

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

 $\times$ 

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended June 26, 2005

OR

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number: 0-21660

# PAPA JOHN'S INTERNATIONAL, INC.

(Exact name of registrant as specified in its charter)

#### Delaware

(State or other jurisdiction of incorporation or organization)

61-1203323

(I.R.S. Employer Identification number)

### 2002 Papa Johns Boulevard Louisville, Kentucky 40299-2334

(Address of principal executive offices)

(502) 261-7272

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days:

Yes ⊠ No o

Indicate by check mark whether the registrant is an accelerated filer (as defined by Rule 12b-2 of the Act).

Yes ⊠ No o

At July 28, 2005, there were outstanding 17,135,093 shares of the registrant's common stock, par value \$.01 per share.

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# PART I. FINANCIAL INFORMATION

#### **Item 1. Financial Statements**

#### Papa John's International, Inc. and Subsidiaries Condensed Consolidated Balance Sheets

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(In thousands)		June 26, 2005 (Unaudited)	December 26, 2004 (Note)		
Assets		` ′		` ′	
Current assets:					
Cash and cash equivalents	\$	21,793	\$	14,698	
Accounts receivable		21,998		28,384	
Inventories		21,847		23,230	
Prepaid expenses and other current assets		11,072		15,208	
Deferred income taxes		9,087		7,624	
Total current assets		85,797		89,144	
Investments		8,199		8,552	
Net property and equipment		187,007		197,103	
Notes receivable from franchisees and affiliates		7,803		6,828	
Deferred income taxes		4,951		6,117	
Goodwill		48,876		51,071	
Other assets		14,907		15,672	
Total assets	\$	357,540	\$	374,487	
Liabilities and stockholders' equity					
Current liabilities:					
Accounts payable	\$	26,853	\$	35,934	
Income and other taxes	Ψ	14,181	Ψ	17,270	
Accrued expenses		44,968		44,771	
Current portion of debt		63,519		15,709	
Total current liabilities		149,521		113,684	
Unearned franchise and development fees		8,060		8,208	
Long-term debt, net of current portion		0,000		78,521	
Other long-term liabilities		32,527		34,851	
Stockholders' equity:					
Preferred stock		<u>_</u>		_	
Common stock		331		325	
Additional paid-in capital		262,363		242,656	
Accumulated other comprehensive income (loss)		38		(555)	
Retained earnings		337,977		317,142	
Treasury stock		(433,277)		(420,345)	
Total stockholders' equity		167,432		139,223	
Total liabilities and stockholders' equity	\$	357,540	\$	374,487	

Note: The balance sheet at December 26, 2004 has been derived from the audited consolidated financial statements at that date but does not include all information and footnotes required by accounting principles generally accepted in the United States for a complete set of financial statements.

See accompanying notes.

# Papa John's International, Inc. and Subsidiaries Consolidated Statements of Operations (Unaudited)

		Three Mor	iths En	ded	Six Months Ended					
(In thousands, except per share amounts)	Ju	ne 26, 2005		June 27, 2004		June 26, 2005	June 27, 2004			
Domestic revenues:										
Company-owned restaurant sales	\$	110,558	\$	102,271	\$	221,272	\$	208,444		
Variable interest entities restaurant sales		2,293		5,045		7,460		5,045		
Franchise royalties		12,908		12,120		26,273		25,031		
Franchise and development fees		807		474		1,510		1,008		
Commissary sales		95,496		89,615		196,408		184,151		
Other sales		12,059		12,897		25,451		27,621		
International revenues:										
Royalties and franchise and development fees		1,922		1,570		4,044		3,334		
Restaurant and commissary sales		6,091		6,045		12,090		12,312		
Total revenues		242,134		230,037		494,508		466,946		
Costs and expenses:										
Domestic Company-owned restaurant expenses:										
Cost of sales		23,585		26,688		48,825		52,547		
Salaries and benefits		34,205		32,638		68,344		66,157		
Advertising and related costs		9,946		9,282		19,557		18,729		
Occupancy costs		6,561		6,400		13,161		12,801		
Other operating expenses		14,025		13,444		28,091		27,087		
Total domestic Company-owned restaurant expenses		88,322		88,452		177,978		177,321		
Variable interest entities restaurant expenses		1,931		4,681		6,543		4,681		
Domestic commissary and other expenses:										
Cost of sales		78,477		73,446		160,905		152,243		
Salaries and benefits		7,089		7,020		14,543		14,199		
Other operating expenses		12,234		14,963		26,404		29,200		
Total domestic commissary and other expenses		97,800		95,429		201,852		195,642		
Loss (gain) from the franchise cheese purchasing program, net of		,		,		,		,		
minority interest		(167)		13,972		842		14,344		
International operating expenses		5,072		5,006		10,107		10,208		
General and administrative expenses		22,330		17,575		44,058		36,109		
Provision for uncollectible notes receivable		215		4		300		236		
Restaurant closure, impairment and disposition losses		75		28		194		167		
Other general expenses		1,063		434		2,825		1,387		
Depreciation and amortization		7,294		7,817		14,668		15,378		
Total costs and expenses		223,935		233,398		459,367		455,473		
Operating income (loss)		18,199		(3,361)		35,141		11,473		
Investment income		369		143		746		284		
Interest expense		(1,313)		(899)		(2,815)		(2,296)		
Income (loss) before income taxes		17,255		(4,117)	_	33,072	_	9,461		
Income tax expense (benefit)		6,385		(1,544)		12,237		3,548		
Net income (loss)	\$	10,870	\$	(2,573)	\$	20,835	\$	5,913		
ret income (1055)	φ	10,070	Φ	(2,3/3)	Φ	20,033	Ф	3,313		
Basic earnings (loss) per common share	\$	.65	\$	(.15)	\$	1.25	\$	.34		
Earnings (loss) per common share - assuming dilution	\$	.64	\$	(.15)	\$	1.24	\$	.33		
, ,										
Basic weighted average shares outstanding		16,668		17,402		16,629		17,617		
Diluted weighted average shares outstanding		16,873		17,402		16,858		17,855		
		10,075		17,702		10,030		17,000		

See accompanying notes.

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# Papa John's International, Inc. and Subsidiaries Consolidated Statements of Stockholders' Equity (Unaudited)

(In thousands)	Common Stock Shares Outstanding	 Common Stock	Additional Paid-In Capital	_	Accumulated Other Comprehensive Income (Loss)	_	Retained Earnings	Treasury Stock	Stock	otal holders' quity
Balance at December 28, 2003	18,113	\$ 317	\$ 219,584	\$	(3,116)	\$	293,921	\$ (351,434) 5	5	159,272
Comprehensive income:										
Net income	_	_	_		_		5,913	_		5,913
Change in valuation of interest rate swap agreement, net of tax of \$873	_	_	_		1,425		_	_		1,425
Other, net	_	_	_		115		_	_		115
Comprehensive income										7,453
Exercise of stock options	396	4	10,250		_		_	_		10,254
Tax benefit related to exercise of non-qualified stock options	_	_	1,255		_		_	_		1,255
Acquisition of treasury stock	(1,579)	_			_		_	(50,728)		(50,728)
Other	` _ `	_	1,151		_		_			1,151
Balance at June 27, 2004	16,930	\$ 321	\$ 232,240	\$	(1,576)	\$	299,834	\$ (402,162)	5	128,657

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Balance at December 26, 2004	16,730	\$ 325	\$ 242,656	\$ (555)	\$ 317,142	\$ (420,345)	139,223
Comprehensive income:							
Net income	_	_	_	_	20,835	_	20,835
Change in valuation of interest rate swap agreement, net of							
tax of \$442	_	_	_	678	_	_	678
Other, net	_	_	_	(85)	_	_	(85)
Comprehensive income						•	21,428
Issuance of common stock from treasury stock	27	_	_	_	_	1,000	1,000
Exercise of stock options	612	6	16,851	_	_	_	16,857
Tax benefit related to exercise of non-qualified stock options	_	_	1,966	_	_	_	1,966
Acquisition of treasury stock	(403)	_	_	_	_	(13,932)	(13,932)
Other		_	890	_	_		890
Balance at June 26, 2005	16,966	\$ 331	\$ 262,363	\$ 38	\$ 337,977	\$ (433,277)	5 167,432

At June 27, 2004, the accumulated other comprehensive loss of \$1,576 was comprised of net unrealized loss on the interest rate swap agreement of \$1,773, net unrealized loss on investments of \$31 and unrealized foreign currency translation gains of \$228.

At June 26, 2005, the accumulated other comprehensive gain of \$38 was comprised of unrealized foreign currency translation gains of \$323, and net unrealized gain on investments of \$2, offest by net unrealized loss on the interest rate swap agreement of \$287.

See accompanying notes.

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# Papa John's International, Inc. and Subsidiaries Consolidated Statements of Cash Flows (Unaudited)

(In thousands)	Im		hs Ended		
		ne 26, 2005	June	27, 2004	
O consist and and the consist of the					
Operating activities	¢.	20.025	<u></u>	E 012	
Net income	\$	20,835	\$	5,913	
Adjustments to reconcile net income to net cash provided by operating activities:		104		167	
Restaurant closure, impairment and disposition losses		194		167	
Provision for uncollectible accounts and notes receivable		1,327		1,537	
Depreciation and amortization		14,668		15,378	
Deferred income taxes		(753)		(1,130)	
Tax benefit related to exercise of non-qualified stock options		1,966		1,255	
Other		1,354		696	
Changes in operating assets and liabilities:					
Accounts receivable		4,694		(3,683)	
Inventories		1,296		(229)	
Prepaid expenses and other current assets		4,272		(1,411)	
Other assets and liabilities		(1,170)		(4,232)	
Accounts payable		(7,944)		(4,945)	
Income and other taxes		(3,088)		(5,441)	
Accrued expenses		325		443	
Unearned franchise and development fees		(148)		1,823	
Net cash provided by operating activities		37,828		6,141	
Investing activities					
Purchase of property and equipment		(6,658)		(10,341)	
Proceeds from sale of property and equipment		44		3,402	
Purchase of investments		(5,397)		(2,180)	
Proceeds from sale or maturity of investments		5,800		1,988	
Loans to franchisees and affiliates		(2,770)		(2,100)	
Loan repayments from franchisees and affiliates		3,630		1,733	
Proceeds from divestitures of restaurants		_		78	
Net cash used in investing activities		(5,351)		(7,420)	
Financing activities		(-, )		( , - ,	
Net proceeds (repayments) from line of credit facility		(29,300)		32,500	
Net proceeds from short-term debt - variable interest entities		225		9,557	
Payments on long-term debt				(250)	
Proceeds from issuance of common stock from treasury stock		1,000		(_55)	
Proceeds from exercise of stock options		16,857		10,254	
Acquisition of treasury stock		(13,932)		(50,728)	
Other		(123)		(50,720)	
Net cash provided by (used in) financing activities		(25,273)		1,283	
Effect of exchange rate changes on cash and cash equivalents		(109)		1,203	
Change in cash and cash equivalents					
		7,095		131	
Cash resulting from consolidation of variable interest entities		14.000		254	
Cash and cash equivalents at beginning of period		14,698		7,071	
Cash and cash equivalents at end of period	\$	21,793	\$	7,456	

See accompanying notes.

#### Papa John's International, Inc. and Subsidiaries

# **Notes to Condensed Consolidated Financial Statements** (Unaudited)

June 26, 2005

#### 1. Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments, consisting of normal recurring accruals, considered necessary for a fair presentation have been included. Operating results for the three and six months ended June 26, 2005, are not necessarily indicative of the results that may be expected for the year ended December 25, 2005. For further information, refer to the consolidated financial statements and footnotes thereto included in the Annual Report on Form 10-K for Papa John's International, Inc. (referred to as the "Company", "Papa John's" or in the first person notations of "we", "us" and "our") for the year ended December 26, 2004.

# 2. Accounting for Variable Interest Entities

In January 2003, the Financial Accounting Standards Board ("FASB") issued Interpretation No. 46, *Consolidation of Variable Interest Entities, an Interpretation of Accounting Research Bulletin No. 51* (FIN 46). FIN 46 provides a framework for identifying variable interest entities ("VIEs") and determining when a company should include the assets, liabilities, noncontrolling interests and results of activities of a VIE in its consolidated financial statements.

In general, a VIE is a corporation, partnership, limited-liability company, trust, or any other legal structure used to conduct activities or hold assets that either (1) has an insufficient amount of equity to carry out its principal activities without additional subordinated financial support, (2) has a group of equity owners that are unable to make significant decisions about its activities, or (3) has a group of equity owners that do not have the obligation to absorb losses or the right to receive returns generated by its operations.

FIN 46 requires a VIE to be consolidated if a party with an ownership, contractual or other financial interest in the VIE ("a variable interest holder") is obligated to absorb a majority of the risk of loss from the VIEs activities, is entitled to receive a majority of the VIEs residual returns (if no party absorbs a majority of the VIEs losses), or both. A variable interest holder that consolidates the VIE is called the primary beneficiary. Upon consolidation, the primary beneficiary generally must initially record all of the VIEs assets, liabilities and noncontrolling interests at fair value and subsequently account for the VIE as if it were consolidated based on majority voting interest. FIN 46 also requires disclosures about VIEs that the variable interest holder is not required to consolidate but in which it has a significant variable interest.

We have a purchasing arrangement with BIBP Commodities, Inc. ("BIBP"), a special purpose entity formed at the direction of our Franchise Advisory Council in 1999, for the sole purpose of reducing cheese price volatility to domestic system-wide restaurants. BIBP is an independent, franchisee-owned corporation. BIBP purchases cheese at the market price and sells it to our distribution subsidiary, PJ Food Service, Inc. ("PJFS"), at a fixed quarterly price based in part upon historical average market prices. PJFS in turn sells cheese to Papa John's restaurants (both Company-owned and franchised) at a set quarterly price. PJFS purchased \$36.6 million and \$74.4 million of cheese from BIBP for the three and six months ended June 26, 2005, respectively, and \$33.4 million and \$66.3 million of cheese for the comparable periods in 2004, respectively.

As defined by FIN 46, we are the primary beneficiary of BIBP, a VIE, and we began consolidating the balance sheet of BIBP as of December 28, 2003. We recognize the operating losses generated by BIBP if BIBP's shareholders' equity is in a net deficit position. Further, we will recognize the subsequent operating income generated by BIBP up to the amount of any losses previously recognized. We recognized pre-tax losses of \$185,000 (\$117,000 net of tax, or \$0.01 per share) and \$1.8 million (\$1.1 million net of tax, or \$0.06 per share) for the three and six months ended June 26, 2005, respectively and pretax losses of \$18.3 million (\$11.5 million net of tax, or \$0.66 per share) and \$20.0 million (\$12.5 million net of tax, or \$0.70 per share) for the comparable periods in 2004, respectively, from the consolidation of BIBP. The impact on future operating income from the consolidation of BIBP is expected to continue to be significant for any given reporting period due to the noted volatility of the cheese market, but is not expected to be cumulatively significant over time.

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BIBP has an \$18.0 million line of credit with a commercial bank. The \$18.0 million line of credit is not guaranteed by Papa John's. If the bank line of credit is substantially utilized, Papa John's will provide additional funding in the form of a loan to BIBP. As of June 26, 2005, BIBP had outstanding borrowings of \$14.3 million under the commercial bank facility and \$12.7 million from Papa John's (the \$12.7 million outstanding balance from Papa John's is eliminated upon consolidation of the financial results of BIBP with Papa John's).

In addition, Papa John's has extended loans to certain franchisees. Under FIN 46, Papa John's is deemed the primary beneficiary of three franchise entities as of June 26, 2005 and four franchise entities as of December 26, 2004, even though we have no ownership interest in them. Effective at the beginning of the second quarter of 2005, one of the franchisees, with 19 restaurants and annual revenues approximating \$12.0 million, sold its restaurants to a third party. The loan from Papa John's was partially repaid and the remainder was written off in connection with the sale. The portion of the loan written off in connection with the second quarter sale was fully reserved as of the end of the first quarter. Accordingly, the financial statements as of and for the three months ended June 26, 2005 exclude the financial position and operating results of this entity. The sale of these restaurants and related loan write-off did not have any significant impact on Papa John's second quarter consolidated operating results.

The three remaining franchise entities consolidated at June 26, 2005 operate a total of 14 restaurants with annual revenues approximating \$9.0 million. Our net loan balance receivable from these three entities is \$1.9 million at June 26, 2005, with no further funding commitments. The consolidation of these entities resulted in the recording of goodwill approximating \$557,000 and the elimination of the \$1.9 million net loan balance receivable. The consolidation of the franchise entities has had no significant impact on Papa John's operating results and is not expected to be significant in future periods.

The following table summarizes the balance sheets for our consolidated VIEs as of June 26, 2005 and December 26, 2004:

			June 26, 2005				De	ecember 26, 2004	
(In thousands)	BIBP	_	Franchisees	 Total		BIBP	Franchisees		 Total
Assets:									
Cash and cash equivalents	\$ 1,787	\$	75	\$ 1,862	\$	1,666	\$	115	\$ 1,781
Accounts receivable	_		14	14		_		59	59
Accounts receivable - Papa John's	3,617		_	3,617		6,484		_	6,484
Other assets	1,281		416	1,697		193		594	787
Net property and equipment	_		1,223	1,223		_		3,794	3,794
Goodwill	_		557	557		_		2,752	2,752
Deferred income taxes	9,473			9,473		8,817		_	8,817
Total assets	\$ 16,158	\$	2,285	\$ 18,443	\$	17,160	\$	7,314	\$ 24,474
Liabilities and stockholders' equity (deficit):									
Accounts payable and accrued expenses	\$ 4,998	\$	243	\$ 5,241	\$	7,777	\$	1,260	\$ 9,037
Short-term debt - third party	14,300		_	14,300		14,075		1,634	15,709
Short-term debt - Papa John's	12,692		1,855	14,547		10,000		3,575	13,575
Total liabilities	\$ 31,990	\$	2,098	\$ 34,088	\$	31,852	\$	6,469	\$ 38,321
Stockholders' equity (deficit)	(15,832)		187	(15,645)		(14,692)		845	(13,847)
Total liabilities and stockholders' equity (deficit)	\$ 16,158	\$	2,285	\$ 18,443	\$	17,160	\$	7,314	\$ 24,474
			7						_

#### 3. Debt

Our debt is comprised of the following (in thousands):

	 June 26, 2005	 December 26, 2004
Revolving line of credit	\$ 49,200	\$ 78,500
Debt associated with VIEs *	14,300	15,709
Other	19	21
Total debt	63,519	94,230
Less: current portion of debt	(63,519)	(15,709)
Long-term debt	\$ _	\$ 78,521

<sup>\*</sup>The VIEs' third-party creditors do not have any recourse to Papa John's.

The Company expects to renew the revolving line of credit prior to its expiration in January 2006.

# 4. Calculation of Earnings (Loss) Per Share

The calculations of basic earnings (loss) per common share and earnings (loss) per common share – assuming dilution are as follows (in thousands, except per share data):

	Three Months Ended					Six Months Ended			
	June 26, 2005		June 27, 2004			June 26, 2005		June 27, 2004	
Basic earnings (loss) per common share:									
Net income (loss)	\$	10,870	\$	(2,573)	\$	20,835	\$	5,913	
Weighted average shares outstanding		16,668		17,402		16,629		17,617	
Basic earnings (loss) per common share	\$	0.65	\$	(0.15)	\$	1.25	\$	0.34	
Earnings (loss) per common share - assuming dilution:									
Net income (loss)	\$	10,870	\$	(2,573)	\$	20,835	\$	5,913	
Weighted average shares outstanding		16,668		17,402		16,629		17,617	
Dilutive effect of outstanding common stock options		205		_		229		238	
Diluted weighted average shares outstanding		16,873		17,402		16,858		17,855	
Earnings (loss) per common share - assuming dilution	\$	0.64	\$	(0.15)	\$	1.24	\$	0.33	

# 5. Stock-Based Compensation

Effective at the beginning of fiscal 2002, we elected to expense the cost of employee stock options in accordance with the fair value method contained in Statement of Financial Accounting Standards (SFAS) No. 123, *Accounting and Disclosure of Stock-Based Compensation*. Under SFAS No. 123, the fair value for options is estimated at the date of grant using a Black-Scholes-Merton ("Black-Scholes") option pricing model which requires the input of highly subjective assumptions including the expected stock price volatility. The election was effective as of the beginning of fiscal 2002 and applies to all stock options issued after the effective date. Prior to 2002, we followed Accounting Principles Board (APB) Opinion No. 25, *Accounting for Stock Issued to* 

*Employees*, and related Interpretations, in accounting for our employee stock options. Under APB No. 25, no compensation expense is recognized provided the exercise price of employee stock options equals or exceeds the market price of the underlying stock on the date of grant.

In December 2004, the FASB issued SFAS No. 123(R), *Share-Based Payment*, which is a revision of FASB Statement No. 123. We expect to continue using the Black-Scholes option pricing model upon the required adoption of SFAS No. 123(R) at the beginning of fiscal 2006. If we had adopted SFAS No. 123(R) in prior years, the impact of that standard would have approximated the impact of SFAS No. 123 as described in the disclosure of pro forma net income and earnings per share in the table which follows. SFAS No. 123(R) also requires the benefit of tax deductions in excess of recognized compensation expense to be reported as a financing cash flow, rather than as an operating cash flow as

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required currently. This requirement will reduce net operating cash flows and increase net financing cash flows in periods after the adoption. While we cannot estimate what those amounts will be in the future (because they depend on, among other things, when employees exercise stock options), the amount of the tax deductions recognized from the exercise of stock options in operating cash flows for the six months ended June 26, 2005 and June 27, 2004 were \$2.0 million and \$1.3 million, respectively.

The following table illustrates the effect on income and earnings per share if the fair value based method had been applied to all outstanding and unvested awards in each period:

		Three Mon	iths l	Ended	Six Months Ended				
(In thousands, except per share data)	Ju	me 26, 2005		June 27, 2004		June 26, 2005		June 27, 2004	
Net income (loss) - as reported	\$	10,870	\$	(2,573)	\$	20,835	\$	5,913	
Add: Stock-based employee compensation expense included in									
reported net income (loss), net of related tax effects		431		376		575		726	
Deduct: Stock-based employee compensation expense determined									
under the fair value based method for all awards, net of related									
tax effects		(433)		(376)		(580)		(729)	
Pro forma net income (loss)	\$	10,868	\$	(2,573)	\$	20,830	\$	5,910	
Earnings (loss) per share:									
Basic - as reported	\$	0.65	\$	(0.15)	\$	1.25	\$	0.34	
Basic - pro forma	\$	0.65	\$	(0.15)	\$	1.25	\$	0.34	
Assuming dilution - as reported	\$	0.64	\$	(0.15)	\$	1.24	\$	0.33	
Assuming dilution - pro forma	\$	0.64	\$	(0.15)	\$	1.24	\$	0.33	

#### 6. Comprehensive Income (Loss)

Comprehensive income (loss) is comprised of the following:

		Three Mor	ths I	Ended	Six Months Ended				
(In thousands)	Ju	ne 26, 2005		June 27, 2004		June 26, 2005		June 27, 2004	
Net income (loss)	\$	10,870	\$	(2,573)	\$	20,835	\$	5,913	
Change in valuation of swap agreement, net of tax		158		1,222		678		1,425	
Other, net		(54)		38		(85)		115	
Comprehensive income (loss)	\$	10,974	\$	(1,313)	\$	21,428	\$	7,453	

# 7. Segment Information

We have defined five reportable segments: domestic restaurants, domestic commissaries, domestic franchising, international operations and variable interest entities (VIEs).

The domestic restaurant segment consists of the operations of all domestic ("domestic" is defined as contiguous United States) Company-owned restaurants and derives its revenues principally from retail sales of pizza and side items, such as breadsticks, cheesesticks, chicken strips, chicken wings and soft drinks, to the general public. The domestic commissary segment consists of the operations of our regional dough production and product distribution centers and derives its revenues principally from the sale and distribution of food and paper products to domestic Company-owned and franchised restaurants. The domestic franchising segment consists of our franchise sales and support activities and derives its revenues from sales of franchise and development rights and collection of royalties from our domestic franchisees. The international operations segment principally consists of our Company-owned restaurants and commissary operation located in the United Kingdom and our franchise sales and support activities, which derive revenues from sales of franchise and development rights and the collection of royalties from our international franchisees. VIEs consist of entities in which we are the primary beneficiary, as defined in Note 2, and include BIBP and certain franchisees to which we have extended loans. All other business units that do not meet the quantitative thresholds for determining reportable segments

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consist of operations that derive revenues from the sale, principally to Company-owned and franchised restaurants, of printing and promotional items, risk management services, and information systems and related services used in restaurant operations.

Generally, we evaluate performance and allocate resources based on profit or loss from operations before income taxes and eliminations. Certain administrative and capital costs are allocated to segments based upon predetermined rates or actual estimated resource usage. We account for intercompany sales and transfers as if the sales or transfers were to third parties and eliminate the related profit in consolidation.

Our reportable segments are business units that provide different products or services. Separate management of each segment is required because each business unit is subject to different operational issues and strategies. No single external customer accounted for 10% or more of our consolidated revenues.

Our segment information is as follows:

		Three Mon	ths E	Inded	Six Mont				
(In thousands)		June 26, 2005		June 27, 2004	 June 26, 2005		June 27, 2004		
Revenues from external customers:									
Domestic Company-owned restaurants	\$	110,558	\$	102,271	\$ 221,272	\$	208,444		
Domestic commissaries		95,496		89,615	196,408		184,151		
Domestic franchising		13,715		12,594	27,783		26,039		
International		8,013		7,615	16,134		15,646		
Variable interest entities (1)		2,293		5,045	7,460		5,045		
All others		12,059		12,897	25,451		27,621		
Total revenues from external customers	\$	242,134	\$	230,037	\$ 494,508	\$	466,946		
Intersegment revenues:									
Domestic commissaries	\$	29,460	\$	27,080	\$ 61,844	\$	56,213		
Domestic franchising		305		194	603		388		
International		50		44	94		110		
Variable interest entities (1)		36,582		33,398	74,449		66,345		
All others		2,666		2,661	5,758		6,009		
Total intersegment revenues	\$	69,063	\$	63,377	\$ 142,748	\$	129,065		
Income (loss) before income taxes:									
Domestic Company-owned restaurants (2)	\$	6,021	\$	2,180	\$ 10,578	\$	4,115		
Domestic commissaries (3)	•	6,400	•	3,594	13,352	•	9,139		
Domestic franchising		12,206		10,846	25,013		22,683		
International		35		(49)	79		167		
Variable interest entities (1)		(185)		(18,360)	(1,780)		(20,005)		
All others		886		(153)	1,673		454		
Unallocated corporate expenses (4)		(7,904)		(2,094)	(15,582)		(7,001)		
Elimination of intersegment profits		(204)		(81)	(261)		(91)		
Total income (loss) before income taxes	\$	17,255	\$	(4,117)	\$ 33,072	\$	9,461		
Property and equipment:									
Domestic Company-owned restaurants	\$	146,204							
Domestic commissaries	*	72,794							
International		2,919							
Variable interest entities (5)		2,132							
All others		12,178							
Unallocated corporate assets		119,386							
Accumulated depreciation and amortization		(168,606)							
Net property and equipment	\$	187,007							
		,,,,,,,							

<sup>(1)</sup> The revenues from external customers for variable interest entities are attributable to the franchise entities to which we have extended loans that qualify as consolidated VIEs. The intersegment revenues for variable interest entities are attributable to BIBP. The income (loss) before income taxes for variable interest entities primarily relates to BIBP.

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pricing (including the impact of a delivery charge implementation for the majority of Company-owned restaurants in June 2005), partially offset by increased commodity costs (principally cheese).

- (3) Commissary operating income increased \$2.8 million and \$4.2 million for the three- and six-month periods ended June 26, 2005, respectively, primarily due to improved operating margin and lower administrative costs. The year-to-date 2005 operating income for the commissary reporting unit includes a pre-tax charge of \$925,000 associated with the closing of the Jackson, Mississippi facility at the end of March. The \$925,000 pre-tax charge includes severance payments and a write-off of the remaining net book value of the property, net of salvage value.
- (4) Unallocated corporate expenses increased \$5.8 million and \$8.6 million for the three- and six-month periods ended June 26, 2005, respectively, consisting primarily of an increase in bonuses of \$1.9 million and \$3.4 million for the three- and six-month periods ended June 26, 2005, respectively, to business unit and corporate management for meeting pre-established performance goals, an increase in employee benefit costs of approximately \$1.6 million and \$1.2 million for the three- and six-month periods ended June 26, 2005, respectively, (primarily payroll taxes associated with stock option exercises, an increase in the amount of FICA taxes paid on employee tips and increased health insurance costs) and increased professional fees of \$700,000 and \$2.2 million for the three- and six-month periods ended June 26, 2005, respectively, the majority of which related to consulting expenses associated with a project to improve the effectiveness and profitability of our franchisees. Additionally, the second quarter and year-to-date 2004 results included a \$550,000 gain on the sale of unused property.
- (5) Represents property and equipment of VIE franchisees to which we have extended loans.

<sup>(2)</sup> The operating results for domestic Company-owned restaurants improved \$3.8 million and \$6.5 million for the three and six months ended June 26, 2005, respectively, primarily due to the fixed cost leverage associated with an increase in comparable sales for the corresponding periods and improved margin from an increase in restaurant

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### **Results of Operations and Critical Accounting Policies and Estimates**

The results of operations are based on the preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States. The preparation of consolidated financial statements requires management to select accounting policies for critical accounting areas as well as estimates and assumptions that affect the amounts reported in the consolidated financial statements. Significant changes in assumptions and/or conditions in our critical accounting policies could materially impact the operating results. We have identified the following accounting policies and related judgments as critical to understanding the results of our operations.

#### Allowance for Doubtful Accounts and Notes Receivable

We establish reserves for uncollectible accounts and notes receivable based on overall receivable aging levels and a specific evaluation of accounts and notes for franchisees with known financial difficulties. These reserves and corresponding write-offs could significantly increase if the identified franchisees continue to experience deteriorating financial results.

#### Long-Lived and Intangible Assets

The recoverability of long-lived assets is evaluated if impairment indicators exist. Indicators of impairment include historical financial performance, operating trends and our future operating plans. If impairment indicators exist, we evaluate the recoverability of long-lived assets on an operating unit basis (e.g., an individual restaurant) based on undiscounted expected future cash flows before interest for the expected remaining useful life of the operating unit. Recorded values for long-lived assets that are not expected to be recovered through undiscounted future cash flows are written down to current fair value, which is generally determined from estimated discounted future net cash flows for assets held for use or net realizable value for assets held for sale.

The recoverability of intangible assets (i.e., goodwill) is evaluated annually, or more frequently if impairment indicators exist, on a reporting unit basis by comparing the fair value derived from discounted expected cash flows of the reporting unit to its carrying value.

At June 26, 2005, we had a net investment of approximately \$27.0 million associated with PJUK, our United Kingdom subsidiary, which was substantially composed of goodwill associated with our acquisition of the subsidiary. PJUK has reported deteriorating operating results for the past two years primarily due to lower sales by Perfect Pizza restaurants and a decrease in net franchise units due to restaurant closings. We are assessing possible strategic alternatives for PJUK, including initiatives designed to improve its operating results, which include an anticipated increase in net franchise unit openings over the next several years. While our analyses to date do not indicate an impairment of our investment in PJUK has occurred, if these plans are not successful and operating results continue to deteriorate, we may be required to record a significant impairment charge associated with our United Kingdom subsidiary.

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#### Insurance Reserves

Our insurance programs for workers' compensation, general liability, owned and non-owned automobiles and health insurance coverage provided to our employees, and the captive insurance program provided to our franchisees, are self-insured up to certain individual and aggregate reinsurance levels. Losses are accrued based upon estimates of the aggregate retained liability for claims incurred using certain third-party actuarial projections and our claims loss experience. The estimated insurance claims losses could be significantly affected should the frequency or ultimate cost of claims significantly differ from historical trends used to estimate the insurance reserves recorded by the Company.

Effective October 2004, a third party commercial insurance company began providing fully insured coverage to franchisees participating in the franchise insurance program and we ceased providing new coverage via our captive insurance subsidiary. Accordingly, this new arrangement eliminates our risk of loss for franchise insurance coverage written after September 2004. Our operating income will still be subject to potential adjustments for changes in estimated insurance reserves for policies written from October 2000 to September 2004. Such adjustments, if any, will be determined in part based upon periodic actuarial valuations.

#### Consolidation of BIBP Commodities, Inc. ("BIBP") as a Variable Interest Entity

BIBP is a franchisee-owned corporation that conducts a cheese-purchasing program on behalf of domestic Company-owned and franchised restaurants. As required by the Financial Accounting Standards Board's ("FASB") Interpretation No. 46, Consolidation of Variable Interest Entities, an Interpretation of Accounting Research Bulletin No. 51 (FIN 46), we began consolidating the financial results of BIBP in the fourth quarter of 2003. We recognized pre-tax losses of approximately \$185,000 and \$1.8 million for the three and six months ended June 26, 2005, respectively, and \$18.3 million and \$20.0 million for the three and six months ended June 27, 2004 from the consolidation of BIBP. We expect the consolidation of BIBP to continue to have a significant impact on Papa John's operating income in future periods due to the volatility of cheese prices. Papa John's will recognize the operating losses generated by BIBP if the shareholders' equity of BIBP is in a net deficit position. Further, Papa John's will recognize subsequent operating income generated by BIBP up to the amount of BIBP losses previously recognized by Papa John's.

#### Deferred Income Tax Assets and Tax Reserves

As of June 26, 2005, the Company had a net deferred income tax asset balance of \$14.0 million, of which approximately \$9.5 million relates to BIBP's net operating loss carryforward. We have not provided a valuation allowance for the deferred income tax assets, including BIBP's net operating losses, since we believe it is more likely than not that the Company's future earnings will be sufficient to ensure the realization of the net deferred income tax assets for federal and state purposes.

Certain tax authorities periodically audit the Company. We provide reserves for potential exposures when we consider it probable that a taxing authority may take a sustainable position on a matter contrary to our filed position. We evaluate these issues on a quarterly basis to adjust for events, such as court rulings or audit settlements that may impact our ultimate payment for such exposures.

#### **Restaurant Progression:**

	Three Montl	ıs Ended	Six Months Ended		
	June 26, 2005	June 27, 2004	June 26, 2005	June 27, 2004	
Papa John's Restaurant Progression:					
U.S. Company-owned:					
Beginning of period	569	568	568	568	
Opened	1	1	2	3	
Closed	<u> </u>	(3)		(5)	
Acquired	2	<del>-</del>	2	— (e)	
Sold	(2)	_	(2)	_	
End of period	570	566	570	566	
International Company-owned:	5,0	500	370	500	
Beginning of period	1	2	1	2	
Sold to franchisees	<u> </u>	(1)	_	(1)	
End of period	1	1	1	1	
U.S. franchised:	-	<u> </u>	<u> </u>	1	
Beginning of period	2,001	2,017	1,997	2,006	
Opened	29	18	52	38	
Closed	(18)	(51)	(37)	(60)	
Acquired	2	_	2	_	
Sold	(2)	_	(2)	_	
End of period	2,012	1,984	2,012	1,984	
International franchised:	_,,,	_,	_,	2,00	
Beginning of period	274	222	263	214	
Opened	23	7	39	19	
Converted	1	_	1	_	
Closed	(6)	(10)	(11)	(14)	
Acquired from Company	_	1		1	
End of period	292	220	292	220	
Total restaurants — end of period	2,875	2,771	2,875	2,771	
Perfect Pizza Restaurant Progression:					
Franchised					
Beginning of period	114	127	118	135	
Opened	2	2	3	2	
Converted	(1)	_	(1)	_	
Closed	(1)	(5)	(6)	(13)	
Total restaurants - end of period	114	124	114	124	

#### **Results of Operations**

#### Variable Interest Entities

As required by FIN 46, beginning in 2004, our reported operating results include the operating results of BIBP. The consolidation of BIBP had a significant impact on our operating results during the first six months of 2005 and for the six-month and full-year operating results reported in 2004, and is expected to have a significant ongoing impact on our future operating results and income statement presentation as described below.

Consolidation accounting requires the net impact from the consolidation of BIBP to be reflected primarily in three separate components of our statement of income. The first component is the portion of BIBP operating income or loss attributable to the amount of cheese purchased by Company-owned restaurants during the period. This portion of BIBP operating income (loss) is reflected as a reduction (increase) in the "Domestic Company-owned restaurant expenses cost of sales" line item. This approach effectively reports cost of sales for Company-owned restaurants as if the purchasing arrangement with BIBP did not exist and such restaurants were purchasing cheese at the spot market prices (i.e., the impact of BIBP is eliminated in consolidation).

The second component of the net impact from the consolidation of BIBP is reflected in the caption "Loss (income) from the franchise cheese-purchasing program, net of minority interest." This line item represents BIBP's income or loss from purchasing cheese at the spot market price and selling to franchised restaurants at a fixed quarterly price, net of any income or loss attributable to the minority interest BIBP shareholders. The amount of income or loss attributable to the

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BIBP shareholders depends on its cumulative shareholders' equity balance and the change in such balance during the reporting period. The third component is reflected as investment income or interest expense depending upon whether BIBP is in a net investment or net borrowing position during the reporting period.

In addition, Papa John's has extended loans to certain franchisees. Under the FIN 46 rules, Papa John's is deemed to be the primary beneficiary of certain franchisees even though we have no ownership interest in them. Beginning in the second quarter of 2004, FIN 46 required Papa John's to recognize the operating income (losses) generated by four franchise entities operating a total of 33 restaurants with annual sales approximating \$20.0 million. Effective at the beginning of the second quarter of 2005, one of these four franchise entities with 19 restaurants and annual revenues approximating \$12.0 million, sold its restaurants to a third party. The loan from Papa John's was partially repaid and the remainder was written off in connection with this sale. Accordingly, beginning in the second quarter of 2005, we were no longer required to consolidate the operating results of these 19 restaurants. The portion of the loan

written off in connection with the second-quarter sale was fully reserved as of the end of the first quarter. The sale of these restaurants and related loan write-off did not have any significant impact on Papa John's second quarter consolidated statement of operations. For the three and six months ended June 26, 2005 and June 27, 2004, the consolidation of the applicable franchise entities had no significant net impact (less than \$25,000) on Papa John's operating results.

#### Summary of Operating Results

Total revenues were \$242.1 million for the second quarter of 2005 representing an increase of \$12.1 million, or 5.3%, from revenues of \$230.0 million for the comparable period in 2004. For the six-month period ended June 26, 2005, total revenues were \$494.5 million representing an increase of \$27.6 million, or 5.9%, from revenues of \$466.9 million for the same period in 2004. The primary components of the increase in revenues for both the three- and six-month periods are the following:

- An \$8.3 million and \$12.8 million increase, respectively, in Company-owned restaurant revenues for the three- and six-month periods ended June 26, 2005, as compared to corresponding periods in the prior year. The increase in Company-owned restaurant revenues is due to an increase in comparable sales.
- A \$5.9 million and \$12.3 million increase, respectively, in domestic commissary sales reflecting the favorable impact of higher commodity prices, principally cheese.
- These increases were partially offset by a \$2.8 million reduction in variable interest entities restaurant sales for the second quarter due to the above-noted sale of one of the previously-consolidated franchise entities to a third party as of the beginning of the second quarter of 2005. These increases were enhanced by a \$2.4 million increase in variable interest entities restaurant sales for the six months ended June 26, 2005, as the consolidation of such entities did not begin until the second quarter of 2004.

Our income before income taxes was \$17.3 million for the three months ended June 26, 2005 compared to a loss before income taxes of \$4.1 million for the corresponding period in 2004. For the six months ended June 26, 2005, our income before income taxes was \$33.1 million compared to \$9.5 million for the corresponding period in 2004. Excluding the impact of the consolidation of BIBP for comparable periods, second quarter 2005 income before income taxes was \$17.4 million, an increase of \$3.2 million over 2004 results, and income before income taxes for the six months ended June 26, 2005 was \$34.9 million, an increase of \$5.4 million over 2004 results. This increase of \$3.2 million and \$5.4 million, respectively, for the three- and six-month periods ended June 26, 2005 (excluding the consolidation of BIBP) is principally due to the following:

- Operating income at Company-owned restaurants increased \$3.8 million and \$6.5 million for the three- and six-month periods ended June 26, 2005, respectively, primarily due to the fixed cost leverage associated with an increase in comparable sales (see more detailed information below) for the corresponding periods and improved margin from an increase in restaurant pricing (including the impact of a delivery charge implementation for the majority of Company-owned restaurants in June 2005), partially offset by increased commodity costs (principally cheese).
- Domestic franchising operating income increased \$1.4 million and \$2.3 million for the three- and six-month periods ended June 26, 2005, respectively, primarily as a result of increased domestic unit openings and higher royalties due to an increase in comparable sales for domestic franchisees for the corresponding periods.
- Commissary operating income increased \$2.8 million and \$4.2 million for the three- and six-month periods ended June 26, 2005, respectively, primarily due to improved operating margin and lower administrative costs. The year-to-date 2005 operating income for the commissary reporting unit includes a pre-tax charge of \$925,000 associated with the closing of the Jackson, Mississippi facility at the end of March. The \$925,000 pre-tax charge includes severance payments and a write-off of the remaining net book value of the property, net of salvage value.

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- The Company's franchise insurance program (reported in the All Others segment information) incurred a net loss of \$150,000 and \$475,000 for the three- and six-month periods ended June 26, 2005, respectively. This represented an improvement of approximately \$1.0 million in operating results for both the three- and six-month periods ended June 26, 2005, as compared to the corresponding 2004 periods.
- The favorable year-over-year impact on operating income of the above items for both the three- and six-month periods was partially offset by an increase in unallocated corporate expenses of \$5.8 million and \$8.6 million, consisting primarily of an increase in bonuses of \$1.9 million and \$3.4 million for the three- and six-month periods ended June 26, 2005, respectively, to business unit and corporate management for meeting preestablished performance goals, an increase in employee benefit costs of approximately \$1.6 million and \$1.2 million for the three- and six-month periods ended June 26, 2005, respectively, (primarily payroll taxes associated with stock option exercises, an increase in the amount of FICA taxes paid on employee tips and increased health insurance costs) and increased professional fees of \$700,000 and \$2.2 million for the three- and six-month periods ended June 26, 2005, respectively, the majority of which related to consulting expenses associated with a project to improve the effectiveness and profitability of our franchisees. Additionally, the second quarter and year-to-date 2004 results included a \$550,000 gain on the sale of unused property.

Diluted earnings per share were \$0.64 (including a \$0.01 per share charge from the consolidation of BIBP) in the second quarter of 2005, compared to a loss of \$0.15 (including a \$0.66 per share charge from the consolidation of BIBP) in the comparable period of 2004. For the six months ended June 26, 2005, diluted earnings per share were \$1.24 per share (including a per share charge of \$0.06 per share from the consolidation of BIBP), compared to \$0.33 per share (including a per share charge of \$0.70 from the consolidation of BIBP) for the comparable period in 2004. In December 1999, we began a repurchase program for our common stock. Through June 26, 2005, an aggregate of \$434.5 million of shares have been repurchased (representing 16.1 million shares, at an average price of \$26.95 per share). The share repurchase activity during the past twelve months increased earnings per share by approximately \$0.03 for the second quarter of 2005 and \$0.06 on a year-to-date basis.

#### Review of Operating Results

*Revenues.* Domestic Company-owned restaurant sales increased 8.1% to \$110.6 million for the three months ended June 26, 2005, from \$102.3 million for the same period in 2004, and increased 6.2% to \$221.3 million for the six months ended June 26, 2005 from \$208.4 million for the comparable period in 2004. These increases are primarily due to comparable sales increases of 7.6% and 5.7% for the three- and six-month periods in 2005.

Domestic franchise sales increased 7.0% to \$340.5 million for the three months ended June 26, 2005, from \$318.3 million for the same period in 2004, and increased 5.5% to \$689.1 million for the six months ended June 26, 2005, from \$653.3 million for the same period in 2004. The increase for the three months ended June 26, 2005, primarily resulted from a 5.6% increase in comparable sales for the 2005 second quarter and a 0.4% increase in the number of equivalent franchise units. The increase for the six months ended June 26, 2005, primarily resulted from a 4.6% increase in comparable sales. Domestic franchise royalties increased 6.5% to \$12.9 million for the three months ended June 26, 2005, from \$12.1 million for the comparable period in 2004, and increased 5.0% to \$26.3 million for the six-month period in 2005 as compared to \$25.0 million for the comparable period in 2004. The increase for the three-and six-month periods ended June 26, 2005 is due to the previously mentioned increase in franchise sales.

The comparable sales base and average weekly sales for 2005 and 2004 for domestic corporate and franchised restaurants consisted of the following:

				Three Months	Ended			
	June 26, 2005				Ju	04		
	Company Fra		Franchise	Company			Franchise	
Total domestic units (end of period)		570		2,012	5	66		1,984
Equivalent units		567		1,991	5	63		1,982
Comparable sales base units		557		1,866	5	48		1,890
Comparable sales base percentage		98.2%	6	93.7%	97	7.3%	ó	95.4%
Average weekly sales - comparable units	\$	15,084	\$	13,371 \$	14,0	54	\$	12,482
Average weekly sales - other units	\$	10,043	\$	9,945 \$	10,9	76	\$	9,702
Average weekly sales - all units	\$	14,993	\$	13,157 \$	13,9	72	\$	12,353

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	Six Months Ended						
	 June 26, 2005				June 2	04	
	Company	Fran	chise		Company		Franchise
Total domestic units (end of period)	570		2,012		566		1,984
Equivalent units	566		1,984		563		1,988
Comparable sales base units	556		1,865		548		1,908
Comparable sales base percentage	98.2%		94.0%	6	97.2%	ó	96.0%
Average weekly sales - comparable units	\$ 15,119	\$	13,571	\$	14,339	\$	12,727
Average weekly sales - other units	\$ 10,332	\$	10,053	\$	10,660	\$	10,472
Average weekly sales - all units	\$ 15,034	\$	13,359	\$	14,237	\$	12,636

Domestic franchise and development fees were \$807,000 for the three months ended June 26, 2005, including approximately \$172,000 recognized upon development cancellation or franchise renewal and transfer, compared to \$474,000 for the same period in 2004 and increased to \$1.5 million for the six months ended June 26, 2005, including approximately \$383,000 recognized upon development cancellation or franchise renewal and transfer, from \$1.0 million for the same period in 2004. These increases were due to 29 and 52 domestic franchise openings, during the three and six months ended June 26, 2005, respectively, compared to 18 and 38, respectively, opened during the same periods in 2004.

Domestic commissary sales increased \$5.9 million, or 6.6%, to \$95.5 million for the three months ended June 26, 2005, from \$89.6 million for the comparable period in 2004 and increased \$12.3 million, or 6.7%, to \$196.4 for the six months ended June 26, 2005, from \$184.2 million for the comparable period in 2004. The increase in commissary revenue is primarily due to the favorable impact of higher commodity prices, primarily cheese, on commissary sales. Other sales decreased to \$12.1 million for the three months ended June 26, 2005, from \$12.9 million for the comparable period in 2004, primarily as a result of a decrease in revenues associated with insurance-related services provided to franchisees. Other sales decreased to \$25.5 million for the six months ended June 26, 2005 from \$27.6 million for the comparable period in 2004, primarily as a result of a decrease in revenues associated with insurance-related services provided to franchisees and the first-quarter promotional item sales associated with our March 2004 NCAA national promotion. We did not have a similar promotion in 2005.

International revenues consist primarily of the Papa John's United Kingdom (U.K.) operations, denominated in British Pounds Sterling and converted to U.S. dollars (approximately 86% of international revenues for both the three- and six-month periods in 2005). The remaining international revenues consist of development fees and royalties from other international franchisees and are denominated in U.S. dollars. Total international revenues were \$8.0 million for the three months ended June 27, 2005, compared to \$7.6 million for the comparable period in 2004, reflecting an increase in unit openings and higher royalty revenue from additional units as compared to the corresponding period in 2004. Total international revenues were \$16.1 million for the six months ended June 26, 2005, compared to \$15.6 million for the same period in 2004, as revenues from increased unit openings and the impact of a more favorable dollar/pound exchange rate were partially offset by the impact of lower average unit volumes on royalties and commissary sales.

*Costs and Expenses*. The restaurant operating margin at domestic Company-owned units was 20.1% and 19.6% for the three and six months ended June 26, 2005, respectively, compared to 13.5% and 14.9% for the same periods in 2004, consisting of the following differences:

- Cost of sales were 4.8% and 3.1% lower as a percentage of sales for the three- and six-month periods in 2005 compared to the same periods in 2004. The impact of consolidating BIBP was not significant to cost of sales for both the three and six months ended June 26, 2005; whereas, the consolidation of BIBP increased cost of sales 4.1% and 2.6% for the three and six months ended June 27, 2004. The remaining improvement in cost of sales not explained by the year-over-year impact of BIBP consolidation resulted principally from increases in restaurant pricing, partially offset by increases in commodities (principally cheese).
- Salaries and benefits were 1.0% and 0.9% lower as a percentage of sales in 2005, due to staffing efficiencies and the benefit of pricing increases.
- Advertising and related costs as a percentage of sales were 0.1% lower in 2005, reflecting leverage from increased sales.
- Occupancy and other operating costs, on a combined basis, as a percentage of sales were 0.7% and 0.6% lower in 2005, reflecting the leverage from
  increased sales.

Domestic commissary and other margin was 9.1% and 9.0% for the three and six months ended June 26, 2005, respectively, compared to 6.9% and 7.6% for the same periods in 2004. Cost of sales was 73.0% of revenues for the three months ended June 26, 2005, compared to 71.6% for the same period in 2004, and 72.5% for the six months ended June 26, 2005, compared to 71.9% for the same period in 2004. These increases are primarily due to higher cheese costs incurred by the commissaries (cheese has a fixed-dollar as opposed to fixed-percentage mark-up). Salaries and benefits as a percentage of sales were relatively consistent at 6.6% for both the three- and six-month periods ended June 26, 2005, compared to 6.8% and 6.7% for the same periods in 2004. Other operating expenses decreased to 11.4% and 11.9% of sales for the three and six months ended June 26, 2005, compared to 14.6% and 13.8% for the same periods in 2004, primarily as a result of a decrease in claims loss reserves related to the franchise insurance program recorded in the second quarter of 2005 as compared to 2004 and the leverage from increased commissary sales.

The Company recorded income from the franchise cheese-purchasing program, net of minority interest, of \$167,000 for the three months ended June 26, 2005 compared to a \$14.0 million loss for the comparable period in 2004. For the six months ended June 26, 2005, the Company recorded a loss of 842,000 compared to a loss of \$14.3 million for the comparable period in 2004. These results represent the portion of BIBP's operating (income) loss related to the proportion of BIBP cheese sales to franchisees. The total impact of the consolidation of BIBP on Papa John's pre-tax income was losses of \$185,000 and \$1.8 million for the three- and six-month periods ended June 26, 2005, and losses of \$18.3 million and \$20.0 million for the comparable periods in 2004 (see Company-owned restaurant cost of sales and net interest for other components of total BIBP impact).

International operating margin decreased to 16.7% and 16.4% for the three and six months ended June 26, 2005, from 17.2% and 17.1% for the same periods in 2004 primarily due to the loss of leverage from lower U.K. commissary sales.

General and administrative expenses were \$22.3 million, or 9.2% of revenues, for the three months ended June 26, 2005, compared to \$17.6 million or 7.6% of revenues for the same period in 2004, and \$44.1 million, or 8.9% of revenues, for the six months ended June 26, 2005, compared to \$36.1 million, or 7.7% of revenues, for the same period in 2004. The increases for the three- and six-month periods in 2005 are primarily attributable to the previously mentioned increases in unallocated corporate expenses, including bonuses paid to corporate and restaurant management, increases in employee benefit costs and increases in professional fees.

Provisions for uncollectible notes receivable of \$215,000 and \$300,000 were recorded for the three and six months ended June 26, 2005, respectively, compared to \$4,000 and \$236,000 for the same periods of 2004. The provisions were based on our evaluation of our franchise loan portfolio.

Restaurant closure, impairment and disposition losses of \$75,000 and \$194,000 were recorded for the three and six months ended June 26, 2005, respectively, compared to \$28,000 and \$167,000 for the comparable periods in 2004. These losses are related to under-performing restaurants that are subject to impairment or identified for closure as required by Statement of Financial Accounting Standards (SFAS) No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets.

Other general expenses were \$1.1 million for the three months ended June 26, 2005, compared to net expense of \$434,000 for the comparable period in 2004, and \$2.8 million for the six months ended June 26, 2005, compared to net expense of \$1.4 million for the same period in 2004. The three-month period ended June 26, 2005 included a \$235,000 provision for uncollectible accounts receivable, \$469,000 of disposition and valuation related costs of other assets and the majority of the remaining balance primarily related to the minority interests' share of income related to our joint venture arrangements. The three-month period ended June 27, 2004 included a \$455,000 provision for uncollectible accounts receivable and \$315,000 related to the disposition or valuation losses for other assets, partially offset by a gain of \$550,000 related to the sale of unused property. Other general expenses for the six-month period ended June 26, 2005 included a \$432,000 provision for uncollectible accounts receivable, \$925,000 of costs incurred with the closing of the Jackson, Mississippi commissary, \$887,000 of disposition and valuation related costs of other assets, \$191,000 of costs incurred with restaurant relocations and the remaining balance primarily related to the minority interests' share of income related to our joint venture arrangements. The six-month period ended June 27, 2004, included \$130,000 of restaurant relocation costs, \$736,000 of disposition and valuation related costs of other assets and a \$898,000 provision for uncollectible accounts receivable, partially offset by the previously mentioned \$550,000 gain on the sale of unused property.

Depreciation and amortization was \$7.3 million (3.0% of revenues) for the three months ended June 26, 2005 compared to \$7.8 million (3.4% of revenues) for the comparable period in 2004 and \$14.7 million (3.0% of revenues) for the six months ended June 26, 2005, compared to \$15.4 million (3.3% of revenues) for the same period in 2004.

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Net interest. Net interest expense was \$944,000 in the second quarter of 2005, compared to \$756,000 in 2004, and \$2.1 million for the six months ended June 26, 2005, compared to \$2.0 million for the comparable period in 2004. The primary reason for the increase for the three months ended June 26, 2005, as compared to prior year, is due to a \$625,000 benefit the Company recorded during the second quarter of 2004, under the provisions of SFAS No. 150, Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity, associated with a change in a joint venture operating agreement eliminating a mandatory purchase requirement and related liability. The interest expense for the three and six months ended June 26, 2005 includes approximately \$352,000 and \$613,000 related to BIBP's debt with a third-party bank.

*Income Tax Expense*. The effective income tax rate was 37.0% for the three and six months ended June 26, 2005 as compared to 37.5% for the corresponding periods in 2004. The decrease in the effective tax rate is primarily related to an increase in FICA tax credits associated with an increase in the employer portion of FICA taxes paid on employee tips, which is reported in general and administrative expenses. The lower effective income tax rate is expected to continue throughout 2005.

#### **Liquidity and Capital Resources**

Our debt is comprised of the following:

June 26, December 26, 2005 2004

Revolving line of credit	\$ 49,200 \$	78,500
Debt associated with VIEs *	14,300	15,709
Other	19	21
Total debt	 63,519	94,230
Less: current portion of debt	(63,519)	(15,709)
Long-term debt	\$ <u> </u>	78,521

<sup>\*</sup>The VIEs' third-party creditors do not have any recourse to Papa John's.

The \$49.2 million outstanding balance under the line of credit is classified as a current liability as of June 26, 2005 since the line of credit expires in January 2006. We do not anticipate any problems in renewing the line of credit.

The revolving line of credit allows us to borrow up to \$175.0 million with an expiration date of January 2006. Outstanding balances accrue interest at 62.5 to 100.0 basis points over the London Interbank Offered Rate (LIBOR) or other bank developed rates at our option. The commitment fee on the unused balance ranges from 15.0 to 20.0 basis points. The increment over LIBOR and the commitment fee are determined quarterly based upon the ratio of total indebtedness to earnings before interest, taxes, depreciation and amortization (EBITDA).

Cash flow from operations increased to \$37.8 million in the first six months of 2005 from \$6.1 million for the comparable period in 2004. The consolidation of BIBP reduced cash flow from operations by approximately \$1.8 million in 2005 and \$20.0 million in 2004. The primary reasons for the \$13.5 million increase in cash flow from operations in the first six months of 2005 (prior to BIBP consolidation) were the above noted increases in operating income, net of income taxes, and favorable working capital changes.

We require capital primarily for the development, acquisition, renovation and maintenance of restaurants, the development, renovation and maintenance of commissary facilities and Support Services facilities and equipment and the enhancement of corporate systems and facilities. Additionally, we began a common stock repurchase program in December 1999. During the six months ended June 26, 2005, common stock repurchases of \$13.9 million, net debt repayments of \$29.3 million and capital expenditures of \$6.7 million were funded primarily by cash flow from operations, proceeds from stock option exercises and available cash and cash equivalents.

Our Board of Directors has authorized the repurchase of up to an aggregate of \$450.0 million of our common stock through December 25, 2005. At June 26, 2005, a total of 16.1 million shares have been repurchased for \$434.5 million at an average price of \$26.95 per share since the repurchase program started in 1999. There have been no share repurchases since June 26, 2005.

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We expect to fund planned capital expenditures and additional discretionary repurchases of our common stock, if any, for the remainder of 2005 from operating cash flows and the \$103.1 million remaining availability under our line of credit, reduced for certain outstanding letters of credit. Our debt, which is primarily due to the share repurchase program, was \$63.5 million (including \$14.3 million associated with BIBP and other consolidated VIEs) at June 26, 2005, compared to \$94.2 million (including \$15.7 million associated with BIBP and other consolidated VIEs) at December 26, 2004.

#### **Forward-Looking Statements**

Certain information contained in this quarterly report, particularly information regarding future financial performance and plans and objectives of management, is forward-looking. Certain factors could cause actual results to differ materially from those expressed in forward-looking statements. These factors include, but are not limited to the uncertainties associated with litigation; increases in advertising, promotions and discounting by competitors, which may adversely affect sales; new product and concept developments by food industry competitors; the ability of the Company and its franchisees to open new restaurants and operate new and existing restaurants profitably; increases in or sustained high levels of food, labor, utilities, fuel, employee benefits, insurance and similar costs; the ability to obtain ingredients from alternative suppliers if needed; health- or disease-related disruptions or consumer concerns about commodities supplies; economic, political and health conditions in the countries in which the Company or its franchisees operate; the selection and availability of suitable restaurant locations; negotiation of suitable lease or financing terms; constraints on permitting and construction of restaurants; higherthan-anticipated construction costs; hiring, training and retention of management and other personnel; changes in consumer taste, demographic trends, traffic patterns and the type, number and location of competing restaurants; federal and state laws governing such matters as wages, working conditions, citizenship requirements and overtime; and labor shortages in various markets resulting in higher required wage rates. The above factors might be especially harmful to the financial viability of franchises in under-penetrated or emerging markets, leading to greater unit closings than anticipated. Increases in projected claims losses for the Company's self-insured coverage or within the captive franchise insurance program could have a significant impact on our operating results. Our international operations are subject to additional factors, including currency regulations and fluctuations; differing cultures and consumer preferences; diverse government regulations and structures; ability to source high-quality ingredients and other commodities in a cost-effective manner; and differing interpretation of the obligations established in franchise agreements with international franchisees. See "Part I. Item 1. – Business Section – Forward-Looking Statements" of the Annual Report on Form 10-K for the fiscal year ended December 26, 2004 for additional factors.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Our debt at June 26, 2005 was principally comprised of a \$49.2 million outstanding principal balance on the \$175.0 million unsecured revolving line of credit. The interest rate on the revolving line of credit is variable and is based on LIBOR plus a 62.5 to 100.0 basis point spread, tiered based upon debt and cash flow levels. In November 2001, we entered into an interest rate swap agreement that provides for a fixed rate of 5.31%, as compared to LIBOR, on \$100.0 million of floating rate debt from March 2003 to March 2004, reducing to a notional value of \$80.0 million from March 2004 to March 2005, and reducing to a notional value of \$60.0 million in March 2005 with an expiration date of March 2006.

The effective interest rate on the line of credit, including the impact of the interest rate swap agreement, was 5.93% as of June 26, 2005. An increase in the present interest rate of 100 basis points on the line of credit balance outstanding as of June 26, 2005, as mitigated by the interest rate swap based on present interest rates, would have no impact on interest expense since the debt balance is less than the \$60.0 million notional amount. The annual impact of a 100 basis point increase in interest rates on the debt associated with VIEs would be \$143,000.

Substantially all of our business is transacted in U.S. dollars. Accordingly, foreign exchange rate fluctuations do not have a significant impact on our operating results.

Cheese costs, historically representing 35% to 40% of our total food cost, are subject to seasonal fluctuations, weather, availability, demand and other factors that are beyond our control. As previously discussed in Results of Operations and Critical Accounting Policies and Estimates, we have a purchasing arrangement with a third-party entity, BIBP, formed at the direction of our Franchise Advisory Council for the sole purpose of reducing cheese price volatility to domestic system-wide restaurants. Under this arrangement, domestic Company-owned and franchised restaurants are able to purchase cheese at a fixed price per pound throughout a given quarter, based in part on historical average cheese prices. Gains and losses incurred by BIBP are used as a factor in determining adjustments to the selling price to restaurants over

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time. Accordingly, for any given quarter, the price paid by the domestic Company-owned and franchised restaurants may be less than or greater than the prevailing average market price.

As a result of the adoption of FIN 46, Papa John's began consolidating the operating results of BIBP in 2004. Consolidation accounting requires the portion of BIBP operating income (loss) related to domestic Company-owned restaurants to be reflected as a reduction (increase) in the "Domestic Company-owned restaurant expenses – cost of sales" line item, thus reflecting the actual market price of cheese had the purchasing arrangement not existed. The consolidation of BIBP had a significant impact on first six months of 2005 and our full-year 2004 operating results and is expected to have a significant impact on future operating results depending on the prevailing spot block market price of cheese as compared to the price charged to domestic restaurants. Over time, we expect BIBP to achieve break-even financial results.

The following table presents the actual average block price for cheese and the BIBP block price by quarter as projected through the second quarter of 2006 (based on the July 29, 2005 Chicago Mercantile Exchange (CME) milk futures market prices) and actual prices in 2004:

	200	06	200	05	2004			
	BIBP Block Price	Actual Block Price	BIBP Block Price	Actual Block Price	BIBP Block Price	Actual Block Price		
Quarter 1	\$ 1.552*	\$ 1.436*	\$ 1.520	\$ 1.539	\$ 1.220	\$ 1.426		
Quarter 2	1.481*	1.423*	1.550	1.515	1.326	2.012		
Quarter 3	N/A	N/A	1.677	1.560*	1.556	1.528		
Quarter 4	N/A	N/A	1.619*	1.513*	1.535	1.617		
Full Year	N/A	N/A	\$ 1.592*	\$ 1.532*	\$ 1.409	\$ 1.646		

<sup>\*</sup>amounts are estimates based on futures prices

N/A - - not available

Based on the above-noted CME milk futures market prices, and the actual third quarter and projected fourth-quarter 2005 and first and second-quarter 2006 cheese costs to restaurants as determined by the BIBP pricing formula, the consolidation of BIBP is projected to increase (decrease) our operating income as follows (in thousands):

	 ecrease)
Quarter 1 - 2005	\$ (1,595)
Quarter 2 - 2005	(185)
Quarter 3 - 2005	2,769*
Quarter 4 - 2005	2,911*
Full Year - 2005	\$ 3,900*
Quarter 1 - 2006	\$ 3,233*
Quarter 2 - 2006	\$ 1,493*

<sup>\*</sup>The projections above are based upon current futures market prices. Historically, actual results have been subject to large fluctuations and have differed significantly from previous projections using the futures market prices.

Over the long-term, due to the BIBP pricing formula, we expect to purchase cheese at a price approximating the actual average market price and therefore we do not generally make use of financial instruments to hedge commodity prices.

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#### **Item 4. Controls and Procedures**

Our Chief Executive Officer (CEO) and Chief Financial Officer (CFO) evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended ("1934 Act")) as of the end of the period covered by this report. Based upon their evaluation, the CEO and CFO concluded that the disclosure controls and procedures are effective in ensuring all required information relating to the Company is included in this quarterly report.

We also maintain a system of internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the 1934 Act) designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with

accounting principles generally accepted in the United States. During our most recent fiscal quarter, there have been no changes in our internal control over financial reporting that occurred that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

#### PART II. OTHER INFORMATION

# **Item 1. Legal Proceedings**

We are subject to claims and legal actions in the ordinary course of our business. We believe that all such claims and actions currently pending against us are either adequately covered by insurance or would not have a material adverse effect on us if decided in a manner unfavorable to us.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The Papa John's Board of Directors has authorized the repurchase of up to \$450.0 million of common stock under a share repurchase program that began December 9, 1999, and runs through December 25, 2005. Through June 26, 2005, a total of 16.1 million shares with an aggregate cost of \$434.5 million and an average price of \$26.95 per share have been repurchased under this program and placed in treasury. The following table summarizes our repurchases by fiscal period during 2005 (in thousands, except per-share amounts):

Fiscal Period	Total Number of Shares Purchased	 Average Price Paid per Share	Total Number of Shares Purchased as Publicly Announced Plans or Programs	 Maximum Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs
12/27/2004 - 01/23/2005	131	\$ 34.38	15,848	\$ 24,940
01/24/2005 - 02/20/2005	109	\$ 34.52	15,957	\$ 21,178
02/21/2005 - 03/27/2005	163	\$ 34.74	16,120	\$ 15,528
03/28/2005 - 04/24/2005	*	_	16,120	\$ 15,528
04/25/2005 - 05/22/2005	*	_	16,120	\$ 15,528
05/23/2005 - 06/26/2005	*	_	16,120	\$ 15,528

<sup>\*</sup>There were no share repurchases during these periods.

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#### Item 4. Submission of Matters to a Vote of Security Holders

Our annual meeting of stockholders was held on May 3, 2005 at our corporate offices in Louisville, Kentucky.

At the meeting, our stockholders elected four directors to serve until the 2008 annual meeting of stockholders. The vote counts were as follows:

	Affirmative	Withheld
Owsley Brown Frazier	15,660,678	366,021
Wade S. Oney	15,620,460	406,239
John H. Schnatter	15,544,995	481,704
Nigel Travis	15,550,399	476,300

Our other directors continue to serve terms expiring at either the 2006 or 2007 annual meetings, in accordance with their previous election: 2006 – Philip Guarascio, Olivia F. Kirtley, and Jack A. Laughery; 2007 – F. William Barnett, Norborne P. Cole, Jr., and William M. Street.

At the meeting, our stockholders ratified the selection of Ernst & Young LLP as our independent auditors for the fiscal year ending December 25, 2005, by a vote of 15,896,543 affirmative to 126,936 negative, with 2,766 abstention votes. The stockholders also approved an amendment to the Papa John's International, Inc., 2003 Stock Option Plan for Non-Employee Directors by a vote of 11,620,220 affirmative to 3,070,669 negative, with 17,325 abstention votes.

#### Item 6. Exhibits

Exhibit <u>Number</u>	Description
31.1	Section 302 Certification of Chief Executive Officer Pursuant to Exchange Act Rule 13a -15(e)
31.2	Section 302 Certification of Chief Financial Officer Pursuant to Exchange Act Rule 13a -15(e)
32.1	Section 906 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Section 906 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
99.1	Cautionary Statements. Exhibit 99.1 to our Annual Report on Form 10-K for the fiscal year ended December 26, 2004 (Commission File No. 0-21660) is incorporated herein by reference.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PAPA JOHN'S INTERNATIONAL, INC.

(Registrant)

Date: August 3, 2005

/s/ J. David Flanery

J. David Flanery Senior Vice President and Chief Financial Officer

#### SECTION 302 CERTIFICATION

#### I, Nigel Travis, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Papa John's International, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 3, 2005

/s/ Nigel Travis

Nigel Travis

Chief Executive Officer and President

#### SECTION 302 CERTIFICATION

# I, J. David Flanery, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Papa John's International, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 3, 2005 /s/ J. David Flanery

J. David Flanery Senior Vice President and Chief Financial Officer

#### SECTION 906 CERTIFICATION

- I, Nigel Travis, Chief Executive Officer and President of Papa John's International, Inc. (the "Company"), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that:
  - 1. The Report on Form 10-Q of the Company for the quarterly period ended June 26, 2005 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m); and
  - 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 3, 2005 /s/ Nigel Travis

Nigel Travis

Chief Executive Officer and President

#### SECTION 906 CERTIFICATION

- I, J. David Flanery, Senior Vice President and Chief Financial Officer of Papa John's International, Inc. (the "Company"), certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that:
  - 1. The Report on Form 10-Q of the Company for the quarterly period ended June 26, 2005 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m); and
  - 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 3, 2005 /s/ J. David Flanery

J. David Flanery

Senior Vice President and Chief

Financial Officer