxes       10,672       6,692         Other long-term liabilities       40,674       36,674         Total liabilities       250,514       180,770         Redeemable noncontrolling interests       6,380       3,963         Stockholders' equity:       -       -         Preferred stock (\$.01 par value per share; authorized 5,000 shares, no shares issued)       -       -         Common stock (\$.01 par value per share; authorized 5,000 shares, issued 37,088 in 2012 and 36,656 in 2011)       371       366         Additional paid-in capital       280,905       262,457         Accumulated other comprehensive income       1,824       1,844         Retained earnings       356,461       294,80         Treasury stock (14,847 shares in 2012 and 12,637 shares in 2011, at cost)       (458,047)       (353,820)	Accrued expenses and other current liabilities		60,528		44,198	
Long-term debt         88,258         51,489           Deferred income taxes         10,672         6,692           Other long-term liabilities         40,674         36,674           Total liabilities         250,514         180,776           Redeemable noncontrolling interests         6,380         3,965           Stockholders' equity:             Preferred stock (\$.01 par value per share; authorized 5,000 shares, no shares issued)         -            Common stock (\$.01 par value per share; authorized 50,000 shares, issued 37,088 in 2012 and 36,656 in 2011)         371         366           Additional paid-in capital         280,905         262,454         1,824         1,844           Retained earnings         356,461         294,80         Treasury stock (14,847 shares in 2012 and 12,637 shares in 2011, at cost)         (458,047)         (353,824)	Total current liabilities		103,581		81,133	
Defered income taxes         10,672         6,692           Other long-term liabilities         40,674         36,674           Total liabilities         250,514         180,774           Redeemable noncontrolling interests         6,380         3,963           Stockholders' equity:	Deferred revenue		7,329		4,780	
Deferred income taxes         10,672         6,692           Other long-term liabilities         40,674         36,674           Total liabilities         250,514         180,774           Redeemable noncontrolling interests         6,380         3,963           Stockholders' equity:         Preferred stock (\$.01 par value per share; authorized 5,000 shares, no shares issued)         -           Common stock (\$.01 par value per share; authorized 50,000 shares, issued 37,088 in 2012 and 36,656 in 2011)         371         366           Additional paid-in capital         280,905         262,450         Accumulated other comprehensive income         1,824         1,844           Retained earnings         356,461         294,80         768,824         102,837	Long-term debt		88,258		51,489	
Total liabilities250,514180,770Redeemable noncontrolling interests6,3803,961Stockholders' equity: Preferred stock (\$.01 par value per share; authorized 5,000 shares, no shares issued)-Common stock (\$.01 par value per share; authorized 50,000 shares, issued 37,088 in 2012 and 36,656 in 2011)371Additional paid-in capital Accumulated other comprehensive income Retained earnings1,824Treasury stock (14,847 shares in 2012 and 12,637 shares in 2011, at cost)(458,047)	Deferred income taxes		10,672		6,692	
Redeemable noncontrolling interests6,3803,963Stockholders' equity: Preferred stock (\$.01 par value per share; authorized 5,000 shares, no shares issued)-Common stock (\$.01 par value per share; authorized 50,000 shares, issued 37,088 in 2012 and 36,656 in 2011)-Additional paid-in capital280,905Accumulated other comprehensive income1,824Retained earnings356,461Treasury stock (14,847 shares in 2012 and 12,637 shares in 2011, at cost)(458,047)	Other long-term liabilities		40,674		36,676	
Stockholders' equity:Preferred stock (\$.01 par value per share; authorized 5,000 shares, no shares issued)Common stock (\$.01 par value per share; authorized 50,000 shares, issued 37,088 in 2012 and 36,656 in 2011)Additional paid-in capitalAdditional paid-in capitalAccumulated other comprehensive income1,8241,824Retained earnings356,461294,80Treasury stock (14,847 shares in 2012 and 12,637 shares in 2011, at cost)(458,047)(353,820)	Total liabilities		250,514		180,770	
Stockholders' equity:Preferred stock (\$.01 par value per share; authorized 5,000 shares, no shares issued)Common stock (\$.01 par value per share; authorized 50,000 shares, issued 37,088 in 2012 and 36,656 in 2011)Additional paid-in capitalAdditional paid-in capitalAccumulated other comprehensive income1,8241,824Retained earnings356,461294,80Treasury stock (14,847 shares in 2012 and 12,637 shares in 2011, at cost)(458,047)(353,820)			,		í í	
Preferred stock (\$.01 par value per share; authorized 5,000 shares, no shares issued)-Common stock (\$.01 par value per share; authorized 50,000 shares, issued 37,088 in 2012 and 36,656 in 2011)371360Additional paid-in capital280,905262,450Accumulated other comprehensive income1,8241,844Retained earnings356,461294,80Treasury stock (14,847 shares in 2012 and 12,637 shares in 2011, at cost)(458,047)(353,820	Redeemable noncontrolling interests		6,380		3,965	
Preferred stock (\$.01 par value per share; authorized 5,000 shares, no shares issued)-Common stock (\$.01 par value per share; authorized 50,000 shares, issued 37,088 in 2012 and 36,656 in 2011)371360Additional paid-in capital280,905262,450Accumulated other comprehensive income1,8241,844Retained earnings356,461294,80Treasury stock (14,847 shares in 2012 and 12,637 shares in 2011, at cost)(458,047)(353,820						
no shares issued)       -         Common stock (\$.01 par value per share; authorized 50,000 shares, issued 37,088 in 2012 and 36,656 in 2011)       371       360         Additional paid-in capital       280,905       262,450         Accumulated other comprehensive income       1,824       1,844         Retained earnings       356,461       294,800         Treasury stock (14,847 shares in 2012 and 12,637 shares in 2011, at cost)       (458,047)       (353,820						
Common stock (\$.01 par value per share; authorized 50,000 shares, issued 37,088 in 2012 and 36,656 in 2011)         371         360           Additional paid-in capital         280,905         262,450           Accumulated other comprehensive income         1,824         1,844           Retained earnings         356,461         294,800           Treasury stock (14,847 shares in 2012 and 12,637 shares in 2011, at cost)         (458,047)         (353,820						
issued 37,088 in 2012 and 36,656 in 2011)       371       36         Additional paid-in capital       280,905       262,450         Accumulated other comprehensive income       1,824       1,844         Retained earnings       356,461       294,80         Treasury stock (14,847 shares in 2012 and 12,637 shares in 2011, at cost)       (458,047)       (353,820	,		-		-	
Accumulated other comprehensive income         1,824         1,844           Retained earnings         356,461         294,80           Treasury stock (14,847 shares in 2012 and 12,637 shares in 2011, at cost)         (458,047)         (353,824)			371		367	
Retained earnings         356,461         294,80           Treasury stock (14,847 shares in 2012 and 12,637 shares in 2011, at cost)         (458,047)         (353,820)			/		262,456	
Treasury stock (14,847 shares in 2012 and 12,637 shares in 2011, at cost) (458,047) (353,824	Accumulated other comprehensive income		1,824		1,849	
	8		356,461		294,801	
Total stockholders' equity 181.514 205.64	Treasury stock (14,847 shares in 2012 and 12,637 shares in 2011, at cost)		(458,047)		(353,826)	
101,514 205,04	Total stockholders' equity		181,514		205,647	
Total liabilities, redeemable noncontrolling interests and stockholders' equity \$ 438,408 \$ 390,383	Total liabilities, redeemable noncontrolling interests and stockholders' equity	\$	438,408	\$	390,382	

See accompanying notes.

# Papa John's International, Inc. and Subsidiaries Consolidated Statements of Stockholders' Equity

(In thousands)	Common Stock Shares Outstanding	Common Stock	1	Additional Paid-In Capital	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	reasury Stock		Total skholders' Equity
Balance at December 27, 2009 (As Previously									
Reported)	26,930	\$ 35	3\$	231,720	\$ (1,084)	\$ 191,212	\$ (245,337)	\$	176,869
Correction of an error	-		-	-	-	(3,724)	-		(3,724)
Balance at December 27, 2009 (As Restated)	26,930	35	3	231,720	(1,084)	187,488	(245,337)		173,145
Comprehensive income:									
Net income, net of redeemable									
noncontrolling interests (1)	-		-	-	-	52,578	-		52,578
Other comprehensive income	-		-	-	1,933	-	-		1,933
Comprehensive income									54,511
Exercise of stock options	356	1	3	6,122	-	-	285		6,410
Tax effect of equity awards	-		-	62	-	-	-		62
Acquisition of Company common stock	(1,881)		-	-	-	-	(46,936)		(46,936)
Stock-based compensation expense	-		-	6,066	-	-	-		6,066
Issuance of restricted stock	34		-	(881)	-	-	881		-
Other	-		-	2,291	-	-	59		2,350
Balance at December 26, 2010 (As Restated)	25,439	36	1	245,380	849	240,066	(291,048)		195,608
Comprehensive income:									
Net income, net of redeemable									
noncontrolling interests (1)	-		-	-	-	54,735	-		54,735
Other comprehensive income	-		-	-	1,000	-	-		1,000
Comprehensive income									55,735
Exercise of stock options	572	(	5	14,036	-	-	-		14,042
Tax effect of equity awards	-		-	(1,400)	-	-	-		(1,400)
Acquisition of Company common stock	(2,084)		-	-	-	-	(65,323)		(65,323)
Stock-based compensation expense	-		-	6,704	-	-	-		6,704
Issuance of restricted stock	92		-	(2,253)	-	-	2,253		-
Other	-		-	(11)	-	-	292		281
Balance at December 25, 2011 (As Restated)	24,019	36'	7	262,456	1,849	294,801	(353,826)		205,647
Comprehensive income:									
Net income, net of redeemable									
noncontrolling interests (1)	-		-	-	-	61,660	-		61,660
Other comprehensive income	-		-	-	(25)	-	-	_	(25)
Comprehensive income									61,635
Exercise of stock options	432	4	1	12,260	-	-	-		12,264
Tax effect of equity awards	-		-	933	-	-	-		933
Acquisition of Company common stock	(2,276)		-	-	-	-	(106,095)		(106,095)
Stock-based compensation expense	-		-	6,905	-	-	-		6,905
Issuance of restricted stock	66		-	(1,582)	-	-	1,582		-
Other	-		-	(67)	-	-	292		225
Balance at December 30, 2012	22,241	\$ 37	1\$	280,905	\$ 1,824	\$ 356,461	\$ (458,047)	\$	181,514

(1) Net income at December 30, 2012, December 25, 2011 and December 26, 2010 excludes \$4,342, \$3,732 and \$3,485, respectively, allocable to the redeemable noncontrolling interests for our joint venture arrangements.

See accompanying notes.

# Papa John's International, Inc. and Subsidiaries Consolidated Statements of Cash Flows

Consolidated Statements of Cash Flows (In thousands)			Years Ended	
(In thousands)	Dec	ember 30,	December 25,	December 26,
	Dee	2012	2011	2010
Operating activities			(As Restated)	(As Restated)
Net income, including redeemable noncontrolling interests	\$	66,002	\$ 58,467	\$ 56,063
Adjustments to reconcile net income to net cash provided by operating activities:				
Disposition and impairment losses		269	1,200	479
Provision for uncollectible accounts and notes receivable		1,674	1,037	917
Depreciation and amortization		32,798	32,681	32,407
Deferred income taxes		2,035	9,345	4,944
Stock-based compensation expense		6,905	6,704	6,066
Excess tax benefit on equity awards		(1,967)	(741)	(359)
Other		2,961	4,556	(743)
Changes in operating assets and liabilities, net of acquisitions:				, ,
Accounts receivable		(18,048)	(4,298)	(5,022)
Inventories		(1,947)	(2,689)	(1,848)
Prepaid expenses		(2,572)	(2,514)	(1,303)
Other current assets		(1,667)	1,486	773
Other assets and liabilities		(3,952)	(877)	50
Accounts payable		(342)	1,397	4,579
Income and other taxes payable		6,460	2,180	480
Accrued expenses and other current liabilities		12,209	(5,685)	(5,830)
Deferred revenue		3,561	(1,241)	928
Net cash provided by operating activities		104,379	101,008	92,581
Investing activities		, i i i i i i i i i i i i i i i i i i i	,	,
Purchases of property and equipment		(42, 628)	(29,319)	(31,125)
Loans issued		(4,903)	(3,492)	(2,637)
Repayments of loans issued		3,642	5,357	3,918
Acquisitions, net of cash acquired		(6, 175)	-	-
Proceeds from divestitures of restaurants		908	-	1,397
Other		36	68	12
Net cash used in investing activities		(49,120)	(27,386)	(28,435)
Financing activities		(1),120)	(27,000)	(20,100)
Net proceeds (repayments) on line of credit facility		36,769	(47,511)	-
Excess tax benefit on equity awards		1,967	741	359
Tax payments for restricted stock issuances		(855)	(1,041)	-
Proceeds from exercise of stock options		12,264	14,042	6,410
Acquisition of Company common stock		(106,095)	(65,323)	(46,936)
Net proceeds from issuance of redeemable noncontrolling interests		2,052	(,)	-
Distributions to redeemable noncontrolling interest holders		(4,256)	(3,669)	(3,147)
Other		225	160	96
Net cash used in financing activities		(57,929)	(102,601)	(43,218)
Effect of exchange rate changes on cash and cash equivalents		124	92	62
Change in cash and cash equivalents		(2,546)	(28,887)	20,990
Cash and cash equivalents at beginning of year		18,942	47,829	26,839
Cash and cash equivalents at organing of year	\$	16,396	\$ 18,942	\$ 47,829
Cash and cash equivalents at end of year	Ф	10,390	¢ 16,942	\$ 47,029

See accompanying notes.

#### Papa John's International, Inc. and Subsidiaries Notes to Consolidated Financial Statements

#### 1. Description of Business

Papa John's International, Inc. (referred to as the "Company," "Papa John's" or in the first person notations of "we," "us" and "our") operates and franchises pizza delivery and carryout restaurants under the trademark "Papa John's," currently in all 50 states and 35 countries. Substantially all revenues are derived from retail sales of pizza and other food and beverage products to the general public by Company-owned restaurants, franchise royalties, sales of franchisee and development rights, and sales to franchisees of food and paper products, printing and promotional items, risk management services, and information systems and related services used in their operations.

#### 2. Significant Accounting Policies

#### Principles of Consolidation

The accompanying consolidated financial statements include the accounts of Papa John's and its subsidiaries. Our financial results include BIBP Commodities, Inc. ("BIBP"), a variable interest entity ("VIE") for which we were the primary beneficiary. The results of our Company-owned operations in Mexico and China are consolidated one month in arrears. The results of our inactive captive insurance subsidiary, RSC Insurance Services, Ltd. ("RSC"), are consolidated one quarter in arrears. All intercompany balances and transactions have been eliminated.

#### Fiscal Year

Our fiscal year ends on the last Sunday in December of each year. All fiscal years presented consist of 52 weeks except for the 2012 fiscal year, which consists of 53 weeks.

#### Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Significant items that are subject to such estimates and assumptions include allowance for doubtful accounts and notes receivable, intangible assets, online customer loyalty program obligation, insurance reserves and income tax reserves. Although management bases its estimates on historical experience and assumptions that are believed to be reasonable under the circumstances, actual results could significantly differ from these estimates.

#### Revenue Recognition

Franchise fees are recognized when a franchised restaurant begins operations, at which time we have performed our obligations related to such fees. Fees received pursuant to development agreements which grant the right to develop franchised restaurants in future periods in specific geographic areas are deferred and recognized on a pro rata basis as franchised restaurants subject to the development agreements begin operations. Retail sales from Company-owned restaurants and franchise royalties, which are based on a percentage of franchise restaurant sales, are recognized as revenues when the products are delivered to or carried out by customers.



Domestic production and distribution revenues are comprised of food, promotional items and supplies sold to franchised restaurants located in the United States and are recognized as revenue upon shipment of the related products to the franchisees. Information services, including software maintenance fees, help desk fees and online ordering fees are recognized as revenue as related services are provided and are included in other sales. Insurance commissions are recognized as revenue over the term of the policy period and are included in other sales.

International revenues are comprised of restaurant sales, royalties and fees received from foreign franchisees and the sale and distribution of food to foreign franchisees, and are recognized consistently with the policies applied for revenues generated in the United States.

#### Cash Equivalents

Cash equivalents consist of highly liquid investments with maturity of three months or less at date of purchase. These investments are carried at cost, which approximates fair value.

#### Accounts Receivable

Substantially all accounts receivable are due from franchisees for purchases of food, paper products, restaurant equipment, printing and promotional items, risk management services, information systems and related services, and for royalties from December sales. Credit is extended based on an evaluation of the franchisee's financial condition and, generally, collateral is not required. A reserve for uncollectible accounts is established as deemed necessary based upon overall accounts receivable aging levels and a specific review of accounts for franchisees with known financial difficulties.

#### Inventories

Inventories, which consist of food products, paper goods and supplies, smallwares, and printing and promotional items, are stated at the lower of cost, determined under the first-in, first-out (FIFO) method, or market.

#### Property and Equipment

Property and equipment are stated at cost. Depreciation is recorded using the straight-line method over the estimated useful lives of the assets (generally five to ten years for restaurant, commissary and other equipment, and 20 to 40 years for buildings and improvements). Leasehold improvements are amortized over the terms of the respective leases, including the first renewal period (generally five to ten years).

Depreciation expense was \$32.1 million in 2012, \$31.9 million in 2011 and \$31.4 million in 2010.

#### Leases

Lease expense is recognized on a straight-line basis over the expected life of the lease term. A lease term often includes option periods, available at the inception of the lease, when failure to renew the lease would impose a penalty to us. Such penalty may include the recognition of impairment on our leasehold improvements should we choose not to continue the use of the leased property.

#### Intangible Assets - Goodwill

Financial Accounting Standards Board ("FASB") Accounting Standards Update ("ASU") 2011-08, "*Testing Goodwill for Impairment*," was effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011; however, early adoption was permitted. We elected to early adopt the provisions of ASU 2011-08 in fiscal 2011.

ASU 2011-08 permits us to first assess qualitative factors to determine whether it is more-likely-than-not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step quantitative goodwill impairment test. Under the two-step quantitative goodwill impairment test, the fair value of the reporting unit is compared to its respective carrying amount including goodwill. If the fair value exceeds the carrying amount, then no impairment exists. If the carrying amount exceeds the fair value, further analysis is performed to assess impairment. Because market prices of our reporting units are not readily available, we make various estimates and assumptions in determining the estimated fair value is based on an income approach, with an appropriate risk adjusted discount rate, and a market approach where appropriate. Significant assumptions inherent in the methodologies are employed and include such estimates as discount rates, growth rates and actrain market transaction multiples.

We evaluate goodwill annually in the fourth quarter or whenever we identify certain triggering events or circumstances that would more-likely-than-not reduce the fair value of a reporting unit below its carrying amount. Such tests are completed separately with respect to the goodwill of each of our reporting units. Events or circumstances that might indicate an interim evaluation is warranted include, among other factors, unexpected adverse business conditions, macro and reporting unit specific economic factors (for example, deteriorating results in comparison to projections, commodity inflation, or loss of key personnel), unanticipated competitive activities, and acts by governments or courts.

Under ASU 2011-08, companies can bypass the qualitative assessment and move directly to the quantitative assessment for any reporting unit in any period if management believes that it is more efficient or there is a risk of impairment. All companies can elect to resume performing the qualitative assessment in any subsequent period. We applied the qualitative assessment for our domestic Company-owned restaurants and China reporting unit, which is included in our international reporting segment. As a result of our qualitative analysis, we determined that it was more-likely-than-not that the fair value of our domestic Company-owned restaurants and China reporting unit were greater than their carrying amounts.

With respect to the reporting unit for our subsidiary located in the United Kingdom ("PJUK"), which represents \$15.4 million of goodwill as of December 30, 2012, we bypassed the qualitative assessment and performed the two-step quantitative goodwill impairment test, which indicated the fair value exceeded the carrying amount by 37%. The fair value was calculated using an income approach that projected net cash flow over a 10-year discrete period and a terminal value, which were discounted using appropriate rates. The selected discount rate considers the risk and nature of our PJUK reporting unit's cash flow and the rates of return market participants would require to invest their capital in the PJUK reporting unit. We believe our PJUK reporting unit will continue to improve its operating results through ongoing growth initiatives, by increasing Papa John's brand awareness in the United Kingdom, improving sales and profitability for individual franchised restaurants and increasing PJUK franchised net unit openings over the next several years. Future impairment charges could be required if adverse economic events occur in the United Kingdom.

Subsequent to completing our annual qualitative and quantitative goodwill impairment tests, no indications of impairment were identified.

#### Deferred Costs

We defer certain information systems development and related costs that meet established criteria. Amounts deferred, which are included in property and equipment, are amortized principally over periods not exceeding five years beginning in the month subsequent to completion of the related information systems project. Total costs deferred were approximately \$2.7 million in 2012, \$1.5 million in 2011 and \$2.0 million in 2010. The unamortized information systems development costs approximated \$5.8 million and \$4.1 million as of December 30, 2012 and December 25, 2011, respectively.

#### Deferred Income Tax Accounts and Tax Reserves

We are subject to income taxes in the United States and several foreign jurisdictions. Significant judgment is required in determining our provision for income taxes and the related assets and liabilities. The provision for income taxes includes income taxes paid, currently payable or receivable and those deferred.

Deferred tax assets and liabilities are determined based on differences between financial reporting and tax basis of assets and liabilities, and are measured using enacted tax rates and laws that are expected to be in effect when the differences reverse. Deferred tax assets are also recognized for the estimated future effects of tax loss carryforwards. The effect on deferred taxes of changes in tax rates is recognized in the period in which the new tax is enacted. Valuation allowances are established when necessary on a jurisdictional basis to reduce deferred tax assets to the amounts we expect to realize. As of December 30, 2012, we had a net deferred tax liability of approximately \$400,000.

Tax authorities periodically audit the Company. We record reserves and related interest and penalties for identified exposures as income tax expense. We evaluate these issues and adjust for events, such as statute of limitations expirations, court rulings or audit settlements, which may impact our ultimate payment for such exposures. We recognized reductions of \$738,000, \$1.9 million and \$550,000 in our income tax expense associated with the finalization of certain income tax issues in 2012, 2011 and 2010, respectively. See Note 15 for additional information.

#### Advertising and Related Costs

Advertising and related costs include the costs of domestic Company-owned local restaurant activities such as mail coupons, door hangers and promotional items and contributions to Papa John's Marketing Fund, Inc. ("PJMF"), an unconsolidated non-profit corporation, and various local market cooperative advertising funds ("Co-op Funds"). Contributions by domestic Company-owned and franchised restaurants to PJMF and the Co-op Funds are based on an established percentage of monthly restaurant revenues. PJMF is responsible for developing and conducting marketing and advertising for the Papa John's system. The Co-op Funds are responsible for developing and conducting advertising activities in a specific market, including the placement of electronic and print materials developed by PJMF. We recognize domestic Company-owned restaurant contributions to PJMF and the Co-op Funds in which we do not have a controlling interest in the period in which the contribution accrues. The net assets of the Co-op Funds in which we possess majority voting rights, and thus control the cooperatives, are included in our consolidated balance sheets.



### Foreign Currency Translation

The local currency is the functional currency for our foreign subsidiaries located in the United Kingdom, Mexico and China. Earnings and losses are translated into U.S. dollars using monthly average exchange rates, while assets and liabilities are translated using year-end exchange rates. The resulting translation adjustments are included as a component of accumulated other comprehensive income (loss) net of income taxes.

#### Stock-Based Compensation

Compensation expense for equity grants is estimated on the grant date, net of projected forfeitures. Stock options are valued using a Black-Scholes option pricing model. Our specific assumptions for estimating the fair value of options are included in Note 19. Restricted stock is valued based on the market price of the Company's shares on the date of grant.

#### Fair Value Measurements and Disclosures

Fair value is determined based on the price that would be received to sell the asset or paid to transfer the liability to a market participant. Fair value is a market-based measurement, not an entity-specific measurement.

The guidance requires that assets and liabilities carried at fair value be classified and disclosed in one of the following categories:

- Level 1: Quoted market prices in active markets for identical assets or liabilities.
- Level 2: Observable market-based inputs or unobservable inputs that are corroborated by market data.
- Level 3: Unobservable inputs that are not corroborated by market data.

Our financial assets and liabilities that were measured at fair value on a recurring basis as of December 30, 2012 and December 25, 2011 are as follows:

	Carrying Fair Value Measurements							
(In thousands)		Value		Level 1		Level 2	Level 3	
December 30, 2012 Financial assets:								
Cash surrender value of life insurance policies *	\$	13,551	\$	13,551	\$	- \$	-	
Financial liabilities: Interest rate swap		104		-		104	-	
December 25, 2011 Financial assets:								
Cash surrender value of life insurance policies * Interest rate swap	\$	11,387 11	\$	11,387	\$	- \$ 11	-	

\* Represents life insurance policies held in our non-qualified deferred compensation plan.



There were no transfers among levels within the fair value hierarchy during fiscal 2011 or 2012.

The fair value of our interest rate swap is based on the sum of all future net present value cash flows. The future cash flows are derived based on the terms of our interest rate swap, as well as considering published discount factors, and projected London Interbank Offered Rates ("LIBOR").

#### Derivative Financial Instruments

We recognize all derivatives on the balance sheet at fair value. At inception and on an ongoing basis, we assess whether each derivative that qualifies for hedge accounting continues to be highly effective in offsetting changes in the cash flows of the hedged item. If the derivative meets the hedge criteria as defined by certain accounting standards, depending on the nature of the hedge, changes in the fair value of the derivative are either offset against the change in fair value of assets, liabilities or firm commitments through earnings or recognized in accumulated other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's change in fair value, if any, is immediately recognized in earnings.

We recognized a loss of \$114,000 (\$72,000 after tax) in 2012, income of \$258,000 (\$165,000 after tax) in 2011 and income of \$3.8 million (\$2.4 million after tax) in 2010, in accumulated other comprehensive income for the net change in the fair value of our interest rate swap. The ineffective portion of our hedge was \$25,000 in 2010 (none in 2011 or 2012). See Note 9 for additional information on our debt and credit arrangements.

#### Earnings per Share

The calculations of basic earnings per common share and earnings per common share – assuming dilution for the years ended December 30, 2012, December 25, 2011 and December 26, 2010 are as follows (in thousands, except per share data):

	2012		2011		2010
Basic earnings per common share:		(A	s Restated)	(As	Restated)
Net income, net of redeemable noncontrolling interests \$	61,660	\$	54,735	\$	52,578
Weighted average shares outstanding	23,458		25,043		26,328
Basic earnings per common share \$	2.63	\$	2.19	\$	2.00
Earnings per common share - assuming dilution:					
Net income, net of redeemable noncontrolling interests \$	61,660	\$	54,735	\$	52,578
Weighted average shares outstanding	23,458		25,043		26,328
Dilutive effect of outstanding equity awards	447		267		140
Diluted weighted average shares outstanding	23,905		25,310		26,468
Earnings per common share - assuming dilution \$	2.58	\$	2.16	\$	1.99

Shares subject to options to purchase common stock with an exercise price greater than the average market price for the year were not included in the computation of earnings per common share – assuming dilution because the effect would have been antidilutive. The weighted average number of shares subject to antidilutive options was 273,000 in 2011 and 1.5 million in 2010 (none in 2012).

#### Redeemable Noncontrolling Interests

Noncontrolling interests associated with our joint ventures that are mandatorily redeemable are reported in other long-term liabilities in our consolidated balance sheets at redemption value. Other redeemable noncontrolling interests associated with our joint ventures are reported in the temporary equity section of our consolidated balance sheets (between total liabilities and stockholders' equity).

For our joint ventures, consolidated net income is required to be reported separately at amounts attributable both to the parent and the redeemable noncontrolling interest. Additionally, disclosures are required to clearly identify and distinguish between the interests of the parent company and the interests of the noncontrolling owners, including a disclosure on the face of the consolidated statements of income attributable to the redeemable noncontrolling interest holder.

See Notes 3, 4 and 22 for additional information regarding our redeemable noncontrolling interests.

#### New Accounting Pronouncements

The Company adopted the required ASUs 2011-05 and 2011-12, "Comprehensive Income: Presentation of Comprehensive Income," in 2012 on a retrospective basis. The updated guidance does not change the components of comprehensive income, but eliminates certain options for presenting comprehensive income in the financial statements. In accordance with this updated guidance, we no longer present components of comprehensive income in our consolidated statements of stockholders' equity. Instead, we are now required to present components of comprehensive income in either one continuous financial statement with two sections, net income and comprehensive income, or in two separate but consecutive statements. We elected the two separate statement approach in the accompanying financial statements.

#### Reclassifications

Certain other prior year amounts in the consolidated balance sheets and the consolidated statements of cash flows have been reclassified to conform to the current year presentation, which also had no effect on current or previously reported net income.

#### Subsequent Events

The Company evaluated subsequent events through the date the financial statements were issued and filed. See Note 9 for information regarding our interest rate swap amendment and Note 17 for subsequent information regarding litigation. There were no other subsequent events that required recognition or disclosure.

#### 3. Restatement of Previously Issued Financial Statements

In connection with the evaluation of the accounting for newly formed joint ventures in 2012, we reviewed our accounting for our previously existing joint venture arrangements. As a result of our review, we determined an error occurred in the accounting for one joint venture agreement, which contained a mandatorily redeemable feature added through a contract amendment in the third quarter of 2009. This provision contained in the 2009 contract amendment was not previously considered in determining the classification and measurement of the noncontrolling interest. In addition, we determined that an additional redeemable noncontrolling interest was incorrectly classified in shareholders' equity and should be classified as temporary equity. As such, we are restating our previously issued consolidated financial statements for the years ended December 25, 2011, December 26, 2010 and December 27, 2009 to correct the errors.

To correctly reflect the appropriate measurement of the mandatorily redeemable noncontrolling interest, we recorded a \$3.7 million adjustment, net of income taxes, to ending 2009 retained earnings in our consolidated statements of stockholders' equity to adjust the previously reported balance to its redemption value as of December 27, 2009. Additionally, we also corrected the classification errors of the redeemable noncontrolling interests from permanent equity to either other long-term liabilities or redeemable noncontrolling interests in our consolidated balance sheets, as detailed in the tables below.

In our 2010 and 2011 consolidated statements of income, interest expense, income tax expense, and net income were affected as a result of adjusting the mandatorily redeemable noncontrolling interest to its redemption value. The impact of the restatements on the consolidated balance sheets, consolidated statements of income, and consolidated statements of cash flows by year is outlined in the tables below. The corrections had no impact on total revenues, operating income or operating cash flows and had no impact on our compliance with debt covenants in any periods presented.

# 3. Restatement of Previously Issued Financial Statements (continued)

The following tables summarize the corrections by financial statement line item (in thousands, except per share data):

	December 25, 2011					
	Previously Reported	Adjustments	As	s Restated		
Consolidated balance sheet						
Noncurrent deferred income tax liabilities	\$ 9,147	\$ (2,455)	\$	6,692		
Other long-term liabilities	25,611	11,065		36,676		
Redeemable noncontrolling interests	-	3,965		3,965		
Retained earnings	298,807	(4,006)		294,801		
Noncontrolling interests in subsidiaries	8,569	(8,569)		-		
Total stockholders' equity	218,222	(12,575)		205,647		
Consolidated statement of income						
Interest expense	\$ 1,497	\$ 1,484	\$	2,981		
Income before income taxes	86,275	(1,484)		84,791		
Income tax expense	26,888	(564)		26,324		
Net income, including noncontrolling interests	59,387	(920)		58,467		
Net income, net of noncontrolling interests	55,655	(920)		54,735		
Comprehensive income	60,387	(920)		59,467		
Basic earnings per common share	2.22	(0.03)		2.19		
Earnings per common share - assuming dilution	2.20	(0.04)		2.16		
Consolidated statement of cash flows						
Net income	\$ 59,387	\$ (920)	\$	58,467		
Deferred income taxes	9,909	(564)		9,345		
Other	3,072	1,484		4,556		
Net cash provided by operating activities	101,008	-		101,008		

# 3. Restatement of Previously Issued Financial Statements (continued)

	December 26, 2010					
	As Previously Reported		Adjustments		As Restated	
Consolidated balance sheet						
Noncurrent deferred income tax liabilities (assets)	\$ 341	\$	(1,892)	\$	(1,551)	
Other long-term liabilities	26,604		9,972		36,576	
Redeemable noncontrolling interests	-		3,512		3,512	
Retained earnings	243,152		(3,086)		240,066	
Noncontrolling interests in subsidiaries	8,506		(8,506)		-	
Total stockholders' equity	207,200		(11,592)		195,608	
Consolidated statement of income						
Interest expense	\$ 5,338	\$	(1,029)	\$	4,309	
Income before income taxes	82,281		1,029		83,310	
Income tax expense	26,856		391		27,247	
Net income, including noncontrolling interests	55,425		638		56,063	
Net income, net of noncontrolling interests	51,940		638		52,578	
Comprehensive income	57,358		638		57,996	
Basic earnings per common share	1.97		0.03		2.00	
Earnings per common share - assuming dilution	1.96		0.03		1.99	
Consolidated statement of cash flows						
Net income	\$ 55,425	\$	638	\$	56,063	
Deferred income taxes	4,553		391		4,944	
Other	286		(1,029)		(743)	
Net cash provided by operating activities	92,581		-		92,581	

	December 27, 2009					
	As Previously Reported		Adjustments		As Restated	
Consolidated statement of stockholders' equity						
Retained earnings	\$	191,212	\$ (3,724	) \$	187,488	
Noncontrolling interests in subsidiaries		8,168	(8,168	)	-	
Total stockholders' equity		185,037	(11,892	)	173,145	

#### 4. Redeemable Noncontrolling Interests

Papa John's has joint ventures in which there are redeemable noncontrolling interests, including the following as of December 30, 2012, December 25, 2011 and December 26, 2010:

	Number of Restaurants	Restaurant Locations	Papa John's Ownership	Redeemable Noncontrolling Interest Ownership	
<u>December 30, 2012</u>					
Star Papa, LP	78	Texas	51%	49%	
		Maryland and			
Colonel's Limited, LLC	52	Virginia	70%	30%	
PJ Minnesota, LLC	30	Minnesota	80%	20%	
PJ Denver, LLC	22	Colorado	60%	40%	
December 25, 2011					
Star Papa, LP	76	Texas	51%	49%	
~		Maryland and			
Colonel's Limited, LLC	52	Virginia	70%	30%	
<u>December 26, 2010</u>					
Star Papa, LP	75	Texas	51%	49%	
		Maryland and			
Colonel's Limited, LLC	52	Virginia	70%	30%	

The income before income tax attributable to these joint ventures for the last three years was as follows (in thousands):

	Year Ended					
		2012		2011		2010
Papa John's International, Inc.	\$	6,823	\$	6,184	\$	5,658
Redeemable noncontrolling interests		4,342		3,732		3,485
Total income before income tax	\$	11,165	\$	9,916	\$	9,143

The Colonel's Limited, LLC agreement contains a mandatory redemption clause and accordingly the Company has recorded this noncontrolling interest as a liability at its redemption value in other long-term liabilities.

As part of the other joint venture agreements, the noncontrolling interest holders maintain the option to require the Company to purchase their interests. Since redemption of the noncontrolling interests is outside of the Company's control, the noncontrolling interests are presented in the caption "Redeemable noncontrolling interests" in the consolidated balance sheets.

The Star Papa, LP agreement contains a redemption feature that is not currently redeemable, but it is probable to become redeemable in the future. Due to specific valuation provisions contained in the agreement, this noncontrolling interest has also been recorded at its carrying value in temporary equity.

#### 4. Redeemable Noncontrolling Interests (continued)

The PJ Minnesota, LLC and PJ Denver, LLC agreements contain redemption features that are currently redeemable and, therefore, these noncontrolling interests have been recorded in temporary equity at their current redemption values, which approximate their carrying values.

The redeemable noncontrolling interest holders' equity associated with these joint ventures totaled \$6.4 million as of December 30, 2012 and \$4.0 million as of December 25, 2011.

As more fully described in Note 3, we corrected errors in our accounting for our noncontrolling interests related to our joint ventures.

#### 5. Accounting for Variable Interest Entities

The Consolidation topic of the ASC provides a framework for identifying variable interest entities ("VIEs") and determining when a company should include the assets, liabilities, noncontrolling interests and results of activities of a VIE in its consolidated financial statements.

In general, a VIE is a corporation, partnership, limited liability company, trust, or any other legal structure used to conduct activities or hold assets that either (1) has an insufficient amount of equity to carry out its principal activities without additional subordinated financial support, (2) has a group of equity owners that are unable to make significant decisions about its activities, or (3) has a group of equity owners that do not have the obligation to absorb losses or the right to receive returns generated by its operations.

Consolidation of a VIE is required if a party with an ownership, contractual or other financial interest in the VIE ("a variable interest holder") is obligated to absorb a majority of the risk of loss from the VIE's activities, is entitled to receive a majority of the VIE's residual returns (if no party absorbs a majority of the VIE's losses), or both. A variable interest holder that consolidates the VIE is called the primary beneficiary. Upon consolidation, the primary beneficiary generally must initially record all of the VIE's assets, liabilities and noncontrolling interests at fair value and subsequently account for the VIE as if it were consolidated based on majority voting interest. The variable interest holder is also required to make disclosures about VIEs in which it has significant variable interest even when it is not required to consolidate.

Through February 2011, we had a purchasing agreement with BIBP, a special-purpose entity formed at the direction of our Franchise Advisory Council, for the sole purpose of reducing cheese price volatility to domestic system-wide restaurants. BIBP was an independent, franchisee-owned corporation. BIBP purchased cheese at the market price and sold it to our distribution subsidiary, PJ Food Service, Inc. ("PJFS"), at a fixed price. PJFS in turn sold cheese to Papa John's restaurants (both Company-owned and franchised) at a set price. PJFS purchased \$25.1 million of cheese for the three months ended March 27, 2011 and \$153.0 million of cheese during 2010 from BIBP.



### 5. Accounting for Variable Interest Entities (continued)

Prior to the termination of the purchasing agreement with BIBP, we recognized the operating losses generated by BIBP when BIBP's shareholders' equity was in a net deficit position. Further, we recognized the subsequent operating income generated by BIBP up to the amount of any losses previously recognized. Prior to ceasing operating activities, BIBP operated at break-even for the three months ended March 27, 2011. We recognized pre-tax income of \$21.0 million (\$13.5 million net of tax, or \$0.51 per diluted share) in 2010, reflecting BIBP's operating income (losses), net of BIBP's shareholders' equity.

BIBP had an accumulated deficit (representing prior purchases of cheese by PJFS from BIBP at below market prices) of \$14.2 million at December 26, 2010. PJFS agreed to pay BIBP the amount equal to the accumulated deficit at December 26, 2010. Accordingly, BIBP recorded a decrease of \$14.2 million in cost of sales and PJFS recorded a corresponding increase in cost of sales. This transaction did not have any impact on our 2010 consolidated income statement results since both PJFS and BIBP are fully consolidated.

In February 2011, we terminated the purchasing agreement with BIBP and BIBP no longer has operating activities. Over 99% of our domestic franchisees have entered into a cheese purchasing agreement with PJFS. The cheese purchasing agreement requires participating domestic franchisees to purchase cheese through PJFS, or to pay the franchisee's portion of any accumulated cheese liability upon ceasing to purchase cheese from PJFS when a liability exists. The cheese purchasing agreement specifies that PJFS will charge the franchisees a predetermined price for cheese on a monthly basis. Any difference between the amount charged to franchisees and the actual price paid by PJFS for cheese is recorded as a receivable from or a payable to the franchisees, to be repaid based upon a predetermined formula outlined in the agreement.

#### 6. Acquisitions

During the second quarter of 2012, we completed the acquisition of 56 franchised Papa John's restaurants located in the Denver and Minneapolis markets. The purchase price, which was paid in cash, was \$5.2 million net of divestiture proceeds of \$700,000 from the sale of six restaurants located in the Denver market to an existing franchisee. This business combination was accounted for by the purchase method of accounting, whereby operating results subsequent to the acquisition date are included in our consolidated financial results.

The preliminary purchase price of the acquisition has been allocated based on initial fair value estimates as follows (in thousands):

Property and equipment	\$ 1,602
Reacquired franchise right	245
Goodwill	3,830
Other, including cash	 239
Total purchase price	\$ 5,916

The excess of the purchase price over the aggregate fair value of net assets acquired was allocated to goodwill, all of which is eligible for deduction over 15 years under the U.S. tax regulations.



### 6. Acquisitions (continued)

On July 23, 2012, Papa John's and a third party formed a limited liability company (PJ Minnesota, LLC) to operate the previously acquired Minneapolis restaurants. The Company's equity (80% ownership) in the operations was funded by the contribution of the acquired restaurants, while the third party's equity (20% ownership) was funded through a \$275,000 loan issued by Papa John's and a \$25,000 cash contribution. There was no gain or loss on this transaction. We are required to fully consolidate the financial results of this limited liability company and report the redeemable noncontrolling interest as temporary equity in the section between total liabilities and stockholders' equity in our consolidated balance sheets. See Note 4 for additional information.

On September 24, 2012, Papa John's and a third party formed a limited liability company (PJ Denver, LLC) to operate the previously acquired Denver restaurants. The Company's equity (60% ownership) in the operations was funded by the contribution of the acquired restaurants and cash (total value of \$2.5 million), while the third party's equity (40% ownership) was funded by a cash contribution of \$1.7 million. There was no gain or loss on this transaction. We are required to fully consolidate the financial results of this limited liability company and report the redeemable noncontrolling interest as temporary equity in the section between total liabilities and stockholders' equity in our consolidated balance sheets. See Note 4 for additional information.

There were no significant acquisitions or divestitures during 2011 and 2010.

### 7. Goodwill

The following summarizes changes to the Company's goodwill, by reporting segment (in thousands):

	Co	Domestic Company- owned Int Restaurants		International (a)						Total
Balance as of December 26, 2010	\$	55,260	\$	19,001	\$	436	74,697			
Foreign currency adjustments	+		-	388	-	-	388			
Balance as of December 25, 2011		55,260		19,389		436	75,085			
Acquisitions (b)		3,943		-		-	3,943			
Divestitures		(636)		-		-	(636)			
Foreign currency adjustments		-		566		-	566			
Balance as of December 30, 2012	\$	58,567	\$	19,955	\$	436	\$ 78,958			

(a) The international goodwill balances for all years presented are net of accumulated impairment of \$2.3 million associated with our PJUK reporting unit, which was recorded in fiscal 2008.

(b) Includes 56 restaurants located in the Denver and Minneapolis markets and one restaurant in another market.



### 7. Goodwill (continued)

For fiscal 2012 and 2011, as permitted by ASU 2011-08, we performed a qualitative analysis for our domestic Company-owned restaurants and our China reporting unit. For our PJUK reporting unit, which is included in the international reporting segment, we performed a quantitative analysis. For our 2010 annual goodwill impairment assessments, we performed a quantitative goodwill impairment test for all reporting units. Upon completion of our goodwill impairment tests in 2012, 2011 and 2010, no impairment charges were recorded.

### 8. Restaurant Impairment and Dispositions

The following table summarizes restaurant impairment and disposition losses (gains) included in other general expenses in the accompanying consolidated statements of income during 2012, 2011 and 2010 (in thousands):

	2012	2011 2011		2010
Net book value of divested restaurants	\$ 1,219	\$	- \$	2,828
Cash proceeds received	908		-	1,397
Fair value of notes receivable (1)	160		-	1,431
Total consideration at fair value (1)	1,068		-	2,828
Loss on restaurants sold	151		-	-
Loss (gain) on domestic restaurant closures	125		(203)	95
Adjustment to long-lived asset impairment reserves	-		117	158
Total restaurant impairment and disposition losses (gains)	\$ 276	\$	(86) \$	253

(1) We sold 12 Company-owned restaurants to franchisees in both 2012 and 2010 (none in 2011). As a part of the agreements to sell the restaurants, we received notes totaling \$160,000 in 2012 and \$1.4 million in 2010.

## 9. Debt and Credit Arrangements

Our long-term debt is comprised entirely of the outstanding balance under our revolving line of credit. The balance was \$88.3 million as of December 30, 2012 and \$51.5 million as of December 25, 2011.

In September 2010, we entered into a five-year, \$175.0 million unsecured revolving credit facility ("Credit Facility") that replaced a \$175.0 million unsecured Revolving Credit Facility ("Old Credit Facility"). The Credit Facility was amended in November 2011 (the "Amended Credit Facility"), which extended the maturity date of the Credit Facility to November 30, 2016. Under the Amended Credit Facility, outstanding balances accrue interest at 75 to 150 basis points over the London Interbank Offered Rate ("LIBOR") or other bank developed rates at our option (previously interest accrued at 100 to 175 basis points over LIBOR). The commitment fee on the unused balance under the Amended Credit Facility ranges from 17.5 to 25.0 basis points. The increment over LIBOR and the commitment fee are determined quarterly based upon the ratio of total indebtedness to earnings before interest, taxes, depreciation and amortization ("EBITDA"), as defined by the Amended Credit Facility. Outstanding balances under the Amended Credit Facility ranges form 17.5 to 25.0 basis points. The increment over LIBOR and the commitment fee are determined quarterly based upon the ratio of total indebtedness to earnings before interest, taxes, depreciation and amortization ("EBITDA"), as defined by the Amended Credit Facility. Outstanding balances under the Old Credit Facility were charged interest at 50 to 100 basis points over LIBOR or other bank developed rates, at our option. The remaining availability under the Amended Credit Facility, reduced for outstanding letters of credit, approximated \$66.8 million as of December 30, 2012. The fair value of the outstanding debt approximates the carrying value since the debt agreements are variable-rate instruments.

#### 9. Debt and Credit Arrangements (continued)

The Amended Credit Facility contains customary affirmative and negative covenants, including financial covenants requiring the maintenance of specified fixed charges and leverage ratios. At December 30, 2012, we were in compliance with these covenants.

In August 2011, we entered into a new interest rate swap agreement that provides for a fixed rate of 0.53%, as compared to LIBOR, with a notional amount of \$50.0 million. Subsequent to year end (effective December 31, 2012), we amended our interest rate swap agreement with a notional amount of \$50.0 million to extend the maturity date through December 30, 2015. The amendment resulted in a change to the fixed rate of interest (to 0.55% from 0.53%) but did not impact the notional amount of the interest rate swap agreement. Previously, we had two interest rate swap agreements that expired in January 2011. The previous swap agreements provided for fixed rates of 4.98% and 3.74%, as compared to LIBOR, with each having a notional amount of \$50.0 million.

Our swaps are derivative instruments that are designated as cash flow hedges because the swaps provide a hedge against the effects of changes in our variable interest rates on borrowings. The effective portion of the gain or loss on the swap is reported as a component of accumulated other comprehensive income and reclassified into earnings in the same period or periods during which the swap affects earnings. Gains or losses on the swap representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in current earnings. Amounts payable or receivable under the swap are accounted for as adjustments to interest expense. As of December 30, 2012, the swap is a highly effective cash flow hedge.

The following tables provide information on the location and amounts of our swaps in the accompanying consolidated financial statements (in thousands):

## Fair Values of Derivative Instruments

Derivatives designated as hedging instruments:

	Liability Deri	Liability Derivatives				Asset Derivatives					
Fair ValueBalance Sheet LocationDec. 30, 2012		<b>Balance Sheet Location</b>		Fair Value Dec. 25, 2011							
Interest rate swaps	Other long-term liabilities	\$	104	Other long-term assets	\$		11				
There were no derivatives that were not	designated as hedging instruments.										

### 9. Debt and Credit Arrangements (continued)

### Effect of Derivative Instruments on the Consolidated Financial Statements

				Location of Gain or (Loss)	Amount of Gaiı or (Loss)
				<b>Recognized</b> in	<b>Recognized</b> in
	Amount of Gain	Location of Gain	Amount of Gain	Income on	Income on
	or (Loss)	or (Loss)	or (Loss)	Derivative	Derivative
	Recognized in	Reclassified	Reclassified	(Ineffective	(Ineffective
	Accumulated	from	from	Portion and	Portion and
Derivatives -	OCI on	Accumulated	Accumulated	Amount	Amount
Cash Flow	Derivative	OCI into Income	<b>OCI into Income</b>	Excluded from	Excluded from
Hedging	(Effective	(Effective	(Effective	Effectiveness	Effectiveness
Relationships	Portion)	Portion)	Portion)	Testing)	Testing)

Interest rate swaps:

2012	\$ (72)	Interest expense	\$ (150)	Interest expense	\$ -
2011	\$ 165	Interest expense	\$ (341)	Interest expense	\$ 65
2010	\$ 2,404	Interest expense	\$ (4,131)	Interest expense	\$ (25)

The weighted average interest rates for the credit facilities, including the impact of the previously mentioned swap agreements, were 1.3%, 1.9% and 5.2% in fiscal 2012, 2011 and 2010, respectively. Interest paid, including payments made or received under the swaps, was \$967,000 in 2012, \$1.6 million in 2011 and \$5.4 million in 2010. As of December 30, 2012, the \$104,000 liability associated with the interest rate swap was expected to be reclassified into earnings in 2013. Subsequent to year end (effective December 31, 2012), we amended our interest rate swap agreement with a notional amount of \$50.0 million to extend the maturity date through December 30, 2015. The amendment resulted in a change to the fixed rate of interest (to 0.55% from 0.53%) but did not impact the notional amount of the interest rate swap agreement.

## 10. Net Property and Equipment

Net property and equipment consists of the following (in thousands):

	2012	2011
Land	\$ 32,776	\$ 32,735
Buildings and improvements	86,219	85,907
Leasehold improvements	96,652	90,855
Equipment and other	249,055	231,059
Construction in progress	23,262	5,159
Total property and equipment	487,964	445,715
Less accumulated depreciation and amortization	(291,303)	(263,805)
Net property and equipment	\$ 196,661	\$ 181,910



### 11. Notes Receivable

Selected franchisees have borrowed funds from our wholly-owned subsidiary, Capital Delivery, Ltd., principally for use in the acquisition, construction and development of their restaurants. We have also entered into loan agreements with certain franchisees that purchased restaurants from us or from other franchisees. Loans outstanding were approximately \$17.1 million and \$15.7 million on a consolidated basis as of December 30, 2012 and December 25, 2011, respectively, net of allowance for doubtful accounts.

Notes receivable bear interest at fixed or floating rates and are generally secured by the assets of each restaurant and the ownership interests in the franchisee. The carrying amounts of the loans approximate fair value. Interest income recorded on franchisee loans was approximately \$631,000 in 2012, \$665,000 in 2011 and \$794,000 in 2010 and is reported in investment income in the accompanying consolidated statements of income.

Based on our review of certain borrowers' economic performance and underlying collateral value, we established allowances of \$5.0 million and \$5.9 million as of December 30, 2012 and December 25, 2011, respectively, for potentially uncollectible notes receivable. The following summarizes changes in our notes receivable allowance for doubtful accounts (in thousands):

Balance as of December 26, 2010	\$ 9,951
Recovered from costs and expenses	(35)
Deductions, including notes written off	(4,011)
Balance as of December 25, 2011	 5,905
Charged to costs and expenses	280
Deductions, including notes written off	(1,157)
Balance as of December 30, 2012	\$ 5,028

#### 12. Insurance Reserves

Our insurance programs for workers' compensation, general liability, owned and non-owned automobiles, property, and health insurance coverage provided to our employees are funded by the Company up to certain retention levels. Losses are accrued based upon undiscounted estimates of the aggregate retained liability for claims incurred using certain third-party actuarial projections and our claims loss experience. The estimated insurance claims losses could be significantly affected should the frequency or ultimate cost of claims differ significantly from historical trends used to estimate the insurance reserves recorded by the Company. The following table summarizes changes in our insurance program reserves (in thousands):

Balance as of December 26, 2010	\$ 18,987
Expense	20,668
Payments	(20,377)
Balance as of December 25, 2011	19,278
Expense	27,728
Payments	 (24,703)
Balance as of December 30, 2012	\$ 22,303

### 12. Insurance Reserves (continued)

We are a party to standby letters of credit with off-balance sheet risk associated with our insurance programs. The total amount committed under letters of credit for these programs was \$19.9 million at December 30, 2012.

# 13. Accrued Expenses

Accrued expenses and other current liabilities consist of the following (in thousands):

	2012	2011
Salaries, benefits and bonuses	\$ 22,370	\$ 13,982
Insurance reserves, current	11,532	9,215
Purchases	9,903	4,764
Rent	6,314	6,242
Consulting and professional fees	1,766	1,911
Utilities	1,240	1,420
Customer loyalty program	1,137	1,339
Marketing	1,079	635
Other	5,187	4,690
Total	\$ 60,528	\$ 44,198

# 14. Other Long-term Liabilities

Other long-term liabilities consist of the following (in thousands):

	2012		2011
		(As	Restated)
Deferred compensation plan	\$ 12,775	\$	10,793
Mandatorily redeemable noncontrolling interests	11,837		11,065
Insurance reserves	10,771		10,063
Other	5,291		4,755
Total	\$ 40,674	\$	36,676

### 15. Income Taxes

A summary of the provision for income taxes follows (in thousands):

	2012			2011		2010
Current:			(A	s Restated)	(As	Restated)
Federal	\$	26,065	\$	14,383	\$	19,049
Foreign		1,669		1,273		1,171
State and local		2,624		850		2,083
Deferred (federal and state)		2,035		9,818		4,944
Total	\$	32,393	\$	26,324	\$	27,247

## 15. Income Taxes (continued)

Significant deferred tax assets (liabilities) follow (in thousands):

	2012	2011
		(As Restated)
Accrued liabilities	\$ 10,412	\$ 7,604
Accrued bonuses	5,365	2,447
Other assets and liabilities	11,492	12,140
Stock options	5,377	5,091
Other	4,643	4,704
Foreign net operating losses	7,896	7,474
Valuation allowance on foreign net operating		
losses and foreign deferred tax assets	(8,240)	(7,474)
Total deferred tax assets	36,945	31,986
Deferred expenses	(4,581)	(3,497)
Accelerated depreciation	(15,966)	(13,477)
Goodwill	(12,269)	(10,426)
Other	(4,522)	(3,642)
Total deferred tax liabilities	(37,338)	(31,042)
Net deferred (liability) asset	\$ (393)	\$ 944

The Company had approximately \$32.5 million and \$28.8 million of foreign tax net operating loss carryovers as of December 30, 2012 and December 25, 2011, respectively, for which a full valuation allowance has been provided. A substantial majority of our foreign tax net operating losses do not have an expiration date.

### 15. Income Taxes (continued)

The reconciliation of income tax computed at the U.S. federal statutory rate to income tax expense for the years ended December 30, 2012, December 25, 2011 and December 26, 2010 is as follows in both dollars and as a percentage of income before income taxes (\$ in thousands):

		2012	2	2011			2010	)		
		ome Tax Expense	Income Tax Rate	 ncome Tax Expense	Income Tax Rate	Income Tax Expense				Income Tax Rate
				(As Restate	d)		(As Resta	ated)		
Tax at U.S. federal statutory rate	\$	34,438	35.0%	\$ 29,677	35.0%	\$	29,159	35.0%		
State and local income taxes		1,936	2.0%	1,702	2.0%		1,896	2.3%		
Foreign income taxes		1,669	1.7%	1,273	1.5%		1,171	1.4%		
Settlement of certain tax issues		(738)	(0.8%)	(1,912)	(2.3%)		(550)	(0.7%)		
Income of consolidated partnerships attrib	utable									
to redeemable noncontrolling interests		(1,604)	(1.6%)	(1,379)	(1.6%)		(1,297)	(1.6%)		
Non-qualified deferred compensation										
plan (income) loss		(355)	(0.4%)	153	0.2%		(434)	(0.5%)		
Tax credits and other		(2,953)	(3.0%)	(3,190)	(3.8%)		(2,698)	(3.2%)		
Total	\$	32,393	32.9%	\$ 26,324	31.0%	\$	27,247	32.7%		

Income taxes paid were \$25.3 million in 2012, \$15.6 million in 2011 and \$21.7 million in 2010.

The Company files income tax returns in the U.S. federal jurisdiction and various states and foreign jurisdictions. The Company, with few exceptions, is no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations by tax authorities for years before 2008. The Company is currently undergoing examinations by various tax authorities. The Company anticipates that the finalization of these current examinations and other issues could result in a decrease in the liability for unrecognized tax benefits (and a decrease of income tax expense) of approximately \$400,000 during the next 12 months.

The Company had \$3.4 million of unrecognized tax benefits at December 30, 2012 of which, if recognized, would affect the effective tax rate. A reconciliation of the beginning and ending liability for unrecognized tax benefits is as follows (in thousands):

Balance at December 26, 2010	\$ 3,331
Reductions for tax positions of prior years	(95)
Reductions for lapse of statute of limitations	(248)
Balance at December 25, 2011	2,988
Additions for tax positions of prior years	664
Reductions for lapse of statute of limitations	(222)
Balance at December 30, 2012	\$ 3,430

The Company recognizes accrued interest and penalties related to unrecognized tax benefits as a part of income tax expense. The Company's 2012 and 2011 income tax expense includes interest benefits of \$137,000 and \$368,000, respectively. The Company has accrued approximately \$846,000 and \$985,000 for the payment of interest and penalties as of December 30, 2012 and December 25, 2011, respectively.

### 16. Related Party Transactions

Certain of our officers and directors own equity interests in entities that franchise restaurants. Following is a summary of full-year transactions and year-end balances with franchisees owned by related parties, PJMF and Papa Card, Inc. (in thousands):

	2012	2011	2010
Revenues from affiliates:			
Commissary sales	\$ 23,145	\$ 22,132	\$ 19,137
Other sales	2,394	2,352	1,961
Franchise royalties	3,771	3,579	3,192
Franchise and development fees	-	15	-
Total	\$ 29,310	\$ 28,078	\$ 24,290
Accounts receivable - affiliates	\$ 1,062	\$ 682	\$ 624

We paid \$1.1 million in 2012, \$1.0 million in 2011 and \$443,000 in 2010 for charter aircraft services provided by an entity owned by our Founder, Chairman and Chief Executive Officer.

The Company offers customers the opportunity to earn points through the Papa Rewards® program. The points can be redeemed at Papa John's restaurants. For certain national promotions, PJMF reimburses domestic restaurants for the costs associated with the redeemed points (i.e., primarily food costs). During 2012, Company-owned restaurants received \$3.0 million from the PJMF under this reimbursement program.

In connection with a new multi-year supplier agreement, the Company received a \$5.0 million supplier marketing payment in 2012. The Company is recognizing the supplier marketing payment evenly as income over the five-year term of the agreement (\$1.0 million per year). The Company then contributed the supplier marketing payment to the PJMF, an unconsolidated, non-profit corporation, for the benefit of domestic restaurants. The Company's contribution to the PJMF was fully expensed in 2012. PJMF elected to distribute the \$5.0 million supplier marketing payment to the domestic system as advertising credits in 2012. Our domestic Company-owned restaurants' portion of the advertising credits resulted in an increase in income before income taxes of approximately \$1.0 million in 2012.

We contributed \$6.0 million in 2010 to the PJMF as discretionary advertising contributions (none in 2011 and 2012).

See Note 5 for information related to our purchasing agreement with BIBP.

### 17. Litigation, Commitments and Contingencies

### **Litigation**

The Company is involved in a number of lawsuits, claims, investigations and proceedings, including those specifically identified below, consisting of intellectual property, employment, consumer, commercial and other matters arising in the ordinary course of business. In accordance with ASC 450 "Contingencies," the Company has made accruals with respect to these matters, where appropriate, which are reflected in the Company's financial statements. We review these provisions at least quarterly and adjust these provisions to reflect the impact of negotiations, settlements, rulings, advice of legal counsel and other information and events pertaining to a particular case.

<u>Agne v. Papa John's International, Inc. et al.</u> is a class action filed on May 28, 2010 in the United States District Court for the Western District of Washington seeking damages for violations of the Telephone Consumer Protection Act and Washington State telemarketing laws alleging, among other things that several Papa John's franchisees retained a vendor to send unsolicited commercial text message offers primarily in Washington and Oregon. The court granted plaintiff's motion for class certification in November 2012; we filed a petition for permission to appeal the court's ruling on class certification to the United States Court of Appeals for the Ninth Circuit.

On February 13, 2013, the parties tentatively agreed to the financial terms of a settlement of the litigation, with additional terms to be finalized, subject to Court approval. A reasonable estimate of the total cost of the settlement has been provided for in these financial statements. Actual costs will be impacted by the claimant participation rate, but we do not expect actual costs to be materially different from our estimates. We expect the majority of the settlement payments to be made during the next 12 months.

<u>Perrin v. Papa John's International, Inc. and Papa John's USA, Inc.</u> is a conditionally certified collective action filed in August 2009 in the United States District Court, Eastern District of Missouri, alleging that delivery drivers were reimbursed for mileage and expenses in violation of the Fair Labor Standards Act. Approximately 3,900 drivers out of a potential class size of 28,800 have opted into the action. A motion to certify five additional state classes is pending and could result in another 14,000 plaintiffs if granted.

We intend to vigorously defend against all claims in this lawsuit. However, given the inherent uncertainties of litigation, the outcome of this case cannot be predicted and the amount of any potential loss cannot be reasonably estimated. A negative outcome in this case could have a material adverse effect on the Company.

### Leases

We lease office, retail and commissary space under operating leases, which have an average term of five years and provide for at least one renewal. Certain leases further provide that the lease payments may be increased annually based on the fixed rate terms or adjustable terms such as the Consumer Price Index. PJUK, our subsidiary located in the United Kingdom, leases certain retail space, which is primarily subleased to our franchisees. We also lease the tractors and trailers used by our distribution subsidiary, PJFS, for an average period of seven years. Total lease expense was \$28.7 million in 2012, \$25.7 million in 2011 and \$24.5 million in 2010, net of sublease payments received.

We subleased certain sites to our Papa John's franchisees located in the United Kingdom in 2012, 2011 and 2010 and received payments of \$3.8 million, \$3.7 million and \$3.1 million, respectively, which are netted with international operating expenses.

#### 17. Litigation, Commitments and Contingencies (continued)

Future gross lease costs, future expected sublease payments and net lease costs as of December 30, 2012, are as follows (in thousands):

			Future Expected	
Year	G	ross Lease Costs	Sublease Payments	Net Lease Costs
2013	\$	34,073	\$ 3,740	\$ 30,333
2014		30,614	3,573	27,041
2015		26,189	3,339	22,850
2016		21,012	3,050	17,962
2017		15,570	2,933	12,637
Thereafter		32,227	16,397	15,830
Total	\$	159,685	\$ 33,032	\$ 126,653

As a result of assigning our interest in obligations under property leases as a condition of the refranchising of certain restaurants, we are contingently liable for payment of approximately 50 domestic leases. These leases have varying terms, the latest of which expires in 2018. As of December 30, 2012, the estimated maximum amount of undiscounted payments the Company could be required to make in the event of nonpayment by the primary lessee was \$2.9 million. As the fair value of the guarantees is not considered significant, no liability has been recorded.

In connection with the 2006 sale of our former Perfect Pizza operations in the United Kingdom, we remain contingently liable for payment of approximately 40 leases, which have varying terms with most expiring by the end of 2015. As the initial party to the lease agreements, we are liable to the extent the primary obligor does not satisfy its payment obligations. As of December 30, 2012, the estimated maximum amount of undiscounted rental payments we would be required to make in the event of non-payment under these leases is approximately \$1.8 million, net of amounts reserved of approximately \$300,000.

The Company's headquarters facility is leased under a capital lease arrangement with the City of Jeffersontown, Kentucky in connection with the issuance of \$80.2 million in Industrial Revenue Bonds. The bonds are held 100% by the Company and, accordingly, the bond obligation and investment and related interest income and expense are eliminated in the consolidated financial statements resulting in the Company's net investment cost being reported in net property and equipment.

## 18. Share Repurchase Program

The Company's Board of Directors has authorized the repurchase of up to \$1.1 billion of common stock through September 29, 2013 including \$50 million authorized in December 2012 and \$50 million authorized in February 2013, of which \$115.2 million remained available for repurchase at February 24, 2013. Subsequent to year end, the Company acquired an additional 5,000 shares at an aggregate cost of \$254,000. Funding for the share repurchase program has been provided through a credit facility, operating cash flow, stock option exercises and cash and cash equivalents.

### 19. Equity Compensation

We award stock options and restricted stock (both time- and performance-based) from time to time under the Papa John's International, Inc. 2011 Omnibus Incentive Plan and other such agreements as may arise.

There are approximately 4.3 million shares of common stock authorized for issuance and remaining available under the 2011 Omnibus Incentive Plan as of December 30, 2012, which includes 2.0 million shares transferred from the Papa John's International, Inc. 2008 Omnibus Incentive Plan. Option awards are granted with an exercise price equal to the market price of the Company's stock at the date of grant. Options outstanding as of December 30, 2012 generally expire five or ten years from the date of grant and vest over a three-year period.

We recorded stock-based employee compensation expense of \$6.9 million in 2012, \$6.7 million in 2011 and \$6.1 million in 2010. The total income tax benefit recognized in the income statement for share-based compensation arrangements was \$2.4 million in 2012 and \$2.2 million in both 2011 and 2010. At December 30, 2012, there was \$6.3 million of unrecognized compensation cost related to nonvested option awards and restricted stock, of which the Company expects to recognize \$4.3 million in 2013, \$1.8 million in 2014 and \$236,000 in 2015.

### Stock Options

Options exercised included 432,000 shares in 2012, 572,000 shares in 2011 and 356,000 shares in 2010. The total intrinsic value of the options exercised during 2012, 2011 and 2010 was \$7.5 million, \$4.6 million and \$2.6 million, respectively. Cash received upon the exercise of stock options was \$12.3 million, \$14.0 million and \$6.4 million during 2012, 2011 and 2010, respectively, and the related tax benefits realized were approximately \$2.6 million, \$1.7 million and \$943,000 during the corresponding periods.

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Information pertaining to option activity during 2012 is as follows (number of options and aggregate intrinsic value in thousands):

	Number of Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term	ggregate Intrinsic Value
Outstanding at December 25, 2011	1,428	\$ 27.19		
Granted	254	37.29		
Exercised	(432)	28.36		
Cancelled	(50)	30.62		
Outstanding at December 30, 2012	1,200	\$ 28.78	3.43	\$ 28,938
Vested or expected to vest at December 30, 2012	1,167	\$ 28.59	3.51	\$ 28,152
Exercisable at December 30, 2012	652	\$ 25.67	1.52	\$ 17,748

### 19. Equity Compensation (continued)

The following is a summary of the significant assumptions used in estimating the fair value of options granted in 2012, 2011 and 2010:

	2012	2011	2010
Assumptions (weighted average):			
Risk-free interest rate	1.1%	1.5%	1.8%
Expected dividend yield	0.0%	0.0%	0.0%
Expected volatility	37.8%	41.2%	42.5%
Expected term (in years)	6.0	3.7	3.7

The risk-free interest rate for the periods within the contractual life of an option is based on the U.S. Treasury yield curve in effect at the time of grant. Expected volatility was estimated by using the Company's historical share price volatility for a period similar to the expected life of the option.

Options granted in 2012 vest in equal installments over three years and expire ten years after grant. The expected term for these options represents the period of time that options granted are expected to be outstanding and was calculated using the simplified method prescribed by Securities and Exchange Commission rules and regulations as there was insufficient historical detail to be used as an alternative basis to estimating the term. The expected term for options granted in 2011 and 2010 that expire five years from the grant date was based on an analysis of actual historical exercises and forfeitures.

The weighted average grant-date fair values of options granted during 2012, 2011 and 2010 was \$14.08, \$9.50 and \$9.13, respectively. The Company granted 254,000, 403,000 and 445,000 options in 2012, 2011 and 2010, respectively.

#### **Restricted Stock**

In 2012, 2011 and 2010, we granted shares of restricted stock that were time-based and vest in equal installments over three years. These restricted shares are intended to focus participants on our long-range objectives, while at the same time serving as a retention mechanism. Additionally, in 2012 we granted approximately 54,000 performance-based restricted stock units to executive management. The fair value of the restricted stock is based on the market price of the Company's shares on the grant date. These awards cliff-vest at the end of three years based upon the Company's achievement of a compounded annual growth rate of earnings per share and the achievement of certain sales and unit growth metrics.

### 19. Equity Compensation (continued)

Information pertaining to restricted stock activity during 2012, 2011 and 2010 is as follows (shares in thousands):

		Weighted Average Grant-Date
	Shares	Fair Value
Total as of December 27, 2009	270 \$	28.34
Granted	171	27.13
Forfeited	(123)	30.77
Vested	(34)	26.40
Total as of December 26, 2010	284	26.62
Granted	160	29.07
Forfeited	(78)	26.99
Vested	(116)	27.27
Total as of December 25, 2011	250	28.19
Granted	133	37.18
Forfeited	(37)	30.92
Vested	(78)	27.77
Total as of December 30, 2012	268 \$	32.39

## 20. Employee Benefit Plans

We have established the Papa John's International, Inc. 401(k) Plan (the "401(k) Plan"), as a defined contribution benefit plan, in accordance with Section 401(k) of the Internal Revenue Code. The 401(k) Plan is open to employees who meet certain eligibility requirements and allows participating employees to defer receipt of a portion of their compensation and contribute such amount to one or more investment funds. At our discretion, we may make matching contribution payments, which are subject to vesting based on an employee's length of service with us.

In addition, we maintain a non-qualified deferred compensation plan available to certain employees and directors. Under this plan, the participants may defer a certain amount of their compensation, which is credited to the participants' accounts. The participant-directed investments associated with this plan are included in other long-term assets (\$13.6 million and \$11.4 million at December 30, 2012 and December 25, 2011, respectively) and the associated liabilities (\$12.8 million and \$10.8 million at December 30, 2012 and December 25, 2011, respectively) are included in other long-term liabilities in the accompanying consolidated balance sheets.

At our discretion, we contributed a matching payment of 1.5% in 2012 and 2011 (no match in 2010) of a participating employee's earnings deferred into both the 401(k) Plan and the non-qualified deferred compensation plan. Such costs were \$630,000 in 2012 and \$550,000 in 2011 (none in 2010).

PJUK, the Company's United Kingdom subsidiary, provided a pension plan that was frozen in 1999. There are 12 participants in the PJUK pension plan. The Company recorded expense of \$154,000, \$268,000 and \$258,000 associated with the pension plan for the fiscal years ended 2012, 2011 and 2010, respectively. The pension plan was fully funded at December 30, 2012. The Company is taking steps to transfer the remaining assets and liabilities of the pension plan to an outside insurance company.



### 21. Segment Information

We have defined six reportable segments: domestic Company-owned restaurants, domestic commissaries, North America franchising, international operations, variable interest entities ("VIEs") and "all other" units.

The domestic Company-owned restaurant segment consists of the operations of all domestic ("domestic" is defined as contiguous United States) Companyowned restaurants and derives its revenues principally from retail sales of pizza and side items, such as breadsticks, cheesesticks, chicken poppers, chicken wings, dessert pizza and soft drinks to the general public. The domestic commissary segment consists of the operations of our regional dough production and product distribution centers and derives its revenues principally from the sale and distribution of food and paper products to domestic Company-owned and franchised restaurants. The North America franchising segment consists of our franchise sales and support activities and derives its revenues from sales of franchise and development rights and collection of royalties from our franchisees located in the United States and Canada. The international operations segment principally consists of our Company-owned restaurants and distribution sales to franchised Papa John's restaurants located in the United Kingdom, Mexico and China and our franchise sales and support activities, which derive revenues from sales of franchise and development rights and the collection of royalties from our international franchisees. International franchisees are defined as all franchise operations outside of the United States and Canada. BIBP, which operated through February 2011, was a VIE in which we were deemed the primary beneficiary, as defined in Note 5, and is the only activity reflected in the VIE segment. All other business units that do not meet the quantitative thresholds for determining reportable segments, which are not operating segments, we refer to as our "all other" segment, which consists of operations that derive revenues from the sale, principally to Company-owned and franchised restaurants, of printing and promotional items, risk management services, and information systems and related services used in restaurant operations, including our online and other techno

Generally, we evaluate performance and allocate resources based on profit or loss from operations before income taxes and eliminations. Certain administrative and capital costs are allocated to segments based upon predetermined rates or actual estimated resource usage. We account for intercompany sales and transfers as if the sales or transfers were to third parties and eliminate the activity in consolidation.

Our reportable segments are business units that provide different products or services. Separate management of each segment is required because each business unit is subject to different operational issues and strategies. No single external customer accounted for 10% or more of our consolidated revenues. The accounting policies of the segments are the same as those described in the summary of significant accounting policies (see Note 2).



### 21. Segment Information (continued)

Our segment information is as follows:

(In thousands)		2012	2011		2010	
			(A	s Restated)	(A	s Restated)
Revenues from external customers:						
Domestic Company-owned restaurants	\$	592,203	\$	525,841	\$	503,272
Domestic commissaries		545,924		508,155		454,506
North America franchising		80,373		74,416		70,241
International		72,930		58,558		46,427
All others		51,223		50,912		51,951
Total revenues from external customers	\$	1,342,653	\$	1,217,882	\$	1,126,397
Intersegment revenues:						
Domestic commissaries	\$	171,212	\$	151,423	\$	135,005
North America franchising	+	2,267	-	2,163	-	2,045
International		229		215		909
Variable interest entities (1)				25,117		153,014
All others		11,606		10,468		12,061
Total intersegment revenues	\$	185,314	\$	189,386	\$	303,034
Depreciation and amortization:						
Domestic Company-owned restaurants	\$	13,242	\$	12,965	\$	13,155
Domestic commissaries	Ψ	4,738	Ψ	4.633	Ψ	4,522
International		2,824		2,398		2,368
All others		4,801		4,663		3,489
Unallocated corporate expenses		7,193		8,022		8,873
Total depreciation and amortization	\$	32,798	\$	32,681	\$	32,407
Income (loss) before income taxes:						
Domestic Company-owned restaurants	S	38,114	\$	28,980	\$	31,619
Domestic commissaries (2)	Ψ	34,317	-	30,532	+	14,188
North America franchising		69,332		66.222		62,229
International		3,063		(165)		(4,771)
Variable interest entities (3)		- ,- ,		-		20,954
All others		2,889		(441)		1,847
Unallocated corporate expenses		(48,958)		(39,727)		(42,237)
Elimination of intersegment profits		(362)		(610)		(519)
Total income before income taxes	\$	98,395	\$	84,791	\$	83,310

 The intersegment revenues for variable interest entities of \$25.1 million in 2011 and \$153.0 million in 2010 are attributable to BIBP.
 The 2010 operating income for domestic commissaries includes an increase in cost of sales of \$14.2 million associated with PJFS's agreement to pay to BIBP for past cheese purchases an amount equal to its accumulated deficit.

 (3) Represents BIBP's income before income taxes, net of noncontrolling interest income, for each year. The 2010 income before income taxes for BIBP includes a reduction in BIBP's cost of sales of \$14.2 million associated with PJFS's agreement to pay to BIBP for past cheese purchases an amount equal to its accumulated deficit.

# 21. Segment Information (continued)

(In thousands)	2012	2011	2010
Property and equipment:			
Domestic Company-owned restaurants	\$ 184,322	\$ 176,506	\$ 165,434
Domestic commissaries	101,082	85,714	82,162
International	22,389	17,413	17,574
All others	37,221	33,984	32,335
Unallocated corporate assets	142,950	132,098	127,184
Accumulated depreciation and amortization	(291,303)	(263,805)	(239,318)
Net property and equipment	\$ 196,661	\$ 181,910	\$ 185,371
Expenditures for property and equipment:			
Domestic Company-owned restaurants	\$ 9,319	\$ 14,094	\$ 9,124
Domestic commissaries	14,314	5,612	2,795
International	4,865	1,733	4,835
All others	3,342	1,792	8,151
Unallocated corporate	10,788	6,088	6,220
Total expenditures for property and equipment	\$ 42,628	\$ 29,319	\$ 31,125

# 22. Quarterly Data - Unaudited, in Thousands, except Per Share Data

Our quarterly select financial data is as follows:

	Quarter									
2012		1st			3rd			4th		
	(As	(As Restated) (		(As Restated)		(As Restated)				
Total revenues (a)	\$	331,276	\$	318,579	\$	325,514	\$	367,284		
Operating income (a)		27,256		24,327		21,205		27,019		
Net income		16,981		14,289		13,031		17,359		
Basic earnings per common share	\$	0.71	\$	0.60	\$	0.56	\$	0.76		
Earnings per common share - assuming dilution	\$	0.69	\$	0.59	\$	0.55	\$	0.74		

		Quarter									
2011		1st		2nd		3rd	4th				
	(As	(As Restated) (As Restated		s Restated)	(As Restated)		d) (As Restated				
Total revenues (a)	\$	312,467	\$	293,534	\$	305,668	\$	306,213			
Operating income (a)		27,211		19,155		16,958		23,693			
Net income		15,976		12,068		10,800		15,891(b)			
Basic earnings per common share	\$	0.63	\$	0.47	\$	0.43	\$	0.66			
Earnings per common share - assuming dilution	\$	0.62	\$	0.47	\$	0.43	\$	0.65			

(a) Restatement as described in Notes 3 and 4, had no impact on revenues or operating income.(b) Net income previously reported in the 2011 Unaudited Quarterly Data table was \$15,981.

All quarterly information above except for the fourth quarter of 2012 is presented in 13-week periods. The fourth quarter of 2012 includes a 14-week period, which increased operating income approximately \$4.1 million, or \$0.11 per diluted share. The Incentive Contribution reduced first quarter 2012 operating income by approximately \$3.7 million, or \$0.10 per diluted share, and increased each of the second, third and fourth quarters of 2012 by approximately \$250,000. See "Items Impacting Comparability; Non-GAAP measures" of "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" for additional information.

Quarterly earnings per share on a full-year basis may not agree to the consolidated statements of income due to rounding.

#### Restated Interim Financial Information

The following tables present amounts previously reported and restated as a result of the errors associated with the accounting for our joint venture arrangements (in thousands). See Notes 3 and 4 for additional information.

		As of and For The Three Months Ended March 25, 2012				
		As eviously		<b>D</b> ( )		
Condensed consolidated balance sheet	К	eported	A	s Restated		
Noncurrent deferred income tax liabilities	\$	7,264	¢	4,954		
Other long-term liabilities	φ	23,795	φ	34,992		
Redeemable noncontrolling interests		25,195		4,777		
Retained earnings		315,551		311,782		
Noncontrolling interests in subsidiaries		9,895		511,762		
Total stockholders' equity		227,835		214,171		
Condensed consolidated statement of compre	hensi	/		214,171		
Interest expense (income)	\$	288	\$	(94)		
Income before income taxes	Ψ	27.138	Ψ	27,520		
Income tax expense		9,068		9,213		
Net income, including noncontrolling				- , -		
interests		18,070		18,307		
Net income, net of noncontrolling interests		16,744		16,981		
Comprehensive income		18,281		18,518		
Basic earnings per common share		0.70		0.71		
Earnings per common share - assuming						
dilution		0.69		0.69		
Consolidated statement of cash flows						
Net income, including noncontrolling						
interests	\$	18,070	\$	18,307		
Deferred income taxes		(1,057)		(912)		
Other		678		296		
Net cash provided by operating activities		44,093		44,093		



	As of and For The Three Months Ended June 24, 2012			Six Mont			ld For The hths Ended 24, 2012		
		As eviously eported	As	Restated		As Previously Reported	A	s Restated	
Condensed consolidated balance sheet									
Noncurrent deferred income tax liabilities	\$	9,648	\$	7,044	\$	9,648	\$	7,044	
Other long-term liabilities		23,638		35,170		23,638		35,170	
Redeemable noncontrolling interests		-		4,458		-		4,458	
Retained earnings		330,320		326,071		330,320		326,071	
Noncontrolling interests in subsidiaries		9,137		-		9,137		-	
Total stockholders' equity		225,546		212,160		225,546		212,160	
Condensed consolidated statements of comprehensive income									
Interest expense	\$	282	\$	1,056	\$	570	\$	962	
Income before income taxes		24,240		23,466		51,378		50,986	
Income tax expense		8,299		8,005		17,367		17,218	
Net income, including noncontrolling interests		15,941		15,461		34,011		33,768	
Net income, net of noncontrolling interests		14,769		14,289		31,513		31,270	
Comprehensive income		15,490		15,010		33,771		33,528	
Basic earnings per common share		0.62		0.60		1.32		1.31	
Earnings per common share - assuming dilution		0.61		0.59		1.30		1.29	
Consolidated statement of cash flows									
Net income, including noncontrolling interests					\$	34,011	\$	33,768	
Deferred income taxes						1,946		1,797	
Other						2,480		2,872	
Net cash provided by operating activities						65,162		65,162	

	As of and For The Three Months Ended September 23, 2012			Nine Mon	nd For The onths Ended er 23, 2012		
		As eviously eported	A	Restated	As Previously Reported	A	s Restated
Condensed consolidated balance sheet							
Noncurrent deferred income tax liabilities	\$	10,508	\$	7,830	\$ 10,508	\$	7,830
Other long-term liabilities		24,611		36,269	24,611		36,269
Redeemable noncontrolling interests		-		4,820	-		4,820
Retained earnings		343,471		339,101	343,471		339,101
Noncontrolling interests in subsidiaries		9,430		-	9,430		-
Total stockholders' equity		217,806		204,006	217,806		204,006
Condensed consolidated statements of comprehensive income							
Interest expense	\$	284	\$	478	\$ 854	\$	1,440
Income before income taxes		21,057		20,863	72,435		71,849
Income tax expense		7,112		7,038	24,479		24,256
Net income, including noncontrolling interests		13,945		13,825	47,956		47,593
Net income, net of noncontrolling interests		13,151		13,031	44,664		44,301
Comprehensive income		15,192		15,072	48,963		48,600
Basic earnings per common share		0.57		0.56	1.89		1.87
Earnings per common share - assuming dilution		0.55		0.55	1.85		1.84
Consolidated statement of cash flows							
Net income, including noncontrolling interests					\$ 47,956	\$	47,593
Deferred income taxes					647		424
Other					3,789		4,375
Net cash provided by operating activities					94,773		94,773

		As of and For The Three Months Ended March 27, 2011				
	Pr R	Restated				
Condensed consolidated balance sheet						
Noncurrent deferred income tax liabilities (assets)	\$	1,138	\$	(1,030)		
Other long-term liabilities		12,219		22,677		
Redeemable noncontrolling interests		-		3,146		
Retained earnings		259,579		256,042		
Noncontrolling interests in subsidiaries		7,899		-		
Total stockholders' equity		223,416		211,980		
Condensed consolidated statement of comprehensive income						
Interest expense	\$	608	\$	1,335		
Income before income taxes		26,780		26,053		
Income tax expense		9,231		8,955		
Net income, including noncontrolling interests		17,549		17,098		
Net income, net of noncontrolling interests		16,427		15,976		
Comprehensive income		18,822		18,371		
Basic earnings per common share		0.64		0.63		
Earnings per common share - assuming dilution		0.64		0.62		
Consolidated statement of cash flows						
Net income, including noncontrolling interests	\$	17,549	\$	17,098		
Deferred income taxes		2,664		2,388		
Other		43		770		
Net cash provided by operating activities		26,687		26,687		

	As of and For The Three Months Ended June 26, 2011			Six Mont	nd For The nths Ended 26, 2011		
		As eviously eported	A	s Restated	As Previously Reported	A	s Restated
Condensed consolidated balance sheet							
Noncurrent deferred income tax liabilities	\$	3,485	\$	1,283	\$ 3,485	\$	1,283
Other long-term liabilities		12,478		23,153	12,478		23,153
Redeemable noncontrolling interests		-		3,648	-		3,648
Retained earnings		271,703		268,110	271,703		268,110
Noncontrolling interests in subsidiaries		8,528		-	8,528		-
Total stockholders' equity		223,801		211,680	223,801		211,680
Condensed consolidated statements of comprehensive income							
Interest expense	\$	293	\$	383	\$ 901	\$	1,718
Income before income taxes		19,067		18,977	45,847		45,030
Income tax expense		6,014		5,980	15,245		14,935
Net income, including noncontrolling interests		13,053		12,997	30,602		30,095
Net income, net of noncontrolling interests		12,124		12,068	28,551		28,044
Comprehensive income		12,539		12,483	31,361		30,854
Basic earnings per common share		0.48		0.47	1.12		1.10
Earnings per common share - assuming dilution		0.47		0.47	1.11		1.09
Consolidated statement of cash flows							
Net income, including noncontrolling interests					\$ 30,602	\$	30,095
Deferred income taxes					4,332		4,022
Other					316		1,133
Net cash provided by operating activities					52,925		52,925

	As of and For The Three Months Ended September 25, 2011			Nine Mon	d For The nths Ended er 25, 2011		
		As eviously eported	A	s Restated	As Previously Reported	A	s Restated
Condensed consolidated balance sheet							
Noncurrent deferred income tax liabilities	\$	7,110	\$	4,710	\$ 7,110	\$	4,710
Other long-term liabilities		11,542		22,545	11,542		22,545
Redeemable noncontrolling interests		-		3,558	-		3,558
Retained earnings		282,826		278,910	282,826		278,910
Noncontrolling interests in subsidiaries		8,245		-	8,245		-
Total stockholders' equity		212,554		200,393	212,554		200,393
Condensed consolidated statements of comprehensive income							
Interest expense	\$	282	\$	804	\$ 1,183	\$	2,522
Income before income taxes		16,846		16,324	62,693		61,354
Income tax expense		4,906		4,707	20,151		19,642
Net income, including noncontrolling interests		11,940		11,617	42,542		41,712
Net income, net of noncontrolling interests		11,123		10,800	39,674		38,844
Comprehensive income		11,687		11,364	43,048		42,218
Basic earnings per common share		0.45		0.43	1.57		1.54
Earnings per common share - assuming dilution		0.44		0.43	1.55		1.52
Consolidated statement of cash flows							
Net income, including noncontrolling interests					\$ 42,542	\$	41,712
Deferred income taxes					5,219		4,711
Other					1,272		2,611
Net cash provided by operating activities					87,216		87,216

## Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

### Item 9A. Controls and Procedures

### (a) Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our CEO and CFO, of the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended).

A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues have been detected. The design of any system of controls is based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under potential future conditions, regardless of how remote.



#### Item 9A. Controls and Procedures (continued)

Based upon the evaluation, our CEO and CFO have concluded that our disclosure controls and procedures were not effective at a reasonable assurance level as of December 30, 2012 solely as a result of the material weakness identified in Management's Report on our Internal Control over Financial Reporting related to accounting for certain redemption features of our noncontrolling interests as discussed below.

#### (b) Management's Report on our Internal Control over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rule 13a-15(f) promulgated under the Exchange Act. Our internal control system is designed to provide reasonable assurance to our management and the board of directors regarding the preparation and fair presentation of published financial statements. All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

Our management, including our CEO and CFO, assessed the effectiveness of our internal control over financial reporting using the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in Internal Control—Integrated Framework. This evaluation identified a material weakness in our internal control regarding our accounting for certain redemption features of the noncontrolling interests of our joint venture agreements. Specifically, the review controls in place with respect to non-routine contractual changes or amendments were not effective. A material weakness is a deficiency, or combination of deficiencies, in internal control over financial reporting such that there is a reasonable possibility that a material misstatement of the company's annual or interim financial statements will not be prevented or detected on a timely basis. The material weakness in our internal control setuit in the restatement of our 2010 and 2011 financial statements included in this report. As a result, management believes that our internal control over financial reporting was not effective as of December 30, 2012, based on the COSO criteria.

Ernst & Young LLP, an independent registered public accounting firm, has audited the Consolidated Financial Statements included in this Annual Report on Form 10-K and, as part of its audit, has issued an attestation report, included herein, on the effectiveness of our internal control over financial reporting.

### (c) Changes in Internal Control over Financial Reporting

The error identified related to the incorrect accounting for certain redemption features of our noncontrolling interests. We have implemented certain remedial measures including a review of all existing joint venture agreements to ensure the accounting for any such redemption features was in compliance with U.S. generally accepted accounting principles. In addition, we are in the process of developing enhanced control procedures designed to ensure proper accounting for any future non-routine contractual changes or amendments to existing joint venture agreements. The material weakness cannot be considered remediated until the applicable remedial controls operate for a sufficient period of time and management has concluded, through testing, that these controls are operating effectively.

Except as otherwise discussed above, there were no changes in our internal control over financial reporting that have materially affected or are reasonably likely to materially affect such controls, including any corrective actions with regard to significant deficiencies and material weaknesses.

#### Item 9B. Other Information

None.

#### PART III

### Item 10. Directors, Executive Officers and Corporate Governance

Information regarding executive officers is included above under the caption "Executive Officers of the Registrant" at the end of Part I of this Report. Other information regarding directors, executive officers and corporate governance appearing under the captions "Corporate Governance," "Item 1, Election of Directors," "Section 16(a) Beneficial Ownership Reporting Compliance" and "Executive Compensation / Compensation Discussion and Analysis" is incorporated by reference from the Company's definitive proxy statement, which will be filed with the Securities and Exchange Commission no later than 120 days after the end of the fiscal year covered by this Report.

We have adopted a written code of ethics that applies to our directors, officers and employees. We intend to post all required disclosures concerning any amendments to, or waivers from, our code of ethics on our website to the extent permitted by NASDAQ. Our code of ethics can be found on our website, which is located at www.papajohns.com.

### Item 11. Executive Compensation

Information regarding executive compensation appearing under the captions "Executive Compensation / Compensation Discussion and Analysis," "Compensation Committee Report" and "Certain Relationships and Related Transactions – Compensation Committee Interlocks and Insider Participation" is incorporated by reference from the Company's definitive proxy statement, which will be filed with the Securities and Exchange Commission no later than 120 days after the end of the fiscal year covered by this Report.

### Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The following table provides information as of December 30, 2012 regarding the number of shares of the Company's common stock that may be issued under the Company's equity compensation plans.

<u>Plan Category</u>	(a) Number of securities to be issued upon exercise of outstanding options, warrants and rights		(b) Weighted average exercise price of outstanding ptions, warrants and rights	(c) Number of securities remaining available for future issuance under equity compensation plans, excluding securities reflected in column (a)
Equity compensation plans approved by security holders	1.200.091	\$	28.78	4.264.146
Equity compensation plans not approved by security holders *	83,888	¥	20.10	1,201,9110
Total	1,283,979	\$	28.78	4,264,146

\* Represents shares of common stock issuable pursuant to the non-qualified deferred compensation plan. The weighted average exercise price (column b) does not include any assumed price for issuance of shares pursuant to the non-qualified deferred compensation plan.



Information regarding security ownership of certain beneficial owners and management and related stockholder matters appearing under the caption "Security Ownership of Certain Beneficial Owners and Management" is incorporated by reference from the Company's definitive proxy statement, which will be filed with the Securities and Exchange Commission no later than 120 days after the end of the fiscal year covered by this Report.

## Item 13. Certain Relationships and Related Transactions, and Director Independence

Information regarding certain relationships and related transactions, and director independence appearing under the captions "Corporate Governance" and "Certain Relationships and Related Transactions" is incorporated by reference from the Company's definitive proxy statement, which will be filed with the Securities and Exchange Commission no later than 120 days after the end of the fiscal year covered by this Report.

### Item 14. Principal Accounting Fees and Services

Information regarding principal accounting fees and services appearing under the caption "Ratification of the Selection of Independent Auditors" is incorporated by reference from the Company's definitive proxy statement, which will be filed with the Securities and Exchange Commission no later than 120 days after the end of the fiscal year covered by this Report.

## PART IV

## Item 15. Exhibits, Financial Statement Schedules

## (a)(1) Financial Statements:

The following consolidated financial statements, notes related thereto and reports of independent auditors are included in Item 8 of this Report:

- Reports of Independent Registered Public Accounting Firm
- Consolidated Statements of Income for the years ended December 30, 2012, December 25, 2011 and December 26, 2010
- Consolidated Statements of Comprehensive Income for the years ended December 30, 2012, December 25, 2011 and December 26, 2010
- Consolidated Balance Sheets as of December 30, 2012 and December 25, 2011
- Consolidated Statements of Stockholders' Equity for the years ended December 30, 2012, December 25, 2011 and December 26, 2010
- Consolidated Statements of Cash Flows for the years ended December 30, 2012, December 25, 2011 and December 26, 2010
- Notes to Consolidated Financial Statements

## (a)(2) Financial Statement Schedules:

Schedule II - Valuation and Qualifying Accounts

Classification (in thousands) Fiscal year ended December 30, 2012:	Begin	ince at ining of Year	Charged to (recovered from) Costs and Expenses		(recovered from) Costs and		(recovered from) Costs and		(recovered from) Costs and		(recovered from) Costs and		(recovered from) Costs and		(recovered from) Costs and		(recovered from) Costs and		(recovered from) Costs and		(recovered from) Costs and		(recovered from) Costs and		(recovered from) Costs and		(recovered from) Costs and		(recovered from) Costs and		(recovered from) Costs and		(recovered from) Costs and		(recovered from) Costs and		(recovered from) Costs and		(recovered from) Costs and			Additions / Deductions)		_	alance at End of Year
Deducted from asset accounts:																																													
Reserve for uncollectible accounts receivable	\$	3.034	\$	1.394	\$	(1,371)	(1)	\$	3,057																																				
Reserve for franchisee notes receivable	Ψ	5,905	Ψ	280	Ψ	(1,157)	· /	φ	5,028																																				
Valuation allowance on foreign net operating losses		7,474		766		-	(-)		8,240																																				
	\$	16,413	\$	2,440	\$	(2,528)		\$	16,325																																				
Fiscal year ended December 25, 2011:																																													
Deducted from asset accounts:																																													
Reserve for uncollectible accounts receivable	\$	2,795	\$	1,072	\$	(833)	(1)	\$	3,034																																				
Reserve for franchisee notes receivable	Ψ	9.951	Ψ	(35)	Ψ	(4,011)	(1)	φ	5,905																																				
Valuation allowance on foreign net operating losses		8.123		(649)		-	(1)		7,474																																				
	\$	20,869	\$	388	\$	(4,844)		\$	16,413																																				
	<u>.</u>	· · ·	-		-																																								
Fiscal year ended December 26, 2010:																																													
Deducted from asset accounts:																																													
Reserve for uncollectible accounts receivable	\$	2,791	\$	1,350	\$	(1,346)	(1)	\$	2,795																																				
Reserve for franchisee notes receivable		10,858		(433)		(474)	(1)		9,951																																				
Valuation allowance on foreign net operating losses		7,158	_	965	_	-			8,123																																				
	\$	20,807	\$	1,882	\$	(1,820)		\$	20,869																																				

(1) Uncollectible accounts written off, net of recoveries and reclassifications between accounts and notes receivable reserves.

All other schedules for which provision is made in the applicable accounting regulation of the Securities and Exchange Commission are not required under the related instructions or are inapplicable and, therefore, have been omitted.

(a)(3) Exhibits:

The exhibits listed in the accompanying index to Exhibits are filed as part of this Form 10-K.

# SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: February 28, 2013

# PAPA JOHN'S INTERNATIONAL, INC.

By: /s/ John H. Schnatter

John H. Schnatter Founder, Chairman and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Signature	Title	Date
/s/ John H. Schnatter John H. Schnatter	Founder, Chairman and Chief Executive Officer (Principal Executive Officer)	February 28, 2013
/s/ Norborne P. Cole, Jr Norborne P. Cole, Jr.	Director	February 28, 2013
/s/ Christopher L. Coleman Christopher L. Coleman	Director	February 28, 2013
/s/ Philip Guarascio Philip Guarascio	Director	February 28, 2013
/s/ Olivia F. Kirtley Olivia F. Kirtley	Director	February 28, 2013
/s/ Mark S. Shapiro Mark S. Shapiro	Director	February 28, 2013
/s/ William M. Street William M. Street	Director	February 28, 2013
/s/ W. Kent Taylor W. Kent Taylor	Director	February 28, 2013
/s/ Lance F. Tucker Lance F. Tucker	Senior Vice President, Chief Financial Officer, Chief Administrative Officer and Treasurer (Principal Financial Officer and Principal Accounting Officer)	February 28, 2013

# EXHIBIT INDEX

Exhibit Number	Description of Exhibit
3.1	Our Amended and Restated Certificate of Incorporation. Exhibit 3.1 to our Registration Statement on Form S-1 (Registration No. 33-61366) is incorporated herein by reference.
3.2	Our Certificate of Amendment of Amended and Restated Certificate of Incorporation. Exhibit 3 to our Quarterly Report on Form 10-Q for the quarterly period ended June 29, 1997, is incorporated herein by reference.
3.3	Our Restated By-Laws. Exhibit 3.1 to our report on Form 8-K dated December 5, 2007 is incorporated herein by reference.
4.1	Specimen Common Stock Certificate. Exhibit 4.1 to our Annual Report on Form 10-K for the fiscal year ended December 31, 1995 (Commission File No. 0-21660) is incorporated herein by reference.
4.2	Amended and Restated Certificate of Incorporation and Restated By-Laws (see Exhibits 3.1, 3.2 and 3.3 above) are incorporated herein by reference.
10.1*	Papa John's International, Inc. Deferred Compensation Plan, as amended through December 5, 2012.
10.2*	Employment Agreement between Papa John's International, Inc. and Anthony N. Thompson Effective March 5, 2012, as Amended December 21, 2012.
10.3*	Employment Agreement between Papa John's International, Inc. and Lance F. Tucker Effective March 5, 2012, as Amended December 21, 2012.
10.4*	Employment Agreement between Papa John's International, Inc. and Andrew M. Varga Effective March 5, 2012, as Amended December 21, 2012.
10.5*	Employment Agreement between Papa John's International, Inc. and Timothy C. O'Hern Effective March 5, 2012, as Amended December 21, 2012.
10.6*	Papa John's International, Inc. 2008 Omnibus Incentive Plan. Exhibit 10.1 to our Registration Statement on Form S-8 (Registration No. 333-150762) dated May 5, 2008 is incorporated herein by reference.
10.7*	Papa John's International, Inc. 2011 Omnibus Incentive Plan. Exhibit 4.1 to our report on Form 8-K as filed on May 3, 2011 is incorporated herein by reference.

- 10.8\* Agreement for Service as Chairman between John H. Schnatter and Papa John's International, Inc. Exhibit 10.1 to our report on Form 8-K as filed on August 15, 2007 is incorporated herein by reference.
- 10.9\* Agreement for Service as Founder between John H. Schnatter and Papa John's International, Inc. Exhibit 10.1 to our report on Form 8-K as filed on August 15, 2007 is incorporated herein by reference.
- 10.10\* Amendment and Restated Exclusive License Agreement between John H. Schnatter and Papa John's International, Inc. Exhibit 10.1 to our report on Form 8-K as filed on May 19, 2008 is incorporated herein by reference.
- 10.11\* Papa John's International, Inc. Severance Pay Plan. Exhibit 10.1 to our report on Form 10-Q filed on May 1, 2012, is incorporated herein by reference.
- 10.12\* Employment Agreement between Papa John's International, Inc. and Christopher J. Sternberg dated March 5, 2012. Exhibit 10.2 to our Report on Form 8-K as filed on March 7, 2012 is incorporated herein by reference.
- 10.13\* Separation and Consulting Agreement and Release between Christopher J. Sternberg and Papa John's International, Inc. Exhibit 10.1 to our report on Form 10-Q as filed on July 31, 2012 is incorporated herein by reference.
- 10.14\* Agreement and Release between J. David Flanery and Papa John's International, Inc. Exhibit 10.1 to our report on Form 8-K/A filed on March 25, 2011 is incorporated herein by reference.
- 10.15\* Agreement and Release between J. Jude Thompson and Papa John's International, Inc. Exhibit 10.1 to our report on Form 8-K as filed on April 15, 2011 is incorporated herein by reference.
- 10.16 \$175,000,000 Revolving Credit Facility by and among Papa John's International, Inc., the Guarantors party thereto, RSC Insurance Services, Ltd., a Bermuda company, the Banks party thereto, PNC Bank, National Association, as Administrative Agent, JPMorgan Chase Bank, N.A., as Syndication Agent, U.S. Bank, National Association, as Co-Documentation Agent, Bank of America, N.A., as Co-Documentation Agent, Fifth Third Bank, as Co-Documentation Agent, PNC Capital Markets LLC, as Joint Lead Arranger and as Joint Bookrunner, and J.P. Morgan Securities LLC, as Joint Lead Arranger and as Joint Bookrunner dated September 2, 2010. Exhibit 10.1 to our report on Form 8-K as filed on September 9, 2010 is incorporated by reference.
- 10.17 First Amendment to Credit Agreement by and among Papa John's International, Inc. the Guarantors party thereto, RSC Insurance Services, Ltd., a Bermuda company, PNC Bank, National Association, as a Bank and as Administrative Agent, JPMorgan Chase Bank, N.A., as a Bank and as Syndication Agent, Bank of America, N.A., as a Bank and as Co-Documentation Agent, Fifth Third Bank, as a Bank and as Co-Documentation Agent, and Branch Banking and Trust Company, as a Bank, dated November 30, 2011. Exhibit 10.1 to our report on Form 8-K filed December 1, 2011 is incorporated by reference.
- 21 Subsidiaries of the Company.
- 23 Consent of Ernst & Young LLP.
- 31.1 Section 302 Certification of Chief Executive Officer Pursuant to Exchange Act Rule 13a-15(e).



- 31.2 Section 302 Certification of Chief Financial Officer Pursuant to Exchange Act Rule 13a-15(e).
- 32.1 Section 906 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Section 906 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101 Financial statements from the Annual Report on Form 10-K of Papa John's International, Inc. for the year ended December 30, 2012, filed on February 28, 2013, formatted in XBRL: (i) the Consolidated Statements of Income, (ii) the Consolidated Statements of Comprehensive Income, (iii) the Consolidated Balance Sheets, (iv) the Consolidated Statements of Stockholders' Equity, (v) the Consolidated Statements of Cash Flows and (vi) the Notes to Consolidated Financial Statements.

\*Compensatory plan required to be filed as an exhibit pursuant to Item 15(c) of Form 10-K.

<sup>101</sup> 

## PAPA JOHN'S INTERNATIONAL, INC.

#### NONQUALIFIED DEFERRED COMPENSATION PLAN

### [Conformed Copy Amended and Restated Effective January 1, 2005, as amended January 25, 2010 and December 5, 2012]

### 1. PURPOSES AND AUTHORITY.

1.1. *Purposes.* The purposes of the Papa John's International, Inc. Nonqualified Deferred Compensation Plan ("Plan") of Papa John's International, Inc., a Delaware corporation ("Company"), are to provide a means for eligible executive employees and non-employee directors to defer a portion of their compensation or director fees, as applicable, and the income taxation thereof, and to provide flexibility to the Company in attracting and retaining executive employees and non-employee directors.

#### 1.2. Combination and Restatement of Plans.

(a) The Plan, as set forth herein (the "Restated Plan"), is a combination and continuation of each of (i) the "Papa John's International, Inc. Deferred Compensation Plan," originally effective September 28, 1998 (the "PJI Team Members Plan"), and (ii) the "Papa John's International, Inc. Board of Directors Deferred Compensation Plan," adopted November 6, 2003 (and applicable to compensation earned after December 31, 2003) (the "PJI Directors Plan").

(b) The Plan as so combined, is amended and restated in its entirety as set forth herein, and, except as provided in Section 1.3, is effective for deferrals of compensation applicable to Plan Years commencing on and after January 1, 2005. For the period commencing January 1, 2005 and ending December 31, 2008, the combined Plan (and each component part of the combined Plan) has been administered in good faith reliance on guidance published by the Internal Revenue Service.

## 1.3. Grandfathered Accounts.

( a ) <u>PJI Team Members Plan</u>. Notwithstanding the combination of Plans as described in Section 1.2, Participant Accounts in the PJI Team Members Plan representing compensation deferred for the 2004 and earlier Plan Years ("Grandfathered Accounts") shall be held, maintained and administered separately from Participant Accounts credited with compensation deferred for Plan Years commencing on and after January 1, 2005, subject to the following:

(1) Grandfathered Accounts (including earnings thereon, whether earned before or after January 1, 2005) shall remain subject to, and be administered in accordance with, the terms and conditions of the PJI Team Members Plan as in effect on October 3, 2004 (incorporated herein by reference), except that, to the extent the terms and conditions of the Restated Plan do not materially enhance an existing benefit or right, or add a new material benefit or right with regard to Grandfathered Accounts, the terms and conditions of the Restated Plan shall apply.

(2) the Company shall adopt no amendments to the PJI Team Members Plan that would materially enhance an existing benefit or right, or add a new material benefit or right with regard to Grandfathered Accounts.

(b) <u>PJI Directors Plan</u>. Participant Accounts in the PJI Directors Plan (i.e., amounts deferred for the 2004 Plan Year) shall not be treated as Grandfathered Accounts, but shall be subject to the terms and conditions of the Restated Plan. The PJI Directors Plan, as restated in combination with the Restated Plan, brings the PJI Directors Plan into compliance with Code §409A and does not enhance an existing benefit or right or add a new material benefit or right to Participant Accounts in the PJI Directors Plan.

## 2. ADMINISTRATION.

2.1. The Plan Administrator. The Plan shall be administered by the Compensation Committee ("Committee") of the Board of Directors ("Board") of the Company. For purposes of the Employee Retirement Income Security Act of 1974, as amended ("ERISA"), the Committee is the Plan Administrator. Except as provided in Section 2.2, the Committee shall have sole discretion to make all determinations which may be necessary or advisable for the administration of the Plan, and all such determinations and decisions made pursuant to the provisions of the Plan shall be final, conclusive and binding upon all persons, including the Company, Participants and their Beneficiaries.

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2.2. Delegation of Administrative Duties. The Committee may appoint an Administrative Committee comprised of the functional head of each of the human resources, finance and legal departments of the Company, or their respective delegates, to carry out its duties (including duties having discretion) under the Plan. Upon appointment, the term "Committee" as used in the Plan shall mean the "Administrative Committee" appointed pursuant to this Section 2.2 (except as to the appointment of the Committee as the Plan Administrator as provided in Section 2.1).

2.3. *Claims for Benefits.* A claim for benefits under the Plan shall be made in writing to the Committee. The Committee and the claimant shall follow the claims procedures set forth in Department of Labor Regulation § 2560.503-1.

# 3. ELIGIBILITY AND PARTICIPATION.

- 3.1. *Eligibility*.
- (a) <u>Team Members.</u>

(1) <u>Eligibility</u>: The following employee team members are eligible to participate in the Plan and shall hereinafter be referred to as "Eligible Employees": any team member of the Company (and any affiliate that has been authorized by the Company to participate in the Plan as to its eligible employees) who (i) is part of a select group of management or highly compensated employees within the meaning of ERISA §§ 201(2), 30l(a)(4) and 40l(a)(1), and (ii) has been specifically designated as eligible to participate by the Chief Executive Officer of the Company (or by an Officer of the Company authorized by the Chief Executive Officer to make such determinations of eligibility). Team Members eligible to Participate in this Plan shall not be permitted to make deferrals to the 401 (k) Plan, except as provided in Section 5 of this Plan.

(2) <u>Loss of Eligibility</u>: An Eligible Employee shall remain an Eligible Employee until such time as he or she is specifically designated as ineligible to participate by the Chief Executive Officer of the Company (or by an Officer of the Company authorized by the Chief Executive Officer to make such determinations of eligibility).

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(b) <u>Directors.</u> A member of the Board of Directors ("Director") shall be eligible to participate in the Plan with respect to compensation received for services performed as a Director, regardless of whether the Director is also an Employee of the Company who receives compensation with respect to services performed as an Employee. A Director who is not a common law employee of the Company shall be referred to as a "Non-Employee Director." Terms and conditions specific to compensation received with respect to services performed as a Director are included in <u>Exhibit A</u> attached, and to the extent consistent with said <u>Exhibit A</u>, the term "Eligible Employee" shall include and apply to Non-employee Directors and employed Directors who receive compensation with respect to services performed as a Director.

3.2. *Participation*. An Eligible Employee may become a participant in the Plan ("Participant") by filing an Election Form in accordance with the provisions of Section 4.1. A Participant shall remain a Participant with respect to amounts deferred until such time as the Participant has received all payments to which the Participant is entitled under the terms of the Plan.

## 4. DEFERRAL ELECTIONS.

## 4.1. *Making of Election*.

(a) Except as otherwise provided in this Section 4, each Eligible Employee may elect in writing, in the manner and on the form ("Election Form") prescribed by the Committee, to defer payment of all or any part of the Total Compensation which would otherwise be paid to such Eligible Employee by the Company for services rendered with respect to a Plan Year. A deferral election must be made separately for each Plan Year, and must specify the time and form of payment as set forth in Section 9. Any such deferral election cannot be revoked, terminated or otherwise amended or modified after the beginning of the Plan Year or other applicable period with respect to which it applies, except as otherwise specifically provided in this Plan.

(b) For purposes of this Section 4, the term "Total Compensation" means an Eligible Employee's base salary, non-annual incentive compensation, bonuses, and commissions paid with respect to a Plan Year.

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(c) An election shall be subject to the following limitations and shall be effective as follows:

(1) Deferral of salary, non-annual incentive compensation, and commissions. The maximum allowable deferral of salary and commissions for a Plan Year is one hundred percent (100%) of salary, non-annual incentive compensation, and commissions payable with respect to such Plan Year. If an election is made and filed on or before the last day of a Plan Year, such election shall be effective with or as of the first pay period beginning on or after January 1 of the next following Plan Year. An election to defer bonus or other incentive compensation that does not qualify as Performance-based Compensation (defined in Section 4.1(c)(2)), e.g., non-annual incentive compensation, must likewise be made and filed on or before the last day of a Plan Year to be effective as of the first pay period beginning on or after January 1 of the next following Plan Year.

(2) <u>Deferral of Performance-based Compensation</u>. The maximum allowable deferral of Performance-based Compensation (defined below) for a Plan Year is one hundred percent (100%) of the amount of Performance-based Compensation payable with respect to such Plan Year. If an election to defer such Performance-based Compensation is made and filed no later than six (6) months before the end of an applicable Plan Year, such election shall be effective for Performance-based Compensation earned with respect to such Plan Year. "Performance-based Compensation" means compensation the amount of which, or the entitlement to which, is contingent on the satisfaction of preestablished organizational or individual performance criteria relating to a performance period of at least twelve (12) months. Organizational or individual performance criteria are considered preestablished if established in writing by not later than ninety (90) days after the commencement of the period of service to which the criteria relates, provided that the outcome is substantially uncertain at the time the criteria are established. Performance-based Compensation includes payments based upon subjective performance criteria, provided that (i) the subjective performance criteria relates to the performance of the Participant, a group which the Participant, or a business unit for which the Participant provides services (which may include the entire Employer), and (ii) the determination that any subjective performance criteria have been met is not made by the Participant or a family member of the Participant (as defined in Code §267(c)(4) applied as if the family of an individual includes the spouse of any member of the family) or any person under the effective control of such persons.

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(d) In the case of a newly hired Eligible Employee or an employee who newly becomes an Eligible Employee after the first day of a Plan Year ("Newly Eligible Employees"), if the Newly Eligible Employee makes an election with respect to salary within 30 days of the date of becoming a Newly Eligible Employee, the election shall be effective with the first pay period beginning on or after the first day of the following month. Likewise, with respect to bonuses, if the Newly Eligible Employee makes an election within 30 days of the date of becoming a Newly Eligible Employee to bonuses, if the Newly Eligible Employee makes an election within 30 days of the date of becoming a Newly Eligible Employees and before October 1 of such Plan Year, the election shall be effective with respect to bonus earned for such period.

(e) Notwithstanding the foregoing provisions of this Section 4.1, no deferral election may reduce a Participant's compensation from the Company to an amount less than the sum of (i) the applicable employment taxes payable by the Participant with respect to the amount deferred, (ii) withholding from compensation required under the Company's other benefit plans, and (iii) the income taxes which the Company is required to withhold on the Participant's taxable compensation.

4.2. Participant Accounts. An account shall be established for each Participant (a "Participant Account"). Deferred compensation shall be credited to a Participant's Participant Account as of the last day of the month in which such compensation would otherwise be payable to the Participant. A Participant Account shall be credited or debited, as applicable, with the net investment return or loss of the deemed investment of the amount in the Participant Account in accordance with the provisions of Section 8.3, and shall be debited for all payments made to the Participant or the Participant's Beneficiaries. If a Participant elects to receive the payout of his or her Participant Account other than in a lump sum, the Participant's Account may be debited with the additional cost incurred by the Company as a result of such election as determined by the Company in its sole discretion. If the Company, in its sole discretion, makes Discretionary Contributions on behalf of any Participant in accordance with the provisions of Section 8.1, the applicable Participant Account shall be credited with such Discretionary Contributions.

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#### 5. CODE§ 402(G) "WRAP" DIRECTION.

5.1. Subject to Section 5.3, a Participant may direct the Committee, prior to the last day of each Plan Year and in conjunction with a compensation deferral election made under Section 4.1(c)(1), to transfer the lesser of the amount of the compensation deferred under Section 4.1(c)(1), or an amount not to exceed the maximum amount of elective deferrals allowable under Code 402(g)(1)(A), (B), and (C) in effect for the next following Plan Year (a "Wrap Direction"), to the Participant's elective deferral account ("401(k) Account") in the Papa John's International, Inc. 401 (k) Plan ("40 1(k) Plan"), subject to the following:

(a) Except as provided in Section 5.1(c), as of the earliest date administratively practicable after the end of the Plan Year with respect to which such deferrals are made (and in no event greater than the time authorized by IRS regulation or other guidance), the lesser of (i) the specified amount, or (ii) the maximum amount that may be deferred under the 401(k) Plan as elective deferrals under Code 402(g)(1)(A), (B), and (C) for the applicable Plan Year reduced, as necessary, to satisfy nondiscrimination testing under Code 401(k)(3) under the 401(k) Plan for such Plan Year shall be transferred to the Participant's 401(k) Account, with the Participant's deferrals credited under Section 4.1(c)(1) being simultaneously reduced by a corresponding amount. Amounts transferred to the Participant's 401(k) Account shall be taken from the Participant's investment accounts pro rata, except for the Participant's Company Stock Unit Account (as described in Exhibit B), if applicable.

(b) The amount transferred to the Participant's 401(k) Account shall in no event include earnings attributable to the amount so transferred.

(c) A Wrap Direction of a Participant who incurs a separation from service during a Plan Year shall be disregarded, and amounts deferred under the Plan with respect to such Plan Year are not eligible for transfer to the Participant's 40l(k) Account.

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5.2. The following actions or inactions that result in a decrease in the amounts deferred under Section 5.1 shall not otherwise affect the time or form of payments under the Plan, and any change in the amount deferred under Section 5.1 shall not exceed the change in amount deferred under the 401(k) Plan:

(a) the Participant's action or inaction under the 40l(k) Plan, including any adjustments to an elective deferral election thereunder, provided that for any given taxable year, such action or inaction does not result in a decrease in the amounts deferred under all nonqualified deferred compensation plans in which the participant participates (other than amounts described in Section 5.2(b) below) in excess of the limit with respect to elective deferrals under section 402(g)(1)(A), (B), and (C) in effect for the taxable year in which such action or inaction occurs; and

(b) the Participant's action or inaction under the 401(k) Plan with respect to elective deferrals and Company contributions that are credited as matching contributions contingent on such elective deferrals, provided that the total of such matching amounts never exceeds 100 percent of the matching amounts that would be provided under the 401(k) Plan absent any plan-based restrictions that reflect limits on qualified plan contributions under the Internal Revenue Code.

5.3 The application of this Section 5 is suspended with respect to compensation deferrals made for the 2010 and future Plan Years; provided that the Committee may, in its sole discretion, reinstate the application of this Section 5 for Plan Years (or any Plan Year) following the 2010 Plan Year, and thereafter may suspend and reinstate the application of this Section 5 on a Plan Year by Plan Year basis, in each case upon reasonable notification to Participants prior to the beginning of an applicable Plan Year.

# 6. COMPANY MATCHING CONTRIBUTIONS.

6.1. *Matching Contributions*. The Company may make matching contributions based on a Wrap Direction to the same extent matching contributions are made under the 401 (k) Plan.

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6.2. *Vesting in Matching Contributions.* To the extent matching contributions are allocated to a Wrap Account, they shall be fully vested and nonforfeitable as of the date of allocation to the Wrap Account.

## 7. DISCRETIONARY CONTRIBUTIONS.

7.1. *Discretionary Contributions*. The Company, in its sole and absolute discretion, may make discretionary contributions ("Discretionary Contributions") to the Participant Account of one or more Participants. Except with respect to vesting, Discretionary Contributions shall be treated in the same manner as a Participant's elective deferrals. All Discretionary Contributions shall be deemed invested in the same manner as the balance of the Participant's Participant Account is invested unless the Participant elects otherwise by notice to the Committee given in the manner provided in Section 8.2.

7.2. *Vesting.* If the Company makes Discretionary Contributions with respect to any Participant or Participants in accordance with Section 7.1, the Committee shall determine, at the time of the making of such Discretionary Contributions, the manner in which such Discretionary Contributions, together with the net earnings resulting from the deemed investment of such Discretionary Contributions, shall vest. Vesting may be based upon years of service, obtaining of performance criteria or any other method that the Committee shall determine.

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## 8. DEEMED INVESTMENTS.

## 8.1. Investment Options.

(a) <u>Specified Investments</u>. The Company, from time to time, shall determine the investments which the Participants may select to have the amounts in their Participant Accounts deemed invested, including without limitation, notional Company stock as described in 8.1(b) ("Investment Options"). The Company shall have the right to change the Investment Options in its sole discretion.

(b) <u>Company "Notional" Stock</u>. The Company may provide a Participant the right to invest some part or all of his or her Participant Account in notional Company stock ("Stock Account"). The value of such notional stock shall be the average price of shares of common stock of the Company traded on the NASDAQ exchange on the date of allocation, as determined in Section 8.2. Once allocated to the Account of a Participant, notional Company stock may not thereafter be invested in any other Investment Option (including without limitation, a transfer under Section 5.1(a)), and shall continue to be so invested until an applicable distribution event. Once allocated to the Account of a Participant, the Participant may not thereafter invest such notional Company stock in any other Investment Option. In the event of any change in the outstanding stock of the Company by reason of a stock dividend or distribution, recapitalization, merger, consolidation, split-up, combination, exchange of shares or the like, or in the event of any dividend declared on the Company's outstanding stock, whether ordinary, recurring, non-recurring or extraordinary, the Committee shall make equitable adjustments in the number of notional shares then held in a Participant's Account.

#### 8.2. Selection of Investment Options.

(a) Participants, at the time a deferral election is made under this Plan, shall specify on the Election Form the Investment Options in which the amounts subject to such deferral election are to be invested. Participants may elect to have all of the amount subject to a deferral election deemed invested in one Investment Option or in multiple Investment Options. All selections of Investment Options shall be in whole percentages. Except as provided in Section 8.1(b), the Investment Options selected may be changed by the Participant from time to time, as authorized by the Committee.

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(b) If an Investment Option selection is not made at the time of a deferral election, or such selection is otherwise ineffective, affected deferrals will be credited with a rate of return equivalent to the Money Market Fund.

8.3. *Earnings on Deemed Investments.* The earnings on a Participant's deemed investments will be credited to the Participant's Accounts as earned. If a Participant changes the Investment Options in which any amount in their Participant Account is deemed invested, such change will be treated as a sale of the former Investment Option and the profit or loss resulting therefrom, debited or credited to the Participant Account as of the effective date of the deemed sale.

## 9. PAYMENT OF PARTICIPANT ACCOUNTS.

9.1. *Limitation on Payment of Participant Accounts.* No payment may be made from any Participant Account except as provided in this Section 9.

9.2. Payment Upon Separation from Service.

(a) <u>Definition of "Separation from Service"</u>. The term "separation from service" means the date on which a Participant retires, dies or otherwise incurs a termination of employment with the Company; provided that military leave, sick leave or other bona fide leave of absence that does not exceed six (6) months (or if longer, so long as the individual remains employed under Company policy or retains a right to reemployment with the Company under an applicable statute or by contract) shall not be treated as a separation from service. If the period of leave exceeds six (6) months and the individual does not remain employed under Company policy or retain a right to reemployment under an applicable statute or by contract, the employment relationship is deemed to terminate on the first date immediately following such six (6) month period. Notwithstanding the foregoing, where a leave is due to a medically determinable physical or mental impairment that can be expected to result in death or can be expected to last for at least six (6) continuous months, and such impairment causes the individual to be unable to perform his or her regular (or similar) employment duties, a twenty-nine (29) month period of absence is substituted for such six (6) month period.

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#### (b) Form of Payment.

(1) <u>Lump Sum Payment</u>. A Participant may elect to have amounts subject to a deferral election paid in a lump sum due to a separation from service as of: (i) the end of the calendar quarter in which the Participant incurs the separation from service (and no later than sixty (60) days thereafter), or (ii) as of the first day of any Plan Year occurring up to five (5) years after separation from service.

(2) <u>Installment Payments</u>. A Participant may elect to have amounts subject to a deferral election paid in quarterly installments for a period of five (5), ten (10) or fifteen (15) years due to a separation from service. A Participant may elect for the first installment to commence as of the first day of any calendar quarter occurring up to five (5) years after separation from service. If a Participant dies prior to receiving all of the installments to which the Participant is entitled, the remaining installments shall be paid to the Participant's Beneficiary. Notwithstanding the foregoing, if the balance of post-2004 deferrals credited to Participant's Account is less than fifty-thousand dollars (\$50,000) at the time installment payments are scheduled to commence, the Participant's post-2004 Account balance shall be paid instead in a lump-sum at such time.

(c) <u>Specified Employees</u>. Notwithstanding any provision of the Plan to the contrary, in the case of a Participant who is a key employee (as defined in Code §416(i) without regard to paragraph (5) thereof), and who becomes entitled to a distribution as a result of a separation from service, distribution may not be made or commence earlier than the date which is six (6) months after the date of separation from service (or, if earlier, the date of death of the Participant). If a Participant is a key employee at any time during the 12-month period ending on December 31 of the calendar year before the Participant's separation from service, the Participant will be treated as a key employee during the 12-month period beginning on the following April 1.

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9.3. Scheduled In-Service Distributions. A Participant may elect to receive a lump sum distribution of all or a portion of the vested amount in the Participant's Account with respect to any annual deferral election by specifying the amount thereof subject to must distribution on the corresponding Election Form, which date be at least three (3)years after the last day of the year of deferral (a "Scheduled Distribution"). If a Participant has made an election pursuant to this Section 9.3 and incurs a separation from service prior to the Scheduled Distribution date, the Scheduled Distribution shall be disregarded and distribution shall be made to the Participant or the Participant's Beneficiary within sixty (60) days following the end of the calendar quarter in which the Participant incurs the separation from service.

### 9.4. Withdrawals Due to an Unforeseeable Emergency.

(a) In the event of an Unforeseeable Emergency a Participant (or if applicable a Beneficiary) may request a distribution of some or all of the amount credited to the Participant's Account, determined as of the end of the month prior to such request.

(b) The Committee shall decide, in its sole and absolute discretion, whether and to the extent a distribution shall be made pursuant to the provisions of this Section 9.4, provided that a distribution on account of Unforeseeable Emergency may not be made to the extent that such emergency is or may be relieved through reimbursement or compensation from insurance or otherwise, by liquidation of the Participant's assets, to the extent the liquidation of such assets would not cause severe financial hardship, or by cessation of deferrals under the Plan. Distributions because of an Unforeseeable Emergency must be limited to the amount reasonably necessary to satisfy the emergency need (which may include an amount necessary to pay taxes reasonably anticipated to result from the distribution). To the extent a Participant has a deferral election in effect at the time the Committee approves a request for a distribution under this Section 9.4, such election shall be cancelled effective the date of approval.

(c) For purposes of this Section 9.4, the term "Unforeseeable Emergency" means a severe financial hardship to the Participant resulting from an illness or accident of the Participant, the Participant's spouse, the Participant's Beneficiary, or the Participant's dependent (as defined in Code 152, without regard to 152(b)(1), (b)(2) and (d)(1)(D)), loss of the Participant's property due to casualty, or other similar extraordinary and unforeseeable circumstances arising as a result of events beyond the control of the Participant.

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9.5. Subsequent Distribution Election Change. A Participant may change a distribution election with respect to one or more or all deferral elections at any time; provided that: (i) no change in an election shall take effect earlier than twelve (12) months from the date of the change election, (ii) no change in the election may be made less than twelve (12) months prior to the date of the first scheduled payment of the original distribution election, and (iii) with respect to a payment that is not the result of death, disability or unforeseeable emergency the first payment with respect to which such change in the election is made must be deferred for a period of not less than five (5) years from the date such payment would otherwise have been made under the prior election. Any change of a prior distribution election which does not meet the foregoing requirements shall be disregarded.

#### 10. DESIGNATION OF BENEFICIARY.

10.1. Designation of Beneficiary. A Participant shall be entitled to designate a beneficiary or beneficiaries to receive the payments of the amount in the Participant's Participant Account in the case of the Participant's death ("Beneficiary"). Such designation may include a designation of a contingent Beneficiary or Beneficiaries. The Participant may from time to time, change such designation of Beneficiary or Beneficiaries as the Participant shall desire. Notice of the designation shall be given in writing by the Participant to the Committee and the trustee of the Rabbi Trust (as hereinafter defined). If no beneficiary is designated, the Beneficiary shall be deemed to the Participant's estate.

# 11. RABBI TRUST.

11.1. *Rabbi Trust.* All amounts deferred by a Participant shall be contributed by the Company at least monthly to a trust ("Rabbi Trust") of which the Company will be considered the owner for Federal income tax purposes. The Rabbi Trust will be established to provide a source of funds to enable the Company to make payments to the Participants and their Beneficiaries pursuant to the terms of the Plan. Payments to which Participant's are entitled under the terms of the Plan shall be paid out of the Rabbi Trust to the extent of the assets therein.

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# 12. PLAN YEAR.

12.1. Plan Year. The fiscal year of the Plan ("Plan Year") shall be the calendar year.

## 13. WITHHOLDING.

13.1. *Withholding*. The Company shall withhold from all amounts otherwise payable to a Participant or Beneficiary hereunder such amount as the Company is required by law to withhold with respect to such payments.

# 14. MISCELLANEOUS.

14.1. Assignability. No right to receive payments hereunder shall be transferable or assignable by a Participant except by will or by the laws of descent and distribution.

14.2. *Amendment or Termination.* The Plan may be amended, modified or terminated by the Board (or its delegate) at any time or from time to time. No amendment, modification or termination shall, without the consent of a Participant, adversely affect such Participant's existing rights under the Plan.

14.3. Change in Ownership or Effective Control. The Company shall consider all available options available under IRC \$409A(a)(2)(A)(v) and regulations promulgated thereunder in the event of a change in control event (as defined in IRC Reg. § 1.409A-3(i)(5)(i)), without obligation to amend, terminate or otherwise modify the Plan based thereon.

14.4. *Continued Employment*. Nothing in the Plan, nor any action taken under the Plan, shall be construed as giving any Participant a right to continue as an employee of the Company.

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14.5. *Participant's Rights Unsecured.* The right of any Participant to receive payment of deferred amounts under the provisions of the Plan shall be an unsecured claim against the general assets of the Company. The maintenance of individual Participant Accounts is for bookkeeping purposes only. The Company is not obligated to acquire or set aside any particular assets for the discharge of its obligations, nor shall any Participant have any property rights in any particular assets held by the Company, whether or not held for the purpose of funding the Company's obligations hereunder.

14.6. *Offsets*. Amounts otherwise payable under the Plan to the Participant and the Participant's Beneficiaries may be offset by amounts owed to the Company by the Participant if the debts were incurred in the ordinary course of business, the entire offset in any year does not exceed \$5,000, and the offset is taken at the same time and in the same amount as the debt would have been due.

14.7. *Limitation of Actions.* No lawsuit with respect to any benefit payable or other matter arising out of or relating to the Plan may be brought before exhaustion of the claims procedures referred to in Section 2.3 and any lawsuit must be filed no later than twelve (12) months after the claim is finally denied, or twelve (12) months after the event(s) giving rise to the claim occurred if earlier, or be forever barred.

14.8. *General Limitation of Liability.* Subject to applicable laws, and the Company's Articles of Incorporation and Bylaws as in effect from time to time, neither the Board of Directors, the Committee, nor any other person shall be liable, either jointly or severally, for any act or failure to act or for anything whatsoever in connection with the Plan, or the administration thereof except, and only to the extent liability is imposed because of willful misconduct and only to the extent thereof.

14.9. *Governing Law.* To the extent not preempted by ERISA, the Plan shall be governed by, and construed in accordance with the laws of the State of Delaware without regard to its conflict of law rules.

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14.10. *ERISA*. It is intended that the Plan be an unfunded plan maintained primarily for the purpose of providing deferred compensation for a select group of management or highly compensated employees of the Company. As such, the Plan is intended to be exempt from otherwise applicable provisions of Title I of ERISA, and any ambiguities in construction shall be resolved in favor of interpretation which will effectuate such intentions.

IN WITNESS WHEREOF, the Company has caused the Plan to be executed this 19th day of November, 2008.

# PAPA JOHN'S INTERNATIONAL, INC.

By: <u>/s/Annette W. Calhoun</u>

Title: Sr. Director Benefits

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#### PAPA JOHN'S INTERNATIONAL, INC. NONQUALIFIED DEFERRED COMPENSATION PLAN

### [Amended and Restated Effective January 1, 2005, as amended January 25, 2010]

### EXHIBIT A

# Non-employee Directors

# 1. DUAL STATUS- INDIVIDUALS PROVIDING SERVICES AS AN EMPLOYEE AND AS A MEMBER OF THE BOARD OF DIRECTORS.

1.1. *Non-aggregation.* Deferrals of compensation with respect to services performed as a Director are not aggregated with deferrals of compensation with respect to services performed as an employee by a Director who also provides services as an employee. A separate account shall be maintained for amounts deferred with respect to compensation earned as a Director and compensation earned with respect to services performed as an employee.

1.2. Arrangements substantially similar. Except for provisions in the plan defining compensation that may be deferred and the occurrence of a separation from service, the provisions of the Plan are substantially similar with respect to Eligible Employees who are non-employee Directors and Directors who receive compensation for services provided as an employee.

# 2. COMPENSATION.

2.1. *"Total Compensation" Defined.* The term "Total Compensation" (as defined in Plan Section 4.1 (b)) means, with respect to services performed as a Director (whether or not simultaneously providing services to the Company and receiving compensation as an employee), the total amount of annual retainer, service fees and any other compensation paid with respect to services performed as a Director for a Plan Year.

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### 3. SEPARATION FROM SERVICE

3.1. Service as a Director. If a Director provides services both as an employee of the Company and as a member of the Board of Directors, services provided as a Director are not taken into account in determining whether the individual has a separation from service with respect to services performed as an employee.

3.2. *Service as an Employee.* If a Director provides services both as an employee of the Company and as a member of the Board of Directors, services provided as an employee are not taken into account in determining whether the individual has a separation from service with respect to services performed as a Director.

# 4. CONSTRUCTION

The definitions, terms and other words and conditions of this Plan, including without limitation this <u>Exhibit A</u>, are for the sole purpose of expressing the terms and conditions of the Plan, and to guide its operation and administration. Nothing in the Plan, nor any action taken under the Plan, shall be construed as granting a Participant any employment right, or any other right or benefit under any other plan or program of the Company.

\* \* \* \*

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#### EXHIBIT B COMPANY STOCK UNIT ACCOUNT

Effective January 1, 2010, notional Company stock credited to a Participant's Stock Account pursuant to Section 8.1 (b) of the Plan shall be governed by reference to this <u>Exhibit B</u>. Any provision, term or condition of the Plan, or the interpretation of such, that is contrary to or inconsistent with the terms and conditions of this <u>Exhibit B</u> shall be disregarded.

1 . <u>Application and Purpose</u>. This <u>Exhibit B</u> shall apply exclusively to (i) the balance of the Stock Account of each Participant as of December 31, 2009, and (ii) compensation or awards deferred with respect to the 2010 and future Plan Years. Its purpose is to establish rules for the distribution and settlement of notional Company stock credited to Participant accounts pursuant to Section 8.1(b) of the Plan satisfactory to the requirements of EITF 97-14 as promulgated by the Financial Standards Accounting Board, as it may be revised, amended or superseded.

- 2. <u>Definitions</u>. The following terms shall be defined as:
  - (a) <u>Company Stock</u>. Common stock of the Company traded on the NASDAQ Global Select Market.

(b) <u>Company Stock Unit</u>. The unfunded right to receive one share of Company Stock at a future date. Company Stock Units do not have voting rights. A Company Stock Unit is expressed as "notional Company stock" in Section 8.1(b) of the Plan.

(c) <u>Company Stock Unit Account</u>. A Company Stock Unit Account is a separate account established for a Participant to which Company Stock Units are credited. The Company Stock Unit Account is expressed as a "Stock Account" in Section 8.1(b) of the Plan.

3. Allocation of Company Stock Units to Participants' Company Stock Unit Accounts.

The number of Company Stock Units allocated to a participant's Company Stock Unit Account upon deferral of compensation shall be determined based on the consolidated closing bid price of a share of Company Stock on the NASDAQ Global Select Market on the date of allocation, or such other closing price as is permissible under NASDAQ rules.

4. <u>Distribution/Settlement of Company Stock Account.</u>

The sole medium of distribution of a Participant's Company Stock Unit Account shall be shares of Company Stock (with cash for fractional shares), irrespective of the form of payment (i.e., whether as a lump-sum distribution or in installments); provided that amounts due to be paid as of December 31, 2009, shall be distributed as provided by the Plan as in effect on December 31, 2009 (i.e., as a cash payment).

\* \* \* \* \*

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# EMPLOYMENT AGREEMENT [Conformed Copy Effective March 5, 2012 as Amended December 21, 2012]

THIS EMPLOYMENT AGREEMENT (this "*Agreement*") is entered into as of March 5, 2012 by and between PAPA JOHN'S INTERNATIONAL, INC., a Delaware corporation (the "*Company*"), and Anthony N. Thompson, a resident of the Commonwealth of Kentucky ("*Executive*").

# RECITALS

A. The Executive is currently the Executive Vice President, Global Operations and President, Global PJ Food Service of the Company.

B. The Company desires to continue the employment of Executive, and Executive wishes to continue such employment as Executive Vice President, Global Operations and President, Global PJ Food Service of the Company, to be governed by the terms and conditions set forth in this Agreement.

## AGREEMENT

NOW, THEREFORE, in consideration of the foregoing premises and the respective agreements of the Company and Executive set forth below, the Company and Executive, intending to be legally bound, agree as follows:

1. Effective Date. The terms and conditions of Executive's employment hereunder shall become effective upon March 5, 2012 (the "Effective Date").

2. *Employment.* Subject to all the terms and conditions of this Agreement, Executive's period of employment under this Agreement shall be the period commencing on the Effective Date and ending on March 5, 2015 (the "*Third Anniversary Date*"), which term, unless otherwise agreed to by the parties, shall be extended on the Third Anniversary Date and on each anniversary of that date thereafter, for a period of one year (which term together with such extensions, if any, shall be hereinafter defined as the "*Term*"), unless the Executive's employment terminates earlier in accordance with Section 9 hereof. Either party may elect not to renew the Agreement by providing written notice to the other party at least sixty (60) days prior to the expiration of the Term. Thereafter, if Executive continues in the employ of the Company, the employment relationship shall continue to be at will, terminable by either Executive or the Company at any time and for any reason, with or without cause, and subject to such terms and conditions established by the Company from time to time.

### 3. *Position and Duties.*

(a) *Employment with the Company.* Executive shall be employed as the Executive Vice President, Global Operations and President, Global PJ Food Service of the Company, and/or such other titles as the Company reasonably may designate, and shall perform such duties and responsibilities as the Company shall reasonably assign to Executive from time to time, including duties and responsibilities relating to the Company's wholly-owned and partially owned subsidiaries and other affiliates.

(b) Performance of Duties and Responsibilities. Executive shall serve the Company faithfully and to the best of Executive's ability and shall devote full working time, attention and efforts to the business of the Company during Executive's employment with the Company hereunder. While Executive is employed by the Company during the Term, Executive shall report to the Chief Executive Officer of the Company or to such other person as designated by the Chief Executive Officer or the Board of Directors of the Company (the "Board"). Executive hereby represents and confirms that Executive is under no contractual or legal commitments that would prevent Executive from fulfilling Executive's duties and responsibilities as set forth in this Agreement. During Executive's employment with the Company, Executive shall not accept other employment or engage in other material business activity, except as may be approved in writing by the Board. Executive may participate in charitable activities and personal investment activities to a reasonable extent, and Executive may serve as a director of business organizations as approved by the Board, so long as such activities and directorships do not interfere with the performance of Executive's duties and responsibilities hereunder.

### 4. Compensation.

(a) *Base Salary*. As of the Effective Date, the Company shall pay to Executive an annual base salary at the rate of Three Hundred Eighty Two Thousand Five Hundred Dollars (\$382,500) per year, less deductions and withholdings, which base salary shall be paid in accordance with the Company's normal payroll policies and procedures. Executive's base salary shall be reviewed on an annual basis by the Compensation Committee of the Board, at the same time and in the same manner as compensation is reviewed by the Compensation Committee for other officers of the Company generally, to determine whether it should be increased.

(b) Incentive Bonus and Equity Awards. Executive shall be entitled to participate in such incentive-based compensation plans or equity-based compensation plans of the Company and its affiliates in effect from time to time for executives of the Company, and as approved by and at the discretion of the Compensation Committee.

In the event of a termination of Executive's Employment by the Company other than for Cause (as defined below), and contingent upon Executive's execution of a full release of claims in the manner set forth in Section 10(g), all options and other equity awards, other than performance-based awards (which shall be governed by the terms of the applicable award agreement) granted under any stock option and stock incentive plans of the Company that are outstanding as of the date of termination shall be credited with an additional 6 months of Service (as defined in the Company's 2011 Omnibus Incentive Plan, referred to herein as the "Plan") for purposes of vesting in such award. Except as specifically set forth herein, all equity awards held by Executive shall continue to be governed by the applicable plan and award agreements, including with respect to Corporate Transactions (as defined in the Plan) and post-termination exercisability of awards.

(c) Benefits. Executive shall be entitled to participate in all employee benefit plans and programs of the Company that are available to executive officers generally to the extent that Executive meets the eligibility requirements for each individual plan or program. The Company provides no assurance as to the adoption or continuance of any particular employee benefit plan or program, and Executive's participation in any such plan or program shall be subject to the provisions, rules and regulations applicable thereto.

(d) *Expenses.* The Company shall reimburse Executive for all reasonable and necessary out-of-pocket business, travel and entertainment expenses incurred by Executive in the performance of Executive's duties and responsibilities hereunder, subject to the Company's normal policies and procedures for expenses, expense verification and documentation.

(e) *Vacations and Holidays.* Executive shall be entitled to such vacation and holiday benefits as provided to officers generally, as the Company establishes by policy from time to time. Executive shall coordinate Executive's vacation schedule with the Company so as not to impose an undue burden on the Company.

5. *Affiliated Entities.* As used in this Agreement, "*Company*" shall include the Company and each corporation, limited liability company, partnership, or other entity that is controlled by the Company, or is under common control with the Company (in each case "control" meaning the direct or indirect ownership of 50% or more of all outstanding equity interests), *provided, however*, that the Executive's title need not be identical for each of the affiliated entities nor the same as that for the Company.

6. *Confidential Information and Other Agreements.* Executive agrees to abide by the terms of any and all agreements and obligations to the Company regarding confidentiality, including but not limited to any offer letter, Code of Ethics provision, policy, or the Executive's November 23, 2011 Confidentiality, Non-Disparagement and Dispute Resolution Agreement, all the terms of which are reiterated and incorporated by reference herein, and any successor agreements of similar nature executed by Executive from time to time.

7. Noncompetition Covenant. Executive agrees to abide by the terms of Executive's January 10, 2010 Confidentiality and Non-Competition Agreement, which is reiterated and incorporated by reference herein, and any successor agreements of similar nature executed by Executive from time to time.

### 8. Intellectual Property.

(a) Disclosure and Assignment. As of the Effective Date, Executive hereby transfers and assigns to the Company (or its designee) all right, title, and interest of Executive in and to every idea, concept, invention, trade secret and improvement (whether patented, patentable or not) conceived or reduced to practice by Executive whether solely or in collaboration with others while Executive is employed by the Company, whether or not conceived or reduced to practice during the regular hours of Executive's employment (collectively, "Creations") and all copyrighted or copyrightable matter created by Executive whether solely or in collaboration with others Executive by the Company that relates to the Company's business (collectively, "Works") whether or not created during the regular hours of Executive's employment. Executive shall communicate promptly and disclose to the Company, in such form as the Company may request, all information, details, and data pertaining to each Work and Creation. Every copyrightable Work, regardless of whether copyright protection is sought or preserved by the Company, shall be a "work made for hire" as defined in 17 U.S.C. § 101, and the Company shall own all rights in and to such matter throughout the world, without the payment of any royalty or other consideration to Executive or anyone claiming through Executive.

(b) *Trademarks.* All right, title, and interest in and to any and all trademarks, trade names, service marks, and logos adopted, used, or considered for use by the Company during Executive's employment (whether or not developed by Executive) to identify the Company's business or other goods or services (collectively, the "*Marks*"), together with the goodwill appurtenant thereto, and all other materials, ideas, or other property conceived, created, developed, adopted, or improved by Executive solely or jointly during Executive's employment by the Company and relating to its business shall be owned exclusively by the Company. Executive shall not have, and will not claim to have, any right, title, or interest of any kind in or to the Marks or such other property.

(c) *Documentation*. Executive shall execute and deliver to the Company such formal transfers and assignments and such other documents as the Company may request to permit the Company (or its designee) to file and prosecute, defend and enforce such registration applications and other documents it deems useful to protect or enforce its rights hereunder.

- 9. Termination of Employment.
- (a) Executive's employment with the Company shall terminate immediately upon:
  - (i) Executive's receipt of written notice from the Company of the termination of Executive's employment;
- (ii) the Company's receipt of Executive's written or oral resignation from the Company;
  - (iii) Executive's Disability (as defined in the Plan); or
  - (iv) Executive's death.
- (b) The date upon which Executive's termination of employment with the Company occurs shall be the "Termination Date."
- 10. Payments upon Termination of Employment.
  - (a) If Executive's employment with the Company is terminated by reason of:

(i) Executive's abandonment of Executive's employment or Executive's resignation for any reason (whether or not such resignation is set forth in writing or otherwise communicated to the Company);

- (ii) termination of Executive's employment by the Company for Cause (as defined below); or
- (iii) termination of Executive's employment by the Company without Cause following expiration of the Term;

the Company shall pay to Executive his or her then-current base salary through the Termination Date and any and all other benefits to which Executive may be entitled under any applicable Company policy, plan or procedure (without duplication of benefits).

(b) Except in the case of a Change in Control, which is governed by Section 10(c) below, if Executive's employment with the Company is terminated by the Company pursuant to Section 9(a)(i) effective prior to the expiration of the Term for any reason other than for Cause (as defined below), then the Company shall pay to Executive, subject to Section 10(g) of this Agreement and in addition to the consideration described in Section 4(b) above, the following amounts:

(i) Executive's then-current base salary through the Termination Date;

(ii) pro rata portions of any quarterly and annual non-equity bonus payouts under any non-equity incentive-based compensation plans then in effect (provided that any applicable performance measures are achieved); and

(iii) the amount of Executive's then current base salary that Executive would have received from the Termination Date through the date that is nine months following such Termination Date.



Any amount payable to Executive pursuant to Section 10(b)(iii) shall be subject to deductions and withholdings and shall be paid to Executive by the Company in the same periodic installments in accordance with the Company's regular payroll practices commencing on the first normal payroll date of the Company following the expiration of all applicable rescission periods provided by law. Any amount payable to Executive pursuant to Section 10(b)(ii) shall be subject to deductions and withholdings and shall be paid to Executive by the Company in the same manner and at the same time that incentive bonus payments are made to current employees of the Company, but no earlier than the first normal payroll date of the Company following the expiration of all applicable rescission periods provided by law and no later than March 15<sup>th</sup> of the year following the year in which the Termination Date occurs.

(c) If Executive's employment is terminated by the Company without Cause following a Change in Control as defined in this Agreement and before the end of the Term, or if the Executive's employment is terminated by the Executive for Good Reason following a Change in Control and before the end of the Term, then the Company shall pay to Executive, subject to Executive's compliance with Section 10(g) of this Agreement, the lesser of the total of Executive's then current base salary and prorated non-equity incentive bonus payouts as referenced above through the end of the Term of the Agreement, or nine months of Executive's current base salary.

(i) A "Change of Control" shall mean that a "Corporate Transaction" as defined in the Plan has taken place during the Term.

(ii) A termination by Executive for "Good Reason" shall mean a termination based on:

(A) the assignment to Executive of different job responsibilities that results in a substantial decrease in the level of responsibility from those in effect immediately prior to the Change of Control;

(B) a material reduction by the Company or the surviving company in Executive's base pay as in effect immediately prior to the Change of Control;

(C) a material reduction by the Company or the surviving company in total benefits available to Executive under cash incentive and other employee benefit plans after the Change of Control compared to the total package of such benefits as in effect prior to the Change of Control;

(D) the requirement by the Company or the surviving company that Executive be based more than 50 miles from where Executive's office is located immediately prior to the Change of Control, except for required travel on company business to an extent substantially consistent with the business travel obligations which Executive undertook on behalf of the Company prior to the Change of Control; or

(E) the failure by the Company to obtain from any successor (whether direct or indirect, by purchase, merger, consolidation or otherwise) to all or substantially all of the business and/or assets of the Company ("*Successor*") the assent to this Agreement contemplated by Section 13(g) hereof.

(d) If Executive's employment with the Company is terminated effective prior to the expiration of the Term by reason of Executive's death or Disability, the Company shall pay to Executive or Executive's beneficiary or estate, as the case may be, Executive's then-current base salary through the Termination Date, any earned and unpaid quarterly non-equity incentive bonus for the fiscal quarter preceding the fiscal quarter in which the Termination Date occurs and a pro-rated portion of any quarterly and annual non-equity incentive bonus for the fiscal quarter in which the Termination Date occurs (provided that any applicable performance measures are achieved), based on the number of days during such fiscal quarter that Executive was employed by the Company, payable in the same manner and at the same time that Incentive Bonus payments are made to current employees of the Company but in no event no later than March 15<sup>th</sup> of the year following the calendar year in which the Termination Date occurs.

- (e) "*Cause*" hereunder shall mean:
  - (i) gross negligence or willful misconduct in connection with the performance of duties;

(ii) conviction of a criminal offense (other than minor traffic offenses) that is, or may reasonably be expected to be, injurious to the Company, its business, reputation, prospects, or otherwise;

(iii) material breach of any term of any agreement between the Executive and the Company, including any employment, consulting or other services, confidentiality, intellectual property, non-competition or non-disparagement agreement;

(iv) acts or omissions involving willful or intentional malfeasance or misconduct that is, or may reasonably be expected to be, injurious to the Company, its business, reputation, prospects, or otherwise; or

- (v) commission of any act of fraud or embezzlement against the Company.
- (f) "Disability" hereunder shall have the same meaning as contained in the Company's Plan.

(g) Notwithstanding any other provision hereof, the Company shall not be obligated to make any payments under Section 10 of this Agreement unless Executive has signed a full release of claims against the Company, in a form and scope to be prescribed by the Company, all applicable consideration periods and rescission periods provided by law shall have expired, and Executive is in strict compliance with the terms of this Agreement and any other agreements between the Executive and the Company as of the dates of the payments. Within five business days of the Termination Date, the Employer shall deliver to the Executive the release for the Executive to execute. The Executive will forfeit all rights to accelerated vesting in equity pursuant to Section 4(b) and to the payments provided pursuant to Section 10(b)(ii) and (iii) unless the Executive executes and delivers to the Company the release within 30 days of delivery of the release by the Company to the Executive and such release has become irrevocable by virtue of the expiration of the revocation period without the release having been revoked (the first such date, the "Release Effective Date"). The Company shall have no obligation to provide the payments pursuant to Section 10(b)(ii) and (iii) prior to the Release Effective Date. Payments will commence with the next regular payroll date that occurs more than three business days after the Release Effective Date, with any payment that would have been made but for the Release Effective Date not having occurred being made at that time, <u>provided, however</u>, that if the length of the five business days release delivery date, plus the 30 day or any other applicable review period, plus any revocation period, each as described above or in the release described above, begins in one taxable year and ends in the next taxable year, the Release Effective Date will not occur until the next taxable year.

(h) To the extent the Executive would be subject to the additional 20% tax imposed on certain deferred compensation arrangements pursuant to Section 409A of the Internal Revenue Code of 1986, as amended (the "Code") ("Section 409A"), as a result of any provision of this Agreement, such provision shall be deemed amended to the minimum extent necessary to avoid application of such tax and preserve to the maximum extent possible the original intent and economic benefit to the Executive and the Company, and the parties shall promptly execute any amendment reasonably necessary to implement this Section 10(h).

(i) For purposes of Section 409A, the Executive's right to receive installment payments pursuant to this Agreement including, without limitation, each severance shall be treated as a right to receive a series of separate and distinct payments.

(ii) The Executive will be deemed to have a Termination Date for purposes of determining the timing of any payments or benefits hereunder that are classified as deferred compensation only upon a "separation from service" within the meaning of Section 409A.

(iii) Notwithstanding any other provision hereof, to the extent the Executive is a "specified employee" as defined in Section 409A of the Internal Revenue Code and the final regulations promulgated thereunder, and any portion of Executive's severance pay is not exempt from Section 409A of the Internal Revenue Code, but would otherwise be payable within the first six (6) months following the date of the Executive's date of termination, such severance pay will not be paid to the Executive until the first payroll date of the seventh (7th) month following the date of termination.

(iv) (A) Any amount that the Executive is entitled to be reimbursed under this Agreement will be reimbursed to the Executive as promptly as practical and in any event not later than the last day of the calendar year after the calendar year in which the expenses are incurred, (B) any right to reimbursement or in kind benefits will not be subject to liquidation or exchange for another benefit, and (C) the amount of the expenses eligible for reimbursement during any taxable year will not affect the amount of expenses eligible for reimbursement in any other taxable year.

(v) Whenever a payment under this Agreement specifies a payment period with reference to a number of days (e.g., "payment shall be made within thirty (30) days following the date of termination"), the actual date of payment within the specified period shall be within the sole discretion of the Company.

11. *Return of Property.* Upon termination of Executive's employment with the Company, Executive shall deliver promptly to the Company all records, files, manuals, books, forms, documents, letters, memoranda, data, customer lists, tables, photographs, video tapes, audio tapes, computer disks and other computer storage media, and copies thereof, that are the property of the Company, or that relate in any way to the business, products, services, personnel, customers, prospective customers, suppliers, practices, or techniques of the Company, and all other property of the Company (such as, for example, computers, cellular telephones, pagers, credit cards, and keys), whether or not containing Confidential Information, that are in Executive's possession or under Executive's control.

12. *Remedies.* Executive acknowledges that it would be difficult to fully compensate the Company for monetary damages resulting from any breach by Executive of the provisions of Sections 6, 7, 8, and 11 hereof. Accordingly, in the event of any actual or threatened breach of any such provisions, the Company shall, in addition to any other remedies it may have, be entitled to injunctive and other equitable relief to enforce such provisions, and such relief may be granted without the necessity of proving actual monetary damages. Any such action shall only be brought in a court of competent jurisdiction in the Commonwealth of Kentucky, and the parties consent to the jurisdiction, venue and convenience of such courts.

#### 13. Miscellaneous.

(a) Governing Law. This Agreement shall be governed by, subject to, and construed in accordance with the laws of the Commonwealth of Kentucky without regard to conflict of law principles.

(b) Dispute Resolution. The parties agree that to the extent permitted by law, any dispute arising between Executive and Company, including whether any provision of this Agreement has been breached, shall be resolved through confidential mediation or confidential binding arbitration. Any such dispute shall initially be submitted for resolution to a neutral mediator, mutually selected by the parties. If such dispute is not resolved to the satisfaction of the parties, or the parties cannot agree upon a mediator, then it shall be submitted for resolution by a neutral arbitrator, to be mutually selected by the parties from a list provided by the American Arbitration Association, with such resolution to be made pursuant to that organization's then-current Employment (or other applicable) Arbitration Rules and Mediation Procedures. The parties agree that Company shall bear the costs of any mediation or arbitration arising under this Agreement, although each party shall be responsible for its own attorneys' fees. The parties agree to keep confidential both the fact that any mediation/arbitration has or will take place between them, all facts related thereto, and any resolution thereunder. Any resolution reached via mediation or award of an arbitrator shall be final and binding on the parties.

(c) *Entire Agreement.* This Agreement contains the entire agreement of the parties relating to Executive's employment with the Company and supersedes all prior agreements and understandings with respect to such subject matter, and the parties hereto have made no agreements, representations or warranties relating to the subject matter of this Agreement that are not set forth herein.

(d) No Violation of Other Agreements. Executive hereby represents and agrees that neither (i) Executive's entering into this Agreement, (ii) Executive's employment with the Company, nor (iii) Executive's carrying out the provisions of this Agreement, will violate any other agreement (oral, written or other) to which Executive is a party or by which Executive is bound.

(e) *Amendments*. No amendment or modification of this Agreement shall be deemed effective unless made in writing and signed by the parties hereto.

(f) *No Waiver*. No term or condition of this Agreement shall be deemed to have been waived, except by a statement in writing signed by the party against whom enforcement of the waiver is sought. Any written waiver shall not be deemed a continuing waiver unless specifically stated, shall operate only as to the specific term or condition waived and shall not constitute a waiver of such term or condition for the future or as to any act other than that specifically waived.

(g) Assignment. This Agreement shall not be assignable, in whole or in part, by either party without the prior written consent of the other party, except that the Company may, without the consent of Executive, assign its rights and obligations under this Agreement (i) to any entity with which the Company may merge or consolidate, or (ii) to any corporation or other person or business entity to which the Company may sell or transfer all or substantially all of its assets. Upon Executive's written request, the Company will seek to have any Successor by agreement assent to the fulfillment by the Company of its obligations under this Agreement. After any assignment by the Company pursuant to this Section 13(g), the Company shall be discharged from all further liability hereunder and such assignee shall thereafter be deemed to be the "Company" for purposes of all terms and conditions of this Agreement.

(h) Counterparts. This Agreement may be executed in any number of counterparts, and such counterparts executed and delivered, each as an original, shall constitute but one and the same instrument.

(i) *Severability.* To the extent that any portion of any provision of this Agreement shall be invalid or unenforceable, it shall be considered deleted herefrom and the remainder of such provision and of this Agreement shall be unaffected and shall continue in full force and effect.

(j) Survival. The terms and conditions set forth in Sections 6, 7, 8, 9, 11, 12, and 13 of this Agreement, and any other provision that continues by its terms, shall survive expiration of the Term or termination of Executive's employment for any reason.

(k) *Captions and Headings.* The captions and paragraph headings used in this Agreement are for convenience of reference only and shall not affect the construction or interpretation of this Agreement or any of the provisions hereof.

(1) Notices. Any notice required or permitted to be given under this Agreement shall be sufficient if in writing and either delivered in person or sent by first class certified or registered mail, postage prepaid, if to the Company, to the Chief Executive Officer at the Company's principal place of business, and if to Executive, at Executive's home address most recently filed with the Company, or to such other address or addresses as either party shall have designated in writing to the other party hereto.

IN WITNESS WHEREOF, Executive and the Company have executed this Agreement on this 5th day of March, 2012.

PAPA JOHN'S INTERNATIONAL, INC.

By: /s/John H. Schnatter

Title: Chief Executive Officer

/s/ Anthony N. Thompson Anthony N. Thompson

# EMPLOYMENT AGREEMENT [Conformed Copy Effective March 5, 2012 as Amended December 21, 2012]

THIS EMPLOYMENT AGREEMENT (this "Agreement") is entered into as of March 5, 2012 by and between PAPA JOHN'S INTERNATIONAL, INC., a Delaware corporation (the "Company"), and Lance F. Tucker, a resident of the Commonwealth of Kentucky ("Executive").

# RECITALS

A. The Executive is currently the Senior Vice President, Chief Financial Officer and Treasurer of the Company.

B. The Company desires to continue the employment of Executive, and Executive wishes to continue such employment as Senior Vice President, Chief Financial Officer and Treasurer of the Company, to be governed by the terms and conditions set forth in this Agreement.

# AGREEMENT

NOW, THEREFORE, in consideration of the foregoing premises and the respective agreements of the Company and Executive set forth below, the Company and Executive, intending to be legally bound, agree as follows:

1. Effective Date. The terms and conditions of Executive's employment hereunder shall become effective upon March 5, 2012 (the "Effective Date").

2. *Employment.* Subject to all the terms and conditions of this Agreement, Executive's period of employment under this Agreement shall be the period commencing on the Effective Date and ending on March 5, 2015 (the "*Third Anniversary Date*"), which term, unless otherwise agreed to by the parties, shall be extended on the Third Anniversary Date and on each anniversary of that date thereafter, for a period of one year (which term together with such extensions, if any, shall be hereinafter defined as the "*Term*"), unless the Executive's employment terminates earlier in accordance with Section 9 hereof. Either party may elect not to renew the Agreement by providing written notice to the other party at least sixty (60) days prior to the expiration of the Term. Thereafter, if Executive continues in the employ of the Company, the employment relationship shall continue to be at will, terminable by either Executive or the Company at any time and for any reason, with or without cause, and subject to such terms and conditions established by the Company from time to time.

# 3. *Position and Duties.*

(a) *Employment with the Company.* Executive shall be employed as the Senior Vice President, Chief Financial Officer and Treasurer of the Company, and/or such other titles as the Company reasonably may designate, and shall perform such duties and responsibilities as the Company shall reasonably assign to Executive from time to time, including duties and responsibilities relating to the Company's wholly-owned and partially owned subsidiaries and other affiliates.

(b) Performance of Duties and Responsibilities. Executive shall serve the Company faithfully and to the best of Executive's ability and shall devote full working time, attention and efforts to the business of the Company during Executive's employment with the Company hereunder. While Executive is employed by the Company during the Term, Executive shall report to the Chief Executive Officer of the Company or to such other person as designated by the Chief Executive Officer or the Board of Directors of the Company (the "Board"). Executive hereby represents and confirms that Executive is under no contractual or legal commitments that would prevent Executive from fulfilling Executive's duties and responsibilities as set forth in this Agreement. During Executive's employment with the Company, Executive shall not accept other employment or engage in other material business activity, except as may be approved in writing by the Board. Executive may participate in charitable activities and personal investment activities to a reasonable extent, and Executive may serve as a director of business organizations as approved by the Board, so long as such activities and directorships do not interfere with the performance of Executive's duties and responsibilities hereunder.

#### 4. Compensation.

(a) *Base Salary.* As of the Effective Date, the Company shall pay to Executive an annual base salary at the rate of Three Hundred Thirty Thousand Dollars (\$330,000) per year, less deductions and withholdings, which base salary shall be paid in accordance with the Company's normal payroll policies and procedures. Executive's base salary shall be reviewed on an annual basis by the Compensation Committee of the Board, at the same time and in the same manner as compensation is reviewed by the Compensation Committee for other officers of the Company generally, to determine whether it should be increased.

(b) Incentive Bonus and Equity Awards. Executive shall be entitled to participate in such incentive-based compensation plans or equity-based compensation plans of the Company and its affiliates in effect from time to time for executives of the Company, and as approved by and at the discretion of the Compensation Committee.

In the event of a termination of Executive's Employment by the Company other than for Cause (as defined below), and contingent upon Executive's execution of a full release of claims in the manner set forth in Section 10(g), all options and other equity awards, other than performance-based awards (which shall be governed by the terms of the applicable award agreement) granted under any stock option and stock incentive plans of the Company that are outstanding as of the date of termination shall be credited with an additional 6 months of Service (as defined in the Company's 2011 Omnibus Incentive Plan, referred to herein as the "Plan") for purposes of vesting in such award. Except as specifically set forth herein, all equity awards held by Executive shall continue to be governed by the applicable plan and award agreements, including with respect to Corporate Transactions (as defined in the Plan) and post-termination exercisability of awards.

(c) *Benefits.* Executive shall be entitled to participate in all employee benefit plans and programs of the Company that are available to executive officers generally to the extent that Executive meets the eligibility requirements for each individual plan or program. The Company provides no assurance as to the adoption or continuance of any particular employee benefit plan or program, and Executive's participation in any such plan or program shall be subject to the provisions, rules and regulations applicable thereto.

(d) *Expenses.* The Company shall reimburse Executive for all reasonable and necessary out-of-pocket business, travel and entertainment expenses incurred by Executive in the performance of Executive's duties and responsibilities hereunder, subject to the Company's normal policies and procedures for expenses, expense verification and documentation.

(e) *Vacations and Holidays.* Executive shall be entitled to such vacation and holiday benefits as provided to officers generally, as the Company establishes by policy from time to time. Executive shall coordinate Executive's vacation schedule with the Company so as not to impose an undue burden on the Company.

5. *Affiliated Entities.* As used in this Agreement, "*Company*" shall include the Company and each corporation, limited liability company, partnership, or other entity that is controlled by the Company, or is under common control with the Company (in each case "control" meaning the direct or indirect ownership of 50% or more of all outstanding equity interests), *provided, however*, that the Executive's title need not be identical for each of the affiliated entities nor the same as that for the Company.

6. *Confidential Information and Other Agreements.* Executive agrees to abide by the terms of any and all agreements and obligations to the Company regarding confidentiality, including but not limited to any offer letter, Code of Ethics provision, policy, or the Executive's November 22, 2011 Confidentiality, Non-Disparagement and Dispute Resolution Agreement, all the terms of which are reiterated and incorporated by reference herein, and any successor agreements of similar nature executed by Executive from time to time.

7. Noncompetition Covenant. Executive agrees to abide by the terms of Executive's June 24, 2009 Confidentiality and Non-Competition Agreement, which is reiterated and incorporated by reference herein, and any successor agreements of similar nature executed by Executive from time to time.

### 8. Intellectual Property.

(a) Disclosure and Assignment. As of the Effective Date, Executive hereby transfers and assigns to the Company (or its designee) all right, title, and interest of Executive in and to every idea, concept, invention, trade secret and improvement (whether patented, patentable or not) conceived or reduced to practice by Executive whether solely or in collaboration with others while Executive is employed by the Company, whether or not conceived or reduced to practice during the regular hours of Executive's employment (collectively, "Creations") and all copyrighted or copyrightable matter created by Executive whether solely or in collaboration with others Executive by the Company that relates to the Company's business (collectively, "Works") whether or not created during the regular hours of Executive's employment. Executive shall communicate promptly and disclose to the Company, in such form as the Company may request, all information, details, and data pertaining to each Work and Creation. Every copyrightable Work, regardless of whether copyright protection is sought or preserved by the Company, shall be a "work made for hire" as defined in 17 U.S.C. § 101, and the Company shall own all rights in and to such matter throughout the world, without the payment of any royalty or other consideration to Executive or anyone claiming through Executive.

(b) *Trademarks.* All right, title, and interest in and to any and all trademarks, trade names, service marks, and logos adopted, used, or considered for use by the Company during Executive's employment (whether or not developed by Executive) to identify the Company's business or other goods or services (collectively, the "*Marks*"), together with the goodwill appurtenant thereto, and all other materials, ideas, or other property conceived, created, developed, adopted, or improved by Executive solely or jointly during Executive's employment by the Company and relating to its business shall be owned exclusively by the Company. Executive shall not have, and will not claim to have, any right, title, or interest of any kind in or to the Marks or such other property.

(c) *Documentation*. Executive shall execute and deliver to the Company such formal transfers and assignments and such other documents as the Company may request to permit the Company (or its designee) to file and prosecute, defend and enforce such registration applications and other documents it deems useful to protect or enforce its rights hereunder.

- 9. Termination of Employment.
- (a) Executive's employment with the Company shall terminate immediately upon:

(i) Executive's receipt of written notice from the Company of the termination of Executive's employment;

- (ii) the Company's receipt of Executive's written or oral resignation from the Company;
  - (iii) Executive's Disability (as defined in the Plan); or
    - (iv) Executive's death.
- (b) The date upon which Executive's termination of employment with the Company occurs shall be the "Termination Date."
- 10. Payments upon Termination of Employment.
  - (a) If Executive's employment with the Company is terminated by reason of:

(i) Executive's abandonment of Executive's employment or Executive's resignation for any reason (whether or not such resignation is set forth in writing or otherwise communicated to the Company);

- (ii) termination of Executive's employment by the Company for Cause (as defined below); or
- (iii) termination of Executive's employment by the Company without Cause following expiration of the Term;

the Company shall pay to Executive his or her then-current base salary through the Termination Date and any and all other benefits to which Executive may be entitled under any applicable Company policy, plan or procedure (without duplication of benefits).

(b) Except in the case of a Change in Control, which is governed by Section 10(c) below, if Executive's employment with the Company is terminated by the Company pursuant to Section 9(a)(i) effective prior to the expiration of the Term for any reason other than for Cause (as defined below), then the Company shall pay to Executive, subject to Section 10(g) of this Agreement and in addition to the consideration described in Section 4(b) above, the following amounts:

(i) Executive's then-current base salary through the Termination Date;

(ii) pro rata portions of any quarterly and annual non-equity bonus payouts under any non-equity incentive-based compensation plans then in effect (provided that any applicable performance measures are achieved); and

(iii) the amount of Executive's then current base salary that Executive would have received from the Termination Date through the date that is nine months following such Termination Date.

Any amount payable to Executive pursuant to Section 10(b)(iii) shall be subject to deductions and withholdings and shall be paid to Executive by the Company in the same periodic installments in accordance with the Company's regular payroll practices commencing on the first normal payroll date of the Company following the expiration of all applicable rescission periods provided by law. Any amount payable to Executive pursuant to Section 10(b)(ii) shall be subject to deductions and withholdings and shall be paid to Executive by the Company in the same manner and at the same time that incentive bonus payments are made to current employees of the Company, but no earlier than the first normal payroll date of the Company following the expiration of all applicable rescission periods provided by law and no later than March 15<sup>th</sup> of the year following the year in which the Termination Date occurs.

(c) If Executive's employment is terminated by the Company without Cause following a Change in Control as defined in this Agreement and before the end of the Term, or if the Executive's employment is terminated by the Executive for Good Reason following a Change in Control and before the end of the Term, then the Company shall pay to Executive, subject to Executive's compliance with Section 10(g) of this Agreement, the lesser of the total of Executive's then current base salary and prorated non-equity incentive bonus payouts as referenced above through the end of the Term of the Agreement, or nine months of Executive's current base salary.

(i) A "Change of Control" shall mean that a "Corporate Transaction" as defined in the Plan has taken place during the Term.

(ii) A termination by Executive for "Good Reason" shall mean a termination based on:

(A) the assignment to Executive of different job responsibilities that results in a substantial decrease in the level of responsibility from those in effect immediately prior to the Change of Control;

(B) a material reduction by the Company or the surviving company in Executive's base pay as in effect immediately prior to the Change of Control;

(C) a material reduction by the Company or the surviving company in total benefits available to Executive under cash incentive and other employee benefit plans after the Change of Control compared to the total package of such benefits as in effect prior to the Change of Control;

(D) the requirement by the Company or the surviving company that Executive be based more than 50 miles from where Executive's office is located immediately prior to the Change of Control, except for required travel on company business to an extent substantially consistent with the business travel obligations which Executive undertook on behalf of the Company prior to the Change of Control; or

(E) the failure by the Company to obtain from any successor (whether direct or indirect, by purchase, merger, consolidation or otherwise) to all or substantially all of the business and/or assets of the Company ("*Successor*") the assent to this Agreement contemplated by Section 13(g) hereof.

(d) If Executive's employment with the Company is terminated effective prior to the expiration of the Term by reason of Executive's death or Disability, the Company shall pay to Executive or Executive's beneficiary or estate, as the case may be, Executive's then-current base salary through the Termination Date, any earned and unpaid quarterly non-equity incentive bonus for the fiscal quarter preceding the fiscal quarter in which the Termination Date occurs and a pro-rated portion of any quarterly and annual non-equity incentive bonus for the fiscal quarter in which the Termination Date occurs (provided that any applicable performance measures are achieved), based on the number of days during such fiscal quarter that Executive was employed by the Company, payable in the same manner and at the same time that Incentive Bonus payments are made to current employees of the Company but in no event no later than March 15<sup>th</sup> of the year following the calendar year in which the Termination Date occurs.

- (e) "*Cause*" hereunder shall mean:
  - (i) gross negligence or willful misconduct in connection with the performance of duties;

(ii) conviction of a criminal offense (other than minor traffic offenses) that is, or may reasonably be expected to be, injurious to the Company, its business, reputation, prospects, or otherwise;

(iii) material breach of any term of any agreement between the Executive and the Company, including any employment, consulting or other services, confidentiality, intellectual property, non-competition or non-disparagement agreement;

(iv) acts or omissions involving willful or intentional malfeasance or misconduct that is, or may reasonably be expected to be, injurious to the Company, its business, reputation, prospects, or otherwise; or

- (v) commission of any act of fraud or embezzlement against the Company.
- (f) "Disability" hereunder shall have the same meaning as contained in the Company's Plan.

(g) Notwithstanding any other provision hereof, the Company shall not be obligated to make any payments under Section 10 of this Agreement unless Executive has signed a full release of claims against the Company, in a form and scope to be prescribed by the Company, all applicable consideration periods and rescission periods provided by law shall have expired, and Executive is in strict compliance with the terms of this Agreement and any other agreements between the Executive and the Company as of the dates of the payments. Within five business days of the Termination Date, the Employer shall deliver to the Executive the release for the Executive to execute. The Executive will forfeit all rights to accelerated vesting in equity pursuant to Section 4(b) and to the payments provided pursuant to Section 10(b)(ii) and (iii) unless the Executive executes and delivers to the Company the release within 30 days of delivery of the release by the Company to the Executive and such release has become irrevocable by virtue of the expiration of the revocation period without the release having been revoked (the first such date, the "Release Effective Date"). The Company shall have no obligation to provide the payments pursuant to Section 10(b)(ii) and (iii) prior to the Release Effective Date. Payments will commence with the next regular payroll date that occurs more than three business days after the Release Effective Date, with any payment that would have been made but for the Release Effective Date not having occurred being made at that time, <u>provided, however</u>, that if the length of the five business day release delivery date, plus the 30 day or any other applicable review period, plus any revocation period, each as described above or in the release described above, begins in one taxable year and ends in the next taxable year, the Release Effective Date will not occur until the next taxable year.

(h) To the extent the Executive would be subject to the additional 20% tax imposed on certain deferred compensation arrangements pursuant to Section 409A of the Internal Revenue Code of 1986, as amended (the "Code") ("Section 409A"), as a result of any provision of this Agreement, such provision shall be deemed amended to the minimum extent necessary to avoid application of such tax and preserve to the maximum extent possible the original intent and economic benefit to the Executive and the Company, and the parties shall promptly execute any amendment reasonably necessary to implement this Section 10(h).

(i) For purposes of Section 409A, the Executive's right to receive installment payments pursuant to this Agreement including, without limitation, each severance shall be treated as a right to receive a series of separate and distinct payments.

(ii) The Executive will be deemed to have a Termination Date for purposes of determining the timing of any payments or benefits hereunder that are classified as deferred compensation only upon a "separation from service" within the meaning of Section 409A.

(iii) Notwithstanding any other provision hereof, to the extent the Executive is a "specified employee" as defined in Section 409A of the Internal Revenue Code and the final regulations promulgated thereunder, and any portion of Executive's severance pay is not exempt from Section 409A of the Internal Revenue Code, but would otherwise be payable within the first six (6) months following the date of the Executive's date of termination, such severance pay will not be paid to the Executive until the first payroll date of the seventh (7th) month following the date of termination.

(iv) (A) Any amount that the Executive is entitled to be reimbursed under this Agreement will be reimbursed to the Executive as promptly as practical and in any event not later than the last day of the calendar year after the calendar year in which the expenses are incurred, (B) any right to reimbursement or in kind benefits will not be subject to liquidation or exchange for another benefit, and (C) the amount of the expenses eligible for reimbursement during any taxable year will not affect the amount of expenses eligible for reimbursement in any other taxable year.

(v) Whenever a payment under this Agreement specifies a payment period with reference to a number of days (e.g., "payment shall be made within thirty (30) days following the date of termination"), the actual date of payment within the specified period shall be within the sole discretion of the Company.

11. *Return of Property.* Upon termination of Executive's employment with the Company, Executive shall deliver promptly to the Company all records, files, manuals, books, forms, documents, letters, memoranda, data, customer lists, tables, photographs, video tapes, audio tapes, computer disks and other computer storage media, and copies thereof, that are the property of the Company, or that relate in any way to the business, products, services, personnel, customers, prospective customers, suppliers, practices, or techniques of the Company, and all other property of the Company (such as, for example, computers, cellular telephones, pagers, credit cards, and keys), whether or not containing Confidential Information, that are in Executive's possession or under Executive's control.

12. *Remedies.* Executive acknowledges that it would be difficult to fully compensate the Company for monetary damages resulting from any breach by Executive of the provisions of Sections 6, 7, 8, and 11 hereof. Accordingly, in the event of any actual or threatened breach of any such provisions, the Company shall, in addition to any other remedies it may have, be entitled to injunctive and other equitable relief to enforce such provisions, and such relief may be granted without the necessity of proving actual monetary damages. Any such action shall only be brought in a court of competent jurisdiction in the Commonwealth of Kentucky, and the parties consent to the jurisdiction, venue and convenience of such courts.

#### 13. Miscellaneous.

(a) Governing Law. This Agreement shall be governed by, subject to, and construed in accordance with the laws of the Commonwealth of Kentucky without regard to conflict of law principles.

(b) Dispute Resolution. The parties agree that to the extent permitted by law, any dispute arising between Executive and Company, including whether any provision of this Agreement has been breached, shall be resolved through confidential mediation or confidential binding arbitration. Any such dispute shall initially be submitted for resolution to a neutral mediator, mutually selected by the parties. If such dispute is not resolved to the satisfaction of the parties, or the parties cannot agree upon a mediator, then it shall be submitted for resolution by a neutral arbitrator, to be mutually selected by the parties from a list provided by the American Arbitration Association, with such resolution to be made pursuant to that organization's then-current Employment (or other applicable) Arbitration Rules and Mediation Procedures. The parties agree that Company shall bear the costs of any mediation or arbitration arising under this Agreement, although each party shall be responsible for its own attorneys' fees. The parties agree to keep confidential both the fact that any mediation/arbitration has or will take place between them, all facts related thereto, and any resolution thereunder. Any resolution reached via mediation or award of an arbitrator shall be final and binding on the parties.

(c) *Entire Agreement.* This Agreement contains the entire agreement of the parties relating to Executive's employment with the Company and supersedes all prior agreements and understandings with respect to such subject matter, and the parties hereto have made no agreements, representations or warranties relating to the subject matter of this Agreement that are not set forth herein.

(d) No Violation of Other Agreements. Executive hereby represents and agrees that neither (i) Executive's entering into this Agreement, (ii) Executive's employment with the Company, nor (iii) Executive's carrying out the provisions of this Agreement, will violate any other agreement (oral, written or other) to which Executive is a party or by which Executive is bound.

(e) *Amendments.* No amendment or modification of this Agreement shall be deemed effective unless made in writing and signed by the parties hereto.

(f) *No Waiver*. No term or condition of this Agreement shall be deemed to have been waived, except by a statement in writing signed by the party against whom enforcement of the waiver is sought. Any written waiver shall not be deemed a continuing waiver unless specifically stated, shall operate only as to the specific term or condition waived and shall not constitute a waiver of such term or condition for the future or as to any act other than that specifically waived.

(g) Assignment. This Agreement shall not be assignable, in whole or in part, by either party without the prior written consent of the other party, except that the Company may, without the consent of Executive, assign its rights and obligations under this Agreement (i) to any entity with which the Company may merge or consolidate, or (ii) to any corporation or other person or business entity to which the Company may sell or transfer all or substantially all of its assets. Upon Executive's written request, the Company will seek to have any Successor by agreement assent to the fulfillment by the Company of its obligations under this Agreement. After any assignment by the Company pursuant to this Section 13(g), the Company shall be discharged from all further liability hereunder and such assignee shall thereafter be deemed to be the "Company" for purposes of all terms and conditions of this Agreement.

(h) Counterparts. This Agreement may be executed in any number of counterparts, and such counterparts executed and delivered, each as an original, shall constitute but one and the same instrument.

(i) Severability. To the extent that any portion of any provision of this Agreement shall be invalid or unenforceable, it shall be considered deleted herefrom and the remainder of such provision and of this Agreement shall be unaffected and shall continue in full force and effect.

(j) Survival. The terms and conditions set forth in Sections 6, 7, 8, 9, 11, 12, and 13 of this Agreement, and any other provision that continues by its terms, shall survive expiration of the Term or termination of Executive's employment for any reason.

(k) *Captions and Headings.* The captions and paragraph headings used in this Agreement are for convenience of reference only and shall not affect the construction or interpretation of this Agreement or any of the provisions hereof.

(1) Notices. Any notice required or permitted to be given under this Agreement shall be sufficient if in writing and either delivered in person or sent by first class certified or registered mail, postage prepaid, if to the Company, to the Chief Executive Officer at the Company's principal place of business, and if to Executive, at Executive's home address most recently filed with the Company, or to such other address or addresses as either party shall have designated in writing to the other party hereto.

IN WITNESS WHEREOF, Executive and the Company have executed this Agreement on this 5th day of March, 2012.

PAPA JOHN'S INTERNATIONAL, INC.

By: /s/ Tony Thompson

 Title:
 Executive Vice President, Global Operations,

 President, PJ Food Service

/s/ Lance F. Tucker

Lance F. Tucker

# EMPLOYMENT AGREEMENT [Conformed Copy Effective March 5, 2012 as Amended December 21, 2012]

THIS EMPLOYMENT AGREEMENT (this "*Agreement*") is entered into as of March 5, 2012 by and between PAPA JOHN'S INTERNATIONAL, INC., a Delaware corporation (the "*Company*"), and Andrew M. Varga, a resident of the Commonwealth of Kentucky ("*Executive*").

## RECITALS

A. The Executive is currently the Senior Vice President and Chief Marketing Officer of the Company.

B. The Company desires to continue the employment of Executive, and Executive wishes to continue such employment as Senior Vice President and Chief Marketing Officer of the Company, to be governed by the terms and conditions set forth in this Agreement.

# AGREEMENT

NOW, THEREFORE, in consideration of the foregoing premises and the respective agreements of the Company and Executive set forth below, the Company and Executive, intending to be legally bound, agree as follows:

1. Effective Date. The terms and conditions of Executive's employment hereunder shall become effective upon March 5, 2012 (the "Effective Date").

2. *Employment.* Subject to all the terms and conditions of this Agreement, Executive's period of employment under this Agreement shall be the period commencing on the Effective Date and ending on March 5, 2015 (the "*Third Anniversary Date*"), which term, unless otherwise agreed to by the parties, shall be extended on the Third Anniversary Date and on each anniversary of that date thereafter, for a period of one year (which term together with such extensions, if any, shall be hereinafter defined as the "*Term*"), unless the Executive's employment terminates earlier in accordance with Section 9 hereof. Either party may elect not to renew the Agreement by providing written notice to the other party at least sixty (60) days prior to the expiration of the Term. Thereafter, if Executive continues in the employ of the Company, the employment relationship shall continue to be at will, terminable by either Executive or the Company at any time and for any reason, with or without cause, and subject to such terms and conditions established by the Company from time to time.

# 3. *Position and Duties.*

(a) *Employment with the Company*. Executive shall be employed as the Senior Vice President and Chief Marketing Officer of the Company, and/or such other titles as the Company reasonably may designate, and shall perform such duties and responsibilities as the Company shall reasonably assign to Executive from time to time, including duties and responsibilities relating to the Company's wholly-owned and partially owned subsidiaries and other affiliates.

(b) Performance of Duties and Responsibilities. Executive shall serve the Company faithfully and to the best of Executive's ability and shall devote full working time, attention and efforts to the business of the Company during Executive's employment with the Company hereunder. While Executive is employed by the Company during the Term, Executive shall report to the Chief Executive Officer of the Company or to such other person as designated by the Chief Executive Officer or the Board of Directors of the Company (the "Board"). Executive hereby represents and confirms that Executive is under no contractual or legal commitments that would prevent Executive from fulfilling Executive's duties and responsibilities as set forth in this Agreement. During Executive's employment with the Company, Executive shall not accept other employment or engage in other material business activity, except as may be approved in writing by the Board. Executive may participate in charitable activities and personal investment activities to a reasonable extent, and Executive may serve as a director of business organizations as approved by the Board, so long as such activities and directorships do not interfere with the performance of Executive's duties and responsibilities hereunder.

#### 4. Compensation.

(a) *Base Salary*. As of the Effective Date, the Company shall pay to Executive an annual base salary at the rate of Three Hundred Thirty Six Thousand Six Hundred Dollars (\$336,600) per year, less deductions and withholdings, which base salary shall be paid in accordance with the Company's normal payroll policies and procedures. Executive's base salary shall be reviewed on an annual basis by the Compensation Committee of the Board, at the same time and in the same manner as compensation is reviewed by the Compensation Committee for other officers of the Company generally, to determine whether it should be increased.

(b) Incentive Bonus and Equity Awards. Executive shall be entitled to participate in such incentive-based compensation plans or equity-based compensation plans of the Company and its affiliates in effect from time to time for executives of the Company, and as approved by and at the discretion of the Compensation Committee.

In the event of a termination of Executive's Employment by the Company other than for Cause (as defined below), and contingent upon Executive's execution of a full release of claims in the manner set forth in Section 10(g), all options and other equity awards, other than performance-based awards (which shall be governed by the terms of the applicable award agreement) granted under any stock option and stock incentive plans of the Company that are outstanding as of the date of termination shall be credited with an additional 6 months of Service (as defined in the Company's 2011 Omnibus Incentive Plan, referred to herein as the "Plan") for purposes of vesting in such award. Except as specifically set forth herein, all equity awards held by Executive shall continue to be governed by the applicable plan and award agreements, including with respect to Corporate Transactions (as defined in the Plan) and post-termination exercisability of awards.

(c) *Benefits.* Executive shall be entitled to participate in all employee benefit plans and programs of the Company that are available to executive officers generally to the extent that Executive meets the eligibility requirements for each individual plan or program. The Company provides no assurance as to the adoption or continuance of any particular employee benefit plan or program, and Executive's participation in any such plan or program shall be subject to the provisions, rules and regulations applicable thereto.

(d) *Expenses.* The Company shall reimburse Executive for all reasonable and necessary out-of-pocket business, travel and entertainment expenses incurred by Executive in the performance of Executive's duties and responsibilities hereunder, subject to the Company's normal policies and procedures for expenses, expense verification and documentation.

(e) *Vacations and Holidays.* Executive shall be entitled to such vacation and holiday benefits as provided to officers generally, as the Company establishes by policy from time to time. Executive shall coordinate Executive's vacation schedule with the Company so as not to impose an undue burden on the Company.

5. *Affiliated Entities.* As used in this Agreement, "*Company*" shall include the Company and each corporation, limited liability company, partnership, or other entity that is controlled by the Company, or is under common control with the Company (in each case "control" meaning the direct or indirect ownership of 50% or more of all outstanding equity interests), *provided, however*, that the Executive's title need not be identical for each of the affiliated entities nor the same as that for the Company.

6. *Confidential Information and Other Agreements.* Executive agrees to abide by the terms of any and all agreements and obligations to the Company regarding confidentiality, including but not limited to any offer letter, Code of Ethics provision, policy, or the Executive's November 22, 2011 Confidentiality, Non-Disparagement and Dispute Resolution Agreement, all the terms of which are reiterated and incorporated by reference herein, and any successor agreements of similar nature executed by Executive from time to time.

7. Noncompetition Covenant. Executive agrees to abide by the terms of Executive's September 16, 2009 Confidentiality and Non-Competition Agreement, which is reiterated and incorporated by reference herein, and any successor agreements of similar nature executed by Executive from time to time.

#### 8. Intellectual Property.

(a) Disclosure and Assignment. As of the Effective Date, Executive hereby transfers and assigns to the Company (or its designee) all right, title, and interest of Executive in and to every idea, concept, invention, trade secret and improvement (whether patented, patentable or not) conceived or reduced to practice by Executive whether solely or in collaboration with others while Executive is employed by the Company, whether or not conceived or reduced to practice during the regular hours of Executive's employment (collectively, "Creations") and all copyrighted or copyrightable matter created by Executive whether solely or in collaboration with others Executive by the Company that relates to the Company's business (collectively, "Works") whether or not created during the regular hours of Executive's employment. Executive shall communicate promptly and disclose to the Company, in such form as the Company may request, all information, details, and data pertaining to each Work and Creation. Every copyrightable Work, regardless of whether copyright protection is sought or preserved by the Company, shall be a "work made for hire" as defined in 17 U.S.C. § 101, and the Company shall own all rights in and to such matter throughout the world, without the payment of any royalty or other consideration to Executive or anyone claiming through Executive.

(b) *Trademarks.* All right, title, and interest in and to any and all trademarks, trade names, service marks, and logos adopted, used, or considered for use by the Company during Executive's employment (whether or not developed by Executive) to identify the Company's business or other goods or services (collectively, the "*Marks*"), together with the goodwill appurtenant thereto, and all other materials, ideas, or other property conceived, created, developed, adopted, or improved by Executive solely or jointly during Executive's employment by the Company and relating to its business shall be owned exclusively by the Company. Executive shall not have, and will not claim to have, any right, title, or interest of any kind in or to the Marks or such other property.

(c) *Documentation*. Executive shall execute and deliver to the Company such formal transfers and assignments and such other documents as the Company may request to permit the Company (or its designee) to file and prosecute, defend and enforce such registration applications and other documents it deems useful to protect or enforce its rights hereunder.

- 9. Termination of Employment.
- (a) Executive's employment with the Company shall terminate immediately upon:

(i) Executive's receipt of written notice from the Company of the termination of Executive's employment;

- (ii) the Company's receipt of Executive's written or oral resignation from the Company;
  - (iii) Executive's Disability (as defined in the Plan); or
    - (iv) Executive's death.
- (b) The date upon which Executive's termination of employment with the Company occurs shall be the "Termination Date."
- 10. Payments upon Termination of Employment.
  - (a) If Executive's employment with the Company is terminated by reason of:

(i) Executive's abandonment of Executive's employment or Executive's resignation for any reason (whether or not such resignation is set forth in writing or otherwise communicated to the Company);

(ii) termination of Executive's employment by the Company for Cause (as defined below); or

(iii) termination of Executive's employment by the Company without Cause following expiration of the Term;

the Company shall pay to Executive his or her then-current base salary through the Termination Date and any and all other benefits to which Executive may be entitled under any applicable Company policy, plan or procedure (without duplication of benefits).

(b) Except in the case of a Change in Control, which is governed by Section 10(c) below, if Executive's employment with the Company is terminated by the Company pursuant to Section 9(a)(i) effective prior to the expiration of the Term for any reason other than for Cause (as defined below), then the Company shall pay to Executive, subject to Section 10(g) of this Agreement and in addition to the consideration described in Section 4(b) above, the following amounts:

(i) Executive's then-current base salary through the Termination Date;

(ii) pro rata portions of any quarterly and annual non-equity bonus payouts under any non-equity incentive-based compensation plans then in effect (provided that any applicable performance measures are achieved); and

(iii) the amount of Executive's then current base salary that Executive would have received from the Termination Date through the date that is nine months following such Termination Date.



Any amount payable to Executive pursuant to Section 10(b)(iii) shall be subject to deductions and withholdings and shall be paid to Executive by the Company in the same periodic installments in accordance with the Company's regular payroll practices commencing on the first normal payroll date of the Company following the expiration of all applicable rescission periods provided by law. Any amount payable to Executive pursuant to Section 10(b)(ii) shall be subject to deductions and withholdings and shall be paid to Executive by the Company in the same manner and at the same time that incentive bonus payments are made to current employees of the Company, but no earlier than the first normal payroll date of the Company following the expiration of all applicable rescission periods provided by law and no later than March 15<sup>th</sup> of the year following the year in which the Termination Date occurs.

(c) If Executive's employment is terminated by the Company without Cause following a Change in Control as defined in this Agreement and before the end of the Term, or if the Executive's employment is terminated by the Executive for Good Reason following a Change in Control and before the end of the Term, then the Company shall pay to Executive, subject to Executive's compliance with Section 10(g) of this Agreement, the lesser of the total of Executive's then current base salary and prorated non-equity incentive bonus payouts as referenced above through the end of the Term of the Agreement, or nine months of Executive's current base salary.

(i) A "Change of Control" shall mean that a "Corporate Transaction" as defined in the Plan has taken place during the Term.

(ii) A termination by Executive for "Good Reason" shall mean a termination based on:

(A) the assignment to Executive of different job responsibilities that results in a substantial decrease in the level of responsibility from those in effect immediately prior to the Change of Control;

(B) a material reduction by the Company or the surviving company in Executive's base pay as in effect immediately prior to the Change of Control;

(C) a material reduction by the Company or the surviving company in total benefits available to Executive under cash incentive and other employee benefit plans after the Change of Control compared to the total package of such benefits as in effect prior to the Change of Control;

(D) the requirement by the Company or the surviving company that Executive be based more than 50 miles from where Executive's office is located immediately prior to the Change of Control, except for required travel on company business to an extent substantially consistent with the business travel obligations which Executive undertook on behalf of the Company prior to the Change of Control; or

(E) the failure by the Company to obtain from any successor (whether direct or indirect, by purchase, merger, consolidation or otherwise) to all or substantially all of the business and/or assets of the Company ("*Successor*") the assent to this Agreement contemplated by Section 13(g) hereof.

(d) If Executive's employment with the Company is terminated effective prior to the expiration of the Term by reason of Executive's death or Disability, the Company shall pay to Executive or Executive's beneficiary or estate, as the case may be, Executive's then-current base salary through the Termination Date, any earned and unpaid quarterly non-equity incentive bonus for the fiscal quarter preceding the fiscal quarter in which the Termination Date occurs and a pro-rated portion of any quarterly and annual non-equity incentive bonus for the fiscal quarter in which the Termination Date occurs (provided that any applicable performance measures are achieved), based on the number of days during such fiscal quarter that Executive was employed by the Company, payable in the same manner and at the same time that Incentive Bonus payments are made to current employees of the Company but in no event no later than March 15<sup>th</sup> of the year following the calendar year in which the Termination Date occurs.

- (e) "*Cause*" hereunder shall mean:
  - (i) gross negligence or willful misconduct in connection with the performance of duties;

(ii) conviction of a criminal offense (other than minor traffic offenses) that is, or may reasonably be expected to be, injurious to the Company, its business, reputation, prospects, or otherwise;

(iii) material breach of any term of any agreement between the Executive and the Company, including any employment, consulting or other services, confidentiality, intellectual property, non-competition or non-disparagement agreement;

(iv) acts or omissions involving willful or intentional malfeasance or misconduct that is, or may reasonably be expected to be, injurious to the Company, its business, reputation, prospects, or otherwise; or

- (v) commission of any act of fraud or embezzlement against the Company.
- (f) "Disability" hereunder shall have the same meaning as contained in the Company's Plan.

(g) Notwithstanding any other provision hereof, the Company shall not be obligated to make any payments under Section 10 of this Agreement unless Executive has signed a full release of claims against the Company, in a form and scope to be prescribed by the Company, all applicable consideration periods and rescission periods provided by law shall have expired, and Executive is in strict compliance with the terms of this Agreement and any other agreements between the Executive and the Company as of the dates of the payments. Within five business days of the Termination Date, the Employer shall deliver to the Executive the release for the Executive to execute. The Executive will forfeit all rights to accelerated vesting in equity pursuant to Section 4(b) and to the payments provided pursuant to Section 10(b)(ii) and (iii) unless the Executive executes and delivers to the Company the release within 30 days of delivery of the release by the Company to the Executive and such release has become irrevocable by virtue of the expiration of the revocation period without the release having been revoked (the first such date, the "Release Effective Date"). The Company shall have no obligation to provide the payments pursuant to Section 10(b)(ii) and (iii) prior to the Release Effective Date. Payments will commence with the next regular payroll date that occurs more than three business days after the Release Effective Date, with any payment that would have been made but for the Release Effective Date not having occurred being made at that time, <u>provided, however</u>, that if the length of the five business day release delivery date, plus the 30 day or any other applicable review period, plus any revocation period, each as described above or in the release described above, begins in one taxable year and ends in the next taxable year, the Release Effective Date will not occur until the next taxable year.

(h) To the extent the Executive would be subject to the additional 20% tax imposed on certain deferred compensation arrangements pursuant to Section 409A of the Internal Revenue Code of 1986, as amended (the "Code") ("Section 409A"), as a result of any provision of this Agreement, such provision shall be deemed amended to the minimum extent necessary to avoid application of such tax and preserve to the maximum extent possible the original intent and economic benefit to the Executive and the Company, and the parties shall promptly execute any amendment reasonably necessary to implement this Section 10(h).

(i) For purposes of Section 409A, the Executive's right to receive installment payments pursuant to this Agreement including, without limitation, each severance shall be treated as a right to receive a series of separate and distinct payments.

(ii) The Executive will be deemed to have a Termination Date for purposes of determining the timing of any payments or benefits hereunder that are classified as deferred compensation only upon a "separation from service" within the meaning of Section 409A.

(iii) Notwithstanding any other provision hereof, to the extent the Executive is a "specified employee" as defined in Section 409A of the Internal Revenue Code and the final regulations promulgated thereunder, and any portion of Executive's severance pay is not exempt from Section 409A of the Internal Revenue Code, but would otherwise be payable within the first six (6) months following the date of the Executive's date of termination, such severance pay will not be paid to the Executive until the first payroll date of the seventh (7th) month following the date of termination.

(iv) (A) Any amount that the Executive is entitled to be reimbursed under this Agreement will be reimbursed to the Executive as promptly as practical and in any event not later than the last day of the calendar year after the calendar year in which the expenses are incurred, (B) any right to reimbursement or in kind benefits will not be subject to liquidation or exchange for another benefit, and (C) the amount of the expenses eligible for reimbursement during any taxable year will not affect the amount of expenses eligible for reimbursement in any other taxable year.

(v) Whenever a payment under this Agreement specifies a payment period with reference to a number of days (e.g., "payment shall be made within thirty (30) days following the date of termination"), the actual date of payment within the specified period shall be within the sole discretion of the Company.

11. *Return of Property.* Upon termination of Executive's employment with the Company, Executive shall deliver promptly to the Company all records, files, manuals, books, forms, documents, letters, memoranda, data, customer lists, tables, photographs, video tapes, audio tapes, computer disks and other computer storage media, and copies thereof, that are the property of the Company, or that relate in any way to the business, products, services, personnel, customers, prospective customers, suppliers, practices, or techniques of the Company, and all other property of the Company (such as, for example, computers, cellular telephones, pagers, credit cards, and keys), whether or not containing Confidential Information, that are in Executive's possession or under Executive's control.

12. *Remedies.* Executive acknowledges that it would be difficult to fully compensate the Company for monetary damages resulting from any breach by Executive of the provisions of Sections 6, 7, 8, and 11 hereof. Accordingly, in the event of any actual or threatened breach of any such provisions, the Company shall, in addition to any other remedies it may have, be entitled to injunctive and other equitable relief to enforce such provisions, and such relief may be granted without the necessity of proving actual monetary damages. Any such action shall only be brought in a court of competent jurisdiction in the Commonwealth of Kentucky, and the parties consent to the jurisdiction, venue and convenience of such courts.

# 13. Miscellaneous.

(a) Governing Law. This Agreement shall be governed by, subject to, and construed in accordance with the laws of the Commonwealth of Kentucky without regard to conflict of law principles.

(b) Dispute Resolution. The parties agree that to the extent permitted by law, any dispute arising between Executive and Company, including whether any provision of this Agreement has been breached, shall be resolved through confidential mediation or confidential binding arbitration. Any such dispute shall initially be submitted for resolution to a neutral mediator, mutually selected by the parties. If such dispute is not resolved to the satisfaction of the parties, or the parties cannot agree upon a mediator, then it shall be submitted for resolution by a neutral arbitrator, to be mutually selected by the parties from a list provided by the American Arbitration Association, with such resolution to be made pursuant to that organization's then-current Employment (or other applicable) Arbitration Rules and Mediation Procedures. The parties agree that Company shall bear the costs of any mediation or arbitration arising under this Agreement, although each party shall be responsible for its own attorneys' fees. The parties agree to keep confidential both the fact that any mediation/arbitration has or will take place between them, all facts related thereto, and any resolution thereunder. Any resolution reached via mediation or award of an arbitrator shall be final and binding on the parties.

(c) *Entire Agreement.* This Agreement contains the entire agreement of the parties relating to Executive's employment with the Company and supersedes all prior agreements and understandings with respect to such subject matter, and the parties hereto have made no agreements, representations or warranties relating to the subject matter of this Agreement that are not set forth herein.

(d) No Violation of Other Agreements. Executive hereby represents and agrees that neither (i) Executive's entering into this Agreement, (ii) Executive's employment with the Company, nor (iii) Executive's carrying out the provisions of this Agreement, will violate any other agreement (oral, written or other) to which Executive is a party or by which Executive is bound.

(e) *Amendments.* No amendment or modification of this Agreement shall be deemed effective unless made in writing and signed by the parties hereto.

(f) *No Waiver*. No term or condition of this Agreement shall be deemed to have been waived, except by a statement in writing signed by the party against whom enforcement of the waiver is sought. Any written waiver shall not be deemed a continuing waiver unless specifically stated, shall operate only as to the specific term or condition waived and shall not constitute a waiver of such term or condition for the future or as to any act other than that specifically waived.

(g) Assignment. This Agreement shall not be assignable, in whole or in part, by either party without the prior written consent of the other party, except that the Company may, without the consent of Executive, assign its rights and obligations under this Agreement (i) to any entity with which the Company may merge or consolidate, or (ii) to any corporation or other person or business entity to which the Company may sell or transfer all or substantially all of its assets. Upon Executive's written request, the Company will seek to have any Successor by agreement assent to the fulfillment by the Company of its obligations under this Agreement. After any assignment by the Company pursuant to this Section 13(g), the Company shall be discharged from all further liability hereunder and such assignee shall thereafter be deemed to be the "Company" for purposes of all terms and conditions of this Agreement.

(h) Counterparts. This Agreement may be executed in any number of counterparts, and such counterparts executed and delivered, each as an original, shall constitute but one and the same instrument.

(i) Severability. To the extent that any portion of any provision of this Agreement shall be invalid or unenforceable, it shall be considered deleted herefrom and the remainder of such provision and of this Agreement shall be unaffected and shall continue in full force and effect.

(j) Survival. The terms and conditions set forth in Sections 6, 7, 8, 9, 11, 12, and 13 of this Agreement, and any other provision that continues by its terms, shall survive expiration of the Term or termination of Executive's employment for any reason.

(k) *Captions and Headings.* The captions and paragraph headings used in this Agreement are for convenience of reference only and shall not affect the construction or interpretation of this Agreement or any of the provisions hereof.

(1) Notices. Any notice required or permitted to be given under this Agreement shall be sufficient if in writing and either delivered in person or sent by first class certified or registered mail, postage prepaid, if to the Company, to the Chief Executive Officer at the Company's principal place of business, and if to Executive, at Executive's home address most recently filed with the Company, or to such other address or addresses as either party shall have designated in writing to the other party hereto.

IN WITNESS WHEREOF, Executive and the Company have executed this Agreement on this 5th day of March, 2012.

PAPA JOHN'S INTERNATIONAL, INC.

By: /s/ Tony Thompson

 Title:
 Executive Vice President, Global Operations

 President, PJ Food Service

/s/ Andrew M. Varga

Andrew M. Varga

# EMPLOYMENT AGREEMENT [Conformed Copy Effective March 5, 2012 as Amended December 21, 2012]

THIS EMPLOYMENT AGREEMENT (this "*Agreement*") is entered into as of March 5, 2012 by and between PAPA JOHN'S INTERNATIONAL, INC., a Delaware corporation (the "*Company*"), and Timothy C. O'Hern, a resident of the Commonwealth of Kentucky ("*Executive*").

# RECITALS

A. The Executive is currently the Senior Vice President, Development of the Company.

B. The Company desires to continue the employment of Executive, and Executive wishes to continue such employment as Senior Vice President, Development of the Company, to be governed by the terms and conditions set forth in this Agreement.

# AGREEMENT

NOW, THEREFORE, in consideration of the foregoing premises and the respective agreements of the Company and Executive set forth below, the Company and Executive, intending to be legally bound, agree as follows:

1. Effective Date. The terms and conditions of Executive's employment hereunder shall become effective upon March 5, 2012 (the "Effective Date").

2. *Employment.* Subject to all the terms and conditions of this Agreement, Executive's period of employment under this Agreement shall be the period commencing on the Effective Date and ending on March 5, 2015 (the "*Third Anniversary Date*"), which term, unless otherwise agreed to by the parties, shall be extended on the Third Anniversary Date and on each anniversary of that date thereafter, for a period of one year (which term together with such extensions, if any, shall be hereinafter defined as the "*Term*"), unless the Executive's employment terminates earlier in accordance with Section 9 hereof. Either party may elect not to renew the Agreement by providing written notice to the other party at least sixty (60) days prior to the expiration of the Term. Thereafter, if Executive continues in the employ of the Company, the employment relationship shall continue to be at will, terminable by either Executive or the Company at any time and for any reason, with or without cause, and subject to such terms and conditions established by the Company from time to time.

# 3. Position and Duties.

(a) *Employment with the Company*. Executive shall be employed as the Senior Vice President, Development of the Company, and/or such other titles as the Company reasonably may designate, and shall perform such duties and responsibilities as the Company shall reasonably assign to Executive from time to time, including duties and responsibilities relating to the Company's wholly-owned and partially owned subsidiaries and other affiliates.

(b) Performance of Duties and Responsibilities. Executive shall serve the Company faithfully and to the best of Executive's ability and shall devote full working time, attention and efforts to the business of the Company during Executive's employment with the Company hereunder. While Executive is employed by the Company during the Term, Executive shall report to the Chief Executive Officer of the Company or to such other person as designated by the Chief Executive Officer or the Board of Directors of the Company (the "Board"). Executive hereby represents and confirms that Executive is under no contractual or legal commitments that would prevent Executive from fulfilling Executive's duties and responsibilities as set forth in this Agreement. During Executive's employment with the Company, Executive shall not accept other employment or engage in other material business activity, except as may be approved in writing by the Board. Executive may participate in charitable activities and personal investment activities to a reasonable extent, and Executive may serve as a director of business organizations as approved by the Board, so long as such activities and directorships do not interfere with the performance of Executive's duties and responsibilities hereunder.

#### 4. Compensation.

(a) *Base Salary.* As of the Effective Date, the Company shall pay to Executive an annual base salary at the rate of Two Hundred Fifty Five Thousand Dollars (\$255,000) per year, less deductions and withholdings, which base salary shall be paid in accordance with the Company's normal payroll policies and procedures. Executive's base salary shall be reviewed on an annual basis by the Compensation Committee of the Board, at the same time and in the same manner as compensation is reviewed by the Compensation Committee for other officers of the Company generally, to determine whether it should be increased.

(b) Incentive Bonus and Equity Awards. Executive shall be entitled to participate in such incentive-based compensation plans or equity-based compensation plans of the Company and its affiliates in effect from time to time for executives of the Company, and as approved by and at the discretion of the Compensation Committee.

In the event of a termination of Executive's Employment by the Company other than for Cause (as defined below), and contingent upon Executive's execution of a full release of claims in the manner set forth in Section 10(g), all options and other equity awards, other than performance-based awards (which shall be governed by the terms of the applicable award agreement) granted under any stock option and stock incentive plans of the Company that are outstanding as of the date of termination shall be credited with an additional 6 months of Service (as defined in the Company's 2011 Omnibus Incentive Plan, referred to herein as the "Plan") for purposes of vesting in such award. Except as specifically set forth herein, all equity awards held by Executive shall continue to be governed by the applicable plan and award agreements, including with respect to Corporate Transactions (as defined in the Plan) and post-termination exercisability of awards.

(c) *Benefits.* Executive shall be entitled to participate in all employee benefit plans and programs of the Company that are available to executive officers generally to the extent that Executive meets the eligibility requirements for each individual plan or program. The Company provides no assurance as to the adoption or continuance of any particular employee benefit plan or program, and Executive's participation in any such plan or program shall be subject to the provisions, rules and regulations applicable thereto.

(d) *Expenses.* The Company shall reimburse Executive for all reasonable and necessary out-of-pocket business, travel and entertainment expenses incurred by Executive in the performance of Executive's duties and responsibilities hereunder, subject to the Company's normal policies and procedures for expenses, expense verification and documentation.

(e) *Vacations and Holidays.* Executive shall be entitled to such vacation and holiday benefits as provided to officers generally, as the Company establishes by policy from time to time. Executive shall coordinate Executive's vacation schedule with the Company so as not to impose an undue burden on the Company.

5. *Affiliated Entities.* As used in this Agreement, "*Company*" shall include the Company and each corporation, limited liability company, partnership, or other entity that is controlled by the Company, or is under common control with the Company (in each case "control" meaning the direct or indirect ownership of 50% or more of all outstanding equity interests), *provided, however*, that the Executive's title need not be identical for each of the affiliated entities nor the same as that for the Company.

6. *Confidential Information and Other Agreements.* Executive agrees to abide by the terms of any and all agreements and obligations to the Company regarding confidentiality, including but not limited to any offer letter, Code of Ethics provision, policy, or the Executive's November 16, 2011 Confidentiality, Non-Disparagement and Dispute Resolution Agreement, all the terms of which are reiterated and incorporated by reference herein, and any successor agreements of similar nature executed by Executive from time to time.

7. *Noncompetition Covenant*. Executive agrees to abide by the terms of Executive's July 22, 2009 Confidentiality and Non-Competition Agreement, which is reiterated and incorporated by reference herein, and any successor agreements of similar nature executed by Executive from time to time.

#### 8. Intellectual Property.

(a) Disclosure and Assignment. As of the Effective Date, Executive hereby transfers and assigns to the Company (or its designee) all right, title, and interest of Executive in and to every idea, concept, invention, trade secret and improvement (whether patented, patentable or not) conceived or reduced to practice by Executive whether solely or in collaboration with others while Executive is employed by the Company, whether or not conceived or reduced to practice during the regular hours of Executive's employment (collectively, "Creations") and all copyrighted or copyrightable matter created by Executive whether solely or in collaboration with others Executive by the Company that relates to the Company's business (collectively, "Works") whether or not created during the regular hours of Executive's employment. Executive shall communicate promptly and disclose to the Company, in such form as the Company may request, all information, details, and data pertaining to each Work and Creation. Every copyrightable Work, regardless of whether copyright protection is sought or preserved by the Company, shall be a "work made for hire" as defined in 17 U.S.C. § 101, and the Company shall own all rights in and to such matter throughout the world, without the payment of any royalty or other consideration to Executive or anyone claiming through Executive.

(b) *Trademarks.* All right, title, and interest in and to any and all trademarks, trade names, service marks, and logos adopted, used, or considered for use by the Company during Executive's employment (whether or not developed by Executive) to identify the Company's business or other goods or services (collectively, the "*Marks*"), together with the goodwill appurtenant thereto, and all other materials, ideas, or other property conceived, created, developed, adopted, or improved by Executive solely or jointly during Executive's employment by the Company and relating to its business shall be owned exclusively by the Company. Executive shall not have, and will not claim to have, any right, title, or interest of any kind in or to the Marks or such other property.

(c) *Documentation*. Executive shall execute and deliver to the Company such formal transfers and assignments and such other documents as the Company may request to permit the Company (or its designee) to file and prosecute, defend and enforce such registration applications and other documents it deems useful to protect or enforce its rights hereunder.

- 9. Termination of Employment.
- (a) Executive's employment with the Company shall terminate immediately upon:

(i) Executive's receipt of written notice from the Company of the termination of Executive's employment;

- (ii) the Company's receipt of Executive's written or oral resignation from the Company;
  - (iii) Executive's Disability (as defined in the Plan); or
    - (iv) Executive's death.
- (b) The date upon which Executive's termination of employment with the Company occurs shall be the "Termination Date."
- 10. Payments upon Termination of Employment.
  - (a) If Executive's employment with the Company is terminated by reason of:

(i) Executive's abandonment of Executive's employment or Executive's resignation for any reason (whether or not such resignation is set forth in writing or otherwise communicated to the Company);

(ii) termination of Executive's employment by the Company for Cause (as defined below); or

(iii) termination of Executive's employment by the Company without Cause following expiration of the Term;

the Company shall pay to Executive his or her then-current base salary through the Termination Date and any and all other benefits to which Executive may be entitled under any applicable Company policy, plan or procedure (without duplication of benefits).

(b) Except in the case of a Change in Control, which is governed by Section 10(c) below, if Executive's employment with the Company is terminated by the Company pursuant to Section 9(a)(i) effective prior to the expiration of the Term for any reason other than for Cause (as defined below), then the Company shall pay to Executive, subject to Section 10(g) of this Agreement and in addition to the consideration described in Section 4(b) above, the following amounts:

(i) Executive's then-current base salary through the Termination Date;

(ii) pro rata portions of any quarterly and annual non-equity bonus payouts under any non-equity incentive-based compensation plans then in effect (provided that any applicable performance measures are achieved); and

(iii) the amount of Executive's then current base salary that Executive would have received from the Termination Date through the date that is nine months following such Termination Date.

Any amount payable to Executive pursuant to Section 10(b)(iii) shall be subject to deductions and withholdings and shall be paid to Executive by the Company in the same periodic installments in accordance with the Company's regular payroll practices commencing on the first normal payroll date of the Company following the expiration of all applicable rescission periods provided by law. Any amount payable to Executive pursuant to Section 10(b)(ii) shall be subject to deductions and withholdings and shall be paid to Executive by the Company in the same manner and at the same time that incentive bonus payments are made to current employees of the Company, but no earlier than the first normal payroll date of the Company following the expiration of all applicable rescission periods provided by law and no later than March 15<sup>th</sup> of the year following the year in which the Termination Date occurs.

(c) If Executive's employment is terminated by the Company without Cause following a Change in Control as defined in this Agreement and before the end of the Term, or if the Executive's employment is terminated by the Executive for Good Reason following a Change in Control and before the end of the Term, then the Company shall pay to Executive, subject to Executive's compliance with Section 10(g) of this Agreement, the lesser of the total of Executive's then current base salary and prorated non-equity incentive bonus payouts as referenced above through the end of the Term of the Agreement, or nine months of Executive's current base salary.

(i) A "Change of Control" shall mean that a "Corporate Transaction" as defined in the Plan has taken place during the Term.

(ii) A termination by Executive for "Good Reason" shall mean a termination based on:

(A) the assignment to Executive of different job responsibilities that results in a substantial decrease in the level of responsibility from those in effect immediately prior to the Change of Control;

(B) a material reduction by the Company or the surviving company in Executive's base pay as in effect immediately prior to the Change of Control;

(C) a material reduction by the Company or the surviving company in total benefits available to Executive under cash incentive and other employee benefit plans after the Change of Control compared to the total package of such benefits as in effect prior to the Change of Control;

(D) the requirement by the Company or the surviving company that Executive be based more than 50 miles from where Executive's office is located immediately prior to the Change of Control, except for required travel on company business to an extent substantially consistent with the business travel obligations which Executive undertook on behalf of the Company prior to the Change of Control; or

(E) the failure by the Company to obtain from any successor (whether direct or indirect, by purchase, merger, consolidation or otherwise) to all or substantially all of the business and/or assets of the Company ("*Successor*") the assent to this Agreement contemplated by Section 13(g) hereof.

(d) If Executive's employment with the Company is terminated effective prior to the expiration of the Term by reason of Executive's death or Disability, the Company shall pay to Executive or Executive's beneficiary or estate, as the case may be, Executive's then-current base salary through the Termination Date, any earned and unpaid quarterly non-equity incentive bonus for the fiscal quarter preceding the fiscal quarter in which the Termination Date occurs and a pro-rated portion of any quarterly and annual non-equity incentive bonus for the fiscal quarter in which the Termination Date occurs (provided that any applicable performance measures are achieved), based on the number of days during such fiscal quarter that Executive was employed by the Company, payable in the same manner and at the same time that Incentive Bonus payments are made to current employees of the Company but in no event no later than March 15<sup>th</sup> of the year following the calendar year in which the Termination Date occurs.

- (e) "*Cause*" hereunder shall mean:
  - (i) gross negligence or willful misconduct in connection with the performance of duties;

(ii) conviction of a criminal offense (other than minor traffic offenses) that is, or may reasonably be expected to be, injurious to the Company, its business, reputation, prospects, or otherwise;

(iii) material breach of any term of any agreement between the Executive and the Company, including any employment, consulting or other services, confidentiality, intellectual property, non-competition or non-disparagement agreement;

(iv) acts or omissions involving willful or intentional malfeasance or misconduct that is, or may reasonably be expected to be, injurious to the Company, its business, reputation, prospects, or otherwise; or

- (v) commission of any act of fraud or embezzlement against the Company.
- (f) "Disability" hereunder shall have the same meaning as contained in the Company's Plan.

(g) Notwithstanding any other provision hereof, the Company shall not be obligated to make any payments under Section 10 of this Agreement unless Executive has signed a full release of claims against the Company, in a form and scope to be prescribed by the Company, all applicable consideration periods and rescission periods provided by law shall have expired, and Executive is in strict compliance with the terms of this Agreement and any other agreements between the Executive and the Company as of the dates of the payments. Within five business days of the Termination Date, the Employer shall deliver to the Executive the release for the Executive to execute. The Executive will forfeit all rights to accelerated vesting in equity pursuant to Section 4(b) and to the payments provided pursuant to Section 10(b)(ii) and (iii) unless the Executive executes and delivers to the Company the release within 30 days of delivery of the release by the Company to the Executive and such release has become irrevocable by virtue of the expiration of the revocation period without the release having been revoked (the first such date, the "Release Effective Date"). The Company shall have no obligation to provide the payments pursuant to Section 10(b)(ii) and (iii) prior to the Release Effective Date. Payments will commence with the next regular payroll date that occurs more than three business days after the Release Effective Date, with any payment that would have been made but for the Release Effective Date not having occurred being made at that time, <u>provided, however</u>, that if the length of the five business day release delivery date, plus the 30 day or any other applicable review period, plus any revocation period, each as described above or in the release described above, begins in one taxable year and ends in the next taxable year, the Release Effective Date will not occur until the next taxable year.

(h) To the extent the Executive would be subject to the additional 20% tax imposed on certain deferred compensation arrangements pursuant to Section 409A of the Internal Revenue Code of 1986, as amended (the "Code") ("Section 409A"), as a result of any provision of this Agreement, such provision shall be deemed amended to the minimum extent necessary to avoid application of such tax and preserve to the maximum extent possible the original intent and economic benefit to the Executive and the Company, and the parties shall promptly execute any amendment reasonably necessary to implement this Section 10(h).

(i) For purposes of Section 409A, the Executive's right to receive installment payments pursuant to this Agreement including, without limitation, each severance shall be treated as a right to receive a series of separate and distinct payments.

(ii) The Executive will be deemed to have a Termination Date for purposes of determining the timing of any payments or benefits hereunder that are classified as deferred compensation only upon a "separation from service" within the meaning of Section 409A.

(iii) Notwithstanding any other provision hereof, to the extent the Executive is a "specified employee" as defined in Section 409A of the Internal Revenue Code and the final regulations promulgated thereunder, and any portion of Executive's severance pay is not exempt from Section 409A of the Internal Revenue Code, but would otherwise be payable within the first six (6) months following the date of the Executive's date of termination, such severance pay will not be paid to the Executive until the first payroll date of the seventh (7th) month following the date of termination.

(iv) (A) Any amount that the Executive is entitled to be reimbursed under this Agreement will be reimbursed to the Executive as promptly as practical and in any event not later than the last day of the calendar year after the calendar year in which the expenses are incurred, (B) any right to reimbursement or in kind benefits will not be subject to liquidation or exchange for another benefit, and (C) the amount of the expenses eligible for reimbursement during any taxable year will not affect the amount of expenses eligible for reimbursement in any other taxable year.

(v) Whenever a payment under this Agreement specifies a payment period with reference to a number of days (e.g., "payment shall be made within thirty (30) days following the date of termination"), the actual date of payment within the specified period shall be within the sole discretion of the Company.

11. *Return of Property.* Upon termination of Executive's employment with the Company, Executive shall deliver promptly to the Company all records, files, manuals, books, forms, documents, letters, memoranda, data, customer lists, tables, photographs, video tapes, audio tapes, computer disks and other computer storage media, and copies thereof, that are the property of the Company, or that relate in any way to the business, products, services, personnel, customers, prospective customers, suppliers, practices, or techniques of the Company, and all other property of the Company (such as, for example, computers, cellular telephones, pagers, credit cards, and keys), whether or not containing Confidential Information, that are in Executive's possession or under Executive's control.

12. *Remedies.* Executive acknowledges that it would be difficult to fully compensate the Company for monetary damages resulting from any breach by Executive of the provisions of Sections 6, 7, 8, and 11 hereof. Accordingly, in the event of any actual or threatened breach of any such provisions, the Company shall, in addition to any other remedies it may have, be entitled to injunctive and other equitable relief to enforce such provisions, and such relief may be granted without the necessity of proving actual monetary damages. Any such action shall only be brought in a court of competent jurisdiction in the Commonwealth of Kentucky, and the parties consent to the jurisdiction, venue and convenience of such courts.

# 13. Miscellaneous.

(a) Governing Law. This Agreement shall be governed by, subject to, and construed in accordance with the laws of the Commonwealth of Kentucky without regard to conflict of law principles.

(b) Dispute Resolution. The parties agree that to the extent permitted by law, any dispute arising between Executive and Company, including whether any provision of this Agreement has been breached, shall be resolved through confidential mediation or confidential binding arbitration. Any such dispute shall initially be submitted for resolution to a neutral mediator, mutually selected by the parties. If such dispute is not resolved to the satisfaction of the parties, or the parties cannot agree upon a mediator, then it shall be submitted for resolution by a neutral arbitrator, to be mutually selected by the parties from a list provided by the American Arbitration Association, with such resolution to be made pursuant to that organization's then-current Employment (or other applicable) Arbitration Rules and Mediation Procedures. The parties agree that Company shall bear the costs of any mediation or arbitration arising under this Agreement, although each party shall be responsible for its own attorneys' fees. The parties agree to keep confidential both the fact that any mediation/arbitration has or will take place between them, all facts related thereto, and any resolution thereunder. Any resolution reached via mediation or award of an arbitrator shall be final and binding on the parties.

(c) *Entire Agreement*. This Agreement contains the entire agreement of the parties relating to Executive's employment with the Company and supersedes all prior agreements and understandings with respect to such subject matter, and the parties hereto have made no agreements, representations or warranties relating to the subject matter of this Agreement that are not set forth herein.

(d) No Violation of Other Agreements. Executive hereby represents and agrees that neither (i) Executive's entering into this Agreement, (ii) Executive's employment with the Company, nor (iii) Executive's carrying out the provisions of this Agreement, will violate any other agreement (oral, written or other) to which Executive is a party or by which Executive is bound.

(e) *Amendments.* No amendment or modification of this Agreement shall be deemed effective unless made in writing and signed by the parties hereto.

(f) *No Waiver*. No term or condition of this Agreement shall be deemed to have been waived, except by a statement in writing signed by the party against whom enforcement of the waiver is sought. Any written waiver shall not be deemed a continuing waiver unless specifically stated, shall operate only as to the specific term or condition waived and shall not constitute a waiver of such term or condition for the future or as to any act other than that specifically waived.

(g) Assignment. This Agreement shall not be assignable, in whole or in part, by either party without the prior written consent of the other party, except that the Company may, without the consent of Executive, assign its rights and obligations under this Agreement (i) to any entity with which the Company may merge or consolidate, or (ii) to any corporation or other person or business entity to which the Company may sell or transfer all or substantially all of its assets. Upon Executive's written request, the Company will seek to have any Successor by agreement assent to the fulfillment by the Company of its obligations under this Agreement. After any assignment by the Company pursuant to this Section 13(g), the Company shall be discharged from all further liability hereunder and such assignee shall thereafter be deemed to be the "Company" for purposes of all terms and conditions of this Agreement.

(h) Counterparts. This Agreement may be executed in any number of counterparts, and such counterparts executed and delivered, each as an original, shall constitute but one and the same instrument.

(i) *Severability.* To the extent that any portion of any provision of this Agreement shall be invalid or unenforceable, it shall be considered deleted herefrom and the remainder of such provision and of this Agreement shall be unaffected and shall continue in full force and effect.

(j) Survival. The terms and conditions set forth in Sections 6, 7, 8, 9, 11, 12, and 13 of this Agreement, and any other provision that continues by its terms, shall survive expiration of the Term or termination of Executive's employment for any reason.

(k) *Captions and Headings.* The captions and paragraph headings used in this Agreement are for convenience of reference only and shall not affect the construction or interpretation of this Agreement or any of the provisions hereof.

(1) *Notices*. Any notice required or permitted to be given under this Agreement shall be sufficient if in writing and either delivered in person or sent by first class certified or registered mail, postage prepaid, if to the Company, to the Chief Executive Officer at the Company's principal place of business, and if to Executive, at Executive's home address most recently filed with the Company, or to such other address or addresses as either party shall have designated in writing to the other party hereto.

IN WITNESS WHEREOF, Executive and the Company have executed this Agreement on this 5th day of March, 2012.

PAPA JOHN'S INTERNATIONAL, INC.

By: /s/ Tony Thompson

 Title:
 Executive Vice President, Global Operations

 President, PJ Food Service

/s/ Timothy C. O'Hern

Timothy C. O'Hern

# Exhibit 21

### Subsidiaries of the Company:

- Papa John's USA, Inc., a Kentucky corporation
- PJ Food Service, Inc., a Kentucky corporation
- Trans Papa Logistics, Inc., a Kentucky corporation
- Preferred Marketing Solutions, Inc., a Kentucky corporation
- Risk Services Corp., a Kentucky corporation
- Capital Delivery, Ltd., a Kentucky corporation
- RSC Insurance Services Ltd., a Bermuda corporation
- DEPZZA, Inc., a Delaware corporation
- Colonel's Limited, LLC, a Virginia limited liability company
- PJ Holdings, LLC, a Delaware limited liability company
- Star Papa, LP, a Delaware limited partnership company
- Papa John's Pizza, Ltd., a United Kingdom corporation
- Papa John's (GB) Holdings Ltd., a United Kingdom corporation
- Papa John's (GB), Ltd., a United Kingdom corporation
- Papa John's Mexico, Inc., a Delaware corporation
- Papa John's Capital, SRL de CV, a Mexican corporation
- Equipo Papa John's, SRL de CV, a Mexican corporation
- Papa John's EUM, SRL de CV, a Mexican corporation
- PJ Mexico Franchising SRL de CV, a Mexican corporation
- Papa John's China, LLC, a Delaware limited liability company
- Papa John's Beijing Co., Ltd., a Chinese corporation
- PJ Minnesota, LLC, a Delaware limited liability company
- PJ Denver, LLC, a Delaware limited liability company

#### **Consent of Independent Registered Public Accounting Firm**

We consent to the incorporation by reference in the following Registration Statements:

- Registration Statement (Form S-8 No. 333-173893) pertaining to the Papa John's International, Inc. 2011 Omnibus Incentive Plan filed May 3, 2011,
- Registration Statement (Form S-8 No. 333-165154 and No. 333-168562) pertaining to the Papa John's International, Inc. Nonqualified Deferred Compensation Plan filed March 2, 2010 and August 5, 2010, respectively,
- (iii) Registration Statement (Form S-8 No. 333-150762) pertaining to the Papa John's International, Inc. 2008 Omnibus Incentive Plan filed May 5, 2008,
- (iv) Registration Statement (Form S-8 No. 333-149468) pertaining to the Papa John's International, Inc. Deferred Compensation Plan filed February 29, 2008,
- Registration Statement (Form S-8 No. 333-138427) pertaining to the Papa John's International, Inc. 2003 Stock Option Plan for Non-Employee Directors filed November 3, 2006,
- Registration Statements (Forms S-8 No. 333-86535 and No. 333-142885) pertaining to the Papa John's International, Inc. 1999 Team Member Stock Ownership Plan filed September 3, 1999 and May 11, 2007, respectively, and,
- (vii) Registration Statement (Form S-8 No. 333-168561) pertaining to the Papa John's International, Inc. 401(k) Plan filed August 5, 2010,

of our reports dated February 28, 2013, with respect to the consolidated financial statements and schedule of Papa John's International, Inc. and Subsidiaries and the effectiveness of internal control over financial reporting of Papa John's International, Inc. and Subsidiaries, included in this Annual Report (Form 10-K) of Papa John's International, Inc. and Subsidiaries for the year ended December 30, 2012.

/s/ Ernst & Young LLP

Louisville, Kentucky February 28, 2013

# SECTION 302 CERTIFICATION

I, John H. Schnatter, certify that:

- 1. I have reviewed this annual report on Form 10-K of Papa John's International, Inc.;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 28, 2013

<u>/s/ John H. Schnatter</u> John H. Schnatter Founder, Chairman and Chief Executive Officer

# SECTION 302 CERTIFICATION

I, Lance F. Tucker, certify that:

- 1. I have reviewed this annual report on Form 10-K of Papa John's International, Inc.;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 28, 2013

<u>/s/Lance F. Tucker</u> Lance F. Tucker Senior Vice President, Chief Financial Officer, Chief Administrative Officer and Treasurer

# SECTION 906 CERTIFICATION

I, John H. Schnatter, Founder, Chairman and Chief Executive Officer of Papa John's International, Inc. (the "Company"), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that:

- 1. The Report on Form 10-K of the Company for the annual period ended December 30, 2012 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m); and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: February 28, 2013

<u>/s/ John H. Schnatter</u> John H. Schnatter Founder, Chairman and Chief Executive Officer

## SECTION 906 CERTIFICATION

I, Lance F. Tucker, Senior Vice President, Chief Financial Officer, Chief Administrative Officer and Treasurer of Papa John's International, Inc. (the "Company"), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that:

- 1. The Report on Form 10-K of the Company for the annual period ended December 30, 2012 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m); and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: February 28, 2013

<u>/s/ Lance F. Tucker</u> Lance F. Tucker Senior Vice President, Chief Financial Officer, Chief Administrative Officer and Treasurer